



WEST POINT SMALL AREA PLAN



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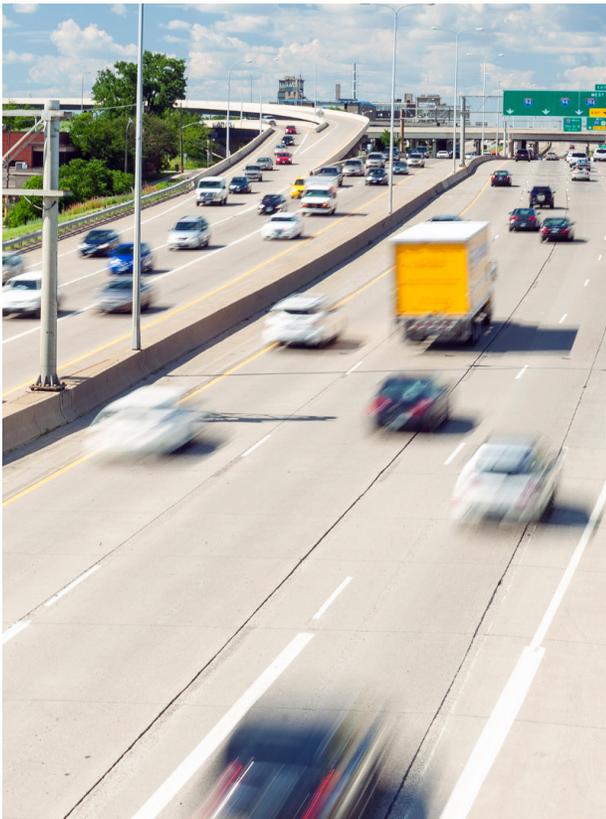
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INTRODUCTION

Introduction

With the West Davis Corridor limited access highway expansion, the City of West Point is being offered a unique opportunity that many municipalities only get once in a generation. The expansion of the West Davis Corridor highway is creating opportunities on parcels that would otherwise be relinquished to single-family housing, offering a higher and better use of mixed-use, retail, and commercial uses that will equalize the municipalities tax revenue capture for decades to come. To achieve this vision, forward-thinking planning is necessary to meet future growth and long-term transportation goals while remaining community-focused, ensuring adequate economic ecosystems are created within the City.



Noting this opportunity, the City decided to undergo a small planning process to outline scenarios for the properties that will be served with improved visibility and access due to the highway expansion. The purpose of the small area plan for West Point was to not only outline the highest and best use but, more importantly, to outline a realistic future development pattern for the sites. Through this process, the City was provided with a series of scenarios and graphic layouts that will provide a baseline of goals and strategies for the sites, including:



Potential Economic Impacts



Job Growth & Retention



Development of Square Footage Calculations



Utility Demand Projections

The results of this planning process are outlined in the remainder of this document. All information in this report is based on conditions present during the planning process from Q1 to Q3 2022. Depending on the implementation timeframe, the figures, tables, and other information represented herein may need to be adjusted to market realities accordingly.

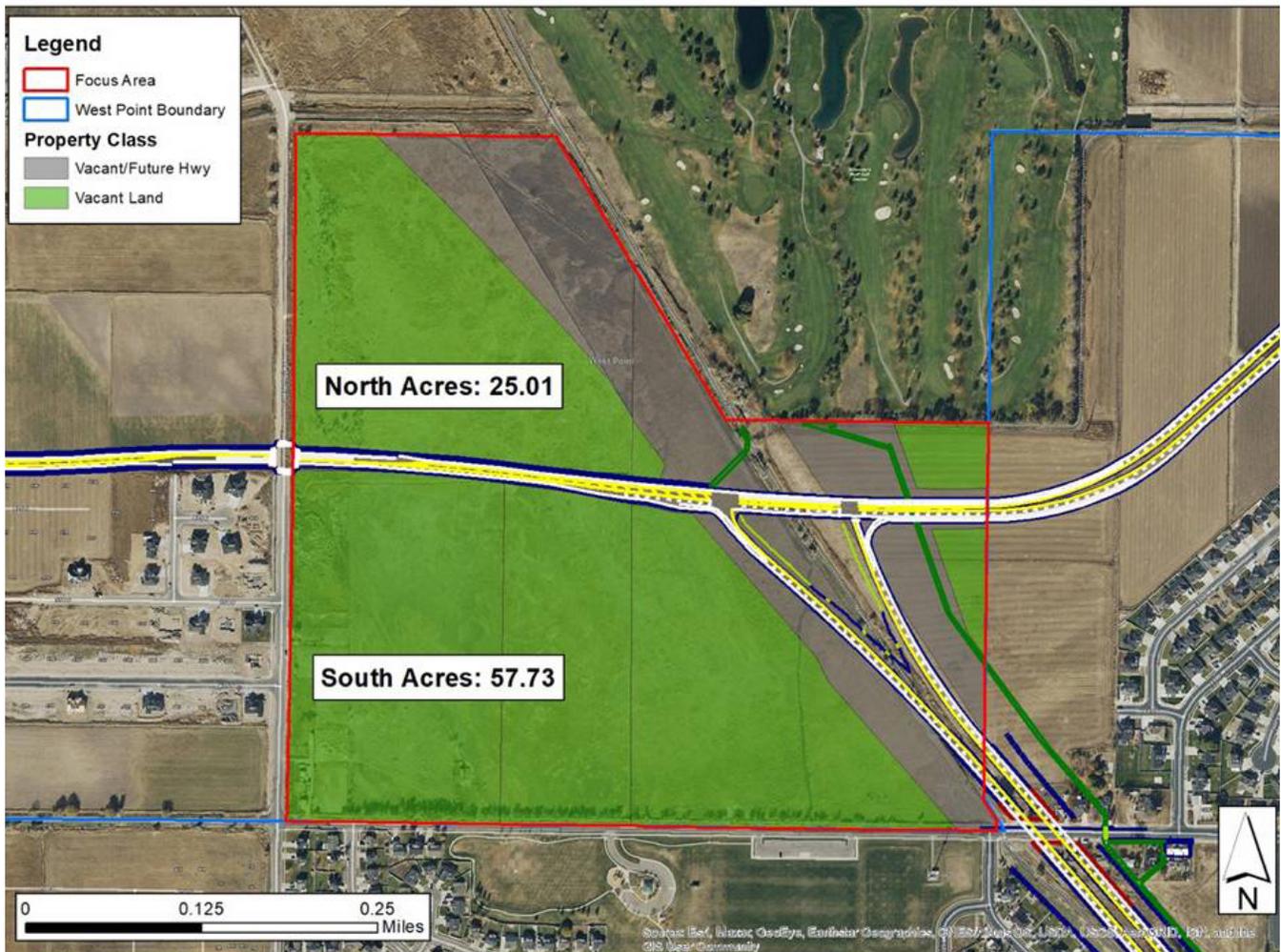
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PURPOSE & PROCESS

Purpose

The purpose of the West Point small area plan was to undertake a scenario planning process with facts and figures rooted in realistic projections of traffic counts and housing or population growth. Through this process, the community will be able to understand the potential impacts to land around the proposed terminus of the West Davis Corridor. This process was completed to provide a highly attainable scenario for the proposed project area (image below), specifically one that is civic-minded and sustainable in the long-term.



Process

The process for small area planning is customized to meet the needs of each community. With respect to West Point, a scenario development process was utilized, gauging feedback and outlining expectations for economic impacts. The scenario process required several iterations of scenarios to be prepared and reviewed, allowing ample time to discuss and evaluate the economic impact. The process utilized for the small area planning exercise is outlined below:

- 1 Ideation & Investigation**
This task included working with the municipality to understand the current conditions on the site, as well as their visions or goals for the space.
- 2 Market Research and Analysis**
Understanding the current conditions, missing services or voids, and projected growth is critical, and the market analysis completed this analysis.
- 3 Scenario Development**
As the market analysis was being completed, a series of scenarios were prepared to outline potential results from the market data, each providing a different final construction or development process.
- 4 Scenario Refinement**
After the market analysis was completed and the draft scenarios were reviewed, the results were fine-tuned to create a balance between market attainability and necessary community elements.
- 5 Preferred Scenario Preparation**
As a final step in the scenario planning process, a finalized scenario was prepared to outline potential layouts, densities, and site development details.
- 6 Implementation Strategies**
A plan is only as good as the implementation framework it prepares, and the West Point Small Area plan was finalized with a series of implementation strategies that will help dictate the overall look, feel, and development of the sites.



Information outlined in the remainder of this document are the results of the small area planning process. Additional, and more detailed, information is available in the appendix section of this report.

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SOCIO-ECONOMIC CONDITIONS

Socio-Economic Conditions

The City of West Point, Utah, is located in northwest Davis County, which is located in north central Utah. The city is situated along the eastern banks of the Great Salt Lake, north-northwest of Salt Lake City, and northeast of Antelope Island State Park. Between West Point and the Great Salt Lake is an extensive network of environmentally sensitive wetlands that provide city residents with storm mitigation, recreational opportunities, and scenic views. One of the resources is the local nature reserve serving migratory birds and provides area residents with hunting and recreational opportunities. To the east of West Point are the Wasatch Mountains, providing close access to Snowbird and dozens of other related recreational opportunities.

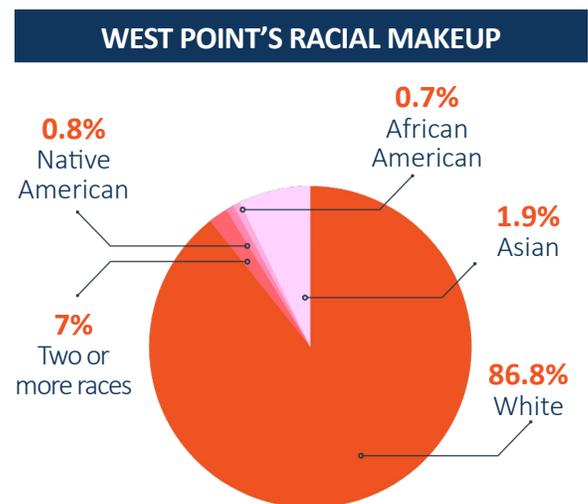
The City is a part of the Ogden-Clearfield, Utah, Metropolitan Statistical Area (MSA). It is proximate to dozens of other northern Salt Lake City suburbs along Interstate 15, Interstate 84, and U.S. Route 89. Hill Air Force Base is a major nearby employer for the region, lying just on the eastern side of I-15 from West Point. Approximately 35 miles by car to the south is Salt Lake City, the state's government and economic center. Hill AFB and Salt Lake City are two of the most prominent destinations for commuters who live in West Point and work elsewhere. As a result of its proximity to employment centers, West Point is home to numerous working families, including young professionals and their families.



Population

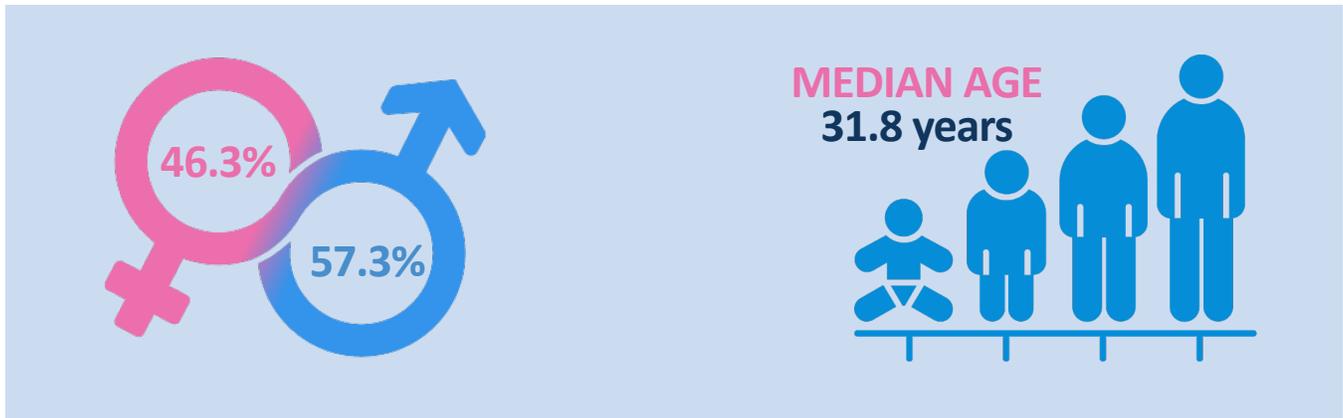
Over the past four Censuses, West Point's population has ballooned from 4,258 in 1990 to 10,963 in 2020. Even from 2010 to 2020, the city's population increased by 16.8%. Such growth can be attributed to significant Salt Lake City MSA changes. Of the nearly 11,000 residents and growing, the city's racial makeup is 86.8% White, 1.9% Asian, 0.8% Native American, 0.7% African American or Black, and 7.0% two or more races. The additional 2.4% identify as another race. Additionally, 91.9% non-Hispanic, and 8.1% were Hispanic.

WEST POINT'S POPULATION	
1990	2020
4,258	10,963



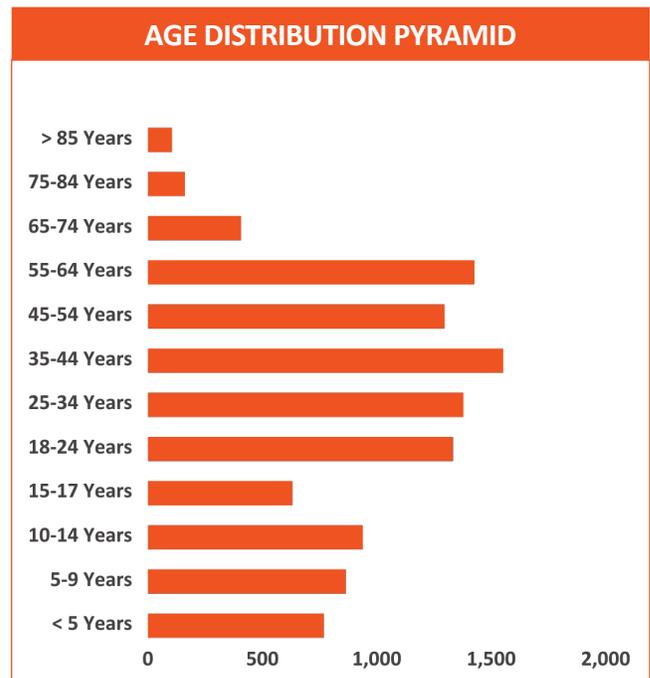
While the Decennial Census is the most accurate data collection, it does not provide a complete picture of the demographic or socioeconomic conditions of the City. The American Community Survey (ACS), a product of the US Census Bureau, provides 5-Year Estimates of various demographic and socioeconomic metrics. Herein, this report will defer to the ACS 5-Year Estimates.

Approximately 53.7% of residents are male, and 46.3% are female, a split consistent with the state and nation. The median age is 31.8 years, similar to the county and state medians of 31.3 and 31.1 years, respectively, but lower than the national median of 38.2 years. The City’s median age has been up slightly since 2010, when it was 28.4 years, a 12.0% increase.



The age distribution of the 2020 ACS population estimate is as follows:

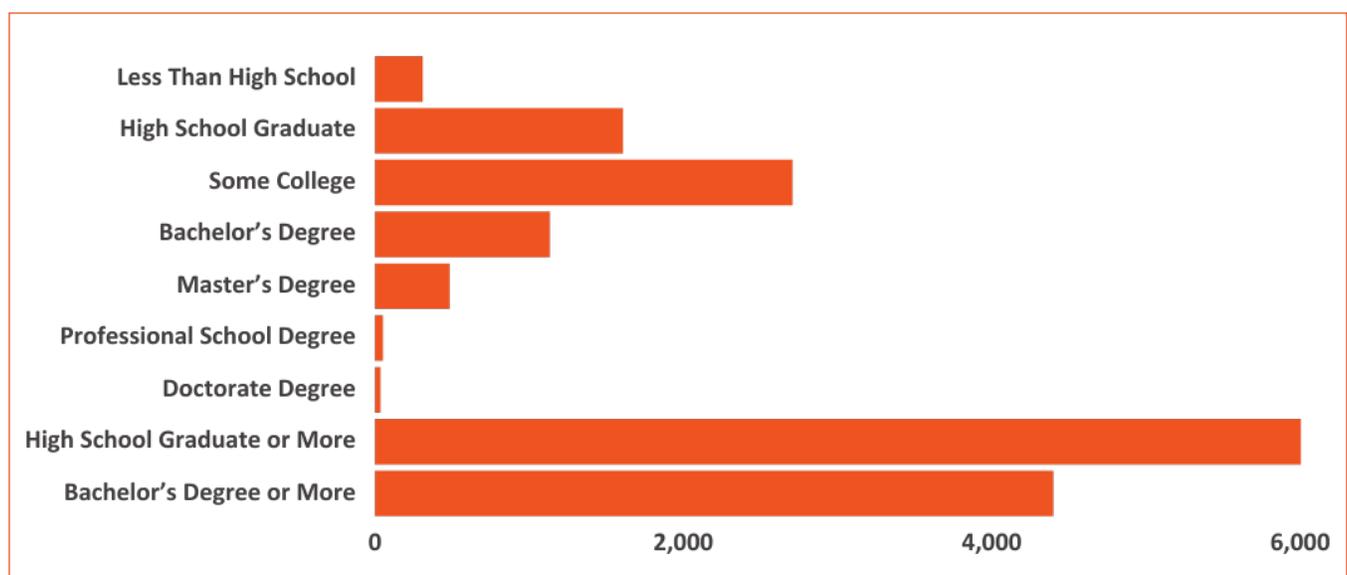
AGE DISTRIBUTION	
2020 ACS Population Estimates	
Under 5 Years	7.1%
5 to 9 Years	8.0%
10 to 14 Years	8.6%
15 to 17 Years	5.8%
18 to 24 Years	12.3%
25 to 34 Years	12.7%
35 to 44 Years	14.3%
45 to 54 Years	11.9%
55 to 64 Years	13.1%
65 to 74 Years	3.7%
75 to 84 Years	1.5%
85 Years and Over	1.0%



West Point’s median age and trends are sustainable and are characteristic of a family-oriented community. Moreover, the City’s age distribution shows promise of sustained population growth with a large percentage of minors and young adults. As those above 55 years continue to age, there will be a need for supportive services such as increased healthcare, assisted living, and disability access.

High school graduation, including equivalency among City residents aged 25 years and over, has trended upward over the past decade from 96.9% in 2010 to 97.9% in 2015, then downward to 95.1% in 2020. Conversely, residents with a bachelor's degree or higher trended from 25.8% in 2010 to 24.9% in 2015 before trending upward to 26.8% in 2020. This marks a 10-year increase in the percentage of residents with a bachelor's degree or higher. West Point has also seen a marked increase in residents with master's and professional degrees. These statistics show an increasingly educated population as educated young professionals from Salt Lake City seek more affordable housing in the suburbs. The figures below include the population segment for which that is their highest educational attainment except for the last two rows, which represent the segment that achieved that level of education or higher.

EDUCATIONAL ATTAINMENT		
2020 ACS Population Estimates		
Less Than High School	306	4.9%
High School Graduate (Includes Equivalency)	1,605	25.5%
Some College	2,704	42.9%
Bachelor's Degree	1,130	17.9%
Master's Degree	481	7.6%
Professional School Degree	48	0.8%
Doctorate Degree	32	0.5%
High School Graduate or More (Includes Equivalency)	6,000	95.1%
Bachelor's Degree or More	4,395	69.7%



■ Employment

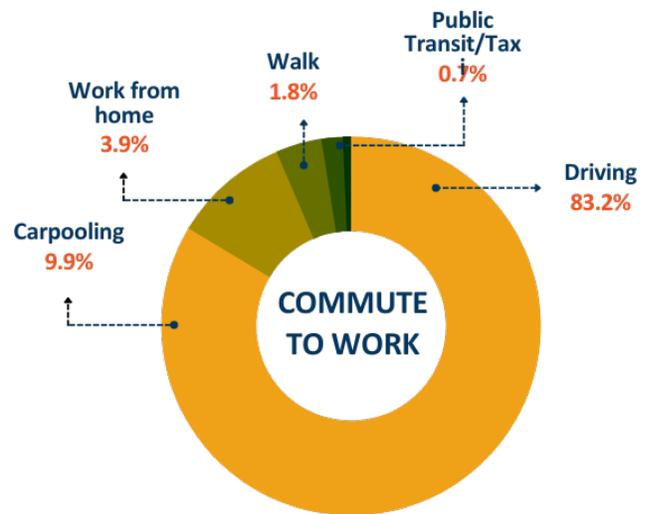
Among the residents aged 16 years and older, 6,230 are in the civilian labor force and experience an unemployment rate of 0.8%. The unemployment rate is down from 4.6% in 2010 due to the national rebound from the Great Recession. West Point's labor force participation has decreased from 79.6% to 77.0% from 2010 to 2020. Of the 6,124 employed civilian residents, the following NAICS sectors are ranked from most common to least common for industry employers. The median earnings in Utah for the respective industry for the past 12 months are listed in the right column, including part-time and full-time employees. These figures do not include individuals who work inside the city and live elsewhere, but rather only those living in the city. The three most common sectors in West Point are manufacturing (13.91%), public administration (12.32%), and health care and social assistance (12.18%).

EMPLOYMENT BY TYPE			
2020 ACS Population Estimates			
	Amount of Jobs	%age of Overall Jobs	Average Wage per Job
Manufacturing	853	13.91%	\$43,774
Public administration	756	12.32%	\$54,177
Health care and social assistance	747	12.18%	\$32,835
Educational services	728	11.87%	\$31,609
Retail trade	608	9.91%	\$25,761
Accommodation and food services	368	6.00%	\$15,012
Other services, except public administration	304	4.96%	\$26,625
Construction	289	4.71%	\$42,998
Professional, scientific, and technical services	276	4.50%	\$60,216
Transportation and warehousing	237	3.86%	\$42,951
Finance and insurance	230	3.75%	\$49,833
Administrative and support and waste management services	197	3.21%	\$26,826
Arts, entertainment, and recreation	176	2.87%	\$15,776
Real estate and rental and leasing	150	2.45%	\$44,748
Wholesale trade	100	1.63%	\$46,429
Utilities	56	0.91%	\$67,063
Information	41	0.67%	\$42,452
Agriculture, forestry, fishing, and hunting	11	0.18%	\$31,450
Mining, quarrying, and oil and gas extraction	7	0.11%	\$75,971
Management of companies and enterprises	0	0.00%	\$49,118

The ACS also provides estimates as to which occupations residents hold. The figures below represent the number of West Point residents employed in each respective occupation but, again, do not include individuals who work inside the city and live elsewhere. In the column on the right are the Utah median earnings in the past twelve months for each respective occupational category, including part-time and full-time employees. The three most common occupations in West Point are office and administrative support occupations (15.57%), educational instruction and library occupations (9.99%), and production occupations (9.67%).

EMPLOYMENT BY TYPE			
2020 ACS Population Estimates			
	Amount of Jobs	%age of Overall Jobs	Average Wage per Job
Office and administrative support occupations	955	15.57%	\$29,870
Educational instruction and library occupations	613	9.99%	\$31,284
Production occupations	593	9.67%	\$34,270
Sales and related occupations	517	8.43%	\$32,432
Construction and extraction occupations	431	7.03%	\$40,643
Computer and mathematical occupations	365	5.95%	\$75,395
Management occupations	360	5.87%	\$67,184
Installation, maintenance, and repair occupations	301	4.91%	\$48,749
Building and grounds cleaning and maintenance occupations	274	4.47%	\$18,749
Health diagnosing and treating practitioners and other technical occupations	247	4.03%	\$65,325
Food preparation and serving related occupations	199	3.24%	\$12,353
Business and financial operations occupations	194	3.16%	\$55,403
Material moving occupations	187	3.05%	\$23,872
Personal care and service occupations	183	2.98%	\$13,731
Architecture and engineering occupations	126	2.05%	\$75,499
Transportation occupations	107	1.74%	\$40,775
Community and social service occupations	97	1.58%	\$39,715
Arts, design, entertainment, sports, and media occupations	83	1.35%	\$30,526
Healthcare support occupations	82	1.34%	\$21,279
Health technologists and technicians	67	1.09%	\$32,476
Life, physical, and social science occupations	58	0.95%	\$53,716
Firefighting and prevention and other protective service workers, including supervisors	46	0.75%	\$29,978
Legal occupations	20	0.33%	\$70,636
Law enforcement workers, including supervisors	18	0.29%	\$55,692
Farming, fishing, and forestry occupations	11	0.18%	\$25,595

West Point residents predominantly commute to work by driving alone (83.2%), with another 9.9% carpooling. Of the remainder, 3.9% work from home, 1.8% walk, 0.7% take public transit or a taxi, 0.2% ride a motorcycle, and 0.3% commute via other means. The average commute to work in 2020 is 25 minutes, a slight decline from 26 minutes in 2015. The commute time is slightly higher than the county and state averages but lower than the national average. The figures below show the breakdown of commute times among West Point residents.



Less than 10 minutes	8.8%
10 to 14 minutes	13.5%
15 to 19 minutes	21.6%
20 to 24 minutes	20.1%
25 to 29 minutes	3.3%
30 to 34 minutes	11.0%
35 to 44 minutes	9.0%
45 to 59 minutes	6.2%
60 or more minutes	6.4%

West Point’s median household income adjusted for inflation has jumped significantly from \$71,860 in 2010 to \$99,226 in 2020. The per capita income adjusted for inflation has also increased, going from \$23,745 in 2010 to \$31,204 in 2020, a 31.4% increase. The median household income and the per capita income are affected by the average household size, which decreased from 3.4 persons per household in 2010 to 2.6 persons per household in 2020. The city’s poverty rate of 3.6% is much lower than the county, state, and national rates of 5.3%, 9.1%, and 12.8%, respectively.



04

Smith's
Marketplace

THE

P

O

I

N

T

THE POINTE APARTMENT HOMES
866-768-3448

DEL TACO

MARCO'S PIZZA

WELLS FARGO

AMERICA FIRST

WELLS U DAY SPA



MARKET ANALYSIS

Market Analysis

With the construction of the West Davis Corridor, West Point is presented with an exciting opportunity for large-scale commercial development near the new interchange to be located within City boundaries. Situated at the south boundary of West Point, vacant land adjacent to the interchange will have two major roadways intersect the property: the future West Davis Corridor and the future expansion of SR-193. This then becomes a premiere site for economic development based on its high visibility and ease of access, amount of vacant land, adjacency to high-volume transportation routes, rapid population growth in the region and current lack of commercial goods and services in the regional area.

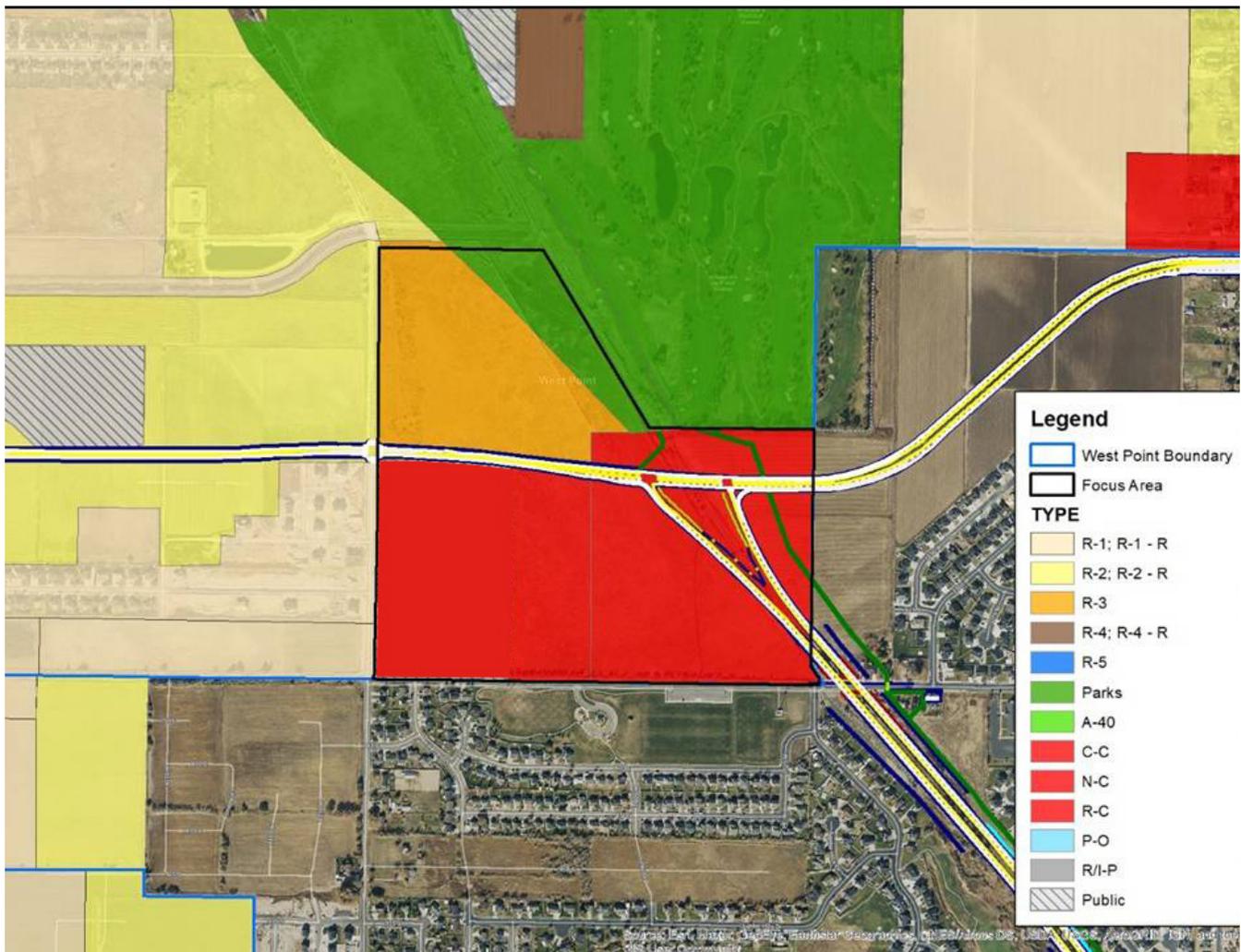


Figure 1: General Plan Map

As shown on the map below, the site comprises 123 acres of vacant property and is surrounded by residential development to the east and south. The area to the north is a private golf course, with undeveloped property for the future West Davis Corridor extending further north. The area to the west is largely undeveloped. Although the site is a total of 123 acres, a portion will be used for the future right-of-way property, leaving approximately 85 acres for development.



Figure 2: Vicinity Map

The purpose of this study is to first evaluate the highest-and-best use of the property from both the developer’s perspective (i.e., return on investment) given current market conditions and from the perspective of the City (i.e., fiscal impacts). Then, strategies are provided to enable the City to bridge the “gap” between its vision for the site and highest-and-best use in the eyes of the developer.

It is important to understand how highest and best use works, and, more importantly, how desired development can be achieved. Historically, highest and best use has only been considered by cities for what creates the greatest return to the land. This is a developer-centric model for highest and best use and relies upon an understanding of developer figures and intentions. A wider implementation of highest and best use should consider the following:

Highest and best use to the City (fiscal)

This scenario considers the greatest return to the land, and has historically been all that has been considered by most municipalities.

Highest and best use to the City (fiscal)

This consideration addresses the proposed fiscal impacts of development and what revenue and expenses are generated for the City. The impacts may include, but are not limited to, property taxes, sales taxes, municipal energy fees, Class B/C road funds, retail buying power, and costs of services to be provided.

Highest and best use to the citizens

This scenario is often less quantitative and relies upon feedback from citizens of what amenities are lacking in the area. This process also requires notable education, as residents will often resort to desires that are not market feasible. Data is necessary to show, for example, that a certain retailer will not occupy a site until surrounding demographics hit specific metrics. Or residents may be unaware that their transportation costs are higher than those of other communities due to a lack of employment centers, and that adding jobs at a site (instead of an alternative, publicly desired use) may result in notable community benefits.

Ultimately, highest and best use studies will provide the framework for a municipality to understand the full implications of development. These studies will show what the market can build, what impacts the City should expect, and what property types are currently not feasible. If the non-feasible (in the market) uses are still desired by the City, various economic development tools may need to be implemented to see that use to fruition.

Executive Summary

This is a prime piece of commercial property. The large shift in traffic patterns anticipated as drivers change their travel patterns from I-15 to the West Davis Corridor make this a premier retail site. Our research concludes that this site can become a regional retail center for the following reasons:



Good Traffic Counts

Significant traffic shift from I-15 to the West Davis Corridor as well as access from the expansion of SR-193.



Rapid Population Growth

Rapid population growth of over 35,000 persons in the regional area by 2030 will fuel demand for goods and services with an additional \$630 million (2022) of retail purchases per year by 2030. This will necessitate the demand for approximately 1.8 million square feet of additional retail space (approximately 165 acres), a portion of which could be captured in West Point. West Point should be able to capture at least 20 acres of this growth.



Strong Broker Interest

Numerous interviews with brokers suggest strong interest in this site from big box development.



Existing Sales Leakage

Significant sales leakage of an estimated \$1.18 billion per year currently exists in the regional area. If West Point can capture even 10 percent of this leakage, it can support the development of 30 acres of retail space.



Competitive Site Analysis

Competitive analysis of other interchange sites along the West Davis Corridor north of Layton indicate that the West Point site is the most competitive and is the only interchange in the northern part of the corridor with sufficient vacant land to support a regional retail center.



Lack of Existing Goods and Services

Current scarcity of retail businesses in the local area (see Merchant Void Analysis in Appendix B).



Access and Visibility

Excellent access and visibility of the site.

The analysis in this report suggests that the site could support 50 acres of retail space through its capture of retail purchases from existing leakage and new growth. This size development will support a regional retail center.

While this market analysis shows that the study area is well suited for retail development, other uses are also feasible, although with far less positive fiscal impacts to the City. Light industrial, such as flex office, would do well at the site as would multi-family development. Both are well suited to current market conditions and will be highly favorable in the eyes of developers.

The highest and best use of the property from a developer's perspective is for higher-density multi-family development. From the City's perspective, retail produces the highest fiscal benefits, while job creation is essential as most residents leave the City for employment purposes. Commuters outside the City not only have a reduced quality of life due to longer commute times, but also will make many of their purchases outside of the City. This results in lost sales tax revenues for the City, as well as increased traffic and congestion within the City.

While retail provides significantly higher fiscal benefits through sales tax revenues, it is somewhat more susceptible to swings in economic cycles. We are aware of cities that saw a 20 percent reduction in sales tax revenues during the economic downturn of 2009. Therefore, it is important for West Point to encourage office development in other areas of the City not only for the convenience of residents, but also for the resiliency of its revenue streams. Traditional Class A office is not feasible in West Point, given the distance from I-15, which is typically where this type of office space tends to locate. We believe that the City is best off working to attract office development in other locations and reserving this site for retail development which is its highest and best use from the perspective of the City.

Developer returns from various types of development and assumptions as detailed in this report are as follows:

Table 1: Developer Returns

Type	Likely CAP Rates*	Profit Percentage
Office	6.5%	9%
	7.0%	1%
Multi-Family- 20 units per acre	4.0%	43%
	4.5%	27%
Retail	5.5%	16%
	6.0%	6%
Industrial/Flex Office	4.5%	39%
	5.0%	25%
	5.5%	14%

*Likely CAP rates were determined through a review of broker reports and properties for sale in the Davis-Weber market.

In comparison, City revenues from various types of development, on a per acre basis, are shown in the table below. The overall fiscal impacts would depend on the mix of uses and the proportion of each use.

Table 2: City Fiscal Revenues

Summary Comparison	Office	Retail	Multi-Family 20 units per acre*	Multi-Family 8 units per acre*	Flex Office
Property Taxes	\$3,439	\$1,991	\$1,828	\$804	\$2,624
Sales Taxes		\$21,780	\$6,690**	\$2,676	
Municipal Energy	\$2,086	\$1,372	\$1,177	\$471	\$1,372
Class B/C Road Funds			\$1,803	\$721	
Total Annual Revenue per Acre	\$5,524	\$25,143	\$11,499	\$4,673	\$3,996

*Likely CAP rates were determined through a review of broker reports and properties for sale in the Davis-Weber market.

**Projection based on population distribution, not point of sale figures

In order to encourage retail, the City may need to consider what tools are available to help offset development costs and encourage development of retail space. However, if multi-family housing and traditional flex office development are allowed, economic development tools should not be used as both are hot markets in the Wasatch Front and would not need additional incentives.

Economic development tools that could help the City bridge the gap between its vision and developer returns may include:

- Increased residential density on a portion of the property in exchange for a certain level of retail development;
- Creation of a Community Reinvestment Area (CRA) to help with infrastructure costs although CRAs are now, based on the last session of the Utah Legislature, severely limited in providing retail incentives;
- City assistance with or provision of basic infrastructure to the area;
- Mitigation of some development-related fees;
- Streamlined approval process;
- Sales-tax sharing agreements for retail developed on site;
- Creation of a Special Assessment Area (SAA) which creates a separate district and allows the district to borrow funds for infrastructure costs which are then repaid by property owners at plat recordation; and
- Creation of a Public Infrastructure District (PID) to allow for property taxes to be levied and used for infrastructure.

Community Overview

Most West Point residents leave the area for their employment. As the graphic below shows, based on U.S. Census data (On the Map 2019), there is a far greater outflow of residents to work than inflow each day in West Point.

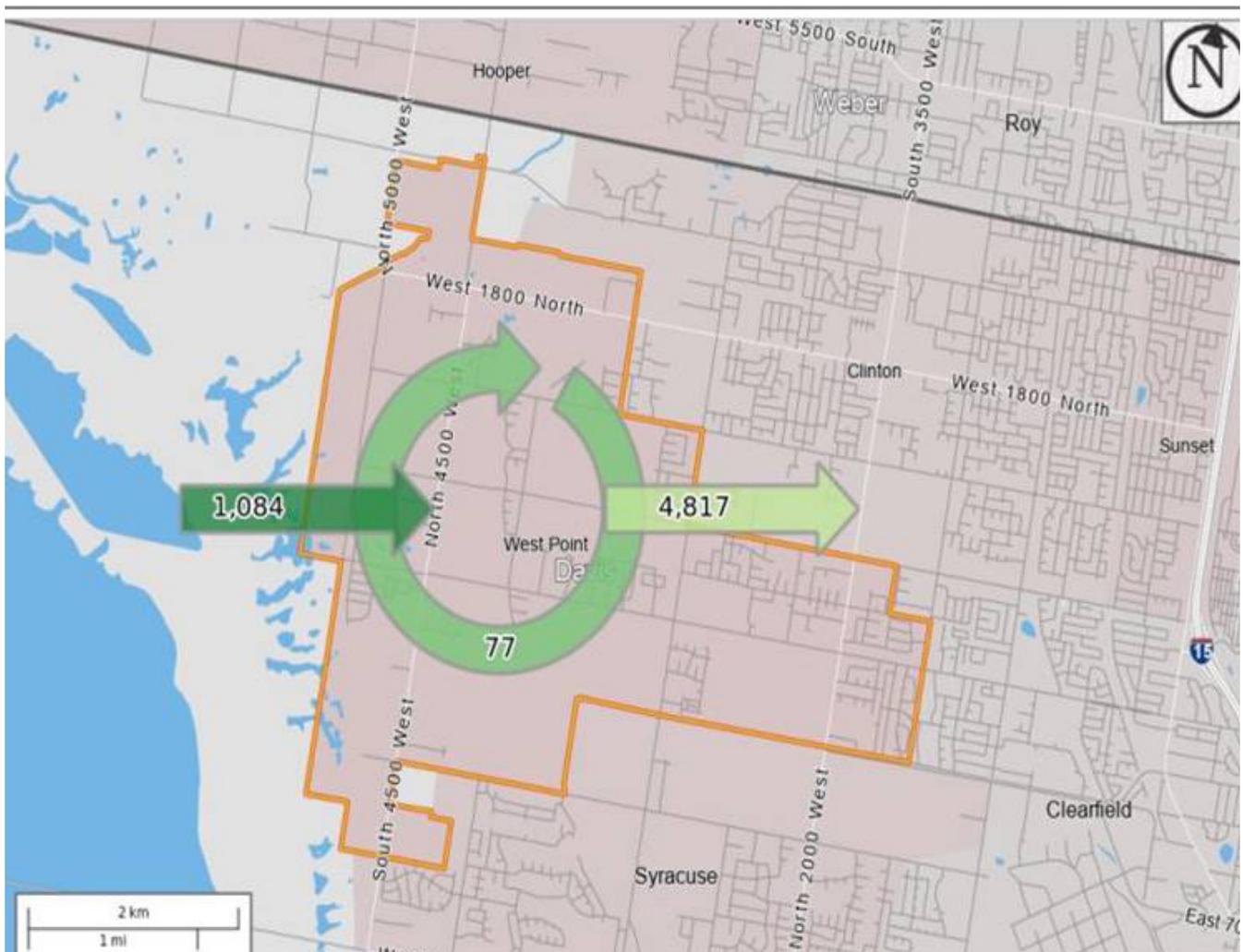


Figure 3: Employment Inflow and Outflow

The lack of jobs in West Point is further shown by the Utah Department of Workforce Services (2020). West Point has an average of 137 firms in various industries. The largest segments include Construction, Professional and Business Services and Trade, Transportation and Utilities.

Table 3: West Point 2020 Labor Market

West Point	Avg. No. of Firms	Avg. Employment	Total Wages (\$)	Avg. Monthly Wage (\$)
Mining	0	0	\$0	\$0
Construction	33	222	\$9,522,563	\$3,567
Manufacturing*	D	D	D	D
Trade, Transp. & Utilities	21	322	\$10,088,740	\$2,611
Information*	D	D	D	D
Financial Activities	14	24	\$1,040,338	\$3,631
Professional & Business Services	29	134	\$6,674,894	\$4,146
Education & Health Services	17	88	\$1,723,355	\$1,636
Leisure & Hospitality	8	141	\$2,075,927	\$1,228
Other Services	7	27	\$1,019,127	\$3,122
Government	5	605	\$31,668,054	\$4,358
Total	137	1,621	\$65,983,557	\$3,392

Source: Utah Department of Workforce Services, Workforce Research & Analysis, Annual Report of Labor Market Information, 2020

*D/ not shown to avoid disclosure of individual firm data; therefore, will not add to City total

Utah is experiencing rapid growth and the regional area around West Point is no exception. While the City is anticipated to grow by only about 4,300 people by 2030, the larger regional area anticipates growth of about 35,000 over the same time period.

Table 4: West Point Projected Population Growth¹

	2021	2030	2040	Growth by 2030	Growth by 2040
Population	11,782	16,047	19,996	4,265	8,214

Table 5: Population Growth in Regional Area²

	2022	2030	Growth
Hooper	9,780	12,528	2,748
Clearfield	31,814	33,432	1,618
Syracuse	32,208	39,018	6,810
Roy	38,537	39,431	894
Clinton	22,958	23,499	541
West Haven	18,715	39,018	20,303
TOTAL	154,012	186,926	35,192

Growth projections for Davis County are for an additional 44,000 persons by 2030 and more than 100,000 persons by 2040³. With the anticipated growth, there will be an increased demand for retail goods and services in the regional area. It is interesting to note that about 80 percent of the growth is projected to occur in the regional area surrounding West Point. This type of growth concentration is extremely attractive to retail businesses.

Table 6: Davis County Projected Population Growth⁴

	2021	2030	2040	Growth by 2030	Growth by 2040
Population	367,944	411,564	472,344	43,620	104,400

■ Retail Demand Growth

Given this rapid population growth, how much retail space can be supported? In recent years, the average number of retail square feet per capita has been declining nationally, a trend that was in place before Covid-19, but certainly accelerated by the pandemic. Generally, a number between 16 and 20 square feet per capita is used to evaluate growth in retail space demand. At 16 square feet of retail space per capita, projected growth of 35,192 persons in the regional area can support about 563,000 square feet of space by 2030. With a floor area ratio (FAR) of 0.25, population growth will support roughly 52 to 65 acres of land.

Table 7: Retail Demand Requirements of New Growth

SF per Capita	16	18	20
Retail SF Required	563,072	633,456	703,840
Acres Supported at .20 FAR	65	73	81
Acres Supported at .25 FAR	52	58	65
Acres Supported at .30 FAR	43	48	54

¹West Point Community Development Department

²Traffic Area Zones

³Kem C. Gardner Policy Institute

⁴Kem C. Gardner Policy Institute

Competitive Site Analysis

While all this space will not be captured in West Point, a portion of that growth can be. The following factors are considered for the subject site and competing sites in the region: vacant land, infrastructure, access and visibility, traffic counts and projected population and employment growth. Comparison of potentially competitive sites, for purposes of analysis, are shown on the map below.

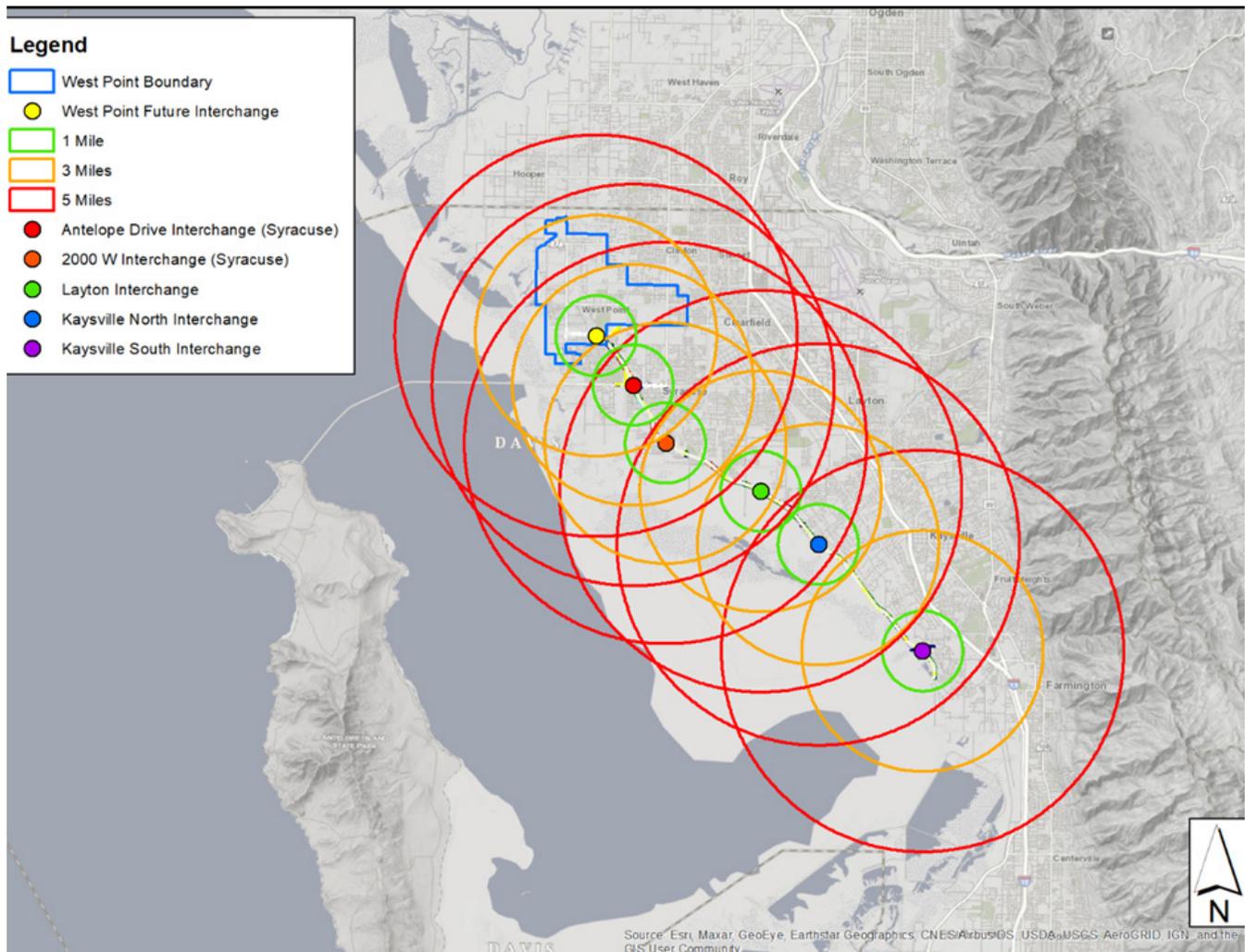


Figure 4: Competitive Sites

Population and employment numbers are calculated for a 1, 3 and 5-mile radius from the subject site as well as from competitive sites. Population and employment growth projections are based on Traffic Area Zone (TAZ) data compiled by Wasatch Front Regional Council (WFRC). The purpose of this analysis is to see where the greatest concentration of population and employment growth is now and will be by 2040.

Table 8: Projected Population Growth from subject site in West Point

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	6,075	8,525	11,006	2,451	4,931
3 Mile	50,610	61,227	72,039	10,617	21,429
5 Mile	128,496	143,476	159,363	14,980	30,868

Table 9: Projected Employment Growth from subject site in West Point

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	1,476	2,570	3,499	1,093	2,023
3 Mile	13,710	19,404	24,616	5,695	10,907
5 Mile	45,178	55,951	66,538	10,773	21,360

The preceding two tables show a population (1-mile radius) of over 8,500 persons by 2030 and 11,000 persons by 2040, with employment increasing to over 2,500 and 3,400 by 2030 and 2040 respectively. This is higher than most of the population and employment within a 1-mile radius projected in the competitive sites shown below. As the radius grows, the study area site stays fairly consistent with the competitive sites in population growth but falls short in employment growth compared to the other sites.

Table 10: Projected Population Growth From Antelope Drive (Syracuse)

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	7,667	8,789	10,238	1,123	2,572
3 Mile	54,715	65,029	75,363	10,314	20,649
5 Mile	129,312	146,729	165,900	17,417	36,588

Table 11: Projected Employment Growth From Antelope Drive (Syracuse)

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	2,159	2,465	3,247	306	1,088
3 Mile	19,540	25,439	32,341	5,900	12,802
5 Mile	61,843	73,566	86,704	11,723	24,861

Table 12: Projected Population Growth from 2000 W Interchange (Syracuse)

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	5,480	6,410	7,352	931	1,873
3 Mile	45,570	53,096	60,558	7,525	14,987
5 Mile	125,348	146,925	170,550	21,577	45,202

Table 13: Projected Employment Growth From 2000 W Interchange (Syracuse)

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	953	1,059	1,121	106	167
3 Mile	17,618	21,958	27,079	4,340	9,461
5 Mile	75,802	88,229	102,717	12,427	26,916

Table 14: Projected Population Growth from Layton Interchange

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	3,442	4,819	6,046	1,377	2,604
3 Mile	56,832	66,761	77,170	9,929	20,338
5 Mile	148,346	169,216	194,464	20,870	46,118

Table 15: Projected Employment Growth from Layton Interchange

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	955	1,209	1,375	254	420
3 Mile	28,942	32,641	37,052	3,700	8,110
5 Mile	97,207	109,550	122,051	12,343	24,844

Table 16: Projected Population Growth from Kaysville North Interchange

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	4,493	4,846	5,157	353	664
3 Mile	44,010	51,853	59,743	7,843	15,733
5 Mile	148,371	167,187	191,658	18,816	43,287

Table 17: Projected Employment Growth from Kaysville North Interchange

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	890	1,068	1,101	178	211
3 Mile	20,672	24,187	26,655	3,515	5,983
5 Mile	68,176	78,413	89,154	10,237	20,978

Table 18: Projected Population Growth from Kaysville South Interchange

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	4,952	5,772	6,845	820	1,893
3 Mile	39,657	42,786	47,813	3,130	8,156
5 Mile	86,366	94,449	105,517	8,083	19,151

Table 19: Projected Employment Growth from Kaysville South Interchange

Distance	2021	2030	2040	Growth by 2030	Growth by 2040
1 Mile	2,967	4,640	7,264	1,673	4,297
3 Mile	25,891	32,248	39,428	6,357	13,537
5 Mile	58,126	71,770	84,297	13,644	26,171

The tables below summarize the population and employment at each of the sites in 2030 and 2040 and indicate that the subject site is very competitive to other potential commercial sites for regional commercial development.

Table 20: Projected Growth Comparison – 1 Mile

Distance	POPULATION		EMPLOYMENT	
	2030	2040	2030	2040
West Point	8,525	11,006	2,570	3,499
Antelope Drive	8,789	10,238	2,465	3,247
2000 W	6,410	7,352	1,059	1,121
Layton	4,819	6,046	1,209	1,375
Kaysville North	4,846	5,157	1,068	1,101
Kaysville South	5,772	6,845	4,640	7,264

Table 21: Projected Growth Comparison – 3 Mile

Distance	POPULATION		EMPLOYMENT	
	2030	2040	2030	2040
West Point	61,227	72,039	19,404	24,616
Antelope Drive	65,029	75,363	25,439	32,341
2000 W	53,096	60,558	21,958	27,079
Layton	66,761	77,170	32,641	37,052
Kaysville North	51,853	59,743	24,187	26,655
Kaysville South	42,786	47,813	32,248	39,428

Table 22: Projected Growth Comparison – 5 Mile

Distance	POPULATION		EMPLOYMENT	
	2030	2040	2030	2040
West Point	143,476	159,363	55,951	66,538
Antelope Drive	146,729	165,900	73,566	86,704
2000 W	146,925	170,550	88,229	102,717
Layton	169,216	194,464	109,550	122,051
Kaysville North	167,187	191,658	78,413	89,154
Kaysville South	94,449	105,517	71,770	84,297

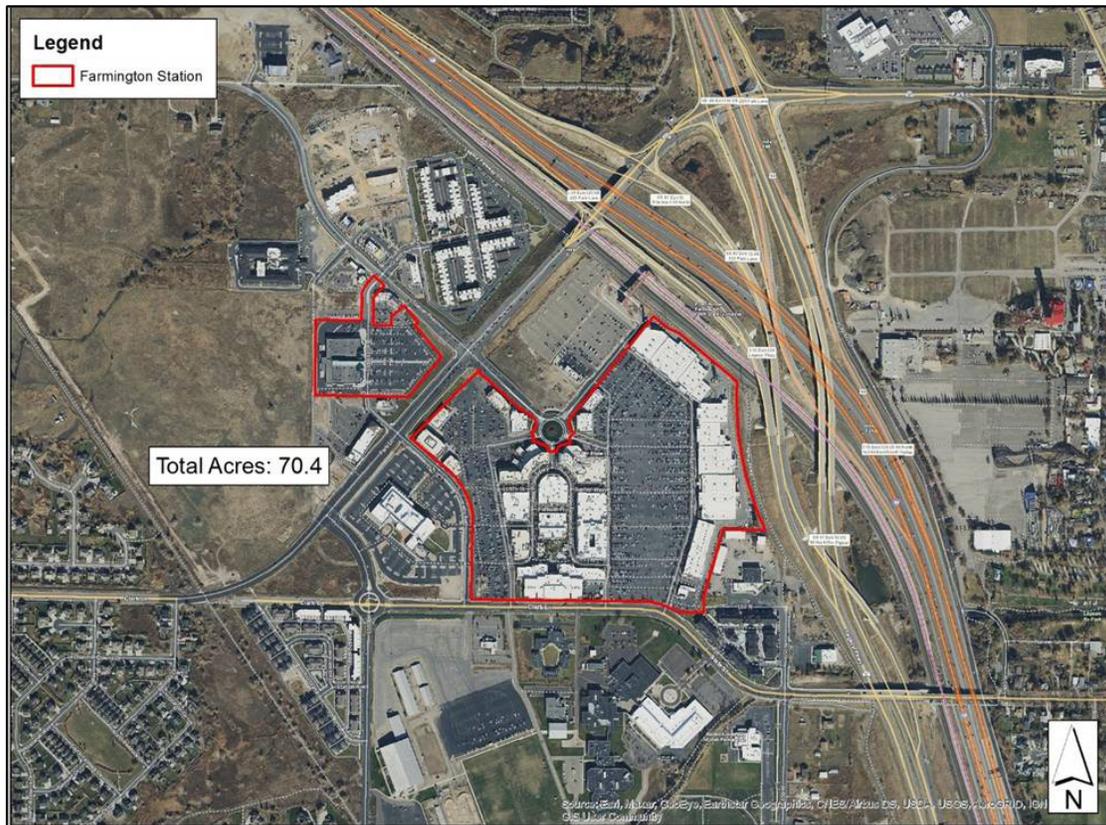


Figure 7: Farmington Station

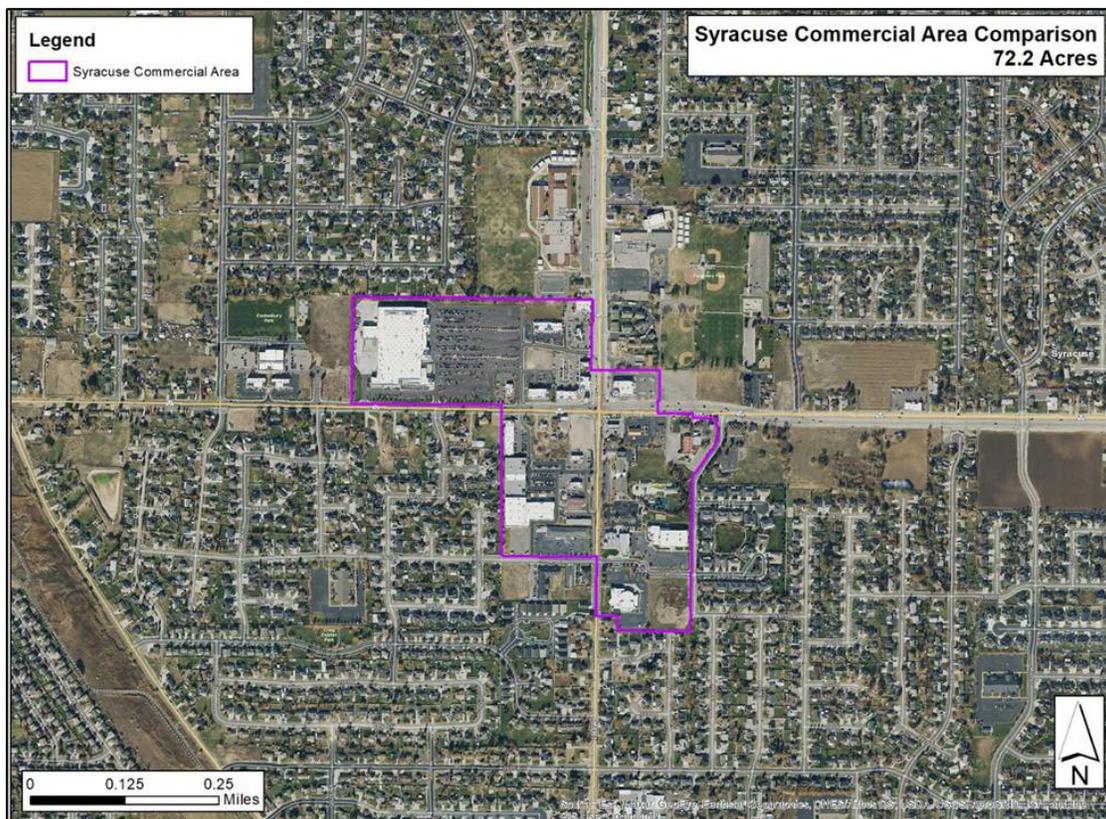


Figure 8: Syracuse Commercial

The 2000 West interchange in Syracuse also does not have enough vacant land with access and visibility from the West Davis Corridor in order to support a regional retail center.



Figure 11: Syracuse 2000 West

The Layton interchange is the closest interchange with enough vacant land to support regional retail.

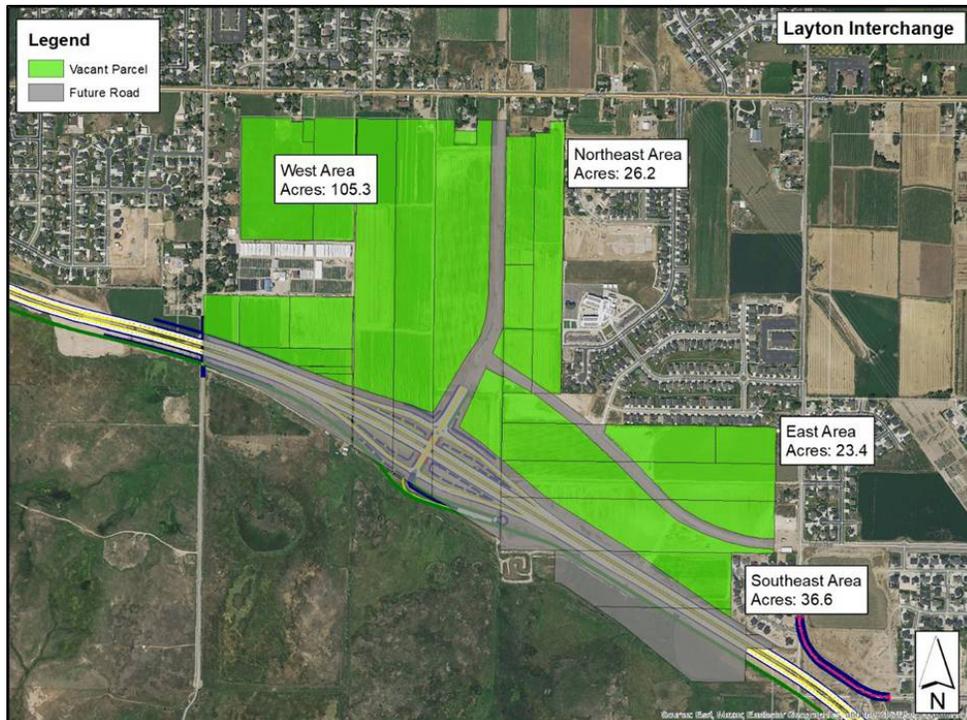


Figure 12: Layton Interchange

However, the West Point interchange site is even more competitive than Layton for two reasons: 1) Layton already has big box retailers and retailers will only establish new businesses within given distances of existing locations; and 2) West Point will draw from all new growth to the north as it is the furthest north interchange on the Corridor.

■ Sales Leakage and Capture Rates

A sales gap analysis is conducted to estimate the amount and type of purchases being made by West Point residents outside of West Point. Hence, the term “leakage” reflects sales that are lost to other communities. The analysis consists of first calculating the “average” expenditures made, per capita or per household, in the State of Utah in various retail categories using the North American Industry Classification System Codes (NAICS codes) as recorded by the Utah State Tax Commission. Total sales in West Point, by NAICS code category, are then divided by the total population and compared to average per capita sales in the State of Utah. Where West Point residents show higher purchases in NAICS code categories, it is assumed that West Point captures additional consumers from the larger regional area for these types of purchases. Where purchases per capita are lower in West Point than in the State of Utah in purchases in NAICS code categories, it is assumed that West Point residents are leaving the community to make these types of purchases elsewhere.

Therefore, Table 23 identifies areas of strength (i.e., where West Point is a regional provider of goods and services) which are shown with positive numbers in the Leakage (“leakage”) column and Capture Rate column that is higher than 100 percent. Where West Point residents are leaving the community to make their purchases elsewhere, the estimated amount of lost purchases in the Leakage column is shown as a negative number and with a capture rate that is less than 100 percent within the Capture Rate column.

Table 23: West Point Sales Tax Leakage, 2020

NAICS Code Categories	2020 Leakage	2020 Capture Rate
Food and Beverage Stores	\$34,887,148	273.62%
Performing Arts, Spectator Sports, and Related Industries	(\$104,339)	34.05%
Museums, Historical Sites, and Similar Institutions	(\$155,588)	0.00%
Amusement, Gambling, and Recreation Industries	(\$742,311)	66.12%
Personal and Laundry Services	(\$1,080,215)	6.27%
Health and Personal Care Stores	(\$1,833,538)	14.08%
Gasoline Stations	(\$3,190,272)	37.01%
Furniture and Home Furnishings Stores	(\$4,076,429)	2.00%
Electronics and Appliance Stores	(\$4,110,801)	4.87%
Sporting Goods, Hobby, Book, and Music Stores	(\$4,436,266)	5.93%
Repair and Maintenance	(\$4,711,621)	2.44%
Clothing and Clothing Accessories Stores	(\$4,811,594)	21.32%
Accommodation	(\$5,560,353)	0.27%
Miscellaneous Store Retailers	(\$6,225,591)	6.87%
Non-store Retailers	(\$6,333,934)	67.42%
Food Services and Drinking Places	(\$13,124,426)	23.38%
Building Material and Garden Equipment and Supplies Dealers	(\$15,292,147)	8.95%
General Merchandise Stores	(\$23,408,827)	2.63%
Motor Vehicle and Parts Dealers	(\$27,927,640)	2.69%
TOTAL	(\$92,238,742)	46.82%

Source: Utah State Tax Commission, ZPFI

Overall, West Point reflects a total capture rate of close to 50 percent of resident sales, indicating that the City is capturing less than its “fair share” of retail sales compared to other communities. Notable areas of strength include sales in the following retail categories (as delineated by retail tax code/groupings by the Utah State Tax Commission):

- **Food and Beverage Stores (Grocery)**

Significant leakage is shown in the following retail categories, which are areas of opportunity for future retail development within the City:

- **Motor Vehicle and Parts Dealers**
- **General Merchandise Stores**
- **Building Material and Garden Equipment and Supplies Dealers**
- **Food Services and Drinking Places**
- **Accommodation**
- **Clothing and Clothing Accessories Stores**
- **Repair and Maintenance**

A review of capture rates comparing other communities in the region shows that West Point has room to expand the sales tax base of the larger community and capture some of these lost sales. By analyzing the retail sales of neighboring communities in comparison to West Point, potential areas of growth and opportunity may be realized. West Point is attracting shoppers from outside of the City limits in the Food and Beverage Stores (Grocer) category. But West Point also has the potential to capture much more than leakage from West Point. Surrounding cities are also losing significant retail sales.

Table 24: Retail Sales Capture Rates 2020

NAICS Code Categories	West Point	Clearfield	Syracuse	Roy	Clinton	Hooper*
Motor Vehicle and Parts Dealers	3%	32%	3%	43%	33%	
Furniture and Home Furnishings Stores	2%	4%	202%	37%	8%	
Electronics and Appliance Stores	5%	26%	33%	20%	41%	
Build. Material, Garden Equip. and Supplies Dealers	9%	16%	9%	4%	121%	
Food and Beverage Stores	274%	35%	79%	171%	2%	
Health and Personal Care Stores	14%	28%	31%	40%	48%	
Gasoline Stations	37%	150%	13%	108%	39%	
Clothing and Clothing Accessories Stores	21%	25%	17%	22%	70%	
Sporting Goods, Hobby, Music and Book Stores	6%	25%	9%	13%	62%	
General Merchandise Stores	3%	7%	118%	6%	263%	
Miscellaneous Store Retailers	7%	90%	14%	26%	40%	
Nonstore Retailers	67%	85%	87%	64%	68%	
Arts, Entertainment and Recreation	60%	37%	49%	14%	46%	
Accommodation	0%	6%	1%	1%	1%	
Food Services and Drinking Places	23%	59%	40%	65%	78%	
Other Services-except Public Administration	3%	76%	34%	49%	43%	
TOTAL	47%	41%	50%	51%	80%	25%

*Individual economic sector information is not available for Hooper

Table 25: Potential Leakage Recapture

	West Point	Clearfield	Syracuse	Roy	Clinton	Hooper	TOTAL
2020 Population	10,963	31,909	32,141	39,306	23,386	9,087	
Leakage Amount	(\$92,238,742)	(\$297,371,845)	(\$252,913,653)	(\$305,183,173)	(\$69,516,405)	(\$159,382,666)	
Capture 10%	(\$9,223,874)	(\$29,737,184)	(\$25,291,365)	(\$30,518,317)	(\$6,951,640)	(\$15,938,267)	(\$117,660,648)

If a regional retail center at West Point could capture 10 of current leakage in the regional market, it could support 30 acres of retail development⁶. This is in addition to the retail acres supportable from projected growth in the region discussed earlier in this report.

Highest and Best Use – Developer Perspective

From a developer’s viewpoint, multi-family and traditional flex office provide the highest return in the current Davis-Weber Counties market. However, with the limited retail and office space currently available in the western part of Davis and Weber Counties, there is still potential for growth in these sectors as well.

In order to understand the highest-and-best use impacts associated with office, retail and multi-family development from the perspective of a developer, a detailed analysis of each development type is included in Appendix A of this report. The detailed analysis considers the construction costs (including land) incurred by a developer for various product types. It then calculates the net operating income from each development type (calculated through a detailed review of potential revenue streams and operating costs) and divides by current capitalization rates in the market. The ratio of net operating income divided by an appropriate CAP rate computes the market value of the project⁷. The market value of the project is then compared to the developer’s all-in costs for the project to evaluate the developer’s profit.

The table below estimates the varying profit margins by development types for the study area site in West Point and helps explain why developers are pushing multi-family development. Detailed calculations for the profit percentages are shown in the Appendix.

Table 26: Profitability Comparison Between Development Types

Type	Likely CAP Rates*	Profit Percentage
Office	6.5%	9%
	7.0%	1%
Multi-Family- 20 units per acre	4.0%	43%
	4.5%	27%
Retail	5.5%	16%
	6.0%	6%
Industrial/Flex Office	4.5%	39%
	5.0%	25%
	5.5%	14%

*Likely CAP rates were determined through a review of broker reports and properties for sale in the Davis-Weber market.

⁶Assumes a FAR of 9.25 and average sales per square foot of \$3

⁷A capitalization (CAP) rate is the ratio of the project’s net operating income over the total market value of the completed project.

Highest and Best Use – City Fiscal Impact

From the City’s perspective, the highest and best use of the property will not only consider community needs and desires, but also the fiscal impacts to the City. Fiscal impacts include revenues from property taxes, sales taxes, municipal energy taxes and class B/C road funds.

Fiscal impacts to the City from office development are anticipated to reach over \$5,500 per acre per year.

Table 27: Office Development Fiscal Impacts

DESCRIPTION	AMOUNT
Property	
Bldg cost per sf	\$250.00
FAR	0.38
SF per acre	16,553
Property value per acre	\$4,138,200
West Point property tax rate	0.000831
Property tax revenues	\$3,438.84
Municipal Energy	
Utility/gas costs persf	\$2.10
Annual energy bill	\$34,761
Tax rate	6.0%
Revenue	\$2,085.65
TOTAL OFFICE	\$5,524.50

Fiscal impacts to the City from retail development are anticipated to reach over \$25,000 per acre annually.

Table 28: Retail Development Fiscal Impacts

DESCRIPTION	AMOUNT
Property	
Bldg cost per sf	\$220.00
FAR	0.25
SF per acre	10,890
Property value per acre	\$2,395,800
West Point property tax rate	0.000831
Property tax revenues	\$1,990.91
Sales	
Sales per sf	\$400
SF per acre	10,890
Gross annual sales	\$4,356,000
Local point-of-sale revenues	\$21,780
Municipal Energy	
Utility/gas costs persf	\$2.10
Annual energy bill	\$22,869
Tax rate	6.0%
Revenue	\$1,372.14
TOTAL RETAIL	\$25,143.05

Fiscal impacts to the City from multi-family development (20 units per acre) are expected to reach roughly \$11,500 per acre annually.

Revenues per acre are substantially less for 8 multi-family units per acre than for 20 units, but costs of some City services would also likely be less (less vehicle trips on the roads, fewer public safety calls for service, etc.).

Table 29: Multi-Family Development Fiscal Impacts – 20 Units per Acre

DESCRIPTION	AMOUNT
Property	
Property value per acre	\$4,000,000
West Point property tax rate	0.000831
Property tax revenues	\$1,828.20
Sales	
Units per Acre	20
Average HH Size	3.0
Population per Acre	60
Population Distribution per Capita	\$100
Distribution from Online Point of Sale per Capita	\$12
Total per Capita Distribution	\$112
Annual Distribution per Acre	\$6,690
Municipal Energy	
Utility- Energy and Gas per Unit- MF	\$981.10
Units	20
Annual ME tax revenues	\$1,177.32
Class B/C Road Funds	
Amount per Capita	\$30.05
Population per Acre	60
Total Population Distribution per Year	\$1,803.00
TOTAL MULTI-FAMILY	\$11,498.52

Table 30: Multi-Family Development Fiscal Impacts – 8 Units per Acre

DESCRIPTION	AMOUNT
Property	
Property value per acre	\$1,760,000
West Point property tax rate	0.000831
Property tax revenues	\$804.41
Sales	
Units per Acre	8
Average HH Size	3.0
Population per Acre	24
Population Distribution per Capita	\$100
Distribution from Online Point of Sale per Capita	\$12
Total per Capita Distribution	\$112
Annual Distribution per Acre	\$2,676
Municipal Energy	
Utility- Energy and Gas per Unit- MF	\$981.10
Units	8
Annual ME tax revenues	\$470.93
Class B/C Road Funds	
Amount per Capita	\$30.05
Population per Acre	24
Total Population Distribution per Year	\$721.20
TOTAL MULTI-FAMILY	\$4,672.54

Note: Online sales per capita distribution based on a state average of \$2,300 per capita annually.

Retail development brings the highest revenues per acre to the City, followed by higher-density multi-family development. However, both of those development types also have higher service costs on a per acre basis (i.e., calls for service, traffic generation and impact on roads, etc.).

Table 31: Summary of Fiscal Impacts per Acre by Development Type

Summary Comparison	Office	Retail	Multi-Family 20 units per acre	Multi-Family 8 units per acre
Property Taxes	\$3,439	\$1,991	\$1,828	\$804
Sales Taxes		\$21,780	\$6,690	\$2,676
Municipal Energy	\$2,086	\$1,372	\$1,177	\$471
Class B/C Road Funds			\$1,803	\$721
Total Annual Revenue per Acre	\$5,524	\$25,143	\$11,499	\$4,673

Strategies and Recommendations

If the City desires retail or office development at the study area site, it may need to consider various economic tools to offset some development costs and thereby see the fruition of its vision. The question then becomes, what order of magnitude of assistance would be required and would the City still see fiscal benefits from retail and office development, above and beyond multi-family development, even if some offsets to costs are provided? Certainly, the provision of such assistance is a City policy. The intent of this report is only to suggest options for the City if it desires to establish areas in the City that include a fairly significant amount of retail development.

Table 32: Summary of Margin per Acre by Development Type

Development Type	CAP Rate	Developer Margin per Acre
Office	6.5%	\$26,133
Retail	5.5%	\$389,961
Multi-Family - 8 units per acre	4.5%	\$246,923
Multi-Family - 20 units per acre	4.5%	\$1,401,387
Traditional Flex Office	5.0%	\$568,567

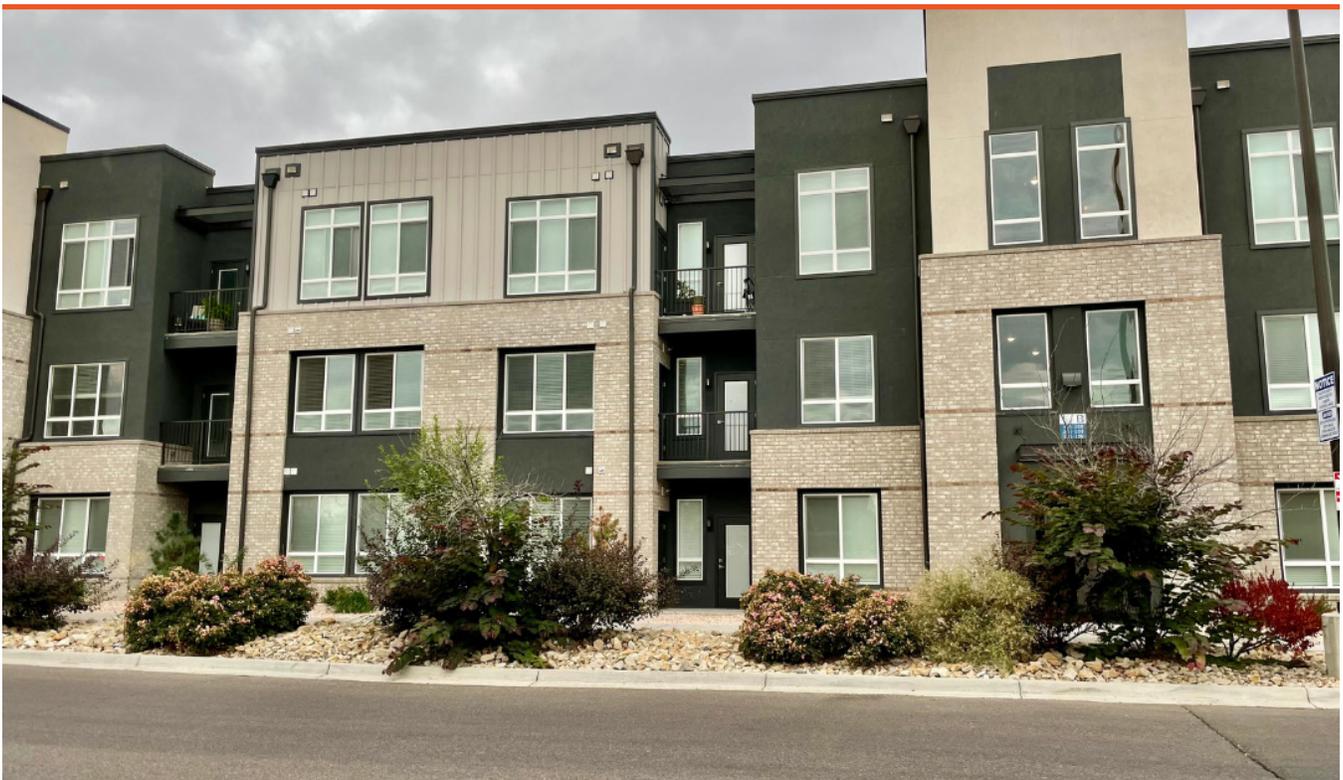
In order to bridge the “gap,” the City might for example, consider giving the developer greater density for a residential development portion of the site for a period of time. Or the City might decide to create a SAA or PID that would allow the developer to borrow money at a lower interest cost and factor those savings into the development equation.

The economic tools or public assistance required will differ for each developer proposal and will depend on a variety of factors. For example, if a developer purchased land many years ago at a good price, the developer would not need to earn the same return as if he recently purchased the land at a higher price. Properties with extraordinary costs associated with development, such as environmental cleanup, storm water or grading issues, may require more public assistance than properties without those costs.

Development requiring structured or underground parking may find it difficult to achieve rents that would make the project profitable without some sort of public assistance. Each proposal must be evaluated on its own merits.

Potential economic tools to encourage desired types of development include, but are not limited to:

- Increased residential density on a portion of the property assuming a certain level of office and retail development in return;
- Creation of a Community Reinvestment Area (CRA) to help with infrastructure costs;
- City assistance with or provision of basic infrastructure to the area;
- Mitigation or waiving some development-related fees;
- Streamlined approval process;
- Sales-tax sharing agreements for retail developed on site;
- Creation of a special assessment area (SAA) which creates a separate assessment area to borrow funds for infrastructure costs which are then repaid by property owners in the area at plat recordation; and
- Creation of a Public Infrastructure District (PID) to generate additional property tax revenues that can be used to offset infrastructure costs associated with the site.



05



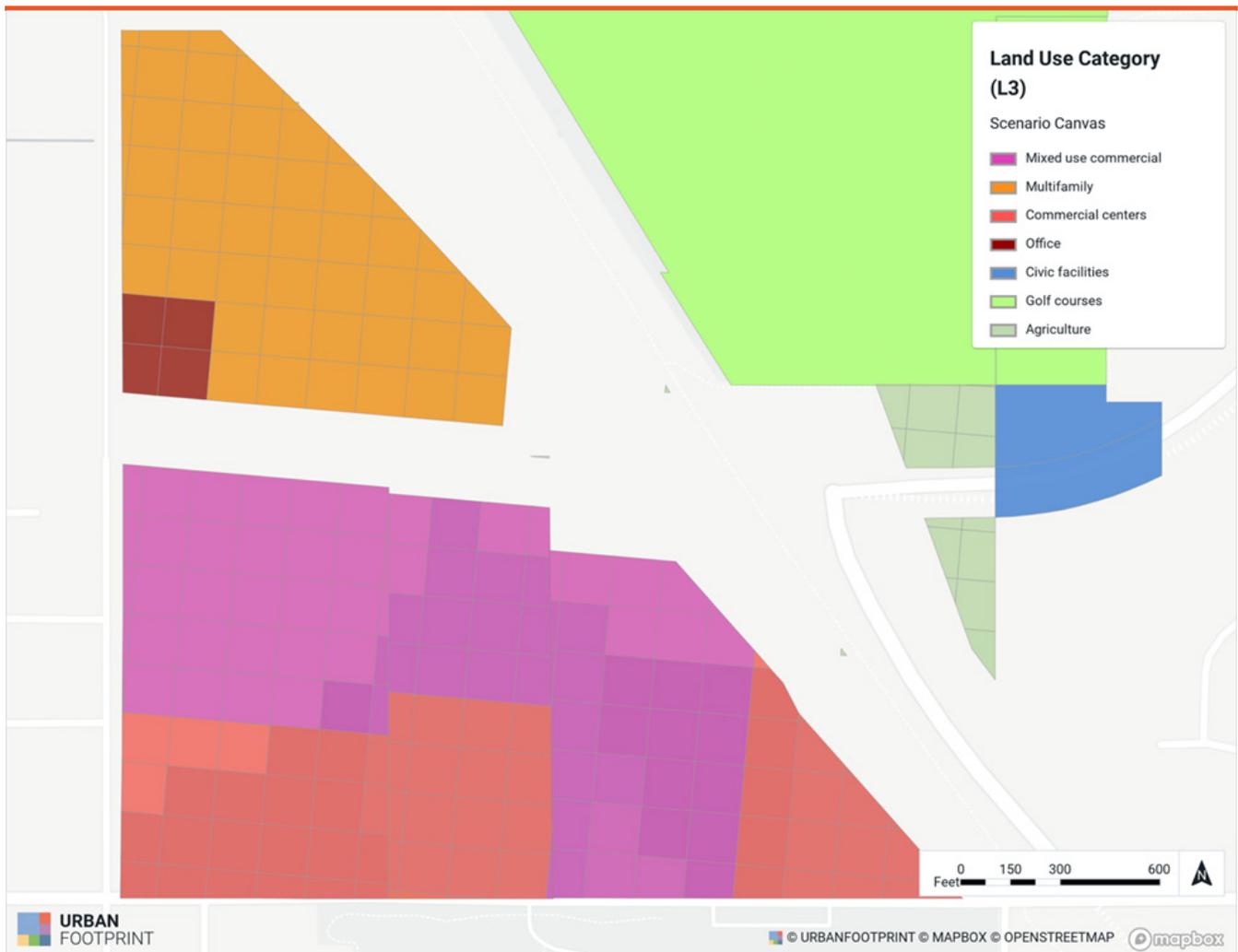
SMALL AREA PLAN

Small Area Plan

A small area plan is a culmination of planning and market analysis tasks, specifically prepared to document a civically minded highest and best use for a targeted site. In the case of West Point, the detailed of the small area plan, this chapter, are prepared to provide a graphically rich and concise representation of the desired development style or density on the site.

Preferred Scenario

After a series of scenarios and documents were prepared, the community ultimately decided on a scenario that provided a balanced use of space for retail/commercial and residential areas. Each of these spaces is uniquely situated to maximize the available space and unique shape of the parcels.



Northern Parcels

Due to the size, dimension, and overall layout of these parcels, there were limited retail or commercial development opportunities. The potential site was too small for retail development on a meaningful scale, yet it proved ideal for unique and attractive residential property layouts. Critical elements of the northern parcel are as follows:

Inclusion of medical office space on the high visibility corner

The market analysis showed a void in medical locations within the 10-mile radius. This facility is sized to serve as a larger doctor's office or potentially an urgent care clinic.

Integration of a phased plan for residential densities

With a transitioned or phased approach to residential development, the northern portion of the parcel will allow for multiple styles of housing to be provided, specifically more dense multi-family along the limited access highway and less dense attached single-family along the northern portion of the parcel.

Maximization of space with a variety of residential development

The odd shape of the northern parcel is a limiting factor for commercial or retail development. Still, it does provide a unique opportunity to allow for excellent residential spaces, with equitable distribution of public and private spaces.

Integration of development into a single entrance/exit point along

With a limited access highway, it is challenging to provide retail or commercial based locations when additional curb cuts are unavailable. Due to this, the residential use is a strong opportunity with access from Cold Springs Rd.

Through these items, the maximally product used for the northern parcel is to create a series of medium to high-density housing opportunities, specifically:

Village Residential

This residential type comprises attached single-family residential properties, specifically townhomes and horizontal condo structures ranging from 10 to 16 units per acre.

Details about the anticipated development type include:

Type	Amt Per Acre	Sq Ft Per Unit	Parking Per Unit
1 Bedroom	3	650	2 Spots
2 Bedroom	8	1,100	2 Spots

Mid-Rise Residential

This residential style comprises attached, vertically, or horizontally integrated residential properties. This product would allow for a maximum of 18 units per acre, including a 3 to 4-story structure with standard construction types.

Details about the anticipated development type include:

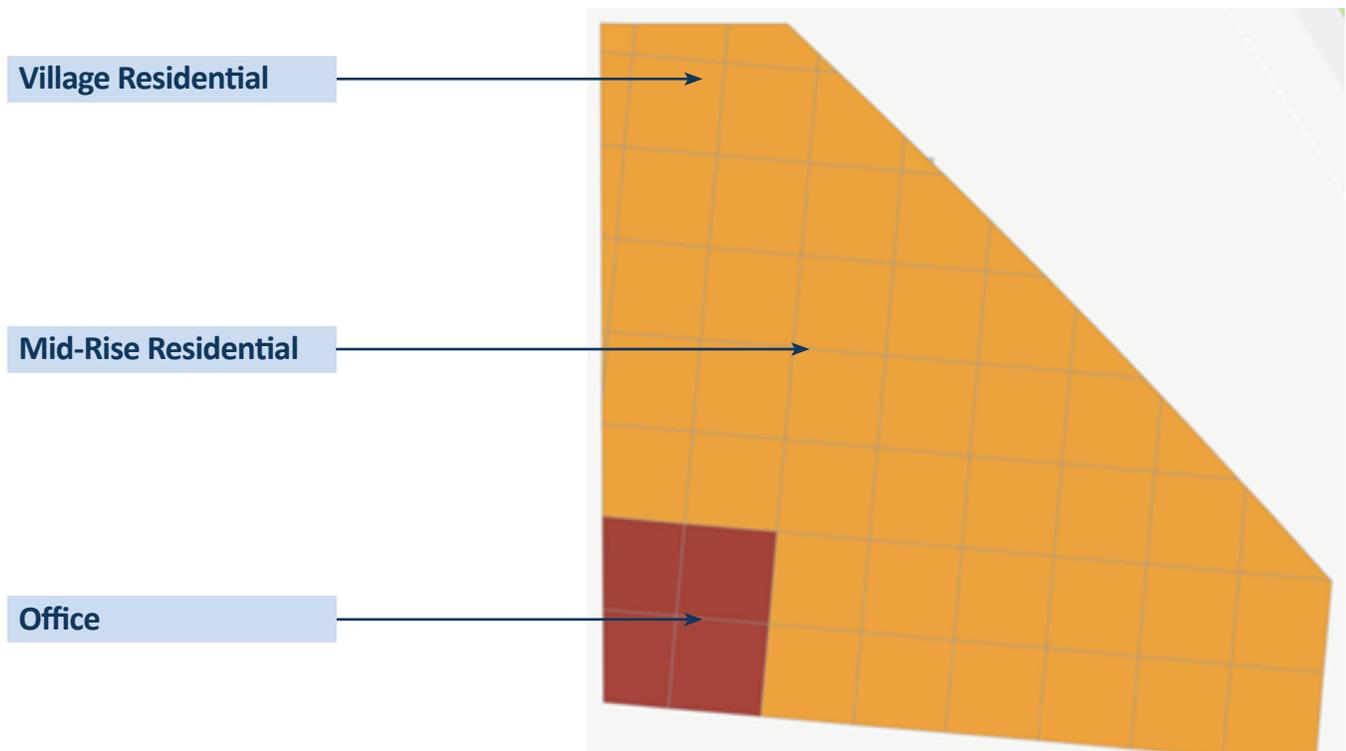
Type	Amt Per Acre	Sq Ft Per Unit	Parking Per Unit
Studio	6	600	1 Spot
1 Bedroom	6	900	2 Spots
2 Bedroom	6	1,200	2 Spots

Office

The office designation on the northern parcel is specifically dedicated to medical offices. The proposed building would be 8,000 Acres per acre and constitute a singular building of no more than 20,000 Sq ft.

Details about the anticipated development type include:

Type	Amt Per Acre	Sq Ft Per Unit	Parking Per Unit
Medical Spaces	8,000 Sq Ft	2,000	8 Spots



Southern Parcels

The southern parcel has unique benefits created by the new roadway alignment, precisely the added benefit of two sides of highway frontage. This frontage space provides the southern parcel with an increased opportunity to more retail or commercial activity. Additionally, the site is offered the benefit of numerous locations for ingress/egress, allowing for larger retail establishments to be accommodated. Critical elements of the southern parcel are as follows:

Creation of a destination class mixed-use lifestyle center

The proposed elements of retail and commercial spaces would provide the community with a destination on par with Station Park and other regional locations.

Allocation of space for two (2) big-box stores

The parcel offers an opportunity to incorporate two (2) big-box stores (200,000 Sq Ft each) into the property on the Southeast and Southwest Corners.

Two-phased implementation approach options

Construction of the site can be completed over multiple phases, offering a location for big box stores first, then infilling with mixed-use or lifestyle density development.

Creation of a community serving facility

The proposed facility will offer the opportunity to fill missing gaps in services or amenities for residents while also attracting regional visitors.

Through these items, the maximal product used for the southern parcel is to create an attractive mixture of retail and mixed-use or lifestyle center style development, specifically:

Big Box Store

This development style provides adequate building space and necessary parking to facilitate large-scale retailers such as Target, Walmart, and Hobby Lobby. Additionally, these spaces can be integrated into the surrounding lifestyle center style of development, sharing parking and increasing foot traffic into the stores.

Details about the anticipated development type include:

Type	Amt Per Acre	Sq Ft Per Unit	Parking Per Unit
Big Box Store	10,454 (or 25% coverage)	Up to 200,000	1.25 per 1,000 Sq Ft

Big Box Store (with outlots)

This development style is more significant in scale yet requires more limited parking allocations. These locations offer ample space for more extensive form factor buildings such as Sam’s Club, Costco, or Others. Additionally, this development style offers the unique opportunity to have lots of development such as gas stations, Starbucks, soda stands, etc.

Details about the anticipated development type include:

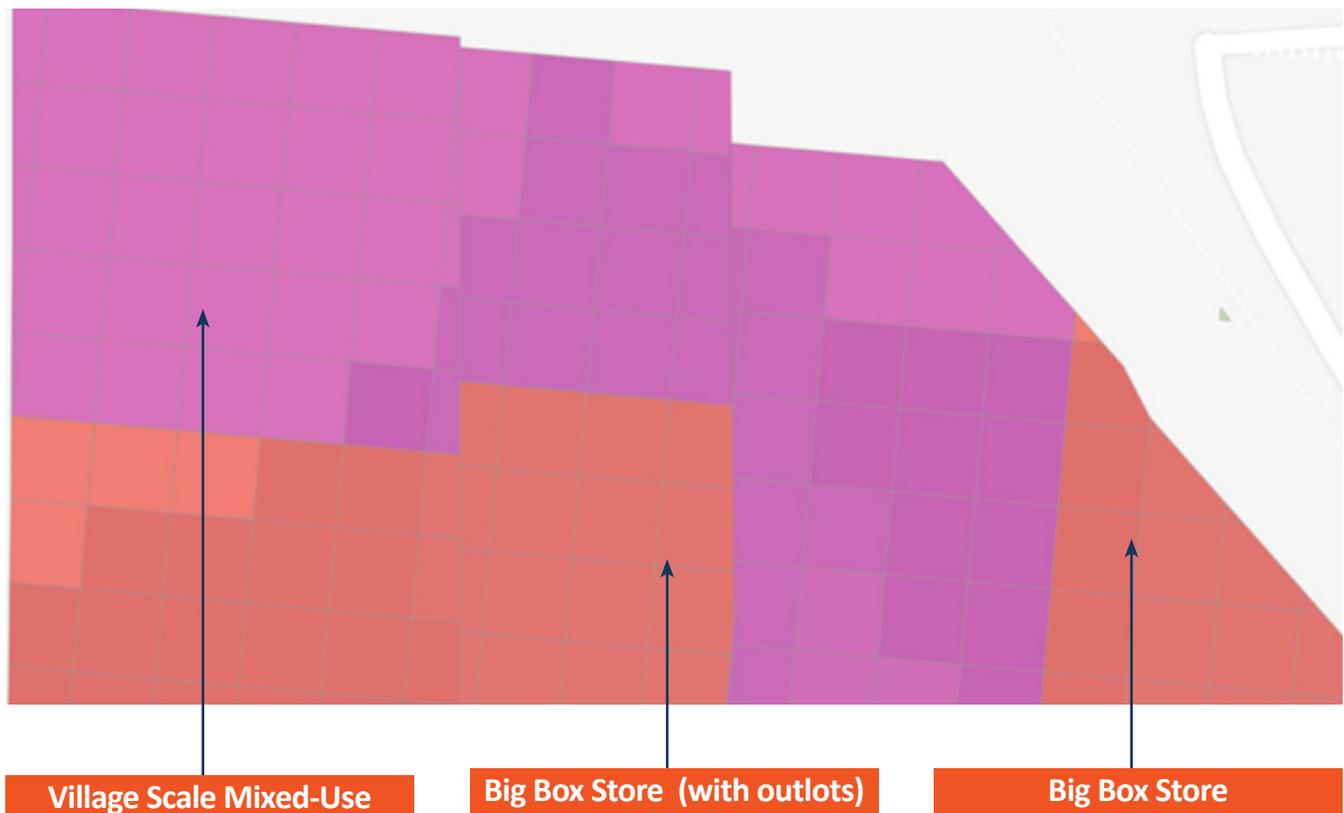
Type	Amt Per Acre	Sq Ft Per Unit	Parking Per Unit
Big Box Store	10,454 (or 25% coverage)	Up to 200,000	1.25 per 1,000 Sq Ft
Outlots (1 outlot per 12-15 acres)	8,500	8,500	2 Spots per 1,000 Sq Ft

Village Scale Mixed-Use

Mixed-use development provides a maximally productive development opportunity for the City while ensuring the proposed development provides an adequate tax base. This development style is a pleasant mixture of 2 to 3-story buildings set in a walkable, inviting atmosphere.

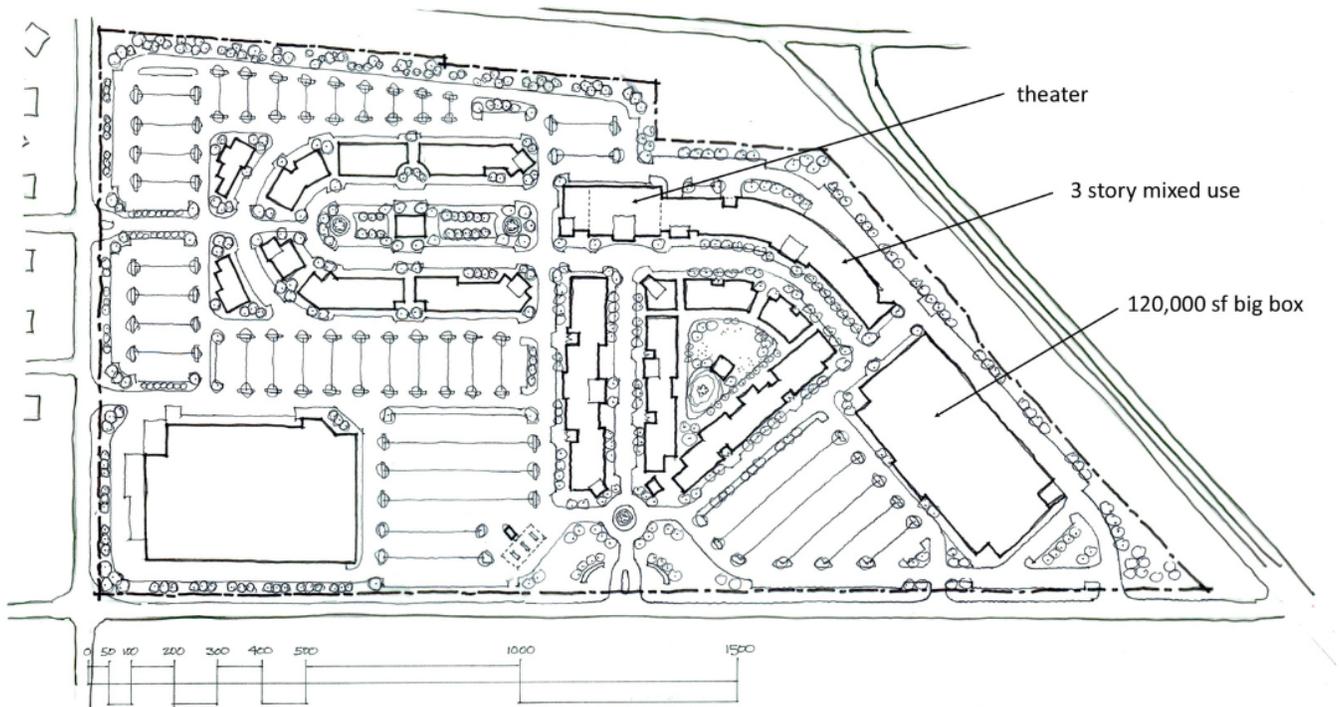
Details about the anticipated development type include:

Type	Amt Per Acre	Sq Ft Per Unit	Parking Per Unit
Retail	15,000 Per Acre	Up to 10,000	1 per 1,000 Sq Ft
Office/ Mixed Use	1,500 Per Acre	Up to 5,000	2 Spots per 1,000 Sq Ft
Multi-family Housing	8	1,000	1 per 1,000 Sq Ft



Scenario Elements

The preferred scenario included a variety of land use and building types. Outlined in this section are details about these elements, providing written and graphic representations of each zone's development type.



▪ **Land Use Type Information**

Village Residential

This development style is a small form of residential design. The massing of the buildings is capped at three stories or 35 feet in height. Residential properties in this category can be attached or detached yet offer a smaller sized lot and standards HOA requirements.

These properties include a range of densities, including:

Type	Units Per Acre Low	Units Per Acre High	Average Units
Village Residentials	10	16	13

Sample images of this land use type are provided below:



Mid-Rise Residential

Mid-rise residential is a style of housing that offers buildings (up to 4 stories tall) with horizontal apartments or condos. These facilities often have a height of 40 feet and have exterior entrances for the rental or owned units.

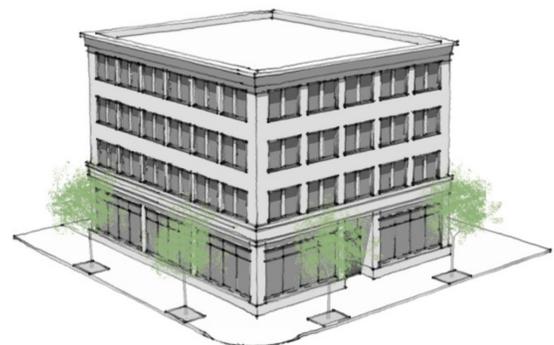
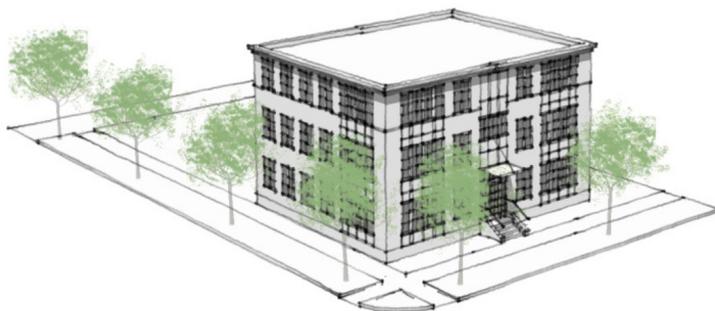
These properties include a range of densities, including:

Type	Units Per Acre Low	Units Per Acre High	Average Units
Mid-Rise Residential	12	20	16

Sample images of this land use type are provided below:



Forming and massing samples



Office

This development style is based on professional or rental offices.

- Buildings are typically up to 20,00 Sq Ft in size
- A standard maximum height of 4 floors (46 feet)
- A single building located on the site
- Lot coverage of no more than 50% lot coverage
- Requires ample parking and greenspace

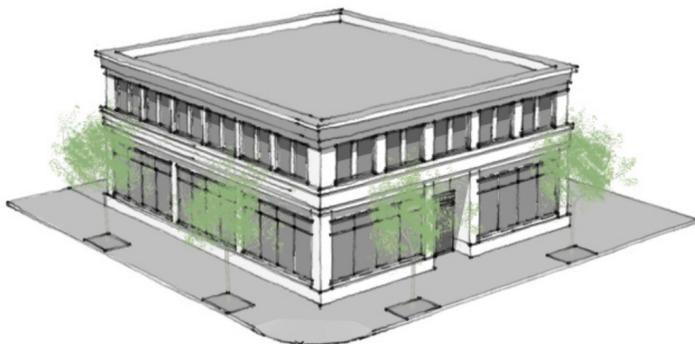
These properties include a range of densities, including:

Type	Units Per Acre Low	Units Per Acre High	Average Units
Office	1,000 per acre	15,000 per acre	5,000 per acre

Sample images of this land use type are provided below:



Forming and massing samples



Big Box Store

These big-box stores are often located within a larger or more diverse commercial hub. They serve as anchor locations or destinations while supporting attractions to other stores in the exact location. The building types for this land use are monolithic and singular, providing a warehouse for use. Buildings in this land use are often capped at 40 feet in height and a maximum of 200,000 Sq Ft of space.

These properties include a range of densities, including:

Type	Units Per Acre Low	Units Per Acre High	Average Units
Big Box	10,000 per acre	30,000 per acre	20,000 per acre

Sample images of this land use type are provided below:



**Big Box Store
(With outlots)**

These bog-box stores are the same factor as previous big-box retailers yet offer various out lot location options. These uses can serve as a local or regional draw. These structures often require considerable parking and have a building height of 40 feet (average).

These properties include a range of densities, including:

Type	Units Per Acre Low	Units Per Acre High	Average Units
Big Box (without lots)	10,000 per acre	35,000 per acre	25,000 per acre

Sample images of this land use type are provided below:



Village Scale Mixed-Use

Village scale development provides a natural or organic layout, favoring unique nooks and crannies throughout the area. The proposed village scale mixed use is capped at 40 feet in height and offers a strong difference in building or façade types. This style of land use also includes a small number of residential services, primarily on upper floors and locations.

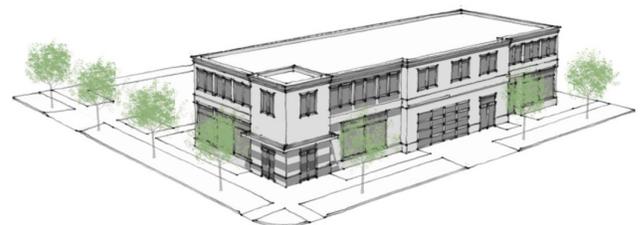
These properties include a range of densities, including:

Type	Units Per Acre Low	Units Per Acre High	Average Units
Village Scale – Mixed-Use	15,000 per acre	25,000 per acre	5,000 Sq Ft

Sample images of this land use type are provided below:



Forming and massing samples



Preferred Scenario Anticipated Benefits

Outlined in this section are the anticipated benefits of the preferred scenario. These calculations are based on land-use scenario planning end projections. Further refinement and forecasts will be required once the site layout plan is finalized and moving into final design and construction.

Jobs and Housing Created

Potential Outcomes		
Category	Existing	Preferred
Population	0	1,695
Dwelling Units	3	1,002
Employment	26	4,845

Job Breakdown	
Category	Existing
Office	408
Retail	4,437

Square Footage Created

Square Footage Created – Retail	
Category	Amount Created
Retail	1,200,000
Restaurant	130,000
Arts & Culture	200,000
Accommodations	160,000
Other Style Retail	550,000

Square Footage Created – Retail	
Category	Amount Created
General Office	105,548
Medical Services	31,415

Dwelling Units Created – By Type

Dwelling Units by Type	
Category	Existing
Single Family Attached	344
Multi-Family Attached	658

Water Consumption

Water Consumption – Million Gallons		
Category	Existing	Preferred
Commercial	81,240,000	185,850,000
Residential	0	35,620,000

Energy Consumption

Energy Consumption – KWH (millions)		
Category	Existing	Preferred
Commercial	66,000	40,430,000
Residential	0	6,840,000

Land Consumption

Consumed Land	
Category	Used Acreage
Urban Vacant	6
Urban Redevelopment	7
Agricultural	56
Other Greenfield	7

Note: All figures are based on land-use scenario planning

Site Plans

Outlined below are the scaled site development and layout plans. These plans are scaled to be printed on tabloid-sized paper, and if printed on different paper size, the scale of the drawing will be inaccurate.



- **Perspective Renderings**
Mixed-Use Lifestyle Center

Outlined below are renderings of the proposed site development. These renderings offer a glimpse of the small area plan project's post-development look and feel. Developed perspectives include:



- **Perspective Renderings**
Big-Box Store * & Residential



06



IMPLEMENTATION STRATEGY

Implementation Strategy

A plan without implementation goals is just an expensive stack of paper. To ensure this does not happen for the West Point Small Area Plan, a series of implementation strategies was prepared to outline and guide the City through the implementation of necessary codes and ordinances to ensure adequate development is completed on the site.

“Deficiencies” identified in this analysis are solely in the context of the Small Area Plan and should not be considered deficiencies in the zoning standards. To better accommodate the implementation of the Small Area Plan, there are a few different strategies the City may want to consider in conjunction with amending the current Zoning Ordinance.

Implementation strategies include:

General Plan Future Land Use Delineation

The first step is the creation of a Small Area Plan Overlay District (there would likely be a name associated with some distinguishing feature or landmark of the area). The creation of this overlay district in the Zoning Ordinance should also be discussed in the updated General Plan and the location depicted on the future land use map.

Small Area Plan Overlay Zoning District

Creating a Small Area Plan Overlay District would retain the property’s existing zoning. It would modify some or even many of the standards based on development goals of the Small Area Plan. To reduce ambiguity to the City staff and the developers/applicants the criteria for making modifications to the base zoning should be established when the Overlay District Zone is adopted. It could be done simply by stating the modifications needed to demonstrate conformity with the purposes and intent of the Small Area Plan and consistency with the Small Area Plan’s Design Guidelines. The applicant should be required to outline any zoning modifications before any kind of site plan approval.

The City’s current site plan approval process does have phasing provisions, but in the instance of this Small Area Plan where development is likely to occur over several years and by different developers, there may need to be some additional standards (really clarification) regarding conceptual site plan approvals being required and then final site plans being reviewed and approved, including the approval of phasing plans in the Small Area Plan Overlay District.

This strategy is arguably the most predictable and straightest path toward establishing the necessary legislative authority to implement the Small Area Plan. Language for revisions to the City’s Zoning Ordinance for a Small Area Plan Overlay District chapter has been provided and included in the Appendix for consideration and possible adoption. This Overlay District chapter was customized to mirror and complement the existing City Zoning Ordinance provisions and processes so that despite being a new chapter, it will still have a familiarity as it’s administered.

New Mixed Use Zoning District— City Created

If an overlay is not preferred, another option is to create a new zoning district altogether. This zoning district would be a Mixed-Use Zone (acknowledging development is horizontal mixed-use, not necessarily vertical) that could be specific to this area in the City. Under this scenario, the City would create the entirety of the zoning standards from “beginning to end.” This Zoning District would have the “modifications” to the base zoning predetermined, and processes unique to this type of zoning district would be established and described in this chapter (versus only reference to other procedural chapters.) The applicant would still be required to submit and obtain approvals for conceptual and final site plan approval.

Strategy 3 New Mixed Use Zoning District—Applicant Proposed

The City may choose to write more general provisions that broadly discuss the expectations for the development of the Small Area Plan. At the time of development, the applicant/developer would be the one that would propose and obtain approval of the plan. The applicants are the ones creating the specifics of the new zone, and the City would review with possible adoption closer to the time of the property being developed. The advantages of this option are that the design and creation of the zone are left to when the property is being developed. One reason this strategy would be preferred is an imminent project in hand and a reason to pursue the logistical difficulties that are often associated with the creation and adoption of a new zoning district. This option, however, does leave the most political pressure at the end of the process, at the trade-off of the current elected representatives making the decisions at the time of development.

- **Appendix A** **Highest and Best Use Analysis**
- **Appendix B** **Merchant VOID Analysis**
- **Appendix C** **Title 17 - Overlay District Code Amendment**

APPENDIX SECTION



PREPARED FOR

CITY OF
WEST POINT

PREPARED BY

ZIONS PUBLIC FINANCE

Zions Public Finance, Inc.
Salt Lake City, UT



Downtown Redevelopment Services, LLC
Ravenna, Ohio | Park City, Utah

Appendix A – Highest and Best Use Analysis

Office Development

Office development is currently in an uncertain stage in Utah and has been described as a “wait-and-see” market. However, much of the uncertainty is offset by the rapid business and population growth occurring in Utah, as well as the relative stability of the office market in Davis and Weber Counties during the pandemic. Newmark reports Utah was one of the quickest to recover from the disruption caused by the pandemic.

Unlike other portions of the Wasatch Front, the office market in Davis and Weber counties experienced little disruption at the onset of the pandemic. Vacancy remained controlled and continued its decline, ending at 6.3% for first-quarter 2022.⁸

The following office market assumptions reflect the increased construction costs in today’s market, which were used to calculate potential market values and developer profitability for office development and assumes an office campus where higher rents can be achieved.

TABLE A-1: OFFICE VALUATION ASSUMPTIONS

Description	Amount
Annual Rent Per Sq. Ft.	\$20.00
Expense Reimbursements	\$2.00
Stabilized Vacancy Rate	5%
Management Expense	3%
Reserve Expense	1%
Direct Costs - Sq. Ft.	\$155.00
Indirect Costs - Sq. Ft.	\$50.00
Land Per Sq. Ft.	\$12.00
Parking Per Stall	\$3,500
Parking Ratio	5.5
Floor-Area Ratio	0.38

Using the above assumptions, a value of \$258 per square foot is calculated, assuming a capitalization rate of 7.0 percent. While buildings have been bought and sold in Utah recently for cap rates in the range of 6.0 – 6.5 percent, those buildings are generally fully leased and are found in prime locations such as along the I-15 tech corridor in Salt Lake and Utah counties. There is greater risk with construction of a new building, plus West Point is seen as a secondary office market (i.e., not located along I-15 or the “Tech Corridor”).

Value is calculated by dividing net operating income (NOI) by current capitalization rates achieved in the market. Net income is calculated in the table below. In the following table, net operating income is divided by a cap rate of 7.0 percent to arrive at a value of \$258 per square foot. This analysis is based on a floor area ratio (FAR) of 0.38.

⁸ Newmark Research Davis Weber Market Q1 2022

TABLE A-2: OFFICE VALUATION CALCULATIONS

Office	Building Size	Rent Per Year (Sq.Ft.)	Rent Type	Annual Income
Gross Revenue				
Rental Income	16,553	\$20.00	NNN	\$331,056
Expense Reimbursements				\$33,106
<i>Total Building Size</i>	16,553			
Potential Gross Income				\$364,162
			Stabilized Vacancy Rate	
Less Stabilized Vacancy			5%	(\$18,208)
Effective Gross Income				\$345,954
Operating Expenses				
		% of EGI	\$/SQ.FT.	
Management		3%		(\$10,379)
Reserves		1%		(\$3,460)
CAM Charges			\$2.00	(\$33,106)
Total Operating Expenses				(\$46,944)
Net Operating Income				\$299,010
Capitalization Rate			Potential Value per Building	Value per SF
6.0%			\$4,983,496	\$301.07
6.5%			\$4,600,150	\$277.91
7.0%			\$4,271,568	\$258.06
7.5%			\$3,986,797	\$240.85
8.0%			\$3,737,622	\$225.80

The average construction cost per square foot is \$255.83 based on the assumptions shown in the table below. However, construction costs are rising rapidly and are fairly volatile in today's market. If construction costs rise 10 percent higher than those presented, then the cost per square foot increases to \$276. Such increases have a dramatic effect on feasibility and profitability of projects.

TABLE A-3: OFFICE CONSTRUCTION COST CALCULATIONS

Construction Costs	Per Sq.Ft.	Total Building Size	Total Costs	
Direct Costs	\$155.00	16,553	\$2,565,684	
Indirect Costs	\$50.00	16,553	\$827,640	
<i>Indirects as % of Direct</i>	32%			
	Per Stall	Parking Ratio	Needed Spaces	Parking Costs
Parking Costs	\$3,500	5.5	91	\$318,641
			Construction Costs	\$3,711,965
	Per Sq. Ft.	Total Land/Acres	Total Land/ Sq. Ft.	Land Costs
Land	\$12.00	1.00	43,560	\$522,720
			Construction Costs + Land	\$4,234,685
			Per Sq. Ft./Bldg.	\$255.83

Generally speaking, investors require a return of 18-20 percent or higher on office development. With cap rates of 6.0 percent, office development is feasible and would likely be pursued.

TABLE A-4: FEASIBILITY OF OFFICE DEVELOPMENT

Capitalization Rate	Potential Value per Building	Potential Costs	Spread	Profit % of Costs
6.0%	\$4,983,496	\$4,234,685	\$748,811	18%
6.5%	\$4,600,150	\$4,234,685	\$365,465	9%
7.0%	\$4,271,568	\$4,234,685	\$36,883	1%
7.5%	\$3,986,797	\$4,234,685	-\$247,888	(6%)
8.0%	\$3,737,622	\$4,234,685	-\$497,063	(12%)

However, if construction costs increase by 10 percent, then development would not be feasible without higher rents. Cap rates are generally lower when a tenant is in place; higher for speculative space.

TABLE A-5: FEASIBILITY OF DEVELOPMENT WITH INCREASED 10% INCREASED CONSTRUCTION COSTS

Capitalization Rate	Potential Value per Building	Potential Costs	Spread	Profit % of Costs
6.0%	\$4,983,496	\$4,574,018	\$409,479	9%
6.5%	\$4,600,150	\$4,574,018	\$26,133	1%
7.0%	\$4,271,568	\$4,574,018	(\$302,450)	(7%)
7.5%	\$3,986,797	\$4,574,018	(\$587,221)	(13%)
8.0%	\$3,737,622	\$4,574,018	(\$836,396)	(18%)

Retail Development

The retail marketplace is undergoing significant change. Consumers are still purchasing, but there is a notable trend toward online purchases rather than in-store. This trend was occurring before COVID-19 and has been expedited since the onset of the pandemic. While there have been a significant number of bankruptcies over the past couple of years, those businesses that were able to quickly adapt to the new environment, have been rewarded. However, because of these changes, overall space needs are declining significantly – from 23 square feet per capita a few years ago to closer to 16 square feet per capita today. Lease rates vary greatly depending on the size of the space, with significantly higher rates on smaller spaces, such as restaurants, than for larger spaces, such as grocery stores.

However, West Point will still see strong demand for retail space due to steady population growth in the regional area.

TABLE A-6: RETAIL DEVELOPMENT ASSUMPTIONS

Description	Amount
Building Size	10,890
Annual Rent Per Sq. Ft.	\$16.00
Expense Reimbursements	\$2.50
Stabilized Vacancy	5%
Management Expense	3%
Reserve Expense	1%
Direct Costs - Sq. Ft.	\$120.00
Indirect Costs - Sq. Ft.	\$40.00
Parking Per Stall	\$3,500
Parking Ratio	5.0
Land Per Sq. Ft.	\$12.00
Floor-Area Ratio	0.25

Retail development is currently requiring cap rates in the range of 5.5 – 6.5 percent. With current trends in the market towards more online buying, retail development is not a top choice for most developers.

TABLE A-7: RETAIL – CALCULATION OF NET OPERATING COSTS (NOI)

Retail	Building Size	Rent Per Year (Sq.Ft.)	Rent Type	Annual Income
Gross Revenue				
Rental Income	10,890	\$16.00	NNN	\$174,240
Expense Reimbursements				\$27,225
<i>Total Building Size</i>	10,890			
Potential Gross Income				\$201,465
		Stabilized Vacancy Rate		
Less Stabilized Vacancy		5%		(\$10,073)
Effective Gross Income				\$191,392
Operating Expenses				
		% of EGI	\$/SQ.FT.	
	Management	3%		(\$5,742)
	Reserves	1%		(\$1,914)
	CAM Charges		\$2.00	(\$27,225)
		Total Operating Expenses		(\$34,881)
Net Operating Income				\$156,511
Capitalization Rate			Potential Value	Per SF
5.0%			\$3,130,222	\$287.44
5.5%			\$2,845,656	\$261.31
6.0%			\$2,608,518	\$239.53
6.5%			\$2,407,863	\$221.11
7.0%			\$2,235,873	\$205.31
7.5%			\$2,086,814	\$191.63
8.0%			\$1,956,389	\$179.65

The average construction cost is \$225.50 per square foot based on the assumptions shown in the table below.

TABLE A-8: RETAIL – CALCULATION OF CONSTRUCTION COSTS

Construction Costs	Per Sq. Ft.	Total Size	Total Costs	
Direct Costs	\$120.00	10,890	\$1,306,800	
Indirect Costs	\$40.00	10,890	\$435,600	
<i>Indirects as % of Direct</i>	31%			
	Per Stall	Parking Ratio	Needed Spaces	Parking Costs
Parking Costs	\$3,500	5.0	54	\$190,575
			Construction Costs	\$1,932,975
	Per Sq.Ft.	Total Land/Acres	Total Land/ Sq. Ft.	Land Costs
Land	\$12.00	1.0	43,560	\$522,720
			Construction Costs + Land	\$2,455,695
			Per Sq. Ft./Bldg.	\$225.50

As stated previously, given current cap rates of 5.5 – 6.0 percent, speculative retail development will prove difficult for most developers in today’s market.

TABLE A-9: RETAIL PROFITABILITY ANALYSIS

Capitalization Rate	Potential Value	Potential Costs	Spread	Profit % of Costs
5.0%	\$3,130,222	\$2,455,695	\$674,527	27%
5.5%	\$2,845,656	\$2,455,695	\$389,961	16%
6.0%	\$2,608,518	\$2,455,695	\$152,823	6%
6.5%	\$2,407,863	\$2,455,695	(\$47,832)	(2%)
7.0%	\$2,235,873	\$2,455,695	(\$219,822)	(9%)
7.5%	\$2,086,814	\$2,455,695	(\$368,881)	(15%)
8.0%	\$1,956,389	\$2,455,695	(\$499,307)	(20%)

Multi-Family Development

The housing market in Utah is extremely tight at the present time. According to Redfin, Davis County home prices are up 20% compared to last year, selling for a median price of \$530K as of March 2022. This market has high profitability for developers. The following analysis compares the relative profitability to developers from a higher-density product (20 units per acre) v. a lower-density product (8 units per acre).

TABLE A-10: ASSUMPTIONS FOR MULTI-FAMILY DEVELOPMENT – SCENARIO 1 – 20 UNITS PER ACRE

Description	Amount
Total Units	20
Average Unit Size	1,300
Average Rent Per Month/Sq.Ft.	\$1.30
Other Income Per Unit/Mo.	\$20.00
Stabilized Vacancy	5%
Gross Building Size	29,900
Number of Building Stories	2
Required Parking Per Unit	1.5
Direct Construction Costs	\$120
Indirect Construction Costs	\$30
Cost per Parking Space	\$3,500
Land Costs per Sq.Ft.	\$12.00

TABLE A-11: NET INCOME CALCULATIONS – SCENARIO 1 – 20 UNITS PER ACRE

Multi-Family	Number of Units	Average Unit Size	Rent Per Unit/Month	Annual
Estimated Market Rent - Multi-Family	20	1,300	\$1,690	\$405,600
Other Income (storage, late fees, etc.)				\$4,800
Potential Gross Income (PGI)	<i>Total Size</i>	<i>26,000</i>		\$410,400
	% of PGI			
Less Stabilized Vacancy		5%		(\$20,520)

Multi-Family	Number of Units	Average Unit Size	Rent Per Unit/Month	Annual
Effective Gross Income (EGI)				\$389,880
Operating Expenses	% of EGI	Per Unit/Year		
Management	3%			(\$11,696)
Reserves	1%			(\$3,899)
Utilities		\$1,020		(\$20,400)
Maintenance & Repair		\$1,200		(\$24,000)
Admin		\$450		(\$9,000)
Property Taxes		\$908		(\$18,150)
Insurance		\$480		(\$9,600)
Total Expenses				(\$96,745)
		<i>Per unit/Year</i>	\$4,837	
Net Operating Income (NOI)				\$293,135

Construction costs are anticipated to reach \$196.64 per square foot based on the assumptions shown in the table below.

TABLE A-12: MULTI-FAMILY CONSTRUCTION COST CALCULATIONS – 20 UNITS PER ACRE

	Per Sq. Ft.	Total
Direct Costs - Bldg	\$120	\$3,588,000
Indirect Costs - Bldg	\$30	\$897,000
% of Indirects to Direct - Bldg		25%
	Per Space	
Costs - Surface/Covered Parking	\$3,500	\$105,000
	Total Direct/Indirect	\$4,590,000
Land Costs	\$12.00	\$522,720
	Costs + Land	\$5,112,720
Total Costs		\$5,112,720
	Per Unit	\$255,636
	Per Sq. Ft.	\$196.64

TABLE A-13: PROFITABILITY – SCENARIO 1 – 20 UNITS PER ACRE

Capitalization Rate	Value	Per Unit	Per Sq.Ft.	Value Spread with Costs/Per Unit	Value Spread with Costs/Sq.Ft.	Profit %
4.5%	\$7,328,370	\$5,112,720	\$2,215,650	\$366,419	\$282	43.3%
5.0%	\$6,514,107	\$5,112,720	\$1,401,387	\$325,705	\$251	27.4%
5.5%	\$5,862,696	\$5,112,720	\$749,976	\$293,135	\$225	14.7%
6.0%	\$5,329,724	\$5,112,720	\$217,004	\$266,486	\$205	4.2%
6.5%	\$4,885,580	\$5,112,720	(\$227,140)	\$244,279	\$188	(4.4%)

In comparison, calculations are also made for multi-family development at 8 units per acre.

TABLE A-14: ASSUMPTIONS FOR MULTI-FAMILY DEVELOPMENT – SCENARIO 2 – 8 UNITS PER ACRE

Description	Amount
Total Units	8
Average Unit Size	1300
Average Rent Per Month/Sq. Ft.	\$1.30
Other Income Per Unit/Mo.	\$20.00
Stabilized Vacancy	5%
Gross Building Size	11,960
Number of Building Stories	2
Required Parking Per Unit	1.5
Direct Construction Costs	\$120
Indirect Construction Costs	\$30
Cost per Parking Space	\$3,500
Land Costs per Sq. Ft.	\$12.00

TABLE A-15: NET INCOME CALCULATIONS – SCENARIO 2 – 8 UNITS PER ACRE

Multi-Family	Number of Units	Average Unit Size	Rent Per Unit/Month	Annual
Estimated Market Rent - Multi-Family	8	1,300	\$1,690	\$162,240
Other Income (storage, late fees, etc.)				\$1,920
Potential Gross Income (PGI)	<i>Total Size</i>	<i>10,400</i>		\$164,160
	% of PGI			
Less Stabilized Vacancy	5%			(\$8,208)
Effective Gross Income (EGI)				\$155,952
Operating Expenses	% of EGI	Per Unit/Year		
Management	3%			(\$4,679)
Reserves	1%			(\$1,560)
Utilities		\$1,020		(\$8,160)
Maintenance & Repair		\$1,200		(\$9,600)
Admin		\$450		(\$3,600)
Property Taxes		\$908		(\$7,260)
Insurance		\$480		(\$3,840)
Total Expenses				(\$38,698)
		<i>Per unit/Year</i>	\$4,837	
Net Operating Income (NOI)				\$117,254

TABLE A-16: CONSTRUCTION COST CALCULATIONS – SCENARIO 2 – 8 UNITS PER ACRE

	Per Sq. Ft.	Total
Direct Costs - Bldg	\$120	\$1,435,200
Indirect Costs - Bldg	\$30	\$358,800
% of Indirects to Direct - Bldg		25%
	Per Space	
Costs - Surface/Covered Parking	\$3,500	\$42,000
	Total Direct/Indirect	\$1,836,000
Land Costs	\$12.00	\$522,720
	Costs + Land	\$2,358,720
Total Costs		\$2,358,720
	Per Unit	\$294,840
	Per Sq.Ft.	\$226.80

TABLE A-17: PROFITABILITY – SCENARIO 2 – 8 UNITS PER ACRE

Capitalization Rate	Value	Per Unit	Per Sq. Ft.	Value Spread with Costs/Per Unit	Value Spread with Costs/Sq. Ft.	Profit %
4.5%	\$2,931,348	\$366,419	\$282	\$71,579	\$55	24.3%
5.0%	\$2,605,643	\$325,705	\$251	\$30,865	\$24	10.5%
5.5%	\$2,345,078	\$293,135	\$225	(\$1,705)	-\$1	(0.6%)
6.0%	\$2,131,889	\$266,486	\$205	(\$28,354)	-\$22	(9.6%)
6.5%	\$1,954,232	\$244,279	\$188	(\$50,561)	-\$39	(17.1%)

Industrial/Flex Office

TABLE A-18: FLEX OFFICE VALUATION ASSUMPTIONS

Description	Amount
Annual Rent Per Sq. Ft.	\$14.50
Expense Reimbursements	\$2.00
Stabilized Vacancy	5%
Management Expense	3%
Reserve Expense	1%
Direct Costs - Sq. Ft.	\$140.00
Indirect Costs - Sq. Ft.	\$40.00
Land Per Sq. Ft.	\$12.00
Parking Per Stall	\$3,500
Parking Ratio	2.5
Floor-Area Ratio	0.25

Value is calculated by dividing net operating income (NOI) by current capitalization rates achieved in the market. Net income is calculated in the table below. In the following table, net operating income is divided

by a cap rate of 5.0 percent to arrive at a value of \$261 per square foot. This analysis is based on the size of a building that would fit on one acre of property, assuming a floor area ratio (FAR) of 0.25.

TABLE A-19: FLEX OFFICE VALUATION CALCULATIONS

Office	Building Size	Rent Per Year (Sq.Ft.)	Rent Type	Annual Income
Gross Revenue				
Rental Income	10,890	\$14.50	NNN	\$157,905
Expense Reimbursements				\$21,780
<i>Total Building Size</i>	10,890			
Potential Gross Income				\$179,685
			Stabilized Vacancy Rate	
Less Stabilized Vacancy			5%	(\$8,984)
Effective Gross Income				\$170,701
Operating Expenses				
		% of EGI	\$/SQ.FT.	
Management		3%		(\$5,121)
Reserves		1%		(\$1,707)
CAM Charges			\$2.50	(\$21,780)
Total Operating Expenses				(\$28,608)
Net Operating Income				\$142,093
	Capitalization Rate		Potential Value per Building	Value per SF
	4.0%		\$3,552,318	\$326.20
	4.5%		\$3,157,616	\$289.96
	5.0%		\$2,841,854	\$260.96
	5.5%		\$2,583,504	\$237.24
	6.0%		\$2,368,212	\$217.47
	6.5%		\$2,186,042	\$200.74
	7.0%		\$2,029,896	\$186.40
	7.5%		\$1,894,570	\$173.97

The average construction cost per square foot is \$208.75 based on the assumptions shown in the table below.

TABLE A-20: FLEX OFFICE CONSTRUCTION COST CALCULATIONS

Construction Costs	Per Sq.Ft.	Total Building Size	Total Costs	
Direct Costs	\$120.00	10,890	\$1,306,800	
Indirect Costs	\$32.00	10,890	\$348,480	
<i>Indirects as % of Direct</i>	27%			
Parking Costs	Per Stall	Parking Ratio	Needed Spaces	Parking Costs
Parking Costs	\$3,500	2.5	27	\$95,288
			Construction Costs	\$1,750,568
Land	Per Sq. Ft.	Total Land/Acres	Total Land/ Sq. Ft.	Land Costs
Land	\$12.00	1.00	43,560	\$522,720
			Construction Costs + Land	\$2,273,288
			Per Sq. Ft./Bldg.	\$208.75

Generally speaking, investors require a return of 20 percent or higher on flex office development. With cap rates of 4.5 – 5.0 percent, flex office development is highly feasible and would likely be pursued.

TABLE A-21: FLEX OFFICE FEASIBILITY OF DEVELOPMENT

Capitalization Rate	Potential Value per Building	Potential Costs	Spread	Profit % of Costs
4.5%	\$3,157,616	\$2,273,288	\$884,329	39%
5.0%	\$2,841,854	\$2,273,288	\$568,567	25%
5.5%	\$2,583,504	\$2,273,288	\$310,217	14%
6.0%	\$2,368,212	\$2,273,288	\$94,925	4%
6.5%	\$2,186,042	\$2,273,288	(\$87,246)	(4%)
7.0%	\$2,029,896	\$2,273,288	(\$243,392)	(11%)
7.5%	\$1,894,570	\$2,273,288	(\$378,718)	(17%)

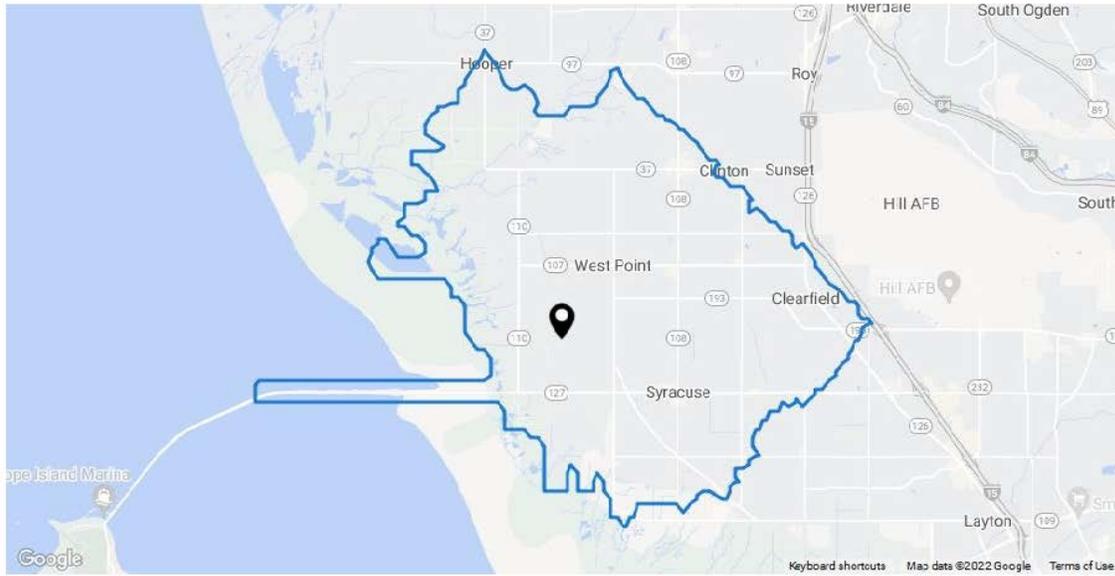
Appendix B – Merchant Void Analysis

A merchant void analysis shows those businesses that are located in the regional area, as well as the closest location and can be used to help target appropriate retail tenants for the site.

Site
3891 W 700 S | Syracuse UT

Trade Area Map

Trade Area: 10 Min Drive



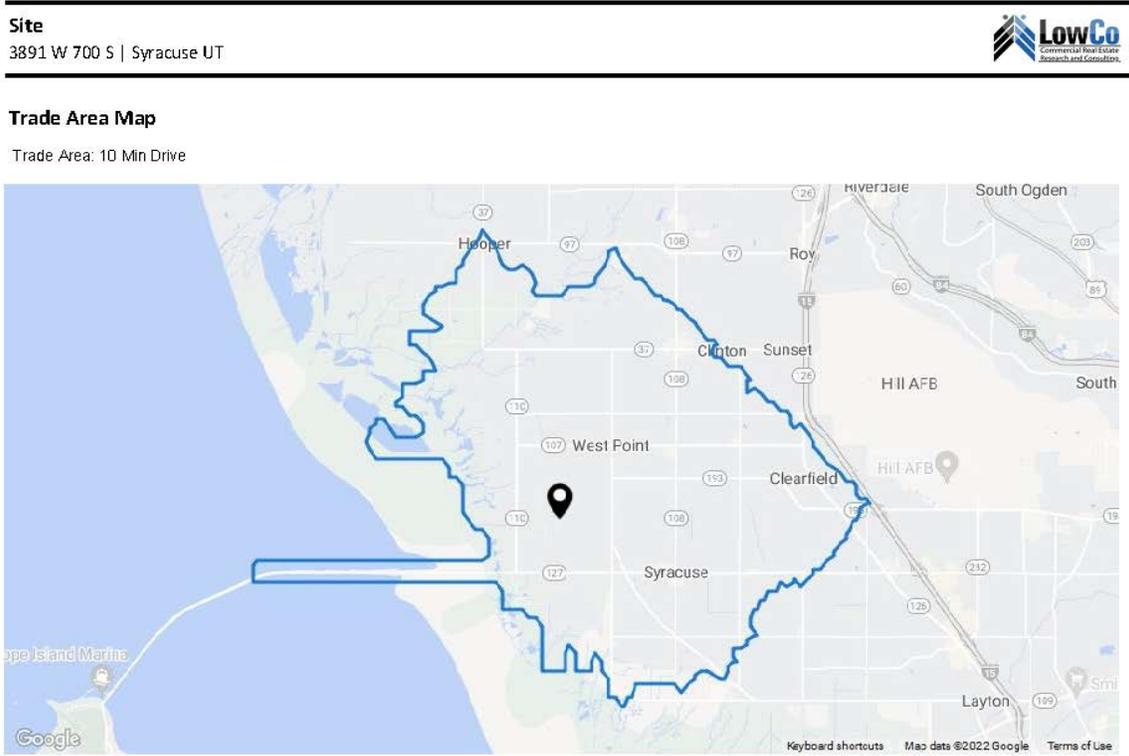
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Appendix B – Merchant Void Analysis

A merchant void analysis shows those businesses that are located in the regional area, as well as the closest location and can be used to help target appropriate retail tenants for the site.



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Void Analysis Overview

The match scoring algorithm is a proprietary index created by SiteSeer Technologies and provides the user with a visual indicator of how well one's site trade area matches the typical site location profile of each tenant chain. The match score ranges from 0-100 with a score of zero indicating that the chain has never located in a trade area similar to yours and a score of 100 indicating that the chain always locates in a trade area like yours. The algorithm looks at both (a) the percentage of times each chain locates in a trade area similar to yours, and (b) how far each site metric is from the chain's median site profile. The site profile is determined by the types of communities and trade areas where the tenant typically locates; site characteristics such as whether the chain typically locates in primary or secondary retail areas, on major arteries, or in areas of high business traffic; and trade area consumer demographics and behavior.

The cotenant column indicates how often each tenant co-locates with your site's existing anchors or major tenants. For example, if the tenant shown on the report "ABC Retail" has a cotenant result of 25% and your anchor is Target, 25% of ABC Retail locations are co-located with Target. For sites with multiple anchors, the percentage shown is for the anchor that locates the most often with the particular tenants. Note that to co-locate means to be located within one-third of a mile of each other, a distance deemed representative of a typical retail area or shopping center. In some cases this may mean that the co-located chains are across the street from each other or in adjacent shopping centers.

The number of new locations is based on date stores were added to the database and includes stores added in the past 12 months. Added stores may include acquisitions, relocations, or other changes and do not necessarily indicate net new openings. Typical spacing is the average distance (in miles) between a chain's stores in areas similar to your site. For example, if ABC Retail has typical spacing of 4.5 miles and your site is in a suburban area, then ABC Retail's average store spacing in similar suburban areas is 4.5 miles apart. Values in red indicate that the site is closer to the chain's stores than is typical and may be too close for consideration.

Void Analysis sources chain locations and attributes from ChainXY. Tenant categories, sizes, shopping center types, and phone numbers are sourced from the Shopping Center Database (RTD), SiteSeer Technologies, free sources, and company websites. All data is provided without verification or warranty. Errors and omissions in this report can be submitted by clicking here: [Errors and Omissions Submission Form](#)

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Tenant Requirements

Tenant Search Area: **Utah**

Tenant Exclusion Area: **No Exclusions**

	<u>Minimum</u>	<u>Maximum</u>
Locations in Search Area	1	-
Locations in U.S.	1	-

<u>Retail Classes to Include in Search:</u>	<u>Center Types:</u>	<u>Tenant Sizes:</u>	<u>Match Scores:</u>	<u>Co-tenants:</u>
Ag Equipment and Supplies	Freestanding/Pad/Outparcel	0 - 2,500	A	Grocery Store
Automotive	Lifestyle Center	2,500 - 5,000	B	Supercenter
Banks And Financial	Power Center	5,000 - 10,000	C	
Cannabis Retail	Strip Center	10,000 - 20,000	D	
Car Wash	Outlet Center	20,000 - 50,000	F	
Clothing and Apparel	Enclosed/Regional Mall	50,000+	N/A	
Coffee Shop	Downtown/CBD			
Consumer Electronics	Airport/Transportation			
Cosmetics and Beauty	Mixed Use			
Dental				
Department Store				
Discount Store				
Education				
Fitness And Gyms				
Footwear/Shoes				
Fuel/Convenience Store				
General Merchandise				
Grocery Store				
Hair, Skin And Nails				
Healthcare				
Hobby/Toys/Crafts/Books				
Home Improvement				
Home Specialty				
Hotel				
Loan and Pawn				

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- Office Supply/Services
- Optical and Vision
- Other Food/Beverage
- Pet Supplies/Services
- Pharmacy/Drug Store
- Restaurant - Casual
- Restaurant - Fast Casual
- Restaurant - Fine Dining
- Restaurant - Other
- Restaurant - Quick Service
- Senior Living
- Specialty Retail
- Sports And Recreation
- Storage
- Supercenter
- Theaters/Cinema
- Vitamins and Nutrition

Site
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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations		U.S.	Nearest Location		Minimum Typical Spacing	Contact Phone #
				Search Area Total	New		Distance	Direction		
Ag Equipment and Supplies										
Aheim Rentals	10,000	87 A	3.5%	5	0	115	12	27.9	SSE	5.7 (800) 400-1610
H&E Equipment Services	25,000	85 A	3.8%	3	1	106	7	10.3	NNE	13.9 (866) 467-3682
Graybar	200,000	83 B	6.9%	2	0	246	2	28.9	SSE	1.5 (314) 573-2000
Equipment Share	20,000	83 B	3.5%	1	0	85	26	20.4	SSE	11.2 (888) 807-3687
Here Rentals	25,000	82 B	4.7%	3	0	299	31	27.0	S	3.3 (800) 654-6659
United Rentals	25,000	79 B	6.7%	7	2	1,110	164	21.9	SSE	0.8 (203) 622-3131
Caterpillar	25,000	77 B	4.1%	35	3	2,275	192	9.0	NNE	0.2 (309) 675-2337
Volvo Construction Equipment	10,000	70 B	4.0%	3	1	201	19	27.2	S	2.7 (857) 235-6014
Intermountain Farmers Association (IFA)	22,000	65 B	13.9%	30	0	36	0	10.6	NNE	7.6 (801) 972-2122
Granger	150,000	65 B	8.5%	2	0	248	1	8.3	NNE	7.0 (800) 472-4643
Tractor Supply Co.	15,500	49 C	31.7%	15	1	2,015	65	8.7	NNE	7.7 (877) 718-6750
C-A-L Ranch Stores	7,750	39 C	48.3%	12	2	29	3	8.6	ESE	10.2 (708) 523-3359
Automotive										
Triumph Motorcycles	5,000	86 A	18.2%	1	0	159	37	37.2	S	9.6 (678) 854-2010
Indian Motorcycle	22,000	86 A	13.0%	2	0	192	10	18.9	SSE	12.5 (408) 846-7179
BMW Motorrad USA	10,000	86 A	15.4%	1	0	143	10	37.2	S	12.9 (800) 831-1117
CARSTAR Auto Body Repair Experts	2,750	83 B	16.5%	1	0	395	49	40.9	S	1.8 (469) 948-9500
Ducati	6,500	79 B	23.0%	1	0	126	14	37.2	S	9.7 (408) 253-0499
GCR Tire Centers	14,000	78 B	7.1%	6	3	56	11	11.1	NNE	0.5 (800) 541-8473
Gerber Collision	9,500	78 B	18.8%	4	0	719	101	29.9	SSE	1.2 (204) 895-1244
Husqvarna Motorcycles	7,000	78 B	14.8%	5	0	183	18	9.1	NNE	12.4 (951) 520-0350
Southern Tire Mart (STM)	9,500	77 B	2.0%	1	0	147	46	288.5	S	0.7 (601) 424-3200
ASE Blue Seal Shops	1,500	77 B	15.4%	12	1	481	7	13.0	NNE	4.1 (703) 669-6600
KTM	8,000	77 B	15.5%	8	0	348	29	9.1	NNE	7.7 (855) 215-6360
Burt Brothers Tire & Service	13,000	76 B	50.0%	14	0	14	0	5.0	E	3.2 (801) 299-1142
Flo Charging Stations		76 B	26.2%	151	0	7,983	0	6.9	NNE	0.1 (888) 400-0164
Isuzu Commercial Vehicles	45,000	76 B	9.0%	3	0	310	11	9.0	ESE	7.1 (800) 255-6727
Suzuki	11,250	76 B	15.1%	9	0	709	25	7.6	ESE	8.1 (714) 572-3490
Yamaha	28,000	75 B	15.1%	15	1	870	50	7.5	NE	7.4 (800) 962-7926
Harley Davidson	4,000	74 B	15.2%	7	0	685	7	6.3	NE	4.2 (800) 258-2464
MAACO	9,250	74 B	17.8%	3	0	404	10	6.2	ESE	4.4 (888) 819-0561
ACDelco	6,500	73 B	18.4%	32	0	2,223	72	26.2	SSE	0.3 (800) 223-3526
Tesla Stores + Service	2,500	72 B	33.6%	2	0	223	21	26.9	SSE	1.7 (888) 518-3752
Kawasaki	11,250	72 B	13.4%	16	1	1,058	31	8.6	NE	5.0 (866) 802-9381
Flo Charging Stations	12,250	71 B	41.0%	4	0	122	0	28.5	S	2.3 (210) 314-2626
CARQUEST Auto Parts	6,500	70 B	23.0%	20	0	1,387	70	41.0	S	2.6 (540) 561-3401
Honda Powersports	7,100	70 B	14.9%	16	0	967	23	8.6	NE	5.9 (770) 497-6400
Big O Tires	6,200	69 B	41.8%	47	2	466	14	6.0	E	2.5 (573) 442-0171
AAMCO Transmissions	4,000	69 B	28.4%	8	0	556	15	9.5	NE	4.6 (800) 462-2626
Service King	4,500	69 B	19.4%	5	0	330	3	28.7	SSE	2.0 (972) 960-7595
Quick Lane Tire & Auto Center	5,300	69 B	23.6%	9	0	793	18	5.4	E	4.1 (800) 392-3673
Valvoline Instant Oil Change	2,750	68 B	47.6%	10	2	1,557	112	5.6	NE	1.8 (800) 211-8778
Midas	4,750	68 B	41.4%	5	0	1,048	15	5.7	NE	2.7 (561) 383-3095
Tire Pros	7,500	68 B	31.0%	17	2	506	35	7.3	ESE	2.0 (704) 992-2000
Firestone Complete Auto Care	7,800	67 B	49.9%	1	0	1,825	34	36.8	S	2.0 (630) 219-9000

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Site
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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations				Nearest Location Distance	Direction	Minimum Typical Spacing	Contact Phone #
				Search Area Total	New	U.S. Total	New				
Express Oil Change	6,000	67 B	51.5%	1	0	324	24	54.0	SSE	1.6	(205) 945-1771
Battery Systems	4,500	66 B	8.8%	1	0	102	3	27.1	S	N/A	(310) 667-9920
EchoPark	41,000	66 B	17.9%	1	1	39	16	30.6	SSE	N/A	(720) 259-6707
Take 5 Oil Change	4,500	65 B	50.6%	3	1	784	174	9.1	ENE	1.9	(504) 837-0670
CarMax	59,000	65 B	17.0%	1	0	235	10	40.0	S	8.8	(800) 519-1511
Honest 1 Auto Care	7,500	64 B	33.8%	1	0	65	0	63.4	SSE	4.4	(800) 681-4207
Meineke Car Care Centers/Econo Lube	4,000	63 B	37.1%	3	0	733	34	6.6	E	3.0	(704) 377-8855
Fix Auto	2,750	63 B	19.0%	3	0	179	18	40.7	S	3.3	(800) 463-6349
Pep Boys	10,000	62 B	47.1%	6	0	898	19	8.1	NE	2.0	(215) 430-9000
Express Care	3,000	61 B	30.4%	2	0	227	25	73.3	SSE	1.8	(859) 357-7777
Econo Lube N Tune	5,000	60 C	39.5%	1	0	43	0	6.6	E	3.5	(704) 377-8855
Tunex Complete Car Care	3,500	59 C	33.3%	11	0	12	0	6.0	E	3.2	(855) 998-8639
Castrol Premium Lube Express	4,500	59 C	32.4%	4	1	74	19	29.1	S	3.5	(973) 633-2200
Precision Tune Auto Care	4,000	58 C	40.0%	3	0	230	9	29.1	SSE	3.6	(703) 777-9095
Tire Factory	14,000	57 C	9.5%	3	0	21	1	17.0	SE	N/A	(208) 322-0567
Advance Auto Parts	6,500	56 C	46.8%	19	1	4,332	123	5.4	NE	1.6	(540) 561-3401
Chemical Guys	3,400	54 C	41.0%	3	0	83	10	35.2	SSE	9.1	(310) 674-8135
Purcell Tire & Rubber	11,000	42 C	16.0%	1	1	25	2	27.1	S	N/A	(573) 438-2131
Banks And Financial											
KeyBank	12,000	78 B	53.2%	30	1	987	1	5.8	NE	1.3	(216) 433-1529
Bank of the West	3,500	71 B	51.5%	5	0	505	5	6.4	E	1.9	(800) 488-2265
Fidelity Investments	10,000	67 B	56.5%	2	0	212	9	25.5	SSE	5.4	(800) 343-3548
Chase	3,500	66 B	64.4%	45	0	4,822	175	6.8	E	1.2	(800) 955-9935
OneMain Financial	3,500	58 C	47.1%	6	0	1,413	46	6.7	ESE	3.2	(800) 742-5465
Regional Finance	2,000	55 C	37.9%	2	1	343	19	32.0	SSE	2.9	(803) 736-2210
Check 'n Go	1,400	51 C	43.6%	15	0	535	21	5.5	NE	2.8	(513) 336-7735
LoanMax Title Loans	1,400	48 C	34.8%	5	0	227	6	5.2	NE	0.8	(800) 324-4061
World Finance	1,350	41 C	35.9%	16	1	1,159	12	5.1	E	1.3	(614) 793-4000
Opportun	1,250	14 F	80.3%	1	1	66	5	30.2	SSE	1.6	(650) 425-3419
Cannabis Retail											
Columbia Care	7,000	76 B	44.1%	1	1	59	23	69.5	SSE	11.1	(503) 654-7654
Curaleaf	9,500	67 B	38.0%	1	0	129	33	47.7	S	3.5	(781) 451-0150
Car Wash											
Quick Carwash	3,500	68 B	46.7%	41	10	169	44	5.7	NE	1.5	(888) 772-2792
Mammoth Holdings	22,500	64 B	34.0%	5	5	50	48	34.9	S	1.1	(770) 457-7303
Mister Car Wash	13,000	64 B	38.4%	18	4	430	84	6.4	E	1.3	(520) 615-4000
Supersonic Car Wash	15,000	62 B	45.5%	10	0	11	1	26.5	SSE	3.4	(424) 389-4961
Take 5 Carwash	15,000	62 B	36.4%	3	3	217	182	8.8	NE	2.0	(855) 928-5585
Champion Xpress Carwash	30,000	50 C	28.6%	1	0	14	6	140.0	ESE	3.8	(806) 368-7843
Terrible's Car Wash	2,400	36 D	32.9%	5	0	225	0	274.4	S	0.5	(702) 740-4576
Clothing and Apparel											
Monkee's	1,350	86 A	42.9%	1	0	35	0	41.9	S	N/A	(866) 307-1294
Duluth Trading Company	17,500	74 B	35.4%	1	0	65	1	40.2	S	17.1	(866) 300-9719

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations		U.S. Total	U.S. New	Nearest Location		Minimum Typical Spacing	Contact Phone #
				Search Area Total	New			Distance	Direction		
Goodwill Industries	18,250	63 B	44.7%	5	0	4,057	179	6.4	ESE	1.1	(801) 530-6500
Savers Thrift Stores	25,000	62 B	60.0%	8	0	120	0	6.6	ESE	3.8	(425) 462-1515
Title Nine	2,250	56 C	58.8%	1	0	17	0	27.5	SSE	N/A	(510) 653-9949
Gorsuch	2,100	51 C	25.0%	2	0	12	0	44.8	SE	N/A	(970) 476-2294
Helly Hansen	2,500	38 C	18.2%	1	0	11	0	44.9	SE	N/A	(866) 435-5902
Uptown Cheapskate	3,500	29 D	56.1%	7	2	114	27	6.2	E	6.5	(801) 359-0071
Plato's Closet	2,850	29 D	50.9%	6	0	462	22	6.8	E	7.4	(763) 520-8500
Sundance	4,800	28 D	78.9%	1	0	19	1	29.3	SSE	N/A	(800) 422-2770
Jos. A. Bank Clothiers	4,250	27 D	57.1%	2	0	203	0	34.5	SSE	5.3	(410) 239-2700
J.Lindeberg	1,200	26 D	40.0%	1	0	25	0	43.7	SE	10.3	(212) 625-8600
Sierra Trading Post	18,000	25 D	59.7%	2	0	62	10	35.6	SSE	7.4	(508) 390-1000
Christopher & Banks	3,400	24 D	36.6%	10	0	451	0	6.7	E	3.7	(753) 551-5000
Talbots	4,350	24 D	46.9%	1	0	480	6	34.5	SSE	4.4	(781) 749-7600
L.L.Bean	18,000	23 D	45.5%	1	1	55	10	44.6	SE	13.1	(207) 552-2000
5.11 Tactical	6,750	21 D	36.8%	1	0	68	0	27.9	SSE	8.4	(209) 952-4511
Athleta	4,100	21 D	60.5%	5	2	233	32	13.1	SE	5.3	(650) 952-4400
Chico's	3,250	21 D	52.5%	4	0	499	0	28.9	SSE	3.8	(239) 277-6200
Roots Canada	2,000	21 D	60.0%	1	0	10	0	44.8	SE	N/A	(416) 781-3574
Anthropologie	20,000	21 D	57.8%	1	0	206	11	25.7	SSE	4.8	(215) 454-5500
Patagonia	5,000	21 D	62.2%	1	0	37	2	29.4	SSE	N/A	(805) 643-8616
Idulienon athletica	3,700	20 D	50.8%	6	1	459	23	13.1	SE	2.7	(604) 732-6124
Fjall Raven	3,500	19 D	59.3%	1	0	27	3	44.8	SE	8.0	(855) 996-3746
Urban Outfitters	12,000	19 D	51.9%	1	0	183	15	34.3	SSE	5.7	(215) 454-5500
Allen Edmonds	3,500	18 D	55.2%	1	0	58	0	25.8	SSE	6.7	(262) 284-3461
rue21	3,000	18 D	32.6%	10	0	657	25	6.7	E	4.1	(724) 776-9780
Free People	3,750	17 F	57.1%	2	0	170	27	25.7	SSE	1.7	(215) 454-5500
Old Navy	23,500	17 F	44.9%	14	1	1,123	39	8.3	NE	3.4	(650) 952-4400
Madewell	5,000	17 F	59.2%	2	0	147	8	25.7	SSE	3.0	(212) 209-2500
Calvin Klein	2,500	17 F	27.3%	1	0	33	0	47.7	S	0.4	(714) 889-2200
David's Bridal	8,000	16 F	44.1%	3	0	281	3	6.3	E	9.3	(610) 943-5000
Nordstrom Rack	32,500	16 F	58.8%	4	0	240	1	13.0	SE	6.0	(206) 628-2111
Bonobos	2,500	15 F	77.0%	1	0	61	1	25.7	SSE	5.9	(646) 738-3314
Arc'teryx	4,000	15 F	75.0%	1	0	24	5	10.8	NE	15.5	(604) 960-3001
Jill	4,200	14 F	48.2%	2	0	249	3	13.1	SE	6.0	(603) 266-2600
Lane Bryant	3,000	14 F	37.1%	3	0	445	1	8.0	NE	6.2	(614) 476-9281
The Men's Wearhouse	9,025	14 F	49.1%	6	0	634	1	6.2	E	5.1	(281) 776-7000
Cariloha Bamboo	1,900	14 F	22.6%	3	1	146	109	34.4	SSE	4.4	(800) 884-5815
Destination XL	8,500	14 F	47.2%	1	0	235	0	34.2	SSE	6.5	(781) 828-9300
Carter's + OshKosh B'gosh	4,500	13 F	40.0%	8	0	855	8	8.0	NE	3.2	(678) 791-1000
Izod	12,000	13 F	15.0%	1	0	60	0	47.6	S	4.0	(800) 866-7292
J.Crew	5,800	13 F	50.4%	2	0	127	1	25.7	SSE	5.6	(212) 209-2500
Lorna Jane	3,500	12 F	59.3%	1	0	27	0	25.7	SSE	8.6	(310) 828-0022
Untuckit	1,500	12 F	44.4%	1	0	81	3	34.3	SSE	8.4	(646) 455-0750
LCFT	5,200	12 F	39.9%	3	0	542	0	25.7	SSE	3.9	(212) 541-3300
Altar'd State	5,750	12 F	38.4%	2	2	125	9	13.0	SE	4.0	(865) 288-7700
White House Black Market	2,250	11 F	43.4%	1	0	389	3	34.3	SSE	4.0	(239) 277-6200
Gap	9,775	11 F	38.5%	5	0	431	5	25.7	SSE	3.4	(650) 952-4400

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations		U.S.	Nearest Location	Minimum Typical Spacing	Contact Phone #		
				Search Area	Total						
Banana Republic	9,750	11 F	38.3%	4	0	381	3	25.7	SSE	4.8	(650) 952-4400
Fabletics	2,000	11 F	50.0%	2	1	82	28	25.7	SSE	7.7	(844) 322-5384
Brooks Brothers	5,400	11 F	26.6%	1	0	188	0	38.7	SE	3.8	(212) 309-7765
Francesca's	5,000	11 F	38.3%	1	0	459	9	61.4	SSE	3.1	(773) 334-8368
Eddie Bauer	4,000	10 F	28.9%	5	0	235	1	34.3	SSE	5.6	(425) 755-6100
Tommy Hilfiger	4,750	10 F	12.9%	2	0	194	0	38.7	SE	1.0	(212) 549-6000
Volcom	2,500	10 F	33.3%	3	0	51	1	34.4	SSE	4.5	(949) 646-2175
TravisMathew	1,700	10 F	47.1%	1	0	34	9	34.3	SSE	13.3	(562) 799-6900
Columbia Sportswear	6,900	9 F	17.0%	3	0	141	12	13.1	SE	3.1	(503) 985-4000
GUESS	4,500	9 F	22.6%	1	0	243	10	38.6	SE	1.5	(213) 765-3100
J.Crew Factory	6,300	9 F	34.0%	2	0	150	11	38.6	SE	7.6	(800) 778-7879
Levi Strauss & Co.	3,000	9 F	27.7%	4	1	256	42	34.3	SSE	4.4	(800) 972-5384
Ralph Lauren	11,500	9 F	19.2%	2	0	240	18	38.6	SE	1.0	(212) 318-7000
LCFT Outlet	5,200	8 F	12.5%	1	0	136	0	47.6	S	11.4	(212) 541-3300
Calvin Klein	6,500	8 F	14.2%	1	0	134	8	38.6	SE	0.2	(908) 685-1155
Indochino	2,500	8 F	50.6%	1	0	77	22	25.7	SSE	6.8	(855) 334-0788
Under Armour	10,000	8 F	16.6%	2	0	175	6	38.6	SE	1.2	(410) 454-6428
Lucky Brand	2,750	8 F	29.6%	1	0	159	4	38.6	SE	3.3	(213) 443-5700
Zara	15,000	7 F	52.8%	1	0	89	0	34.3	SSE	6.5	(212) 355-1415
Buckle	4,750	7 F	27.4%	11	1	441	10	6.6	E	4.7	(308) 236-8491
ASICS	12,000	7 F	15.5%	1	0	84	0	47.7	S	7.2	(800) 678-9435
Tilly's	8,000	6 F	36.8%	5	0	239	2	13.3	SE	4.3	(949) 609-5599
The Children's Place	4,250	6 F	32.0%	3	0	575	1	6.6	E	4.2	(201) 568-2400
Hugo Boss	3,500	6 F	37.1%	1	0	194	58	25.7	SSE	0.2	(800) 484-6267
Torrid	2,700	6 F	32.4%	7	0	601	28	8.7	NE	5.3	(626) 839-4661
American Eagle Outfitters	7,000	6 F	29.1%	10	0	952	85	6.6	E	1.7	(412) 432-3300
Lids	575	6 F	27.7%	7	0	786	35	8.7	NE	2.2	(615) 367-7000
Hot Topic	1,850	6 F	29.5%	6	0	606	1	6.6	E	5.3	(626) 839-4661
Zumiez	3,000	5 F	31.2%	13	0	596	8	6.6	E	4.8	(425) 551-1500
H&M	2,250	5 F	32.2%	7	0	503	1	13.1	SE	3.8	(715) 377-1730
Victoria's Secret	3,500	5 F	34.1%	9	0	832	17	6.7	E	2.5	(614) 415-7000
Cotton On	4,250	5 F	36.2%	8	0	138	0	6.6	E	1.7	(888) 719-9755
Aéropostale	3,250	5 F	27.6%	4	0	493	5	6.7	E	4.8	(646) 485-5398
Express	10,350	5 F	32.3%	4	0	561	6	8.7	NE	3.3	(614) 474-4001
Forever 21	8,000	5 F	26.7%	4	0	401	4	13.1	SE	4.3	(213) 741-5100
Aerie	3,500	5 F	29.0%	2	0	341	73	34.3	SSE	4.1	(412) 432-3300
Hollister	6,750	5 F	30.1%	3	0	365	10	6.6	E	6.3	(614) 283-6500
Kids	1,350	5 F	19.3%	1	0	218	0	34.4	SSE	6.7	(615) 367-7000
Abercrombie & Fitch	9,000	5 F	31.5%	1	0	124	6	38.7	SE	6.3	(614) 283-6500
Icing	1,500	5 F	29.5%	5	0	176	0	6.6	E	6.4	(855) 554-2464
BoxLunch	2,000	5 F	26.7%	3	0	206	56	6.6	E	8.0	(650) 589-1886
Coffee Shop											
Bad Ass Coffee of Hawaii	1,500	83 B	28.6%	1	0	28	5	35.4	S	7.7	(888) 422-3277
Dunkin' Donuts	2,500	79 B	40.7%	1	0	9,399	315	4.5	ENE	0.6	(781) 737-3000
Scouter's Coffee and Yogurt	1,600	71 B	37.9%	3	1	486	145	5.8	NE	0.7	(402) 614-1723
Dutch Bros Coffee	325	65 B	41.9%	22	12	661	174	7.1	ESE	1.1	(541) 955-4700

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations				Nearest Location Distance	Nearest Location Direction	Minimum Typical Spacing	Contact Phone #
				Search Area Total	Search Area New	U.S. Total	U.S. New				
Black Rifle Coffee Company	2,880	61 B	29.2%	3	1	24	4	6.5	E	9.5	(385) 262-7184
Consumer Electronics											
XFINITY by Comcast	4,200	71 B	59.3%	13	1	568	58	6.3	E	3.5	(800) 934-6489
Cell Phone Repair (CPR)	2,250	71 B	50.0%	1	0	478	26	25.7	SSE	3.8	(866) 804-1530
Batteries Plus Bulbs	1,850	69 B	50.6%	9	0	708	36	6.6	ESE	4.6	(262) 912-3000
uBreakiFix	1,000	68 B	55.0%	7	1	822	154	13.1	NNE	4.0	(877) 320-2237
Cellairis	1,000	68 B	64.1%	2	0	128	16	28.1	S	1.7	(678) 513-4020
RadioShack	2,500	54 C	34.9%	10	0	461	0	6.2	E	7.1	(817) 415-3700
Best Buy	32,500	50 C	41.5%	11	0	1,032	80	6.9	NE	3.5	(612) 291-1000
MetroPCS Wireless	1,000	47 C	47.6%	43	1	7,272	137	5.5	NE	0.6	(888) 863-8768
FYE	3,500	9 F	27.5%	2	1	211	34	61.4	SSE	4.4	(209) 521-1893
Cosmetics and Beauty											
Salon Services Pro	1,200	79 B	40.0%	4	0	30	3	7.4	NE	11.3	(425) 251-8840
Makabeauty	1,100	68 B	33.3%	1	0	12	1	7.3	NE	10.3	(480) 968-7980
Benefit Cosmetics	900	66 B	58.5%	1	1	65	32	51.3	S	3.4	(800) 781-2336
SalonCentric	2,600	64 B	46.2%	17	1	589	16	5.1	E	3.5	(727) 544-8861
Image Studios 360	5,000	64 B	50.0%	7	0	44	18	27.9	SSE	2.8	(888) 785-7858
Milani Laser	2,000	60 C	52.0%	4	0	171	45	6.8	NE	7.2	
Meriele Norman Cosmetics	700	60 C	37.4%	2	0	884	13	34.6	SSE	3.0	(310) 641-3000
Laser Away	1,600	60 C	79.0%	1	0	105	0	26.9	SSE	4.9	(925) 230-0905
Kiehl's	1,200	55 C	51.0%	2	0	96	0	22.8	S	3.5	(800) 543-4572
Bare Escentuals	3,800	53 C	51.8%	4	0	436	209	34.2	SSE	1.5	(702) 385-5233
MAC Cosmetics	1,450	50 C	41.9%	1	0	222	0	34.3	SSE	2.5	(212) 965-6300
ULTA Beauty	2,800	50 C	54.0%	15	1	1,322	40	8.0	NE	3.6	(630) 410-4627
Bath & Body Works	3,250	43 C	41.9%	16	0	1,636	55	6.6	E	1.4	(614) 856-6000
L'Occitane	950	38 C	45.1%	1	0	122	2	25.7	SSE	4.5	(212) 696-9098
The Body Shop	900	37 C	42.0%	1	0	81	0	34.3	SSE	6.3	(919) 554-4900
LUSH	1,350	31 D	42.6%	3	0	209	4	13.1	SE	4.4	(888) 733-5874
Sephora	5,450	14 F	44.5%	12	1	1,719	617	6.6	E	0.3	(415) 284-3300
The Beauty Supply Outlet Canada	1,500	N/A	25.0%	2	0	8	0	241.4	S	N/A	(905) 453-0304
Dental											
Candid	2,500	73 B	38.6%	10	10	378	369	15.5	NNE	1.0	(844) 295-6915
Bright Now Dental	3,750	68 B	42.4%	9	0	653	13	5.6	E	1.7	(714) 668-1300
Affordable Dentures	3,500	62 B	41.6%	2	0	373	53	8.5	NE	7.9	(800) 336-8873
SmileDirectClub	2,500	61 B	43.4%	10	9	281	178	8.1	ENE	1.5	(800) 848-7566
Bright Now Dental	2,400	60 C	58.4%	9	1	332	3	5.6	E	2.8	(714) 668-1300
Department Store											
T.J. Maxx	31,000	13 F	61.6%	15	0	1,282	18	8.0	NE	4.1	(508) 390-1000
Marshalls	26,500	13 F	62.6%	4	0	1,136	19	13.1	SE	3.7	(508) 390-1000
Burlington Coat Factory	45,000	12 F	53.4%	9	0	858	92	6.2	E	3.9	(609) 387-7800
Dillard's	155,000	12 F	23.3%	5	1	279	2	6.7	E	5.9	(501) 376-5200
Nordstrom	220,000	11 F	52.1%	2	0	96	0	25.7	SSE	5.9	(206) 628-2111
JCPenney	115,000	11 F	32.4%	7	0	666	0	6.6	E	6.1	(972) 431-1000



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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Search Area		U.S.		Nearest Location		Minimum Typical Spacing	Contact Phone #
				Total	New	Total	New	Distance	Direction		
Premium Outlets	350,000	9 F	27.4%	1	1	248	19	25.7	SSE	0.2	(317) 636-1600
Macy's	145,000	8 F	37.1%	2	0	501	4	25.7	SSE	0.6	(513) 579-7000
Macy's Backstage	145,000	7 F	36.8%	2	1	296	40	25.7	SSE	4.5	(513) 579-7000
Discount Store											
Dollar General	12,500	71 B	16.8%	11	0	18,796	1,121	9.7	NE	1.0	(615) 855-4000
Big Lots Stores	35,000	56 C	55.4%	7	0	1,436	49	6.6	ESE	3.5	(614) 278-6800
Five Below	8,500	13 F	54.4%	13	5	1,238	144	6.9	NE	2.8	(215) 546-7909
Education											
American Massage Therapy Schools	2,500	82 B	22.0%	6	1	531	61	24.5	N	1.8	(877) 905-2700
KinderCare Learning Centers	8,000	81 B	31.1%	5	0	1,484	19	12.2	SE	1.2	(888) 525-2780
YMCA	60,000	80 B	18.2%	1	0	2,001	43	30.8	SSE	1.4	(800) 872-9622
La Petite Academy	4,600	80 B	27.5%	6	2	454	19	6.8	E	2.1	(888) 330-3479
Goldfish Swim School	8,500	76 B	45.8%	2	0	142	17	31.5	SSE	6.7	(248) 801-1850
Code Ninjas	2,100	75 B	55.0%	6	1	300	49	9.0	ENE	4.8	(855) 446-4652
Cadence Academy Preschool	8,000	73 B	23.3%	3	3	279	35	39.6	S	1.8	(720) 515-6829
Bright Horizons Family Solutions	7,000	73 B	31.9%	3	2	398	10	25.4	SSE	1.2	(617) 673-8000
Rumon Institute of Education	7,000	71 B	54.0%	11	1	1,643	86	6.2	E	2.0	(201) 928-0444
The Sunshine House	2,000	70 B	34.0%	1	0	94	0	23.3	SSE	1.6	(864) 223-0476
Mathnasium	2,350	70 B	62.6%	15	2	975	72	6.6	E	3.4	(323) 421-8000
Huntington Learning Centers	1,400	70 B	62.5%	2	0	283	11	9.3	ESE	5.6	(201) 261-8400
Sylvan Learning	3,750	70 B	41.7%	13	1	564	47	7.0	ESE	5.0	(410) 343-6060
YWCA	2,800	69 B	21.7%	1	0	212	0	26.3	SSE	7.5	(202) 467-0801
Webster University	50,000	60 B	3.9%	1	0	51	0	6.3	E	6.4	(314) 968-6900
Fitness And Gyms											
Jazzercise	3,000	79 B	24.4%	11	3	1,101	144	14.6	N	1.8	(760) 476-1750
KidStrong	5,000	79 B	42.3%	1	1	78	4	39.4	S	6.4	(855) 313-5514
Fitness Together	6,000	75 B	51.8%	1	0	110	2	36.2	SSE	3.1	(303) 663-0880
The Little Gym	3,300	74 B	44.8%	4	0	174	12	29.1	SSE	6.9	(888) 228-2878
The Exercise Coach	1,300	74 B	46.8%	1	0	158	41	38.5	S	4.4	(855) 400-5250
Curves	1,250	74 B	39.2%	3	0	153	7	35.9	SSE	4.8	(254) 399-9285
Koko Fitclub	2,000	74 B	66.7%	1	0	57	0	38.8	SSE	5.1	(781) 753-9495
Yoga Six	1,000	70 B	71.9%	3	0	185	50	29.2	SSE	4.3	(619) 955-6668
Stretch Lab	1,500	69 B	71.5%	6	4	291	150	13.0	SE	4.0	(949) 326-9765
CycleBar	2,500	69 B	67.4%	2	0	288	40	39.3	S	4.6	(513) 322-4794
Club Pilates	2,250	69 B	71.2%	7	1	772	111	8.0	ESE	3.3	(949) 346-9794
barre3	11,000	69 B	55.6%	1	1	142	10	26.8	SSE	5.1	(503) 206-8396
HOTWORX	2,100	68 B	50.9%	11	4	399	112	12.9	SE	3.9	(205) 502-7898
Pure Barre	2,400	68 B	66.7%	4	1	639	47	26.7	SSE	4.0	(864) 594-5709
F45 Training	2,000	67 B	52.8%	22	0	798	167	9.1	ENE	2.0	(805) 452-2935
Planet Fitness	18,000	67 B	56.6%	13	0	2,273	148	8.9	NE	2.6	(603) 750-0001
Vasa Fitness	60,000	67 B	37.7%	27	2	53	3	3.8	NNE	2.9	(801) 426-8644
Lifetime Fitness	117,500	66 B	33.9%	1	0	186	18	39.4	S	2.5	(952) 947-0000
TITLE Boxing Club	6,500	65 B	60.4%	3	0	139	4	28.8	SSE	4.0	(913) 210-1110
StretchZone	2,000	65 B	62.6%	3	0	206	83	29.1	SSE	4.5	(954) 541-5716

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations				Nearest Location Distance	Direction	Minimum Typical Spacing	Contact Phone #
				Search Area		U.S.					
				Total	New	Total	New				
Burn Boot Camp	4,000	65 B	48.4%	8	6	395	44	6.6	ESE	4.6 (704) 258-0403	
Pietro Fitness	16,500	65 B	50.5%	1	0	93	2	243.4	S	3.7 (732) 431-0062	
OrangeTheory Fitness	2,900	65 B	63.9%	16	0	1,332	62	8.3	ESE	2.6 (954) 530-6903	
Fit Body Boot Camp	2,350	63 B	37.5%	4	0	232	27	17.0	SE	4.2 (888) 635-3222	
9Round	1,250	63 B	51.7%	3	0	534	0	41.2	S	3.1 (866) 619-7978	
CorePower Yoga	1,650	56 C	72.9%	3	0	225	7	26.8	SSE	2.7 (866) 441-9642	
The Bar Method	3,000	54 C	52.4%	1	0	82	5	29.1	SSE	4.6 (415) 624-3631	
Shred415	4,000	52 C	67.6%	1	0	37	1	30.7	SSE	6.2 (866) 76797-7912	
Peloton	1,500	44 C	60.2%	1	0	83	4	34.3	SSE	5.1 (323) 452-0037	
Barry's Bootcamp	6,500	41 C	79.2%	1	0	53	3	43.8	SE		
Footwear/Shoes											
Red Wing Shoes	2,400	68 B	44.7%	5	0	510	14	6.6	ESE	5.7 (651) 388-8211	
Fleet Feet Sports	5,000	66 B	55.8%	2	2	251	71	6.7	E	5.0 (919) 942-3102	
Boot Barn	9,750	63 B	36.8%	2	0	304	32	5.8	NE	4.9 (888) 440-2668	
Foot Solutions	1,250	63 B	66.0%	1	0	50	3	286.8	S	6.1 (770) 955-0099	
New Balance	1,750	57 C	39.3%	2	0	173	2	36.1	SSE	6.6 (661) 705-8080	
Good Feet	1,250	55 C	56.9%	3	0	181	37	13.0	SE	8.2 (760) 579-4068	
Famous Footwear	4,000	52 C	45.0%	22	0	863	2	6.2	E	2.7 (314) 854-4000	
SKECHERS	4,600	49 C	36.3%	7	0	480	16	28.8	SSE	3.6 (310) 316-3100	
Shoe Dept	8,900	49 C	43.0%	4	0	698	7	6.7	NE	3.5 (724) 519-8933	
TradeHome Shoes	1,950	48 C	34.1%	2	0	123	17	6.6	E	4.2 (651) 459-8600	
DSW (Designer Shoe Warehouse)	17,500	46 C	53.5%	2	0	523	8	35.6	SSE	4.6 (614) 237-7100	
Foot Locker	2,000	41 C	44.0%	8	0	830	20	6.7	E	2.7 (212) 720-3700	
Nike	15,000	39 C	33.1%	4	0	248	30	13.2	SE	4.0 (503) 671-6453	
Johnston & Murphy	1,500	37 C	21.3%	1	0	155	0	23.4	S	3.9 (800) 424-2854	
Adidas	2,750	33 D	23.0%	1	0	178	2	38.6	SE	2.5 (971) 234-2300	
Converse	5,000	32 D	16.7%	1	0	90	0	47.7	S	11.8 (978) 983-3300	
Clarks	2,200	29 D	22.9%	2	0	157	0	25.7	SSE	4.4 (800) 211-5461	
Shoe Carnival	11,000	15 F	43.5%	2	0	368	4	6.9	NE	5.5 (812) 867-4260	
Journeys	2,250	10 F	29.2%	10	1	734	8	6.7	E	3.8 (615) 367-7000	
Vans	2,750	10 F	38.3%	6	0	394	3	6.6	E	4.8 (855) 909-8267	
Aldo	1,750	9 F	33.9%	2	0	218	4	25.7	SSE	3.7 (514) 747-2536	
Fuel/Convenience Store											
Jacksons Food Stores	3,000	75 B	35.5%	20	0	262	0	17.9	SE	0.5 (888) 369-0657	
ConocoPhillips	3,000	75 B	17.8%	14	3	1,701	117	54.5	SSE	0.6 (855) 513-1176	
Sunoco	2,000	74 B	19.7%	1	1	5,813	303	27.5	SSE	0.7 (781) 674-7780	
Marathon Petroleum	15,000	74 B	15.1%	1	0	5,990	52	285.5	SSE	0.7 (419) 422-2121	
AMBEST	3,000	73 B	4.2%	9	1	526	82	40.5	SE	0.7 (615) 371-5187	
TravelCenters of America	1,800	73 B	5.0%	3	0	281	5	30.0	S	0.8 (440) 808-9100	
	2,100	73 B	32.6%	5	1	2,072	176	19.0	SSE	0.7 (541) 479-5343	
Sapp Bros	3,000	72 B	17.6%	1	0	17	0	26.5	S	N/A (402) 895-7038	
Roady's	3,000	72 B	6.3%	1	0	176	11	238.9	S	10.0 (888) 840-2909	
ExxonMobil	2,300	71 B	22.2%	51	8	6,682	320	5.5	NE	0.8 (605) 342-6777	
Love's Travel Stops and Country Stores	6,000	71 B	2.6%	10	1	664	32	24.6	SSE	4.6 (405) 751-9000	
Sinclair Oil	3,000	71 B	14.8%	164	4	1,601	104	4.1	ENE	0.7 (601) 524-2700	

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Search Area		U.S.		Nearest Location		Minimum Typical Spacing	Contact Phone #
				Total	New	Total	New	Distance	Direction		
Speedway	2,750	71 B	29.7%	21	0	3,312	82	5.4	E	0.8	(937) 864-3000
Taxco	1,750	70 B	17.2%	14	0	1,349	136	29.0	S	0.8	(914) 747-0544
Pilot Travel Centers	2,400	70 B	3.8%	15	0	788	29	9.9	NNE	3.9	(800) 562-6210
PTP Truck Stops	4,000	68 B	5.1%	2	0	196	34	26.5	S	4.0	(888) 778-6377
Murphy USA	2,500	53 C	86.2%	5	0	1,514	49	32.4	S	1.9	(870) 862-6411
General Merchandise											
HD Supply	200,000	89 A	5.4%	4	3	185	144	25.2	SSE	1.3	(770) 852-9000
Target	110,000	71 B	54.7%	11	0	1,712	30	6.7	NE	2.9	(612) 304-6073
Deseret Industries (D.I.)	20,000	44 C	35.4%	23	1	48	2	6.5	ESE	3.4	(435) 652-8232
Grocery Store											
Macey's	60,000	74 B	17.6%	17	1	17	1	9.1	NE	2.3	(888) 710-5106
Natural Grocers	10,500	71 B	46.3%	8	0	162	4	11.7	NNE	3.8	(303) 986-4600
Sprouts Farmers Market	29,000	62 B	49.1%	5	0	397	39	26.4	SSE	3.3	(480) 814-8016
Trader Joe's	11,500	61 B	56.4%	3	0	543	22	26.7	SSE	2.9	(626) 599-3700
Whole Foods Market	49,250	60 C	41.9%	4	0	511	42	26.8	SSE	3.1	(512) 477-4455
Wal-Mart Neighborhood Market	45,000	59 C	28.0%	10	0	683	0	8.3	E	2.4	(479) 273-4000
Harmans	65,000	57 C	9.5%	21	1	21	1	5.7	NE	1.7	(217) 243-8615
Albertsons	50,000	57 C	21.9%	2	0	411	1	264.8	S	1.7	(208) 395-6200
WinCo Foods	85,000	43 C	27.7%	9	1	137	4	3.8	NNE	4.2	(208) 377-0110
Ridley's Family Markets	35,000	29 D	7.4%	5	0	27	0	22.3	E	N/A	(208) 324-4633
City Market	35,000	21 D	11.4%	1	0	35	0	220.0	SE	3.0	(303) 778-3100
Dan's Food	38,000	N/A	50.0%	2	0	2	0	29.0	SSE	N/A	(888) 710-5106
Good Earth Natural Foods	10,000	N/A	50.0%	6	1	6	1	6.3	ESE	9.7	(801) 375-7444
Kent's Market	35,000	N/A	25.0%	4	0	4	0	4.3	NNE	N/A	(435) 734-9650
Lin's Fresh Market	57,500	N/A	14.3%	6	0	7	0	123.5	SSE	N/A	(888) 710-5106
Lucky	40,000	N/A	40.0%	4	0	5	0	23.6	SSE	N/A	(925) 226-5821
Rancho Markets	20,000	N/A	25.0%	8	0	8	0	10.8	NE	4.5	(801) 972-8800
Reams Food Stores	39,000	N/A	14.3%	7	0	7	0	28.4	S	5.8	(801) 485-8451
Hair, Skin And Nails											
Deka Lash	1,500	73 B	70.1%	1	0	127	24	29.1	SSE	4.0	(724) 949-0833
The Lash Lounge	1,600	70 B	72.0%	1	0	118	7	38.2	SSE	3.8	(817) 442-5274
Palm Beach Tan	3,200	70 B	65.6%	10	2	546	19	9.0	ENE	2.6	(972) 966-5300
Darque Tan	1,500	70 B	66.0%	10	10	547	547	9.0	ENE	2.6	(800) 555-6789
Hand and Stone	2,800	70 B	74.9%	6	3	509	39	18.7	SSE	3.8	(609) 587-9800
Sharkey's Cuts for Kids	1,500	70 B	65.7%	1	0	102	23	38.7	S	6.4	(203) 637-8911
European Wax Center	2,750	68 B	70.7%	4	0	922	86	29.1	SSE	3.4	(954) 455-8000
My Salon Suite	1,500	67 B	53.1%	1	0	241	106	32.4	S	3.1	(203) 493-6977
Fantastic Sams	1,700	67 B	63.2%	16	0	672	11	9.4	ESE	2.1	(978) 232-5626
Restore Hyper Wellness + Cryotherapy	2,200	66 B	77.9%	5	1	172	58	13.1	SE	4.2	
Sola Salon Studios	10,000	66 B	59.8%	3	0	650	56	29.0	SSE	2.1	(303) 377-7652
Lunchbox Wax	1,600	65 B	79.7%	8	1	64	14	6.3	E	3.9	(208) 333-1445
The Woodhouse Day Spa	4,500	64 B	44.7%	1	0	76	3	33.5	SSE	4.6	(361) 570-7772
Waxing The City	3,250	64 B	62.3%	1	0	138	16	13.2	SE	4.7	(866) 956-4612
Amazing Lash Studio	2,000	64 B	72.2%	5	0	281	18	29.3	SSE	3.9	(855) 527-4872

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations		U.S. New	Nearest Location Distance	Direction	Minimum Typical Spacing	Contact Phone #
				Search Area Total	New Total					
Cookie Cutters	1,250	61 B	49.1%	13	3	112	8	6.8	ESE	6.9 (317) 334-1680
Drybar	1,750	60 C	75.0%	1	0	148	14	29.2	SSE	2.6 (877) 379-2279
Phenix Salon Suites	4,000	60 C	65.1%	3	0	347	38	34.7	S	2.8 (718) 785-4858
Blow Blow Dry Bar	900	59 C	70.2%	1	0	84	14	29.3	SSE	5.6 (323) 469-2569
Bosley	2,800	58 C	21.5%	1	0	79	11	31.4	SSE	12.7 (800) 474-1254
Regal Nails Salon & Spa	3,500	54 C	96.3%	14	3	1,743	392	13.1	NNE	3.1 (888) 514-6245
Healthcare										
AGX Hearing	1,300	81 B	28.2%	12	10	358	73	26.3	SSE	2.8 (408) 778-2114
UHS Universal Health Services		79 B	16.2%	7	0	271	8	19.0	SSE	0.4 (610) 768-3300
Acadia Healthcare	64,300	79 B	19.7%	6	0	349	15	6.6	E	3.1 (615) 861-6000
CDI (Center for Diagnostic Imaging)	8,800	79 B	29.8%	9	2	141	24	6.7	ESE	1.6 (952) 738-4477
Encompass Health	37,000	78 B	18.9%	13	0	540	56	8.0	ENE	1.5 (205) 967-7116
The Ensign Group (ENSG)	64,500	78 B	19.1%	20	0	257	0	7.9	ENE	0.6 (949) 487-9500
Baymark Health Services	6,000	77 B	22.1%	3	0	226	56	10.1	NE	1.7 (330) 552-4000
DaVita Kidney Care	7,000	75 B	29.5%	22	15	3,554	100	7.8	ENE	0.9 (800) 633-9757
Apria Healthcare	20,200	75 B	12.2%	4	0	279	0	8.9	NE	12.5
HearingLife	1,750	75 B	30.8%	3	0	590	21	6.3	E	3.1 (844) 836-5003
Adapt Health	6,500	73 B	19.3%	2	0	566	66	26.1	SSE	1.9 (855) 404-6727
Elements Therapeutic Massage	6,000	73 B	67.5%	4	0	252	7	35.9	SSE	3.3 (303) 663-0860
Presenius Medical Care	45,000	73 B	26.5%	14	0	2,835	46	5.4	E	1.0 (781) 699-9000
HCA Healthcare	153,000	73 B	11.7%	8	0	196	5	7.9	ENE	2.1 (615) 344-9551
Hanger Clinic	7,000	72 B	24.1%	7	1	751	67	8.9	ENE	1.8 (877) 442-6437
Massage Envy	3,000	71 B	67.8%	16	1	1,101	8	6.8	E	3.1 (480) 366-4100
Genoa Healthcare	3,500	71 B	18.3%	2	0	726	80	27.0	SSE	0.7 (800) 519-1139
New Season	4,875	71 B	25.9%	2	0	81	5	18.6	SSE	3.7 (877) 284-7074
Quest Diagnostics	175,000	71 B	35.3%	48	14	5,912	2,760	5.5	E	0.4 (866) 697-8378
LabCorp	25,000	70 B	36.2%	8	0	2,106	198	8.9	ENE	0.9 (336) 584-5171
MinuteClinic	3,500	70 B	58.1%	6	0	1,170	75	5.7	NE	2.5 (866) 389-2727
Physical Therapy & Balance Centers	3,850	70 B	31.3%	10	1	470	90	5.4	E	2.3 (941) 210-5636
BodyLogicMD	1,200	66 B	14.3%	1	0	56	12	34.7	SSE	N/A (888) 692-7116
The Joint	1,000	66 B	75.4%	22	2	763	149	7.0	NE	3.0 (480) 245-5960
MassageLuxe	3,750	66 B	64.6%	1	1	79	10	38.4	S	3.6 (877) 321-5893
Planned Parenthood	10,500	64 B	35.3%	8	0	583	15	9.5	ENE	4.4 (212) 541-7800
CareNow Urgent Care	5,500	63 B	57.8%	7	7	173	26	19.4	SSE	2.6 (972) 745-7500
ANYLABTEST NOW!	1,200	63 B	51.4%	2	1	216	24	33.8	SSE	5.1 (800) 384-4567
Lincare	12,000	63 B	18.0%	8	0	711	25	8.3	ESE	1.4 (800) 284-2006
My Hearing Centers	1,500	62 B	24.7%	16	1	97	15	6.9	E	5.8
Concentra	8,750	62 B	25.0%	6	0	515	11	5.5	E	2.3 (800) 232-3550
Rotech Healthcare Inc	30,000	60 B	16.5%	5	1	303	23	6.2	ESE	7.6 (407) 822-4600
Massage Green Spa	2,250	60 C	68.2%	1	0	44	0	47.9	S	3.7 (248) 849-9600
Norco	12,000	60 C	27.8%	5	0	79	1	8.4	NNE	2.6 (310) 639-4000
Sono Bello	9,000	59 C	29.7%	1	0	74	15	38.6	S	13.3 (800) 995-1136
BioLife Plasma Services	22,500	57 C	37.0%	6	1	189	35	6.4	E	6.4 (941) 360-1300
USA Vein Clinics	1,250	57 C	52.3%	3	0	111	20	5.2	NNE	8.8 (888) 768-3467
CSL Plasma	37,400	44 C	44.7%	2	0	331	40	29.7	SSE	4.3 (561) 961-3700
Octapharma Plasma	35,000	31 D	45.0%	1	0	171	6	33.5	SSE	5.1 (704) 654-4600

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Search Area		U.S.		Nearest Location		Minimum Typical Spacing	Contact Phone #
				Total	New	Total	New	Distance	Direction		
Hobby/Toys/Crafts/Books											
Pollart	3,000	87 A	7.8%	4	0	976	28	27.9	SSE	0.6	(708) 884-0000
Color Me Mine	1,500	68 B	57.5%	6	2	106	6	10.2	NE	9.0	(818) 291-590
HobbyTown	5,000	66 B	42.7%	1	1	110	6	286.8	S	7.4	(402) 434-5050
Painting with a Twist	1,500	65 B	43.5%	2	0	232	7	34.6	SSE	5.6	(985) 626-3292
Hobby Lobby Stores	55,000	60 C	46.8%	10	1	976	28	6.5	E	4.8	(405) 745-1100
Michaels	25,000	51 C	54.7%	13	1	1,147	21	6.3	E	4.1	(972) 409-1300
Barnes and Noble	35,150	48 C	55.4%	9	0	607	14	6.2	E	4.0	(212) 633-3300
Blick Art Materials	10,000	40 C	57.1%	1	0	63	1	29.0	SSE	6.4	(847) 681-6800
Baldi A Bear Workshop	2,500	35 D	26.7%	5	0	300	8	13.1	SE	6.3	(314) 423-8000
Gol Calendar Toys Games	6,000	32 D	23.4%	7	6	221	180	6.6	E	2.9	(888) 422-5637
Spencer's	1,500	9 F	29.9%	7	0	622	26	6.6	E	5.5	(800) 762-0419
LEGO	3,750	9 F	35.1%	1	0	97	0	34.3	SSE	10.3	(860) 749-6077
Home Improvement											
BMC (Building Materials and Construction Services)	12,000	88 A	10.3%	11	0	146	5	6.1	ESE	1.7	(844) 487-8525
National Costings & Supplies	4,500	87 A	11.1%	3	0	189	12	30.0	SSE	3.2	(866) 529-1682
MSC Industrial Supply	12,000	83 B	6.3%	1	0	95	0	28.2	SSE	6.1	(800) 645-7270
Sunbelt Rentals	11,000	82 B	10.1%	12	0	1,005	154	13.0	N	0.8	(800) 667-9328
SiteOne Landscape Supply	6,000	80 B	7.6%	3	0	528	37	36.9	S	1.8	(800) 748-3663
Allied Building Products	9,000	80 B	7.3%	2	0	82	0	27.4	S	4.8	(318) 609-9100
Zerorez	3,200	80 B	12.3%	4	0	73	10	16.2	SE	N/A	(866) 937-6739
Beacon Roofing Supply	150,000	78 B	9.0%	5	0	413	7	8.9	NNE	1.9	(571) 323-3939
Do It Best	18,000	75 B	21.8%	24	0	2,811	20	22.2	N	1.5	(620) 748-5300
PPG Paints	3,200	74 B	23.1%	4	1	480	355	5.8	NE	3.8	(412) 434-3131
The Home Depot	126,000	68 B	40.6%	22	0	1,980	4	7.0	NE	3.1	(770) 433-8211
Lumber Liquidators	7,000	67 B	32.3%	3	0	431	20	8.6	NE	8.1	(800) 366-4204
Foxsternal	4,000	67 B	10.3%	17	0	1,431	41	9.1	NNE	4.5	(507) 454-5374
Hardware Hank	14,000	63 B	12.6%	3	0	848	37	9.6	NE	0.8	(763) 559-1800
Floor & Decor	75,000	61 B	32.8%	3	0	180	30	7.1	NE	8.0	(877) 675-0002
Harbor Freight Tools	14,000	52 C	49.6%	16	1	1,314	150	6.6	ESE	5.4	(866) 388-1000
Sutherland Lumber	30,000	34 D	26.9%	2	0	52	2	24.4	SSE	11.1	(816) 756-3000
Home Specialty											
Norwalk Furniture	4,500	80 B	25.3%	12	3	537	111	19.2	SSE	2.4	(570) 544-5990
Bassett Furniture	17,000	77 B	28.6%	4	0	388	8	28.4	SSE	4.9	(776) 629-6000
Flooring America	15,000	77 B	25.9%	6	0	355	19	18.1	SE	5.3	(855) 362-9150
Porcelanosa	8,000	75 B	30.1%	1	1	103	68	30.4	SSE	2.3	(484) 751-0050
Tuesday Morning	12,500	72 B	61.7%	4	0	491	3	8.5	NE	3.0	(972) 387-3562
Ashley Furniture HomeStore	40,000	71 B	35.5%	6	1	735	54	6.5	E	3.5	(608) 323-3377
Tide Dry Cleaners	3,000	71 B	49.7%	5	1	290	120	39.3	S	0.2	(801) 981-5040
Furniture Row	37,500	69 B	22.4%	2	0	107	0	42.4	S	3.7	(303) 566-8500
At Home	112,500	69 B	38.8%	5	0	255	24	6.9	NE	7.2	(972) 265-6227
La-Z-Boy	11,750	66 B	39.9%	2	0	316	3	6.9	NE	7.1	(734) 242-1444
Leslie's Swimming Pool Supplies	3,800	64 B	58.1%	3	0	937	23	34.3	SSE	2.2	(602) 323-5804
Mattress Firm	14,000	62 B	57.9%	21	1	2,387	55	6.1	E	0.6	(713) 923-1090

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations				Nearest Location		Minimum Typical Spacing	Contact Phone #
				Search Area Total	New	U.S. Total	New	Distance	Direction		
RC Willey Home Furnishings	145,000	61 B	30.8%	5	0	13	0	5.7	E	9.6	(801) 461-3000
Ethan Allen	17,500	61 B	45.9%	1	0	170	2	39.0	S	8.5	(208) 743-8000
Sur La Table	6,000	60 C	65.5%	1	0	58	2	34.3	SSE	5.3	(206) 613-6000
Restoration Hardware	23,000	60 C	50.5%	1	0	99	6	25.7	SSE	3.6	(415) 924-1005
Relax The Back	2,750	59 C	64.6%	1	0	82	1	33.4	SSE	7.4	(714) 736-7941
CDRT	6,500	58 C	18.8%	2	0	101	3	26.5	S	12.4	(888) 360-2678
West Elm	13,000	53 C	59.3%	1	0	108	21	25.7	SSE	7.8	(415) 421-7900
Williams-Sonoma	6,000	53 C	54.2%	1	0	168	5	26.8	SSE	6.1	(415) 421-7900
Pottery Barn	13,500	51 C	48.9%	1	0	184	4	26.8	SSE	7.1	(415) 421-7900
HomeGoods	27,500	50 C	61.7%	9	1	856	21	13.2	SE	4.5	(508) 390-1000
Bed Bath & Beyond	52,000	50 C	52.7%	6	0	716	0	8.4	NE	5.5	(908) 688-0888
IKEA	240,000	49 C	17.6%	1	0	51	0	42.6	S	N/A	(510) 834-0180
Lovesac	2,300	48 C	45.7%	5	3	199	67	6.1	E	5.3	(888) 636-1223
Tempur-Pedic	3,500	46 C	55.2%	1	1	96	13	34.3	SSE	5.8	(888) 811-5053
Sleep Number	4,000	44 C	50.1%	9	2	659	55	7.2	NE	5.4	(763) 551-7000
Oate and Barrel	23,000	42 C	54.2%	1	0	72	2	34.3	SSE	7.3	(847) 272-2888
World Market	37,500	40 C	49.6%	3	0	242	0	13.1	SE	6.3	(908) 688-0888
Casper	3,000	40 C	56.7%	1	0	67	3	34.4	SSE	9.9	(888) 498-0003
Z Gallerie	8,500	39 C	37.0%	1	0	27	0	34.3	SSE	12.1	(310) 630-1200
The Container Store	23,500	36 C	65.3%	1	0	95	1	34.3	SSE	6.4	(972) 536-8000
Aaron's	7,500	28 D	47.8%	3	1	1,275	36	6.7	E	3.5	(678) 402-3000
Rent-A-Center	5,000	25 D	56.0%	11	0	2,164	26	9.1	NE	1.3	(972) 801-1100
Best Mattress	3,500	22 D	39.1%	2	0	23	6	285.2	S	0.3	(877) 759-8155
Hotel											
Wyndham Vacation Resorts	250,000	84 B	14.3%	7	1	154	2	20.9	NE	0.4	(407) 626-5200
MainStay Suites	48,000	80 B	15.4%	2	0	104	10	35.7	SSE	6.5	(301) 592-5000
Small Luxury Hotels of the World (SLH)	10,000	79 B	14.3%	1	0	14	1	45.6	SE	N/A	(877) 234-7033
InterContinental Hotels Group	48,000	78 B	27.5%	1	0	51	13	40.1	ESE	4.7	(800) 621-0555
Ramada	48,000	78 B	20.0%	9	1	310	23	23.2	S	2.9	(800) 828-6644
Hilton Grand Vacations	48,000	76 B	22.4%	1	0	67	11	40.7	SE	0.4	(703) 883-1000
America's Best Inn	48,000	74 B	0.0%	1	0	13	0	286.3	S	N/A	(805) 557-7300
WoodSpring Hotels	30,000	73 B	13.5%	3	0	311	17	9.7	NNE	4.2	(844) 974-6835
Tapestry Collection by Hilton	48,000	72 B	34.6%	1	0	81	18	26.0	SSE	1.0	(703) 883-1000
Holiday Inn	48,000	71 B	20.0%	3	0	536	8	23.4	S	3.2	(801) 973-7002
Hampton Inn	48,000	70 B	23.8%	28	0	2,341	37	6.2	E	2.3	(703) 883-1000
Radisson	48,000	70 B	12.2%	2	0	74	7	24.4	SSE	9.2	(763) 212-5000
Tru by Hilton	30,000	70 B	15.1%	6	0	230	17	4.3	E	5.4	(800) 774-1500
Home2 Suites	48,000	70 B	21.7%	7	0	548	30	6.4	E	3.6	(703) 883-1000
Staybridge Suites	48,000	70 B	19.9%	4	0	277	7	28.8	S	4.0	(770) 804-2000
TownePlace Suites by Marriott	48,000	70 B	21.8%	9	0	476	12	6.1	E	3.7	(301) 380-3100
SpringHill Suites by Marriott	48,000	70 B	19.1%	14	0	530	12	23.5	S	3.3	(301) 380-3100
Hilton Garden Inn	48,000	70 B	21.8%	7	0	743	11	6.4	E	3.5	(703) 883-1000
Fairfield Inn & Suites by Marriott	48,000	69 B	19.0%	12	0	1,119	18	6.0	E	3.4	(301) 380-3100
Courtyard by Marriott	48,000	69 B	23.1%	9	0	1,016	9	6.1	E	2.4	(301) 380-3100
Myl Place Hotels	13,000	69 B	14.9%	5	0	67	0	28.7	S	10.0	(605) 725-5685
Clarion	48,000	69 B	20.3%	2	0	187	20	243.6	S	3.0	(301) 592-5000

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Search Area		U.S.		Nearest Location		Minimum Typical Spacing	Contact Phone #
				Total	New	Total	New	Distance	Direction		
DoubleTree by Hilton	48,000	68 B	15.8%	3	0	380	14	23.4	S	2.8	(703) 883-1000
Wingate by Wyndham	48,000	68 B	20.2%	4	1	168	12	221.1	SE	4.9	(973) 753-6000
Residence Inn by Marriott	48,000	68 B	23.4%	8	0	832	8	23.6	S	2.5	(301) 380-3100
Best Western	48,000	68 B	22.4%	39	0	1,938	91	6.4	E	1.9	(800) 847-2429
Holiday Inn Express	48,000	68 B	22.3%	26	0	2,256	24	6.1	E	2.8	(801) 973-7002
Red Roof Inn	48,000	67 B	17.3%	2	0	675	62	32.8	S	2.1	(713) 576-7417
Homewood Suites by Hilton	48,000	67 B	23.9%	5	0	511	14	23.6	S	3.4	(703) 883-1000
Four Points by Sheraton	48,000	66 B	23.3%	1	0	133	2	23.4	S	5.1	(301) 380-3100
Sleep Inn	48,000	66 B	16.5%	6	0	417	12	10.5	NNE	4.3	(301) 592-5000
Comfort Inn	48,000	66 B	18.7%	22	0	1,113	47	6.9	ESE	2.5	(301) 592-5000
Hyatt Place	48,000	66 B	26.1%	9	0	337	5	13.0	SE	3.4	(312) 780-5870
La Quinta Inns & Suites	48,000	66 B	15.2%	13	0	913	15	6.9	E	2.0	(214) 492-6821
Country Inns & Suites By Radisson	30,000	66 B	19.3%	2	0	446	17	17.9	SE	4.0	(800) 967-9182
Howard Johnson (Holo)	48,000	64 B	21.6%	2	0	153	4	26.6	N	4.9	(973) 753-6000
Sheraton Hotels & Resorts	48,000	64 B	16.0%	2	0	169	1	26.2	SSE	4.0	(301) 380-3100
Comfort Suites	48,000	64 B	19.4%	5	0	572	9	9.5	NNE	3.3	(301) 592-5000
Waldorf Astoria Hotels & Resorts	48,000	64 B	16.7%	1	0	12	0	40.5	SE	N/A	(800) 925-3673
Country Hearth Inn & Suites	48,000	63 B	5.9%	1	1	17	3	240.4	S	N/A	(805) 557-7300
Curio Collection	500,000	63 B	20.0%	2	0	75	13	219.5	SE	1.1	(844) 442-8746
Sure Stay Hotels	22,000	63 B	22.0%	3	1	218	53	25.5	SSE	3.3	(800) 704-7234
Embassy Suites Hotels	200,000	62 B	19.8%	2	0	258	5	29.2	S	3.1	(800) 560-7782
Studio 6	48,000	62 B	9.6%	1	0	178	47	36.0	SSE	2.4	(972) 360-9000
Microtel Inn & Suites	48,000	62 B	17.0%	3	0	294	1	23.7	S	4.7	(973) 753-6000
Days Inn	48,000	62 B	20.0%	15	0	1,302	35	4.1	E	2.7	(973) 753-6000
Marriott Hotels & Resorts	60,000	61 B	19.8%	4	0	329	4	25.7	SSE	3.0	(301) 380-3000
Motel 6	48,000	61 B	19.2%	17	0	1,196	41	6.3	NE	1.5	(800) 392-6677
Travelodge	20,000	60 B	20.7%	4	1	347	24	177.7	SSE	2.1	(800) 835-2424
Rodeway Inn	48,000	60 B	18.2%	8	0	522	43	232.4	S	3.4	(301) 592-5000
Sonesta Hotels	90,000	60 B	23.5%	1	0	260	7	24.3	SSE	0.5	(800) 766-3762
Extended Stay America	35,000	60 C	18.5%	4	0	653	3	29.1	S	0.4	(702) 736-3878
Element by Westin	48,000	60 C	27.3%	2	1	77	6	30.5	SSE	3.9	(949) 753-7222
Econo Lodge	48,000	60 C	19.2%	5	0	730	23	25.1	SSE	2.8	(301) 592-5000
Super 8	48,000	59 C	21.4%	15	0	1,475	27	9.7	NNE	3.0	(973) 753-6000
Hilton Hotels & Resorts	48,000	59 C	22.8%	2	0	289	14	25.9	SSE	1.5	(703) 883-1000
Hyatt Centric	48,000	59 C	58.1%	1	0	31	5	40.6	SE	N/A	(312) 780-5870
Baymont Inn & Suites	48,000	58 C	21.6%	2	0	515	34	62.5	SSE	5.3	(973) 753-6000
Quality Inn	48,000	58 C	19.7%	22	0	1,641	36	23.2	S	3.0	(301) 592-5000
America's Best Value Inn	48,000	58 C	20.3%	4	1	522	13	124.4	ESE	2.9	(805) 557-7300
Hyatt House	48,000	57 C	27.9%	3	0	111	2	25.6	SSE	2.5	(312) 780-5870
St. Regis Hotel	48,000	56 C	54.5%	2	0	11	1	45.8	SE	N/A	(301) 330-3100
Hyatt Regency	30,000	55 C	21.0%	1	0	100	3	25.8	SSE	5.9	(800) 233-1234
AC Hotels by Marriott	48,000	53 C	33.0%	2	0	109	11	25.8	SSE	4.2	(301) 380-3100
Red Lion Hotels	30,000	51 C	30.8%	1	0	26	0	287.9	S	N/A	(509) 459-6100
Knights Inn	48,000	46 C	11.9%	1	0	168	5	104.0	W	6.2	(973) 753-6000
Kimpton Hotels & Restaurants	40,000	46 C	50.8%	1	0	61	3	25.9	SSE	0.3	(800) 546-7866
HomeTowne Suites	30,000	39 C	22.2%	1	0	54	0	32.8	S	3.2	(877) 398-3633
Le Meridien	48,000	35 D	36.0%	1	1	25	3	25.7	SSE	10.4	(800) 521-9672

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Search Area		U.S.		Nearest Location		Minimum Typical Spacing	Contact Phone #
				Total	New	Total	New	Distance	Direction		
InTown Suites	48,000		23.0%	3	0	196	0	18.6	SSE	0.8	(770) 799-5353
Park Inn by Radisson	48,000		25.0%	1	0	4	0	35.0	S	N/A	(763) 212-5000
Loan and Pawn											
ACE Cash Express	1,150		48.0%	5	5	2,866	1,966	6.6	E	0.5	(972) 550-5000
First Cash Advance	3,200		35.8%	6	0	1,073	62	6.8	NE	0.7	(800) 223-8738
Advance America	1,400		52.4%	2	1	1,099	6	242.9	S	2.0	
Cash America	5,000		37.2%	6	0	737	58	6.8	NE	0.9	(800) 223-8738
EZPAWN	8,000		44.3%	9	0	418	36	5.4	NE	1.0	(512) 314-3400
Office Supply/Services											
Signs Now	2,200		23.2%	1	0	69	2	53.1	SSE	6.5	(844) 947-4467
Navis Pack & Ship	2,500		18.5%	1	0	54	8	28.1	S	14.8	(208) 322-9459
Adecco	2,000		19.0%	1	0	268	73	38.3	S	1.7	(209) 373-4900
Sign-A-Rama	1,325		25.5%	4	0	385	32	30.3	SSE	4.7	(561) 425-6829
Staples	23,000		62.2%	6	0	1,035	4	8.5	NE	3.6	(508) 253-5000
Minuteman Press	1,500		33.4%	2	0	719	26	35.3	SSE	3.2	(800) 645-3006
Aerotek	2,000		22.8%	1	0	193	19	23.3	S	4.6	(888) 237-6835
Cartridge World	1,100		43.9%	1	0	148	5	35.6	SSE	4.5	(815) 321-4400
PostNet	1,200		63.8%	4	1	196	18	20.5	SSE	3.0	(303) 771-7100
Office Depot	20,000		52.3%	6	0	721	0	6.8	ESE	3.1	(561) 438-4800
Fastsigns	1,350		32.4%	5	3	689	49	5.8	NE	4.2	(214) 346-5600
Kelly Services	2,000		30.1%	5	0	282	2	10.5	NE	9.3	(248) 362-4444
DHL	1,500		52.6%	18	1	3,583	127	7.2	ESE	0.6	(800) 426-5962
Goim' Postal	1,200		46.3%	2	0	136	5	30.7	S	3.4	(813) 783-1315
Kwik Kopy	2,250		31.7%	1	0	41	0	35.4	S	5.8	(281) 256-4100
Spherion Staffing Services	2,000		23.0%	6	0	165	13	6.0	E	10.3	(805) 973-0950
OfficeMax	20,000		58.3%	6	0	302	0	11.7	NNE	4.6	(561) 438-4800
AlphaGraphics	2,500		25.9%	15	3	270	38	6.6	E	2.9	(800) 955-5245
Regis	35,000		37.1%	12	1	993	8	13.1	SE	0.4	(949) 724-4500
Industrious Office	4,000		60.8%	1	0	130	40	25.8	SSE	0.6	(929) 283-6780
Paper Source	4,000		75.4%	2	0	130	6	25.7	SSE	4.3	(312) 906-9678
Lakeshore Learning Materials	7,500		47.6%	1	0	63	0	33.6	SSE	5.9	(810) 537-8600
WeWork	60,000		67.8%	4	0	267	132	25.3	SSE	0.2	(877) 796-2434
Labor Finders	2,000		23.5%	2	0	179	13	28.8	SSE	9.1	(801) 487-6004
Optical and Vision											
Pearle Vision	3,500		57.0%	1	0	491	23	34.5	SSE	3.3	(513) 765-6000
Shopto Optical	2,500		58.1%	5	0	124	21	6.2	E	3.1	
Warby Parker	2,900		58.5%	2	1	188	40	27.5	SSE	4.3	(646) 517-5223
Eyemart Express	3,500		46.6%	6	0	238	7	6.7	E	4.2	(972) 488-2002
Eyeglass World	3,100		50.4%	5	0	129	6	7.5	NE	5.6	(770) 822-3600
Visionworks	4,200		47.1%	7	1	556	31	6.6	E	3.7	(210) 340-3531
Sunglass Hut	575		31.4%	11	1	1,536	44	6.6	E	0.1	(513) 765-6000
LensCrafters	2,750		44.8%	7	0	927	28	8.7	NE	1.0	(513) 765-6000
Other Food/Beverage											

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations		U.S.	Nearest Location Distance	Location Direction	Minimum Typical Spacing	Contact Phone #	
				Search Area Total	New						
Duck Donuts	1,500	71 B	60.4%	1	0	106	7	38.0	S	4.0	(717) 590-5491
HoneyBaked Ham	2,400	71 B	53.9%	4	0	445	0	6.9	NE	6.1	(678) 966-3100
Edible Arrangements	1,400	67 B	51.8%	6	0	897	7	12.9	SE	4.1	(203) 907-0066
Cookies by Design	1,350	64 B	54.0%	1	0	50	1	33.5	SSE	15.6	(972) 398-9536
Nothing Bundt Cakes	1,700	62 B	61.4%	5	0	443	40	18.4	SE	6.0	(702) 800-7800
Dream Dinners	1,500	62 B	47.8%	2	0	67	1	30.5	SSE	6.2	(360) 804-2020
Pepper Palace	2,700	52 C	20.7%	1	0	145	37	38.6	SE	2.9	(865) 429-4277
See's Candies	750	52 C	61.9%	5	0	270	13	8.8	NE	2.5	(650) 583-7307
K'Sugar Candy Store	11,500	50 C	37.6%	1	0	93	9	13.1	SE	3.9	(561) 962-3508
Mrs. Fields	750	47 C	28.5%	1	0	123	5	6.6	E	1.2	(720) 599-3350
Hickory Farms	1,000	41 C	44.7%	7	1	255	121	6.6	E	3.1	(800) 715-1474
Pet Supplies/Services											
AmeriVet	3,700	82 B	26.2%	1	0	61	0	278.4	S	1.3	(855) 621-2500
Easy Vet	1,100	80 B	48.3%	1	1	29	12	39.4	S	6.1	(865) 213-9004
VCA Animal Hospitals	9,000	77 B	27.9%	1	0	68	2	35.3	SSE	8.5	(310) 571-6500
Camp Bow Wow	5,500	75 B	13.6%	3	1	213	14	30.2	SSE	5.6	(877) 700-2275
Wild Birds Unlimited	1,550	70 B	68.5%	1	0	336	20	33.3	SSE	7.1	(317) 571-7100
Pet Supplies Plus	8,000	70 B	73.7%	1	1	635	63	47.9	S	3.9	(248) 374-1900
VETCO Clinics	3,000	69 B	65.1%	15	0	1,344	130	6.3	E	2.6	(877) 836-7468
BluePearl Veterinary	9,000	66 B	26.5%	1	0	102	6	35.0	S	3.7	(801) 871-0500
Dogtopia	6,250	63 B	43.6%	1	0	195	53	33.3	SSE	4.2	(602) 730-1000
Barfield Pet Hospital	2,500	59 C	60.1%	10	2	1,049	30	6.8	ESE	2.1	(866) 894-7927
PetSmart	14,000	54 C	53.7%	16	0	1,504	7	6.8	NE	3.2	(623) 580-6100
PetSense	5,500	32 D	54.0%	1	0	189	1	242.8	S	7.8	(480) 663-9300
Pharmacy/Drug Store											
Restaurant - Casual											
Island Fin Poke Co	1,150	64 B	84.0%	1	0	25	2	26.5	SSE	4.7	(301) 860-1918
Bout Time Pub	3,000	63 B	42.9%	12	0	14	0	6.8	ESE	3.5	(888) 275-7056
The Burger Joint	1,750	62 B	61.5%	1	0	13	0	29.3	SSE	13.0	(888) 830-0801
Godfather's Pizza	3,800	58 C	14.9%	1	1	603	36	45.3	N	1.5	(402) 391-1452
HuHot Mongolian Grill	5,500	57 C	42.2%	5	0	64	0	6.7	ESE	5.2	(406) 251-4303
Johnny Rockets	1,275	57 C	23.1%	3	0	104	3	13.2	SE	0.4	(949) 643-6100
Buffalo Wild Wings	5,000	55 C	46.2%	10	0	1,220	27	6.6	E	3.8	(952) 593-9943
Village Inn	1,650	55 C	45.5%	5	0	123	1	26.8	SSE	2.8	(505) 884-7484
Famous Dave's	4,000	54 C	31.9%	3	1	138	12	5.9	E	6.1	(952) 294-1300
Perkins Restaurant & Bakery	5,100	54 C	39.3%	1	0	275	1	23.3	S	2.4	(901) 766-6400
Red Lobster	8,000	54 C	40.6%	5	0	670	0	6.9	ESE	5.1	(407) 734-9000
Applebee's	5,500	53 C	50.0%	9	0	1,579	5	6.2	E	3.1	(770) 623-0360
Bravo Brio	3,000	52 C	33.8%	2	0	65	7	25.8	SSE	5.1	(614) 326-7944
Garbanzo Fresh Mediterranean	2,200	52 C	32.1%	1	0	28	17	23.0	S	4.1	(303) 799-1900
Outback Steakhouse	6,200	52 C	40.6%	4	0	697	14	6.1	E	4.8	(813) 282-1225
Dickey's Barbecue Pit	1,900	51 C	33.1%	6	3	848	423	27.3	S	1.5	(972) 248-9899
Texas Roadhouse	6,700	51 C	33.9%	10	0	606	26	6.7	E	6.2	(800) 839-7623
Cracker Barrel	10,000	51 C	20.2%	4	0	665	1	6.0	E	6.3	(615) 444-5533

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations		U.S. New	Nearest Location Distance	Direction	Minimum Typical Spacing	Contact Phone #	
				Search Area Total	New						
Pieology Pizzeria	2,250	50 C	59.5%	1	0	116	5	286.4	S	3.0	(949) 800-8314
Carrabba's Italian Grill	5,500	49 C	46.2%	1	0	221	2	61.5	SSE	6.5	(818) 282-1225
Freddy's Frozen Custard	3,200	48 C	43.7%	6	0	453	34	11.6	NNE	2.8	(316) 719-7800
Joe's Crab Shack	10,500	48 C	15.9%	1	0	44	2	37.8	S	N/A	(713) 850-1010
First Watch Restaurants	3,500	48 C	60.3%	1	0	459	37	285.9	S	2.4	(941) 907-9800
IHOP	4,510	47 C	44.9%	21	0	1,666	42	6.7	ESE	2.9	(818) 240-6055
Buca di Beppo	4,100	47 C	45.6%	2	0	79	0	25.9	SSE	6.6	(407) 903-5500
Benihana	7,000	46 C	33.8%	1	0	77	1	25.8	SSE	8.1	(305) 593-0770
Teriyaki Madness	1,600	44 C	46.5%	4	0	170	41	26.2	SSE	2.7	(303) 997-0740
Wingstop	1,950	44 C	61.2%	11	3	1,660	220	6.2	E	2.5	(972) 686-6500
Red Robin Gourmet Burgers	4,175	43 C	47.9%	7	0	526	16	6.2	E	3.8	(303) 846-6000
L&L Hawaiian Barbecue	1,500	43 C	58.1%	1	0	215	10	63.3	SSE	1.2	(808) 951-9888
Denny's	4,850	42 C	34.8%	27	0	1,467	18	6.8	E	1.9	(854) 597-8000
Black Bear Diner	5,000	42 C	40.7%	13	0	147	4	7.9	ESE	6.0	(530) 243-2327
LongHorn Steakhouse	8,250	42 C	43.9%	3	0	558	13	8.9	NE	5.2	(407) 245-4000
The Original Pancake House	3,750	41 C	51.9%	4	0	129	1	28.9	SSE	4.5	(503) 246-9007
Chuck E. Cheese's	15,000	41 C	45.6%	1	0	472	3	28.0	SSE	6.0	(972) 258-8507
Jinya Ramen Bar	3,000	40 C	63.3%	3	1	49	13	28.8	SSE	5.1	(323) 930-2477
Pei Wei Asian Diner	3,150	39 C	60.5%	1	0	119	0	39.0	S	4.2	(480) 888-3000
Romano's Macaroni Grill	7,000	38 C	33.0%	1	0	41	0	34.5	SSE	11.4	(480) 945-0088
Mimi's Cafe	6,700	36 D	51.1%	1	0	47	0	32.9	SSE	8.1	(714) 696-6962
Mountain Mike's Pizza	3,000	35 D	64.9%	4	3	268	24	38.1	S	1.7	(510) 537-0650
Olive Garden	7,050	34 D	41.9%	13	0	879	13	6.7	E	5.1	(407) 245-4000
Brio Tuscan Grille	7,000	32 D	32.4%	2	0	34	2	25.8	SSE	7.1	(614) 326-7944
The Cheesecake Factory	8,750	32 D	45.1%	2	0	206	1	25.8	SSE	7.0	(818) 871-3000
Golden Corral	9,750	31 D	33.2%	6	1	394	4	6.1	E	5.9	(919) 781-9310
Sizzler	6,000	25 D	63.8%	7	0	80	4	6.8	E	5.2	(949) 273-4497
Los Cucos Mexican Cafe	7,000	21 D	40.0%	1	0	20	1	39.3	S	2.0	(281) 257-4451
Marie Callender's	6,800	18 F	40.7%	1	0	27	0	31.5	SSE	8.9	(901) 766-6400
Barbacoa	2,000	N/A	42.9%	5	0	7	0	27.4	SSE	N/A	(801) 359-2350
SkinnyFATS	4,000	N/A	66.7%	1	0	6	0	25.6	SSE	N/A	(702) 979-9797
The Crack Shack	5,500	N/A	71.4%	2	2	7	3	27.5	SSE	N/A	(619) 795-3299
Restaurant - Fast Casual											
Sodalicious	1,800	68 B	45.8%	15	0	24	0	31.5	SSE	1.3	(801) 763-9207
Super Chix	2,800	61 B	66.7%	5	2	21	9	6.9	NE	N/A	(972) 788-0660
MildC	4,000	61 B	53.3%	2	0	15	0	25.6	SSE	N/A	(818) 708-0316
Noodles & Company	2,750	56 C	60.9%	16	0	458	17	6.3	E	2.3	(730) 214-1900
Corner Bakery Cafe	3,750	54 C	58.0%	6	0	157	7	9.5	ENE	2.7	(972) 619-4100
Panera Bread	4,600	54 C	55.7%	1	1	2,106	50	23.0	S	2.0	(314) 984-1000
Shake Shack	3,000	54 C	56.2%	3	0	251	43	22.9	S	2.2	(646) 747-7200
Blaze Pizza	3,000	53 C	59.2%	5	0	311	17	12.9	SE	3.1	(626) 584-5880
Nautical Bowls	900	52 C	46.7%	1	0	90	0	39.3	S	2.3	(952) 631-2653
Smashburger	1,900	52 C	61.5%	3	0	195	15	29.1	SSE	3.1	(303) 633-1500
MCO Pizza	2,350	52 C	71.8%	11	0	531	37	6.2	E	3.1	(888) 770-6637
Chili's Grill & Bar	4,550	52 C	46.3%	16	0	1,225	10	6.1	E	3.4	(972) 980-9917
Chipotle Mexican Grill	2,000	52 C	60.1%	16	5	2,988	220	6.1	E	1.5	(303) 595-4000

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations				Nearest Location Distance	Direction	Minimum Typical Spacing	Contact Phone #
				Search Area Total	New	U.S. Total	New				
Hook & Reel Cajun Seafood & Bar	5,500	47 C	48.8%	2	0	86	5	6.4	E	4.5	(954) 345-6566
The Habit Burger Grill	2,500	46 C	69.0%	12	1	335	37	6.5	E	2.6	(949) 851-8881
It's A Love & Sandwiches	1,200	46 C	58.6%	1	0	94	0	51.5	S	3.3	(619) 452-2856
Mo' Bettahs	2,600	43 C	63.3%	23	3	30	8	8.1	ESE	2.1	(801) 768-7367
Rush Bowls	950	42 C	53.8%	1	0	39	7	41.2	S	2.4	
Cupbop	1,600	41 C	46.7%	17	0	30	0	6.7	ESE	1.9	
1000 Degrees Neapolitan Pizzeria	2,400	36 C	43.5%	1	0	23	0	34.8	S	6.5	(856) 825-2200
Dirty Bird Chox	800	N/A	0.0%	2	0	2	0	11.0	NE	N/A	(801) 835-9810
My Pie	2,000	N/A	71.4%	1	0	7	0	33.4	SSE	N/A	(801) 748-5888
Pizzeria Limone	1,500	N/A	42.9%	7	0	7	0	18.4	SE	7.4	(801) 251-0831
Restaurant - Fine Dining											
Fleming's Prime Steakhouse and Wine Bar	7,500	51 C	54.7%	1	0	64	0	25.4	SSE	9.5	(813) 282-1225
Rodizio Grill	7,000	50 C	28.6%	2	0	21	2	26.8	SSE	N/A	(970) 482-3103
P.F. Chang's China Bistro	6,750	50 C	48.6%	3	0	218	10	13.1	SE	7.1	(480) 888-3000
Ruth's Chris Steak House	9,500	38 C	36.2%	2	0	130	5	26.0	SSE	6.2	(407) 333-7440
The Capital Grille	8,250	38 C	38.7%	1	0	62	0	25.8	SSE	5.9	(407) 245-4000
The Melting Pot Restaurant	4,450	37 C	38.5%	1	0	96	1	26.1	SSE	13.4	(813) 881-0055
Restaurant - Other											
Crumbl Cookies	1,800	52 C	61.7%	27	6	486	359	6.6	E	4.6	(435) 753-1663
Fox's Pizza Den	1,300	49 C	25.5%	1	0	200	9	45.8	N	3.5	(724) 733-7888
Kung Fu Tea	1,000	47 C	57.3%	3	2	375	134	26.7	SSE	3.1	(855) 538-9888
Bambu Desserts & Drinks	1,100	36 D	45.3%	1	0	64	14	30.3	SSE	5.2	(303) 808-9393
Restaurant - Quick Service											
Champs Chicken	2,150	73 B	14.7%	7	3	340	41	68.8	NNE	1.9	(888) 581-9188
By The Bucket	1,500	69 B	50.0%	1	0	22	1	274.3	S	4.5	
Viva Chicken	1,500	65 B	46.7%	1	0	15	3	286.6	S	5.0	(704) 341-8174
Cinnabon	1,000	65 B	19.5%	15	0	640	35	8.7	NNE	2.8	(888) 888-7555
Spitz	2,900	61 B	33.3%	6	0	15	3	26.1	SSE	5.7	(323) 839-0389
Néktar Juice Bar	1,850	58 C	79.7%	1	0	187	23	48.0	S	2.2	(800) 385-1650
Donatos Pizzeria	2,250	57 C	41.9%	1	1	370	134	284.6	S	2.3	(614) 416-7700
Slapfish	1,500	57 C	50.0%	4	0	22	0	13.0	SE	4.7	(714) 963-3900
Moe's Southwest Grill	2,400	57 C	49.5%	1	0	681	18	6.2	E	2.0	(404) 255-3250
Daylight Donuts	1,300	56 C	21.2%	7	1	354	29	38.6	S	1.4	(918) 438-0800
Ziggy's Coffee	375	56 C	31.7%	1	0	63	20	39.8	S	1.2	(303) 682-5120
Pita Pit	1,550	55 C	37.5%	2	0	120	12	11.3	NNE	2.8	(208) 765-3326
Corellife Eatery	4,350	55 C	67.7%	3	0	65	1	25.8	SSE	4.8	(607) 203-2977
Vitality Bowls	1,150	55 C	66.2%	1	0	77	6	25.7	SSE	4.0	(915) 866-2224
Kneaders Bakery & Cafe	3,750	55 C	42.3%	21	0	52	0	6.6	E	3.8	(801) 642-3800
Chick-fil-A	3,400	55 C	45.4%	32	1	2,815	211	6.4	E	0.7	(404) 765-8000
Red Mango	1,100	54 C	48.8%	1	0	43	0	52.4	SE	5.4	(214) 302-5910
Auntie Anne's	1,250	54 C	27.6%	2	1	1,232	81	47.6	S	0.7	(404) 255-3250
Great Steak	1,950	54 C	30.3%	2	0	33	2	25.7	SSE	3.5	(480) 362-4800
Sub Zero Ice Cream & Yogurt	1,200	54 C	44.4%	5	0	36	14	10.5	NE	5.1	(208) 906-8813
Freshens	700	54 C	10.2%	4	0	166	0	6.7	E	0.2	(678) 627-5400

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations		U.S. New	Nearest Location Distance	Direction	Minimum Typical Spacing	Contact Phone #	
				Search Area Total	New						
Five Guys	2,500	53 C	58.9%	18	0	1,403	47	6.2	E	3.1	(703) 339-9500
Portbally Sandwich Works	2,500	53 C	52.7%	1	0	493	9	39.2	S	2.1	(312) 951-0600
Wow Wow Hawaiian Lemonade	1,200	53 C	42.9%	1	0	28	7	42.0	S	5.7	
U-Swirl Frozen Yogurt	2,000	52 C	41.7%	1	0	12	0	41.5	S	N/A	(208) 514-2542
TCBY	1,250	52 C	40.0%	1	0	175	7	29.4	SSE	1.5	(720) 599-3350
Sharetea	1,100	52 C	62.3%	2	0	151	9	29.4	S	5.1	(202) 408-4785
Planet Smoothie	1,625	52 C	54.1%	1	0	159	15	286.2	S	1.5	(480) 362-4800
Firehouse Subs	1,800	52 C	53.0%	14	2	1,185	43	6.6	E	2.6	(904) 886-8300
Rita's Italian Ice	2,400	52 C	43.0%	2	0	533	25	34.6	S	1.9	(800) 677-7482
Orange Julius	600	51 C	33.1%	4	0	1,088	0	6.6	E	1.9	(952) 830-0200
Raising Cane's	3,400	51 C	51.6%	5	4	611	95	8.2	NE	2.7	(626) 799-8898
Charley's	10,500	51 C	28.5%	4	0	621	123	6.0	E	1.8	(713) 850-1010
Café Zupas	3,000	50 C	54.8%	26	2	62	3	6.3	E	2.8	(877) 845-2233
Mooyah	2,100	50 C	59.8%	1	0	82	3	63.3	SSE	4.0	(214) 310-0768
Roxberry Juice Co.	1,000	50 C	52.2%	21	3	23	3	5.4	NNE	2.2	
Tropical Smoothie Cafe	1,700	50 C	52.0%	11	1	1,176	138	36.0	SSE	2.1	(770) 821-1900
Slim Chickens	2,250	50 C	42.0%	3	1	138	45	39.7	S	2.1	(479) 995-4444
Menchie's	1,850	49 C	63.3%	9	0	316	7	6.3	E	3.3	(818) 708-0316
Quiznos	1,300	49 C	30.7%	2	0	166	6	19.8	SSE	4.2	(720) 359-3300
Blimpie	900	49 C	35.0%	3	0	137	2	9.6	NNE	2.1	(480) 362-4800
Bruster's Ice Cream	1,300	48 C	48.5%	1	0	194	14	62.3	SSE	3.3	(724) 774-4250
Taco John's	1,500	47 C	28.8%	1	1	371	11	149.5	S	1.5	(307) 635-0101
A&W Restaurants	4,000	47 C	36.6%	25	0	506	9	5.6	NE	2.9	(850) 219-0019
Insomnia Cookies	700	47 C	37.5%	1	0	232	30	63.3	SSE	2.4	(877) 632-6654
Handel's Home Made Ice Cream	2,500	46 C	51.1%	9	3	92	22	8.1	ESE	3.6	(330) 702-8270
Doghaus	2,000	46 C	42.9%	2	0	77	2	31.1	S	7.2	(626) 706-4287
Pick Up Stix	1,750	45 C	72.4%	1	1	58	8	22.6	S	3.3	(949) 429-6500
EinStein Brothers	2,400	45 C	36.0%	18	0	687	22	6.6	ESE	1.2	(800) 224-3563
Popeyes Louisiana Kitchen	2,750	45 C	43.6%	15	1	2,781	194	4.4	E	1.9	(404) 459-4450
Krispy Kreme Doughnuts	4,400	45 C	49.9%	6	1	369	40	6.6	ESE	4.6	(336) 725-2981
Sharro	2,650	44 C	24.7%	4	0	308	20	25.7	SSE	1.7	(614) 769-9911
Port of Subs	1,400	44 C	45.5%	6	0	145	4	5.2	E	0.9	(775) 747-0555
Sonic	1,350	43 C	34.9%	18	0	3,551	55	6.3	E	1.6	(405) 215-5000
Capriotti's Sandwich Shop	2,400	42 C	52.4%	7	0	147	40	27.3	S	1.7	(212) 813-2121
Dairy Queen	1,750	42 C	32.3%	27	2	4,345	92	6.6	E	1.6	(952) 696-8696
Dippin' Dots	1,000	42 C	20.0%	3	1	96	11	25.5	SSE	4.2	(270) 443-8994
Yogurtland	1,250	40 C	75.7%	5	0	235	0	34.1	S	3.0	(949) 265-8000
Bahama Buck's	1,050	40 C	40.7%	4	0	108	4	19.9	SSE	2.9	(806) 771-2189
Jack in the Box	2,450	36 D	46.8%	3	0	2,199	12	243.0	S	1.3	(858) 571-2121
In-N-Out Burger	3,750	31 D	48.9%	11	0	378	14	8.6	NE	2.6	(949) 509-6200
Hot Dog on a Stick	850	28 D	33.3%	8	0	45	4	6.6	E	1.8	(760) 930-0456
Freebirds World Burrito	7,500	28 D	46.4%	1	0	56	0	29.3	SSE	3.0	(407) 909-7101
Curry Up Now	2,800	24 D	65.0%	3	0	20	1	26.0	SSE	10.1	(650) 489-7850
Wienerschnitzel	1,575	23 D	45.6%	6	0	318	4	13.0	NNE	1.9	(949) 892-2605
El Pollo Loco	2,500	23 D	63.9%	8	0	487	10	7.3	NE	2.3	(714) 599-5000
Pretzelmaker	700	14 F	34.2%	10	0	146	6	6.6	E	3.6	(770) 514-4500
Booster Juice	2,000	N/A	50.0%	1	0	2	0	43.8	SE	N/A	(760) 440-6770

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations				Nearest Location Distance	Direction	Minimum Typical Spacing	Contact Phone #
				Search Area Total	New	U.S. Total	New				
Even Stevens Sandwiches	1,500	N/A	57.1%	6	0	7	0	10.7	NE	N/A	(801) 537-7700
Sweeto Burrito	1,800	N/A	37.5%	3	0	8	0	19.7	SSE	N/A	(509) 928-9810
Uncle Sharkii Poke Bar	1,000	N/A	57.1%	2	0	7	0	25.7	SSE	N/A	(877) 475-0887
Senior Living											
Seniors Helping Seniors	500	83 B	17.9%	1	0	106	21	22.0	E	6.0	(610) 334-2364
Caring Senior Service	500	81 B	10.6%	1	0	47	5	35.2	SSE	15.4	(210) 757-4650
ComForcare Home Care	750	81 B	25.0%	2	0	176	22	36.1	SSE	5.5	(800) 886-4044
Comfort Keepers	500	80 B	27.4%	1	0	496	29	9.1	NE	4.3	(866) 432-0860
Interim HealthCare	3,500	78 B	25.8%	3	0	310	18	6.7	E	3.5	(800) 338-7786
Visiting Angels	750	78 B	24.9%	7	2	598	29	5.5	E	5.0	(800) 365-4189
Home Instead Senior Care	500	78 B	24.9%	5	0	578	40	19.3	SE	5.8	(888) 844-5769
Senior Helpers	500	76 B	30.0%	2	0	277	58	31.9	SSE	6.9	(877) 406-9326
Sunrise Senior Living	3,500	75 B	34.3%	2	0	268	5	33.0	SSE	2.0	(703) 273-7500
Always Best Care	500	74 B	30.2%	1	1	116	16	243.3	S	6.8	(855) 470-2273
Life Care Centers of America	3,500	74 B	13.8%	2	0	210	0	20.0	SSE	1.7	(423) 472-9585
BrightStar Care	500	73 B	28.3%	1	0	265	19	33.4	SSE	5.7	(877) 689-6898
Home Care Assistance	500	69 B	48.9%	1	0	141	15	37.0	SSE	7.0	(866) 454-8346
Homewatch CareGivers	500	66 B	25.5%	10	0	157	30	7.6	ESE	6.0	(844) 220-0887
Specialty Retail											
Brightview	6,000	80 B	6.9%	3	0	175	0	30.9	SSE	1.8	(484) 567-7204
Hallmark Cards	4,000	79 B	61.6%	7	1	1,319	36	6.6	E	2.1	(405) 238-7356
US Lawns	1,500	77 B	17.5%	3	0	223	0	15.5	N	6.1	(866) 221-0246
Interstate Batteries	1,500	76 B	28.7%	2	0	171	2	47.2	N	7.5	(866) 842-5368
Lady Jane's	2,750	76 B	51.9%	1	0	106	0	7.2	NE	3.7	(248) 530-1321
Restaurant Depot	25,000	75 B	10.3%	1	0	146	6	26.9	SSE	9.8	(718) 939-6400
Penske Truck Rental	135,000	73 B	21.7%	23	4	2,469	189	7.2	E	2.4	(248) 648-2000
Music & Arts	13,000	72 B	51.2%	1	0	244	15	286.1	S	5.0	(818) 735-8800
Enterprise Truck Rental	30,000	70 B	13.4%	4	0	397	45	6.5	ESE	6.8	(314) 512-5000
Ladbro	2,500	69 B	42.2%	11	7	270	245	6.7	E	1.4	(888) 448-3552
Escapology	3,000	68 B	31.5%	2	0	54	4	28.9	S	10.1	
Simply Mac	1,700	66 B	60.0%	5	0	50	22	29.0	SSE	9.9	(801) 308-1400
Miracle-Ear	1,250	66 B	41.2%	18	0	1,518	57	7.0	NE	4.5	(877) 632-6320
Tag Heuer	3,800	61 B	43.8%	2	2	507	501	25.6	SSE	0.6	(855) 624-1860
Kendra Scott	1,000	58 C	49.6%	1	0	129	17	25.7	SSE	4.9	(866) 677-7023
Guitar Center	13,000	56 C	40.5%	3	0	299	6	5.8	NE	8.7	(818) 735-8800
Clare's	1,250	53 C	34.3%	28	12	1,460	230	6.6	E	2.6	(847) 765-1100
PLAylive Nation	2,200	46 C	42.9%	1	0	49	0	39.5	S	7.1	(888) 831-8591
Kay Jewelers	1,500	42 C	36.9%	6	0	1,044	34	6.6	E	3.6	(330) 668-5000
Yankee Candle	3,000	42 C	33.2%	1	0	470	0	34.3	SSE	3.9	(800) 243-1776
Amazon 4-Star	4,000	41 C	41.7%	1	1	48	15	41.2	S	8.8	
Buy Buy Baby	44,000	40 C	46.0%	1	0	124	9	38.8	S	8.1	(908) 688-0888
Tumi	3,000	38 C	32.8%	1	0	192	2	25.7	SSE	1.9	(908) 756-4400
Coach	1,900	37 C	26.3%	3	0	357	46	25.7	SSE	2.8	(800) 444-3611
Tiffany & Co.	6,500	37 C	46.4%	1	0	93	2	25.7	SSE	2.5	(212) 755-8000
Brighton Collectibles	1,200	35 D	33.0%	2	0	182	1	13.1	SE	4.0	(404) 344-7905

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations		U.S. Total	U.S. New	Nearest Location		Minimum Typical Spacing	Contact Phone #
				Search Area Total	New			Distance	Direction		
Apple Retail Store	8,400	34 D	44.9%	3	0	272	2	13.1	SE	4.6	(800) 692-7753
Vera Bradley	3,200	31 D	21.0%	1	0	143	9	47.7	S	6.6	(888) 855-8972
Michael Kors	1,575	31 D	21.7%	3	0	244	0	25.7	SSE	3.5	(201) 999-5050
Oakley	1,500	30 D	22.0%	3	0	173	3	34.7	SSE	3.5	(800) 403-7449
Jared The Galleria of Jewelry	6,000	28 D	43.2%	3	0	234	0	13.0	SE	7.0	(330) 668-5000
Morgan Jewelers	1,400	19 D	29.4%	9	0	17	1	6.6	E	5.2	(801) 328-8511
Louis Vuitton International	2,500	13 F	46.0%	1	0	113	7	25.7	SSE	0.3	(212) 931-2700
James Avery Craftsman	1,550	11 F	27.3%	5	5	344	229	6.6	E	1.0	(830) 895-1122
PacSun	4,000	8 F	28.1%	8	0	359	0	6.6	E	5.4	(714) 414-4000
Piercing Pagoda	180	8 F	31.7%	3	1	482	45	8.7	NE	2.8	(972) 580-4000
Fast-Fix	750	8 F	36.6%	1	0	134	0	39.1	S	6.4	(800) 359-0407
Sports And Recreation											
X Golf	6,000	78 B	49.2%	1	1	59	4	41.6	S	7.4	(323) 400-6611
Gander Outdoors	62,500	75 B	7.4%	4	3	190	141	8.2	ESE	5.5	(651) 325-4300
Play It Again Sports	3,000	71 B	52.4%	3	0	267	9	28.8	SSE	6.2	(763) 520-8500
Urban Air Trampoline Park	35,000	70 B	36.1%	1	0	194	33	5.6	E	7.9	(800) 960-4778
Swimlabs	6,000	70 B	36.0%	1	0	25	0	38.3	SSE	N/A	(844) 622-5050
Altitude Trampoline Parks	32,500	69 B	32.9%	1	0	82	9	34.3	S	15.3	(817) 809-4590
Soccer Post	3,250	68 B	50.0%	2	1	30	7	38.4	S	11.8	(732) 233-2032
Cabela's	102,500	68 B	28.0%	1	0	75	0	47.4	S	N/A	(308) 254-5505
Camping World	19,000	67 B	6.9%	4	1	189	20	8.2	ESE	5.5	(847) 808-3000
Togglf	55,000	65 B	14.5%	1	0	76	6	34.7	S	13.6	(214) 377-0615
Trek Bicycle	10,000	65 B	54.3%	4	0	243	51	16.9	SE	4.6	(920) 478-4678
Sun & Ski Sports	20,000	64 B	32.3%	1	0	31	0	38.7	SE	13.4	(866) 786-3869
Aqua-Tots Swim School	6,000	64 B	44.6%	1	0	112	8	35.8	SSE	5.0	(480) 621-3226
Sportsman's Warehouse	47,500	63 B	41.7%	13	3	127	13	6.7	NE	6.0	(801) 566-6681
Big Blue Swim School	11,000	63 B	78.9%	1	0	19	2	35.8	SSE	8.6	(224) 291-8931
Club Champion	1,500	61 B	53.5%	1	0	99	20	29.1	SSE	12.8	(888) 340-7830
GOLFTEC	2,900	60 B	47.2%	3	0	197	25	19.0	SE	5.6	(877) 446-5383
Scheels	105,000	60 B	22.6%	1	0	31	1	40.1	S	N/A	(701) 232-3665
Christy Sports Ski and Snowboard	13,000	60 C	27.1%	6	0	59	1	33.0	SSE	10.4	(303) 337-6321
Cycle Gear	5,250	59 C	36.9%	2	0	160	8	8.3	NE	9.2	(707) 747-5053
REI	25,000	57 C	62.9%	3	0	175	10	13.2	SE	7.5	(253) 395-3780
PGA Tour Superstore	57,500	51 C	48.3%	1	0	58	8	39.1	S	8.8	(770) 645-6790
Kids Empire	10,000	47 C	52.8%	1	0	36	0	34.8	S	5.9	(602) 866-6979
Dick's Sporting Goods	80,000	46 C	41.9%	5	0	761	24	6.6	E	3.4	(724) 273-3400
Golf Galaxy	17,000	44 C	42.4%	1	0	99	2	34.1	SSE	7.3	(724) 273-3400
Dave & Buster's	35,000	44 C	37.8%	1	0	143	5	25.6	SSE	9.5	(214) 357-9588
Hibbett Sports	2,500	40 C	39.8%	3	0	914	29	47.0	N	2.4	(844) 362-4422
Champs Sports	3,500	9 F	30.7%	1	0	488	18	65.4	SSE	4.3	(212) 720-3700
Round One Entertainment	75,000	7 F	36.4%	1	0	55	5	38.9	S	N/A	(714) 924-7800
Uinta Golf	8,000	N/A	20.0%	5	0	5	0	5.8	NE	N/A	(714) 543-8284
Storage											
PODS	115,000	79 B	3.2%	2	1	217	23	26.9	S	3.0	(877) 770-7637
Storage Pros	50,000	75 B	26.2%	4	0	1,292	164	25.2	SSE	1.0	(855) 566-8462

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Tenants Not Inside Trade Area

Trade Area: 10 Min Drive

Void Analysis	Average Size (SF)	Match Score & Grade (0-100)	Cotenancy (%)	Locations				Nearest Location Distance	Nearest Location Direction	Minimum Typical Spacing	Contact Phone #
				Search Area Total	Search Area New	U.S. Total	U.S. New				
CubeSmart	115,000	71 B	25.4%	4	0	1,310	209	25.2	SSE	0.9	(855) 546-4399
Public Storage	75,000	68 B	25.8%	17	7	2,854	230	5.3	E	0.5	(800) 688-8057
Supercenter											
Costco Wholesale	147,500	63 B	31.6%	13	1	572	19	9.0	NE	4.5	(425) 313-8100
Sam's Club	120,000	61 B	43.0%	8	0	593	3	6.4	ESE	5.3	(479) 273-4000
SuperTarget	175,000	52 C	32.0%	4	0	222	0	6.3	E	3.5	(612) 304-6073
Theaters/Cinema											
Regal Cinemas	80,000	67 B	42.2%	1	0	438	2	32.5	S	2.0	(865) 922-1123
AMC Entertainment	65,000	67 B	40.9%	3	0	596	15	6.5	E	2.8	(877) 262-4450
Cinemark Theatres	55,000	67 B	31.5%	13	1	248	6	6.4	E	1.3	(972) 665-1000
Megaplex Theatres	75,000	62 B	20.0%	14	0	15	0	10.6	NE	4.7	(801) 528-5800
Century Theatres	65,000	56 C	31.9%	2	0	72	0	30.1	SSE	1.8	(800) 246-3627
Metropolitan Theatres	27,500	54 C	70.6%	2	0	17	1	39.5	SE	1.5	(310) 858-2800
IMAX	65,000	40 C	34.8%	5	0	388	5	16.7	SE	4.6	(212) 821-0100
Tinseltown	55,000	31 D	29.6%	1	0	27	0	8.7	NE	N/A	(800) 246-3627
Vitamins and Nutrition											
Weight Watchers	1,350	90 B	38.7%	20	3	1,453	455	6.7	ESE	4.1	(516) 390-1400
Jenny Craig	1,900	68 B	59.7%	3	0	474	4	28.8	SSE	3.4	(760) 696-4000
Max Muscle	3,000	67 B	35.6%	2	0	45	0	6.0	E	6.6	(714) 456-0700
Nutrishop	1,000	63 B	55.7%	2	0	106	21	47.4	N	4.9	(208) 549-5017
The Vitamin Shoppe	3,000	46 C	57.5%	1	0	704	0	39.2	S	4.6	(201) 868-5959

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Tenants Already Inside Trade Area

Trade Area: 10 Min Drive

	Average Size (SF)	Locations				Nearest Location		Minimum Typical Spacing	Contact Phone #
		Search Area		U.S.		Distance	Direction		
		Total	New	Total	New				
Automotive									
Caliber Collision	9,250	24	9	1,653	386	4.3	E	0.8	(469) 948-9500
Auto Value	24,000	11	0	4,402	0	3.9	E	0.3	(210) 492-4868
can-am	19,000	21	2	1,817	65	4.4	E	1.9	(888) 272-9222
Grease Monkey	3,550	18	2	315	65	2.9	NNE	1.7	(303) 308-1660
Napa Auto Parts	6,000	49	1	5,345	208	3.9	E	2.5	(770) 956-2200
Jiffy Lube	1,800	78	2	2,015	91	2.9	ESE	1.4	(713) 546-4100
Mastermuffler	8,000	18	0	20	0	4.1	E	2.3	(801) 878-4338
Discount Tire	7,500	23	0	993	27	3.2	NNE	2.4	(800) 385-3322
Les Schwab	14,000	29	0	511	10	2.6	NE	1.9	(541) 447-4136
O'Reilly Auto Parts	7,250	68	1	5,851	173	2.1	ESE	1.6	(888) 327-7153
AutoZone	7,250	70	4	6,081	146	3.1	NNE	1.6	(901) 495-6500
Point S Tires	4,500	20	1	182	8	3.1	ESE	1.9	(503) 283-6494
Banks And Financial									
Zions Bank	50,000	135	0	166	0	3.1	ESE	0.7	(888) 307-3411
U.S. Bank	3,500	45	1	2,222	31	3.1	ESE	1.2	(800) 888-4700
State Farm	1,600	182	18	19,783	1,728	3.0	NNE	0.3	(309) 766-2311
Mountain America Credit Union	17,500	72	1	102	1	3.1	NE	1.8	(801) 325-6565
America First Credit Union	6,000	96	0	121	2	1.8	ENE	0.7	(800) 999-3961
Wells Fargo	3,500	79	2	4,619	35	1.9	ENE	1.1	(800) 869-3557
H&R Block	1,275	73	0	9,073	117	3.0	NE	1.0	(816) 854-3000
Bank of America	3,500	16	5	3,864	50	3.0	NE	1.4	(800) 432-1000
American First Finance	4,000	46	8	9,191	3,010	4.0	E	0.2	(855) 721-1188
Jackson Hewitt Tax Service	1,800	35	0	5,481	126	3.0	NE	0.8	(973) 630-1040
LendNation	2,100	15	0	215	12	3.9	E	1.7	(866) 324-9565
Liberty Tax Service	1,500	16	0	2,216	86	4.0	E	1.5	(757) 493-8855
USA Cash Services	1,200	11	0	26	0	4.1	E	2.3	(888) 801-9075
Car Wash									
Wiggy Wash	39,700	8	3	8	3	4.7	E	13.0	(801) 798 - 6170
Clothing and Apparel									
maurices	5,000	23	0	853	5	3.1	NE	3.5	(218) 727-8431
Coffee Shop									
Starbucks	1,300	129	14	15,419	994	2.0	ENE	0.2	(800) 782-7282
Consumer Electronics									

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Tenants Already Inside Trade Area

Trade Area: 10 Min Drive

	Average Size (SF)	Locations				Nearest Location		Minimum Typical Spacing	Contact Phone #
		Search Area		U.S.		Distance	Direction		
		Total	New	Total	New				
Verizon Wireless	3,750	67	1	6,354	88	3.0	NE	1.0	(908) 306-7000
AT&T	1,750	56	3	5,370	166	2.1	ESE	0.9	(866) 662-4548
T-Mobile	1,125	108	7	7,905	833	2.1	ESE	0.3	(425) 378-4000
GameStop	3,250	24	0	2,970	5	3.1	NE	1.2	(817) 424-2000
Boost Mobile	1,200	168	5	13,448	321	3.0	NE	0.3	(866) 402-7366
Cricket Wireless	1,200	43	2	4,550	392	4.3	E	0.9	(800) 274-2538
Cosmetics and Beauty									
Sally Beauty Supply	1,500	33	2	2,595	45	2.1	ESE	2.4	(940) 898-7500
CosmoProf	2,600	23	5	1,091	49	3.1	NE	3.3	(940) 898-7500
Dental									
Pacific Dental Services (PDS)	3,500	7	0	935	53	2.9	NE	1.3	(714) 845-8500
Department Store									
Kohl's	84,000	12	0	1,165	5	3.2	NE	4.5	(262) 703-7000
Ross Stores	28,200	26	3	1,665	81	3.2	NE	2.3	(800) 335-1115
Discount Store									
Dollar Tree	9,250	66	3	7,853	317	3.0	ESE	1.2	(757) 321-5000
Family Dollar Stores	8,900	58	0	8,143	345	4.3	E	0.8	(704) 847-6961
Fitness And Gyms									
CrossFit	4,000	55	9	4,823	522	3.3	ESE	0.6	(208) 972-9272
Snap Fitness	3,000	5	0	583	1	2.1	ESE	2.8	(952) 474-5422
Anytime Fitness	4,500	18	1	2,371	69	3.1	NE	2.6	(651) 438-5000
EOS Fitness	2,500	13	3	97	18	3.0	ESE	1.8	(602) 368-1221
Fuel/Convenience Store									
Shell Oil	3,000	59	7	12,402	633	4.0	E	0.6	(888) 467-4355
7-Eleven	3,000	165	4	9,505	346	2.1	ENE	0.5	(800) 255-0711
Maverik	3,500	171	8	395	33	2.2	ESE	0.7	(801) 936-5557
Phillips 66	2,400	64	2	2,400	182	3.9	E	0.5	(800) 352-3558
Chevron	3,500	220	11	6,910	378	4.0	E	0.7	(707) 584-7000
Grocery Store									
Smith's Food & Drug Stores	50,000	55	0	144	2	1.8	ENE	1.2	(800) 576-4377
Hair, Skin And Nails									

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Tenants Already Inside Trade Area

Trade Area: 10 Min Drive

	Average Size (SF)	Locations				Nearest Location		Minimum Typical Spacing	Contact Phone #
		Search Area		U.S.		Distance	Direction		
		Total	New	Total	New				
Sport Clips	1,200	39	2	1,900	48	3.1	NE	2.2 (972) 929-0201	
Great Clips	1,050	79	2	4,284	101	1.9	ENE	1.5 (952) 893-9088	
Supercuts	1,000	18	1	2,304	29	3.0	NE	1.7 (952) 947-7000	
Planet Beach Spray & Tan	1,800	3	0	48	1	3.0	NE	3.8 (504) 361-5550	
SmartStyle Family Hair Salons	1,050	16	0	1,471	1	2.9	NE	3.3 (952) 947-7000	
Healthcare									
Intermountain Healthcare	135,000	1,274	54	1,331	61	1.9	E	0.1 (801) 442-2000	
Aerocare	2,500	5	5	592	327	2.7	E	1.7	
Benchmark Physical Therapy	2,000	4	1	798	328	4.6	E	1.1 (866) 577-7342	
100% Chiropractic	2,000	2	0	97	15	3.1	NE	5.0 (719) 217-0895	
Grifols Plasma	83,500	13	0	304	26	4.1	E	1.7 (323) 227-4139	
Hobby/Toys/Crafts/Books									
Jo-Ann Fabric and Craft Stores	17,500	14	0	845	2	3.1	NE	5.7 (330) 656-2600	
Home Improvement									
Benjamin Moore	23,000	84	7	6,923	419	2.9	ENE	0.8 (855) 724-6802	
Ace Hardware	11,500	61	5	4,337	229	2.9	ENE	1.9 (630) 990-6600	
True Value Hardware	9,250	100	8	4,753	658	3.1	ESE	0.7 (773) 695-5000	
Sherwin-Williams	4,500	39	4	3,786	67	4.0	E	1.4 (216) 566-2000	
Lowe's	90,000	17	0	1,728	2	3.3	NE	3.9 (336) 658-4000	
Loan and Pawn									
TitleMax	2,500	13	0	913	4	4.2	E	1.3 (912) 525-2675	
Office Supply/Services									
FedEx	1,650	114	2	16,014	124	3.0	ESE	0.4 (214) 550-7000	
United States Postal Service (USPS)	69,400	226	2	31,344	68	3.9	E	0.8 (800) 275-8777	
The UPS Store	1,300	48	1	5,034	127	3.0	NNE	1.4 (858) 623-1753	
FedEx Office Print & Ship Center	1,650	37	0	2,009	4	1.9	ESE	1.5 (214) 550-7000	
Optical and Vision									
America's Best Contacts & Eyeglasses	3,100	13	1	868	59	3.0	NE	4.3 (770) 822-3600	
Standard Optical	3,500	22	1	22	1	1.9	ENE	3.0 (801) 886-2020	
Other Food/Beverage									
Great Harvest Bread Co.	2,000	16	1	174	2	3.3	NNE	2.5 (406) 683-6842	
Rocky Mountain Chocolate Factory	675	23	1	268	7	3.0	NE	2.9 (970) 259-0554	

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3891 W 700 S | Syracuse UT



Tenants Already Inside Trade Area

Trade Area: 10 Min Drive

	Average Size (SF)	Locations				Nearest Location		Minimum Typical Spacing	Contact Phone #
		Search Area		U.S.		Distance	Direction		
		Total	New	Total	New				
Swig	1,100	32	5	38	8	3.1	NE	1.5	
Pet Supplies/Services									
THRIVE Affordable Vet Care	1,500	13	11	463	357	3.2	NE	1.9	
Pathway Vets	7,500	13	3	454	78	3.2	NE	1.8	(512) 828-7255
Petco	12,500	19	1	1,401	34	3.2	NE	3.3	(858) 453-7845
Pharmacy/Drug Store									
Good Neighbor Pharmacy	2,500	17	1	2,293	84	2.2	ESE	0.7	(208) 465-7000
CVS	14,940	30	0	9,767	52	2.2	ESE	0.7	(401) 765-1500
Walgreens	14,500	56	0	8,754	0	3.0	ESE	1.1	(847) 940-2500
Restaurant - Casual									
Cafe Rio	3,250	44	3	155	13	2.0	ENE	2.5	(801) 930-6000
Pizza Hut	2,750	70	4	6,575	170	3.3	NNE	0.9	(502) 874-8300
Restaurant - Fast Casual									
Costa Vida	2,500	44	2	90	2	3.1	NE	2.2	(801) 797-2374
Fiz Drinks	1,800	39	2	48	7	2.1	ESE	1.0	
Panda Express	1,650	45	2	2,201	85	2.9	NE	1.4	(505) 884-7484
Wingstreet by Pizza Hut	1,175	48	2	5,166	146	3.3	NNE	1.8	
Restaurant - Other									
Hungry Howie's Pizza & Subs	1,350	7	0	534	13	3.0	NE	2.1	(248) 414-3300
Papa Murphy's	1,500	60	0	1,215	7	2.1	ESE	2.1	(360) 260-7272
Marco's Pizza	1,500	22	4	1,075	103	1.9	ENE	2.9	(419) 885-7000
Papa John's	1,300	29	1	3,096	85	3.2	ESE	2.5	(502) 261-7272
Little Caesars	4,500	76	7	4,125	58	1.8	SE	1.9	(801) 268-3400
Restaurant - Quick Service									
Quench It!	750	19	1	25	1	2.0	E	2.3	(435) 851-1761
Twisted Sugar	1,200	17	4	29	5	1.9	ENE	3.1	(385) 289-2841
Arctic Circle	2,500	37	1	71	3	3.0	ESE	2.0	(801) 561-3620
Cold Stone Creamery	1,450	23	0	915	22	3.0	NE	3.0	(480) 362-4800
Zaxby's	3,150	11	1	945	21	3.0	NE	2.2	(706) 353-8107
Beans & Brews Coffeehouse	1,800	61	4	65	4	2.9	ESE	1.2	(801) 999-8196
Culver's	2,500	14	1	882	60	2.0	ENE	3.1	(608) 643-7980
Domino's Pizza	1,150	80	3	6,607	236	2.1	ESE	1.8	(734) 930-3030
Jamba Juice	1,350	23	1	767	69	3.0	NE	1.2	(469) 294-9600

7/21/2022

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Site
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Tenants Already Inside Trade Area

Trade Area: 10 Min Drive

	Average Size (SF)	Locations				Nearest Location		Minimum Typical Spacing	Contact Phone #
		Search Area		U.S.		Distance	Direction		
		Total	New	Total	New				
Arby's	2,125	75	0	3,394	61	2.2	ESE	1.9 (678) 514-4100	
Wendy's	3,550	83	1	5,918	140	2.1	ESE	1.6 (614) 764-3100	
Jimmy John's	1,200	48	1	2,744	37	3.1	NE	1.4 (217) 356-9900	
McDonald's	3,050	106	1	13,442	60	3.1	NE	1.0 (630) 623-3000	
Subway	2,000	185	1	20,717	518	3.0	NE	0.6 (808) 522-9700	
Taco Bell	2,750	67	3	7,565	202	2.9	NE	1.4 (502) 874-8300	
Jersey Mike's	1,500	34	12	2,515	402	2.9	NE	2.0 (732) 223-4044	
Baskin Robbins	1,350	16	0	2,983	113	4.2	E	1.2 (781) 737-3000	
Burger King	2,950	69	0	6,992	200	2.9	NE	1.4 (305) 376-3000	
KFC	2,750	37	0	3,972	80	4.0	E	2.1 (502) 874-8300	
TacoTime	1,250	29	1	107	2	3.0	NE	1.3 (480) 362-4800	
Del Taco	2,150	34	0	596	2	1.9	ENE	1.6 (949) 462-9300	
Carl's Jr.	3,500	43	0	1,059	4	2.0	ESE	1.4 (877) 799-7827	
Specialty Retail									
Budget Truck Rental	37,000	10	0	640	43	3.9	E	2.6 (800) 661-7027	
U-Haul Truck Rental	37,500	172	37	20,977	5,370	2.5	ESE	0.3 (775) 688-6300	
Spirit of Halloween	7,500	18	3	1,337	368	3.1	NE	2.0 (609) 645-3300	
Sports And Recreation									
Big 5 Sporting Goods	14,000	18	1	431	5	3.1	NE	4.0 (310) 536-0611	
Storage									
Extra Space Storage	55,000	34	2	2,196	351	1.2	S	0.7 (801) 562-5556	
Supercenter									
Walmart Supercenter	175,000	41	0	3,558	3	1.9	ESE	2.8 (479) 273-4000	
Vitamins and Nutrition									
GNC (General Nutrition Centers)	1,200	26	0	2,330	0	3.1	NNE	1.9 (412) 288-4600	

Appendix C – Retail Tenant Lists

Based on a national database, the following tables show businesses that are planning to expand, by retail category, within the next 12 months, many of which could be considered as potential tenants at this site.

Amusement

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Round One Entertainment	Charleson	Del Rosario	(714) 924-7802	50,000	120,000	25
Funtopia Adventure Park	Jack	Siragusa	(312) 935-1908	25,000	35,000	10
Electric Gamebox	Megan	Schmidt	(312) 878-7633	2,200	3,300	5
Flite Golf & Entertainment	Kathiy	Smith	(402) 630-4074	65,000	100,000	5
AceBounce	Megan	Schmidt	(312) 878-7633	10,000	15,000	5
Flight Club	Megan	Schmidt	(312) 878-7633	8,000	12,000	5
Puttshack	Megan	Schmidt	(312) 878-7633	20,000	25,000	5
Smoky Barrels	Alan	Katz	(312) 878-7633	4,500	5,500	5
Big Shots Golf	Randall	Cousins	(817) 371-2769	2,500	5,000	2
Escapology	Steve	Croughan	(407) 287-1515	3,000	3,000	
Exit 4 Escape Rooms	Patricia	AmecAngelo	(732) 509-2835	1,500	2,000	

Apparel

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Zara	Francesc	Fernandez	(212) 355-1415	5,000	20,000	370
Rue21	Robin	Hayden	(914) 443-7562	6,500	7,500	130
Francesca's Collections	Chris	Kaighn	(614) 397-7760	1,200	1,500	76
Giorgio Armani	Frank	Riniti	(212) 209-3500	4,500	5,500	72
Terrain	Wade	McDevitt	(215) 665-0060	20,000	20,000	60
Urban Outfitters	Wade	McDevitt	(215) 665-0060	7,000	12,000	60
Carter's	Erik	Christopher	(303) 390-5252	5,000	5,500	55
Burlington Stores	Eric	Corpuz	(858) 395-4084	30,000	40,000	50
Albion Fit	Chet	Thomas	(801) 355-0262	1,600	2,300	40
Destination XL Outlet	Cynthia	Duarte	(781) 828-9300	5,000	7,000	40
DXL Destination XL	Cynthia	Duarte	(781) 828-9300	5,000	9,000	40
Jos. A. Bank Clothiers	Max	Rosenberg	(310) 314-6996	4,000	5,000	40
Aeropostale	Eric	Stevenson	(201) 508-5597	3,300	4,000	38
Guess	Marisela	Thorson	(213) 765-3100	4,000	5,000	38
P.S. from Aeropostale	Eric	Stevenson	(201) 508-5597	3,300	4,000	38
G By Guess	Marisela	Thorson	(213) 765-3100	4,500	8,000	38
Fossil	Matthew	Mullikin	(972) 699-2294	1,500	1,600	35
Ann Taylor	Kristine	Murphy	(781) 710-4612	4,000	4,500	35

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Charlotte Russe	Andrew	Laudenbach	(416) 849-9406	6,000	8,000	35
Charlotte Russe	Jack	Freedman	(201) 868-6220	4,000	4,500	35
Rainbow Kids	Andre	Nikol	(718) 485-3000	7,000	20,000	30
Old Navy	Liza	Fuchslin	(415) 427-0170	15,000	19,000	30
Rainbow	Douglas	Calvin	(718) 360-4401	4,000	10,000	30
Lids	Elijah	Mehl	(212) 239-1100	700	2,000	25
The Children's Place	Steven	Horowitz	(201) 558-2400	3,000	7,000	25
Cole Haan	Rod	Edwards	(800) 695-8945	3,000	4,000	22
Cole Haan	Elijah	Mehl	(212) 239-1100	3,000	4,000	22
Under Armour	Jeffrey	Ruback	(410) 454-6497	8,000	12,000	20
Custom Ink	Tricia	Hist	(317) 446-2856	800	2,000	20
Big Frog Custom T-shirts	Mark	Camara	(954) 389-3174	1,200	1,500	20
Tommy Hilfiger Outlet	Lauren	Kinder	(908) 698-6473	3,500	6,000	20
Torrid	Pam	Wallace	(626) 839-4681	2,300	2,500	20
Altar'd State	Michael	Elleman	(239) 298-4220	4,800	6,500	20
Chico's Outlet	Luke	Baranich	(239) 938-8385	3,000	5,000	20
Talbots	Kristine	Murphy	(781) 710-4612	4,000	10,000	20
White House Black Market Outlet	Luke	Baranich	(239) 938-8385	2,200	4,000	20
Spirit Halloween Superstores	Alan	Bobman	(480) 440-2512	5,000	50,000	16
Spirit Halloween Superstores	Frank	Pacera	(609) 645-5447	5,000	50,000	16
Cotton On	Sheril	Miller	(941) 373-3897	7,000	10,000	15
Cotton On Kids	Sheril	Miller	(941) 373-3897	7,000	10,000	15
Rubi by Cotton On	Sheril	Miller	(941) 373-3897	7,000	10,000	15
Typo	Sheril	Miller	(941) 373-3897	7,000	10,000	15
DTLR	Chris	Koch	(215) 595-5607	4,000	4,500	15
Banana Republic	Liza	Fuchslin	(415) 427-0170	3,500	10,000	15
K&G Fashion Superstore	Max	Rosenberg	(310) 314-6996	19,000	23,000	15
Shoppers World Department Store	Sam	Dushey	(646) 688-2608	30,000	40,000	15
Shoppers World Department Store	Greg	Guyuron	(216) 342-2564	30,000	40,000	15
MW Tux	Max	Rosenberg	(310) 314-6996	1,000	1,500	15
Tilly's	Efren	Medellin	(949) 609-5554	7,000	10,000	12
Tilly's	John	Beaney	(949) 500-7568	7,000	10,000	12
Buckle	Brett	Milkie	(440) 934-1415	4,000	5,000	12
Box Lunch	Jerry	Welkis	(914) 576-7500	2,500	2,500	10
Box Lunch	Pam	Wallace	(626) 839-4681	1,500	1,800	10
Hot Topic	Pam	Wallace	(626) 839-4681	1,500	1,800	10

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
PUMA	Russell	Kahn	(978) 698-1000	3,000	4,000	10
Adidas	John	Quinn	(971) 234-2300	2,500	4,000	10
Tommy Hilfiger Kids	Lauren	Kinder	(908) 698-6473	3,500	6,000	10
Tommy Hilfiger Kids Outlet	Lauren	Kinder	(908) 698-6473	3,500	6,000	10
Primark	Jarod	Dinkin	(857) 406-0153	100,000	150,000	10
Southern Tide	Caroline	Yeager	(864) 908-3079	800	2,500	10
Levi's	Mike	Seiler	(415) 501-6242	4,000	6,000	10
Lucky Brand	Taylor	Morono	(212) 760-2410	4,000	5,000	10
Plato's Closet	Catherine	Eckstaedt	(763) 520-8500	3,000	6,000	10
The North Face	Robert	Groscup	(503) 705-1962	25,000	50,000	10
Tommy Hilfiger Store	Lauren	Kinder	(908) 698-6473	3,500	6,000	10
Men's Wearhouse	Max	Rosenberg	(310) 314-6996	4,500	6,000	10
Moore's Clothing	Max	Rosenberg	(310) 314-6996	4,500	6,000	10
Tommy Hilfiger Men's	Lauren	Kinder	(908) 698-6473	3,500	6,000	10
Ashley Stewart	Annette	Tedeschi	(551) 254-5419	4,000	5,000	10
Apricot Lane Boutique	Patrick	Stewart	(805) 705-6522	1,600	2,400	10
Madrag	Nathan	Hoffman	(201) 319-1400	6,000	8,000	10
St. John Knits	Scott	Huckleberry	(714) 795-7140	1,800	3,000	10
Pro Image Sports	Ryan	Laws	(888) 477-6326	1,200	2,500	8
Color, Inc.	Al	Shameklis	(508) 474-2987	500	1,500	6
Crewcuts	James	Hartigan	(212) 209-2665	5,000	6,000	6
HUGO BOSS	Soojin	Lim	(212) 940-0658	3,000	5,000	6
J. Crew	Steve	Merkle	(214) 750-0011	5,000	6,000	6
J. Crew	James	Hartigan	(212) 209-2665	5,000	6,000	6
Tommy Bahama	Kim	Krieg	(480) 767-1100	2,000	5,000	5
U.S. Polo Association	Molly	Robbins	(415) 246-5303	1,800	3,000	5
Eddie Bauer	Taylor	Morono	(212) 760-2410	2,500	10,000	5
State & Liberty	Steven	Fisher	(301) 502-5362	1,000	2,500	5
Alo Yoga	Booth	Babcock	(360) 842-6174	4,000	7,000	5
REI	Ryan	Warner	(253) 437-8495	23,500	30,000	5
Sun & Ski	Karl	Salz	(832) 435-6581	12,000	18,000	5
BuyBuy Baby	Sharon	Haggard	(908) 613-5565	28,000	60,000	5
Carter's	Brandon	Clawson	(724) 787-0413	4,000	5,000	5
Carter's	Christopher	Prete	(678) 791-7720	4,000	5,000	5
OshKosh B'Gosh	Brandon	Clawson	(724) 787-0413	4,000	5,000	5
OshKosh B'Gosh	Christopher	Prete	(678) 791-7720	4,000	5,000	5
Mango	Juan Marco	Ledo Mogera		5,000	8,000	5
Earthbound Trading Co.	Suzana	Gordon	(972) 248-0228	5,000	6,500	5

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Columbia Sportswear	Xander	Smit	(503) 985-4185	2,500	5,000	5
Hamrick's	Angie	Moore	(864) 487-7505	40,000	50,000	5
Ross Dress For Less	Stuart	Thain	(801) 947-8303	25,000	27,000	5
Timberland	Robert	Groscup	(503) 705-1962	2,000	5,000	5
Urban Planet	Jack	Freedman	(201) 868-6220	7,000	30,000	5
Urban Planet	Andrew	Laudenbach	(416) 849-9406	15,000	20,000	5
Indochino	Andrew	Mahr	(781) 444-2377	1,500	2,000	5
Original Penguin	Timothy	Sweeney	(617) 791-9620	1,800	3,000	5
Perry Ellis	Timothy	Sweeney	(617) 791-9620	1,800	3,000	5
Portabella	Karl	Ashmawy	(407) 497-0930	2,500	3,000	5
Cubavera	Timothy	Sweeney	(617) 791-9620	1,800	3,000	5
Anthropologie	Wade	McDevitt	(215) 665-0060	6,000	9,000	5
Anthropologie	Jeff	Spotts	(215) 454-5500	9,000	10,000	5
LoveShackFancy	Stacy	Lilien	(646) 455-0714	4,000	6,000	5
Sirens	Jack	Freedman	(201) 868-6220	7,000	30,000	5
Tory Burch	Adam	Gang	(646) 723-6642	1,800	2,200	5
Urban Outfitters	Jeff	Spotts	(215) 454-5500	9,000	10,000	5
Windsor Fashions	Mike	Zorehkey	(323) 282-9000	3,200	5,000	5
The Closet Trading Co.	Neal	Courtney	(801) 703-6443	2,000	3,000	5
Gals On and Off The Green	Shary	Thur	(202) 823-4444	1,500	2,000	4
Madewell	Steve	Merkle	(214) 750-0011	2,900	4,000	4
Jockey International	Brenda	Wurtz	(203) 270-0010	3,000	3,500	3
H&M	Brian	Mahoney	(646) 979-7172	15,000	40,000	3
Suitsupply	Herbert	Jongert	(415) 231-6609	3,000	5,000	3
Vera Bradley	Marcy	Davidson	(260) 482-4673	2,000	3,500	3
Aldo Accessories	Nick	Stankovich	(760) 753-0406	2,000	3,000	2
Canada Goose	Chad	Webre	(416) 780-9850	3,000	4,500	2
Everything But Water	Sheila	Arnold	(407) 351-4069	1,000	5,000	2
Gap Body	Liza	Fuchslin	(415) 427-0170	3,000	3,500	2
Road Runner Sports	Julie	Gardner	(704) 602-9350	4,000	6,000	2
prAna	Xander	Smit	(503) 985-4185	2,800	3,000	2
Abercrombie Kids' Store	Jordan	Brodnik	(614) 283-6402	4,000	5,000	2
Baby Gap	Liza	Fuchslin	(415) 427-0170	3,700	6,500	2
Gap Kids	Liza	Fuchslin	(415) 427-0170	3,700	6,500	2
VF Outlet	Robert	Groscup	(503) 705-1962	12,000	25,000	2
Abercrombie & Fitch	Jordan	Brodnik	(614) 283-6402	8,000	10,000	2
Armani Exchange	Frank	Riniti	(212) 209-3500	3,700	4,500	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Duluth Trading Company	Lauren	Martin	(312) 275-3129	10,000	15,000	2
Gap	Liza	Fuchslin	(415) 427-0170	7,000	7,500	2
Glik's	Jeff	Glik	(618) 876-6717	1,500	2,500	2
Guess	Brenda	Wurtz	(203) 270-0010	3,500	5,000	2
Hollister Co.	Jordan	Brodnik	(614) 283-6402	6,000	10,000	2
Lands' End	Lynne	Bremer	(415) 538-8355	5,000	7,000	2
Levi's	Laura	Pomerantz	(212) 841-7501	4,000	6,000	2
Longchamp	Olivier	Cassegrain	(609) 581-5555	1,000	5,000	2
Old Navy	Jon-Eric	Greene	(808) 330-2900	15,000	19,000	2
Polo by Ralph Lauren	Aaron	Vomberg	(617) 460-9916	15,000	20,000	2
Shoo by Steve Madden	Mike	Willhite	(718) 446-1800	2,200	2,600	2
Vineyard Vines	Doug	Tilson	(614) 212-5180	4,000	6,000	2
Zumiez	Darla	Shertzer	(425) 551-1500	2,500	2,800	2
Miniso	Joshua	Podell	(516) 458-5767	3,000	4,000	2
Brixton	Erin	Squillace	(760) 477-5965	2,500	3,000	2
Forever 21	Taylor	Morono	(212) 760-2410	15,000	40,000	2
Scrubs & Beyond	Mark	Renner	(314) 856-9043	2,000	3,500	2
Bobbles & Lace	Penny	Wickey	(203) 222-4194	1,000	1,500	2
Dynamite	Kathleen	McGuigan	(514) 670-3009	3,000	5,000	2
Eileen Fisher	Joshua	Podell	(516) 458-5767	1,800	2,300	2
Express	Jonathan	Lapat	(978) 579-4112	6,000	8,000	2
Faherty	Trent	Merrill	(310) 640-2201	4,000	6,000	2
Margaret O'Leary	Margaret	O'Leary	(415) 864-5547	800	2,000	2
Scout & Molly's Boutique	Justin	Boudreau	(813) 413-6704	800	1,200	2
Style Encore	Catherine	Eckstaedt	(763) 520-8500	3,000	6,000	2
Fabletics	Shannon	Barney	(213) 634-5256	2,000	5,000	1
FP Movement	Wade	McDevitt	(215) 665-0060	1,400	2,500	1
Free People	Wade	McDevitt	(215) 665-0060	2,500	3,500	1
5.11 Tactical	Aaron	Browning	(949) 800-1511	3,800	5,500	1
Kid to Kid	Dave	Martell	(801) 359-0071	4,000	8,000	1
Once Upon a Child	Catherine	Eckstaedt	(763) 520-8500	4,000	6,000	1
Pacifier	Alissa	Montbriand	(612) 623-8123	1,500	3,000	1
Bass	David	Goggin	(212) 768-5994	2,000	5,000	1
Calvin Klein	Fredrik	Hjalmsers	(212) 381-3500	2,000	5,000	1
DKNY	David	Goggin	(212) 768-5994	2,000	5,000	1
Dolce & Gabbana, D&G	Donna	Berenson	(212) 750-0055	1,000	5,000	1
FatFace	Daren	Humphrey	(800) 585-0178	1,000	2,000	1
IZOD	Fredrik	Hjalmsers	(212) 381-3500	2,000	5,000	1
Karl Lagerfeld Paris	David	Goggin	(212) 768-5994	2,000	5,000	1

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Robin's Jean	Trent	Merrill	(310) 640-2201	1,200	1,800	1
Van Heusen	Fredrik	Hjalpers	(212) 381-3500	2,000	5,000	1
Von Maur	Bob	Larsen	(563) 388-2226	55,000	65,000	1
Wilson's Leather	David	Goggin	(212) 768-5994	2,000	5,000	1
Bonobos	Bennett	Bark	(214) 577-6491	1,200	1,300	1
Casual Male XL	Cynthia	Duarte	(781) 828-9300	3,500	4,000	1
Casual Male XL Outlet	Cynthia	Duarte	(781) 828-9300	3,000	3,000	1
Wrangler Stores	Robert	Groscup	(503) 705-1962	2,000	2,500	1
Intermix	Shauna	Slavin	(855) 446-4943	1,800	2,200	1
Johnny Was	Trent	Merrill	(310) 640-2201	1,200	1,800	1
Lilly Pulitzer	Kim	Krieg	(480) 767-1100	1,500	2,500	1
Lunya	Ashley	Merrill	(888) 626-4345	800	2,000	1
Vogue Couture	Shary	Thur	(202) 823-4444	1,200	3,000	1
Carhartt	Wade	McDevitt	(215) 665-0060	3,000	4,000	
PacSun	Ernie	Sibal	(714) 414-4303	3,500	4,500	
Halloween Express	Holly	Bowling	(502) 484-0551	5,000	100,000	
Backcountry	Wade	McDevitt	(215) 665-0060	10,000	15,000	
Bottega Veneta	James	Rypkema	(646) 945-6961	2,000	3,000	
Outerknown	Wade	McDevitt	(215) 665-0060	1,500	2,000	
Michael Kors	Ted	Petitt	(212) 201-8346	1,500	3,000	
Francesca's Collections	Robert	Wright	(214) 996-9990	1,200	1,500	
Modcloth	Bennett	Bark	(214) 577-6491	3,000	4,000	
Zimmermann	Jussara	Sartorelli	(212) 255-8300	1,500	2,500	
SculptHouse	Amanda	Aaron	(435) 640-5596	3,500	4,000	

Auto

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
AutoZone	Tahir	Sikandar	(901) 495-8914	6,500	7,500	160
AutoZone	Frank	Baeza	(832) 715-5160	6,500	8,000	160
Advance Auto Parts	Jack	Barson	(216) 378-1220	6,000	8,000	130
Advance Auto Parts	Lynn	Aliment	(619) 457-7897	6,500	8,000	100
Pep Boys Auto	Sam	Freeman	(888) 418-2298	5,000	10,000	75
NAPA Auto Parts	Dana	Wade	(678) 934-5197	5,000	7,000	50
Caliber Collision	Jennifer	Gallagher	(469) 948-9516	7,000	10,000	20
CARSTAR	Brian	Newberry	(704) 377-8855	10,000	20,000	20
Maaco	Brian	Newberry	(704) 377-8855	10,000	20,000	20
AutoNation Collision Center	Harry	Brumley	(954) 769-7134	35,000	45,000	15
Enterprise Car Sales	Susan	Cantillon	(314) 512-5000	2,500	3,000	12

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Carquest Auto Parts	Lynn	Aliment	(619) 457-7897	6,000	10,000	10
Autotire	Ryan	Gage	(800) 876-6676	3,000	4,000	5
Detail Garage	Roberto	Guerrero	(210) 380-8631	1,800	3,000	5
O'Reilly Auto Parts	Scott	Johnson	(623) 907-1770	6,500	8,000	5
O'Reilly Auto Parts	John	McCoy	(417) 862-2674	6,500	8,000	5
American Car Center	Buck	Dwyer	(901) 322-3983	10,000	25,000	5
Gerber Collision & Glass	Jason	Hope	(530) 774-3887		10,000	4
Carvana	Chris	Santone	(623) 205-5340	5,000	10,000	3
Carvana	Scott	Ellsworth	(602) 682-6063	5,000	10,000	3
AutoNation Collision Center	Tom	MacLaughlin	(954) 769-3354	30,000	45,000	2
Fix Auto	Dennis	O'Mahoney	(630) 567-2675	5,500	6,000	2
Joe Hudson's Collision Center	Traweek	Dickson Jr.	(334) 676-9203	8,000	12,000	2
Service King	John	Gageby	(972) 960-7595	13,000	14,000	2
Blain's Farm & Fleet	Sara	Iverson-Smith	(608) 758-5190	30,000	60,000	2
Lithia Motors	Bob	Risner	(541) 618-5762	25,000	30,000	2
Tesla Motors	Lane	Chaplin	(650) 681-5000	15,000	30,000	2
CarMax	Bruce	Bigger	(804) 697-3436	1,000	5,000	2
Larry H. Miller Collision Center	Bradley	Holmes	(801) 563-4100	24,000	30,000	1

Bakery

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Bruegger's Bagels	Leah	Hutyra	(303) 568-8004	1,800	2,200	50
Shipley Do-Nuts	Ryan	Lankford	(281) 216-5296	1,500	2,500	20
Frullati Cafe & Bakery	Walter	Mejia	(480) 362-4353	600	1,000	15
H&H Bagels	Jay	Rushin	(212) 498-9828	900	1,200	12
Tim Hortons	Trent	Holfeld	(416) 660-7434	1,000	3,500	10
Great Harvest Bread Company	Ben	Green	(406) 683-1699	2,200	2,500	10
Southern Maid Donut Shop	Lon	Hargrove	(972) 272-6425	1,000	1,500	5
Chip City Cookies	Eddie	Mamiye	(917) 379-6719	1,200	1,800	5
Woops!	Ben	Woodruff	(718) 576-6723	1,500	2,500	5
Kneaders Bakery & Cafe	Dave	Vincent	(801) 221-7064	4,000	4,500	5
Randy's Donuts	Jason	Askinosie	(424) 371-6500	1,000	2,000	3
Barry Bagels	Paula	Pietrzak	(419) 206-7250	1,800	2,400	2
Duck Donuts	Julie	Gardner	(704) 602-9350	1,000	2,000	2
Duck Donuts	Eric	Lavinder	(717) 590-5491	1,000	1,300	2
Duck Donuts	Keenan	Delaney	(810) 636-9247	1,000	1,300	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Nothing Bundt Cakes	Phillip	Pitts	(972) 239-3034	1,800	2,000	2
Red Ribbon Bake Shop	Michelle	Alino	(626) 369-7118	1,200	1,800	2
SusieCakes	Susan	Sarich		1,800	2,400	2
Tiff's Treats	Elyse	Kreczmer	(214) 801-7142	1,200	2,000	2
Paris Baguette Cafe	Joseph	Amecangelo	(732) 509-2856	1,800	2,500	2
The Works Bakery Cafe	Richard	French	(800) 536-9787	2,000	3,000	1
Rustika Cafe and Bakery	Kat	Davidson	(678) 485-8413	2,000	4,000	1
The Salty Donut	Laura	Lewallen	(214) 773-4050	1,000	2,500	1
Cookie Co.	Mike	Kumelski	(602) 393-6614	1,200	1,500	
Mochibee's	Adam	Brown	(404) 255-5210	1,000	2,000	
Porto's Bakery	Raul	Porto	(818) 956-5996	17,000	20,000	
CrumbI Cookies	Sawyer	Hemsley	(435) 363-9997	1,400	1,800	
Corner Bakery Cafe	Jarrett	Wells		3,000	3,300	
Eataly	Raffaele	Piarulli	(312) 521-8700	35,000	70,000	

Banking

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Cash Store	Travis	Crooks	(972) 753-0822	1,200	3,000	350
Chase Bank	John	McGinley	(212) 270-2526	800	5,000	150
Chase Bank	Judith	Van Houten	(602) 221-4772	3,000	5,000	150
Chase Bank	Ryan	Repp	(614) 217-0298	3,000	5,000	150
Fifth Third Bank	Kevin	Torch	(513) 369-1329	4,000	4,500	100
Bank of America	Hunter	Purdom	(704) 386-5681	3,000	8,000	80
Comerica Bank	Megan	Crespi	(214) 462-6831	4,000	4,500	50
First Republic Bank	Corina	One	(415) 392-1400	2,800	2,800	35
TitleMax	Paul	Bland	(912) 629-1528	800	1,800	25
Charles Schwab	Tracy	O'Brien	(415) 667-7000	2,500	5,000	10
Charles Schwab	Glenn	Cooper	(415) 667-7000	2,500	5,000	10
InstaLoan	Paul	Bland	(912) 629-1528	800	1,800	10
Mariner Finance	Jose	Santana	(410) 978-7744	2,000	2,800	10
Mariner Finance	Kristin	Slowikowski	(443) 461-0666	2,000	2,800	10
OneMain Financial	Mark	Marcucci	(212) 816-3698	1,200	2,500	10
TitleBucks	Paul	Bland	(912) 629-1528	800	1,800	10
KeyBank	Mark	Phillips	(216) 687-0500	3,500	4,000	5
PLS Financial	Ken	Crane	(312) 491-7358	1,500	2,000	5
PNC Bank	Mario	Spudic	(412) 768-5226	2,500	3,500	5
Wallace Finance	Matthew	Baulier	(214) 945-6926	800	20,000	5
Wells Fargo Bank	David	Frederickson	(805) 823-3654	3,500	5,000	5

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Fidelity Investments	Abby	Johnson		5,000	6,000	3
Ameris Bank	Michael	Pierson	(404) 522-2265	1,200	4,000	2
Bank of the Ozarks	Phil	Byers	(501) 978-2288	65,000	66,000	2
Barri Financial Group	Randal	Moudry	(713) 296-9747	1,000	1,500	2
Barri Financial Group	Jose	Salinas	(800) 926-2277	1,000	4,500	2
Bryn Mawr Trust Company	Kathryn	Bittner		600	1,000	2
Oportun	Tuan	Nguyen	(650) 385-9930	900	1,500	2
Citibank	Scott	Eisen	(212) 816-8958	3,000	4,500	1
USAA	Travis	Sawvell	(512) 368-7086	4,000	6,000	1
Capital One Cafe	Drake	Watson	(703) 720-1000	3,000	3,500	1
Dollar Loan Center	Mark	DeBacker	(702) 780-4596	1,000	2,500	

Beauty and Spas

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Ulta Beauty	Casey	Hartl	(952) 977-9148	10,000	11,000	1500
Ulta Beauty	David	Krueger	(630) 378-7203	8,000	10,000	1500
Sephora	Dave	Hart	(415) 420-5118	5,200	5,500	500
Great Clips	Jim	Reynolds	(425) 785-1490	900	1,200	170
Great Clips	Adam	Husemann	(952) 746-6432	900	1,200	170
Great Clips	Rob	Walker	(403) 298-0422	900	1,200	170
Great Clips	Nicole	Moniz	(416) 628-8113	900	1,200	170
Great Clips	Preston	Babey	(306) 347-2650	900	1,200	170
Great Clips	Keith	Webb	(306) 664-1216	900	1,200	170
Massage Luxe	Sean	Rentchler	(636) 680-9014	3,000	4,000	165
Merle Norman Cosmetics	Beth	Butler	(310) 641-3000	400	1,200	150
Fantastic Sams	Jennifer	Thomas	(978) 232-5651	1,200	1,400	150
Sally Beauty	Michael	Bannister	(314) 274-3572	1,400	1,800	100
Sally Beauty	Michael	Smith	(940) 297-2705	1,400	1,800	100
Massage Heights	Cynthia	Lee	(210) 630-6100	2,200	2,700	100
Sola Salon Studios	Dan	Ogiba	(612) 810-0240	4,500	6,500	75
Sola Salon Studios	Jay	Landt	(303) 283-4569	4,500	6,500	75
Phenix Salon Suites	Robert	Aertker	(719) 641-4637	5,000	7,000	60
Zoom Tan	Christina	Holden	(239) 963-1926	800	1,600	60
Heyday Skin Care	Nate	Minnis	(217) 766-8112	1,800	2,200	50
Hair Cuttery	Miguel	Durand	(305) 342-9174	1,000	1,500	50
Lee Nails & Spa	Truyen	Nguyen	(954) 774-4657	1,200	2,400	50
Massage Envy	Don	Whetstone	(847) 431-1114	2,800	3,200	50

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
My Salon Suite	Todd	Shugarman	(301) 656-5389	4,000	8,000	50
Planet Beach	Nancy	Price	(504) 361-5550	1,600	1,800	50
OroGold Cosmetics	Caroline	Wizman	(818) 886-3200	600	1,400	35
Palm Beach Tan	Matt	Harlin	(801) 838-9632	2,800	3,000	28
Palm Beach Tan	Roy	Sneed	(866) 728-2450	2,800	3,000	28
Buff City Soap	John	Doubleday	(214) 960-4849	2,000	2,500	25
Amazing Lash Studio	J.D.	Prager	(720) 457-1354	1,500	2,500	25
European Wax Center	Damyon	Claar-Pressley	(404) 985-1600	1,500	1,600	25
Luxury Nail & Spa	Jimmy	Nguyen	(770) 851-9405	1,200	2,000	15
Venetian Nail Spa	Jimmy	Nguyen	(770) 851-9405	1,200	2,000	15
Lemon Tree Hair Salons	Carol	Schillne	(480) 634-6934	1,000	1,500	12
Locker Room Haircuts	Tony	Wright	(806) 778-8099	1,200	2,500	12
Cosmo Prof Beauty	Michael	Bannister	(314) 274-3572	2,400	3,000	10
Fragrance Outlet	Jorge	Martin	(954) 442-5455	800	1,500	10
Perfumania	Jorge	Martin	(954) 442-5455	800	1,500	10
Estee Lauder	Ira	Cohen	(646) 762-7727	1,500	1,500	10
Estee Lauder	Ira	Cohen	(646) 762-7727	1,500	1,500	10
L'Occitane	Paul	Blackburn	(646) 307-8717	800	1,200	10
Perfumes 4U	Susan	Rudd	(954) 541-9920	600	1,000	10
MiniLuxe	Zoe	Krislock	(617) 684-2731	1,500	2,000	10
Regis Salons	Kristie	Skruzacek	(612) 416-3678	800	1,200	10
Sport Clips Haircuts	Duke	Sorensen	(801) 787-1162	1,000	1,400	10
Sugar Sugar	Troy	Weurding	(480) 398-4085	1,200	1,800	10
Xtension Envy	Troy	Weurding	(480) 398-4085	1,200	1,800	10
LUSH	Elisa	Torres	(604) 638-3632	500	1,000	8
SweatHouz	Shelton	Anderson	(678) 228-4435	2,100	2,800	8
Bath & Body Works	John	Schmall	(614) 415-7249	2,500	3,000	7
Bath & Body Works	Kal	Sandhu	(604) 696-6678	3,000	4,000	7
Bath & Body Works	Colin	Mathews	(614) 415-7457	2,500	3,000	7
Studs	Tom	Walsh	(443) 690-7084	800	1,500	5
Bluemercury	Lily	Goodson	(202) 342-9800	1,600	2,200	5
Face Foundrie	Maggie	Barrett	(320) 979-0294	1,500	2,500	5
18/8 Fine Men's Salon	Jamie	Dallas	(214) 305-2079	1,500	1,700	5
Blo	Greg	Feroli	(857) 284-7971	800	1,200	5
Blo	Kim	Wolfe	(416) 630-6280	800	1,200	5
Exhale Mind & Body Spa	Julia	Sutton	(212) 249-3000	5,000	15,000	5

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Floyd's 99 Barbershops	Melanie	Bennett	(303) 779-8400	1,000	2,000	5
Hair Cuttery	David	Oremland	(786) 785-4847	900	1,500	5
Idolize Brows and Beauty	Danielle	Wright	(813) 317-3292	1,500	2,000	5
Knockouts Haircuts for Men	John	Anderson	(972) 714-9300	1,000	1,400	5
LightRx	Rich	Morgan	(877) 721-4547	1,000	1,500	5
Massage Green Spa	Erica	Mallad	(951) 686-1111	1,800	2,200	5
VIO Med Spa	Ryan	Rao	(330) 635-9408	1,800	2,200	5
Hand & Stone Massage Spa	Kris	Smith	(215) 259-7540	2,000	3,000	4
#1 Beauty Supply	Shary	Thur	(202) 823-4444	4,000	6,000	3
Freecoat Nails	Navin	Bhutani	(917) 426-2426	1,400	2,200	3
Cost Cutters	Lori	Coburn	(801) 947-8352	800	1,200	3
Nails at Tiffany's	Shary	Thur	(202) 823-4444	1,600	2,000	3
Regis Salons	Lori	Coburn	(801) 947-8352	700	1,200	3
Supercuts	Lori	Coburn	(801) 947-8352	800	1,200	3
Aillea	Kathryn	Murray Dickinson	(303) 997-6209	2,000	2,000	2
Laser Away	Brock	Heckmann	(310) 273-6600	1,200	1,800	2
Resveralife	Monica	Davis	(818) 866-3200	500	2,000	2
skoah	Matthew	DeBartolomeis	(303) 260-6500	1,000	1,400	2
Cookie Cutters Haircuts for Kids	Neal	Courtney	(317) 334-1680	1,200	1,200	2
Ever/Body	Douglas	Jerum	(212) 324-0025	1,200	2,000	2
Varnish Lane	Zack	Gross	(516) 295-0406	1,500	2,000	2
Beaches Tanning Center	Sam	Dallin	(801) 492-0699	2,000	4,000	2
Bishops	Ty	Brewster	(623) 332-3201	800	1,200	2
Bubbles Salon	Miguel	Durand	(305) 342-9174	1,200	10,000	2
Camille Albane Paris	Marianne	Angell		1,200	1,600	2
Deka Lash	Tyler	Roeller	(801) 746-4738	1,000	1,500	2
Drybar	J.D.	Prager	(720) 457-1354	1,500	2,200	2
Lady Jane's Haircuts for Men	Louis	Ciotti	(248) 488-2620	1,200	1,500	2
Modern Acupuncture	Chad	Everts	(480) 999-5505	1,600	2,400	2
OrangeTwist	Elijah	Mehl	(212) 239-1100	1,100	1,200	2
Pigtails & Crewcuts	Wade	Brannon	(877) 752-6800	1,200	1,500	2
Regal Nails	Charlie	Ton	(225) 802-6373	2,500	3,000	2
Roosters Men's Grooming Center	Lori	Coburn	(801) 947-8352	1,000	1,500	2
Salons by JC	Drew	Johnston	(210) 314-3126	6,500	10,000	2
Seva Beauty	Robert	Winitsky	(215) 764-6363	1,000	1,800	2
Signature Salon Studios	Jason	Madden	(214) 453-4155	100,000	150,000	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Spavia Day Spa	Matthew	DeBartolomeis	(303) 260-6500	2,600	3,000	2
Spavia Day Spa	Marty	Langenderfer	(303) 888-0925	2,800	3,200	2
The Lash Lounge	Matthew	DeBartolomeis	(303) 260-6500	1,200	1,800	2
The Salon Professional Academy	Matt	Stephens	(801) 746-4752	6,500	8,000	2
Urban Nirvana	Jimmy	Wright	(864) 678-5927	3,000	5,000	2
Waxing the City	Beckie	Schultz	(651) 438-5168	1,500	2,000	2
Waxing the City	Adam	Lewis	(801) 930-6750	1,500	2,000	2
Waxing the City	Steve	Neville	(801) 930-6750	1,500	2,000	2
Woodhouse Day Spa	Jenna	Barnett	(317) 727-5625	4,500	5,000	2
Woodhouse Day Spa	Dan	Ogiba	(612) 810-0240	4,500	5,000	2
Harmon Face Values	Sharon	Haggard	(908) 613-5565	5,200	6,000	1
Lather	Sarah	Schutter	(310) 640-2200	1,400	2,500	1
Plump	Zack	Gross	(516) 295-0406	1,200	1,600	1
Alchemy 43	Zack	Gross	(516) 295-0406	1,200	1,500	1
Boardroom Salon for Men	Josh	Goodell	(817) 251-9600	1,800	2,200	1
BodyBrite	Max	Schmitz	(612) 888-9532	1,000	1,200	1
Cirque Salon Studios	Shary	Thur	(202) 823-4444	4,000	6,000	1
Hammer & Nails	Jereme	Shelton	(916) 932-2150	1,200	1,800	1
La Biotique	Gary	Woodward	(404) 995-6455	1,000	1,500	1
OVME	Tracy	McIntosh	(917) 330-5351	1,500	2,000	1
Salon Lofts	Chris	Barney	(561) 699-2766	3,000	5,000	1
Sharkey's Cuts for Kids	Scott	Sharkey	(203) 637-8911	1,200	1,800	1
Sugared & Bronzed	Zack	Gross	(516) 295-0406	1,200	1,500	1
Sugaring NYC	David	Yablon	(212) 257-4997	1,500	2,000	1
The Face Haus	Greg	Gish	(213) 224-6636	1,000	1,500	1
V's Barbershop	Jim	Valenzuela	(602) 414-4800	1,200	1,500	1
VillaSport Athletic Club and Spa	Victor	Castillo	(415) 448-8462	92,000	110,000	1
Kiehl's	Aymeric	Plisson	(212) 984-4166	700	3,000	
Lib Lab	Wade	McDevitt	(215) 665-0060	1,000	1,000	
SalonCentric	Marc	Mandell	(727) 369-4387	2,200	3,000	
Sephora	Katie	Rambie	(214) 637-4472	3,000	5,000	
Ahhhsome Relaxation	Shawn	Tolman	(208) 523-1209	360	560	
Aveda	Amy	Fleming	(212) 572-4200	1,000	2,800	
Cost Cutters	Kristie	Skruzacek	(612) 416-3678	800	1,200	
Diesel Barbershop	Chelsea	Drudge	(704) 654-1637	1,400	1,500	

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Roosters Men's Grooming Center	Kristie	Skuzacek	(612) 416-3678	1,000	1,500	
Squeeze	Douglas	Jerum	(212) 324-0025	2,000	2,500	
Supercuts	Kristie	Skuzacek	(612) 416-3678	800	1,200	
Tune Up The Manly Salon	Candice	Weeter	(281) 740-7066	1,700	2,200	

Books

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Barnes & Noble	Eric	Block	(412) 298-4643	25,000	40,000	35
Books-A-Million	Bonnie	Thompson	(205) 909-9142	2,500	10,000	10
2nd & Charles	David	Kerr	(205) 876-5911	18,000	25,000	5
Bookland	Bonnie	Thompson	(205) 909-9142	3,500	4,500	5
Joe Muggs Newsstands	Bonnie	Thompson	(205) 909-9142	2,500	3,500	1

Car (Service, Rental, Tires)

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Firestone Complete Auto Care	Jim	Alderson	(704) 880-0582	8,300	8,900	75
Hibdon Tires Plus	Jim	Alderson	(704) 880-0582	8,300	8,900	75
Wheel Works	Jim	Alderson	(704) 880-0582	8,300	8,900	75
Aamco Transmissions	Christine	Mulligan	(760) 672-2087	3,000	5,000	50
Valvoline Instant Oil Change	Leon	Weissman	(859) 207-9465	2,200	2,500	50
ModWash	Spencer	Bass	(336) 265-0775	65,000	110,000	38
Tommy's Express Car Wash	Tod	Holloway	(616) 320-3351	5,000	10,000	33
Tommy's Express Car Wash	Matt	Harlin	(801) 838-9632	25,000	30,000	33
Mavis Discount Tire	Deborah	Catalano	(914) 215-6092	4,000	8,000	30
Tire Barn Warehouse	Ryan	Gage	(800) 876-6676	5,000	10,000	30
Les Schwab Tire Center	Dietrich	Haar	(541) 416-5461	12,000	15,000	25
1-800-Radiator & AC	Brian	Newberry	(704) 377-8855	10,000	20,000	20
Abra Auto Body & Glass	Brian	Newberry	(704) 377-8855	8,000	15,000	20
Take 5 Oil Change	Ranny	Randolph	(757) 404-7414	1,400	1,400	20
Christian Brothers Automotive	Steven	O'Conner	(713) 300-4081	25,000	35,000	15
Avis Budget	Robert	Bouta	(973) 496-3500	500	2,000	15
Avis Budget	Michael	Coplon	(973) 496-1040	1,000	2,500	15
Brakes Plus	Jeff	Yetter	(205) 724-9443	3,500	4,000	12

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Express Oil Change & Tire Engineers	Jeff	Yetter	(205) 724-9443	3,500	4,000	12
Dollar Rent-A-Car	Joshua	Blum	(239) 301-7000	500	1,000	12
Dollar Rent-A-Car	Heather	Mosher	(239) 301-7000	500	1,000	12
Enterprise Truck Rental	Susan	Cantillon	(314) 512-5000	2,000	2,200	12
Thrifty Car Rental	Heather	Mosher	(239) 301-7000	500	1,000	12
Thrifty Car Rental	Joshua	Blum	(239) 301-7000	500	1,000	12
Electrify America	Brandy	Mathie	(734) 754-0104	500	25,000	10
GO Carwash	Joseph	McDonald	(317) 287-9073	5,000	7,000	10
Jiffy Lube	Chris	Dykes	(832) 454-7913	30,000	35,000	10
Midas	Rodger	Anderson	(561) 803-7054	3,500	7,000	10
Spark Car Wash	Bob	Vallario	(201) 248-8486	3,000	4,000	10
Spark Car Wash	Shane	Wierks	(908) 668-9600	3,000	4,000	10
Super Star Car Wash	Mark	Sunkel	(623) 440-1046	40,000	50,000	10
Payless Car Rental	Michael	Coplon	(973) 496-1040	2,700	3,300	10
Big O Tires	Rodger	Anderson	(561) 803-7054	3,500	7,000	10
Interstate All Battery Center	Rich	Panek	(972) 991-1444	1,200	2,000	7
Jiffy Lube	Jason	Smith	(801) 981-4245	30,000	35,000	5
LUV Car Wash	JT	Thomson	(801) 898-7600	3,000	5,000	5
Precision Lube Express	Lee	Oppenheim	(866) 944-8863	2,500	5,000	5
Rocket Car Wash	Bryan	Marshall	(402) 681-3161	1,400	3,000	5
Supersonic Car Wash	Wilson	Coor	(800) 275-5200	1,400	3,000	5
Take 5 Car Wash	Wilson	Coor	(804) 240-1446	1,400	3,000	5
Tidal Wave Auto Spa	Jeffrey	Guyette	(480) 466-1893	4,000	5,000	5
STS Tire & Auto Center	Deborah	Catalano	(914) 215-6092	5,600	6,000	5
America's Tire	Todd	Richard	(805) 551-8844	5,000	10,000	5
Discount Tire Co.	Todd	Richard	(805) 551-8844	5,000	10,000	5
Goodyear	Jack	Huscroft	(216) 363-6439	5,000	5,000	5
Tires Plus Total Care	Jim	Alderson	(704) 880-0582	6,000	9,000	5
Club Car Wash	Alex	Apter	(314) 818-1562	5,000	7,000	4
Zips Express Car Wash	Michael	Corey	(214) 906-1846	43,560	43,560	4
Alamo Rent A Car	Susan	Cantillon	(314) 512-5000	1,200	1,800	4
Enterprise Rent-A-Car	Cathy	Pilgrim	(314) 512-5000	1,200	1,800	4
National Car Rental	Susan	Cantillon	(314) 512-5000	1,200	1,800	4
Econo Lube N' Tune & Brakes	Brian	Newberry	(704) 377-8855	3,000	4,500	3

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Econo Lube N' Tune & Brakes	Joseph	Robinson	(916) 296-1810	3,000	4,500	3
Milex Complete Auto Care	Ben	Reist	(708) 297-2227	4,000	6,000	3
Mr. Transmission	Ben	Reist	(708) 297-2227	4,000	6,000	3
Ryder Truck Rental	Josh	Haber	(305) 500-4473	2,000	2,200	3
Caliber Car Wash	Max	Middleton	(352) 236-7777	3,000	4,000	2
Express Car Wash	Mike	Shullman	(203) 847-8669	3,500	25,000	2
Group 1 Collision Centers	John	Vrbnac	(713) 647-5700	10,000	25,000	2
Honest-1 Auto Care	Garrett	Williams	(727) 300-6080	5,400	6,000	2
SpeeDee Oil Change & Auto Service	Peter	Thorne	(800) 822-7706	3,500	5,500	2
Surf Thru Express Car Wash	Todd	Gall	(559) 978-9495	2,800	3,900	2
Turbo Tint	Ben	Reist	(708) 297-2227	2,500	4,000	2
Tire Discounters	Andrew	Sellet	(513) 763-3053	5,000	7,000	2
Kauffman Tire	Deborah	Catalano	(914) 215-6092	5,000	10,000	2
FullSpeed Automotive	Peter	Thorne	(800) 822-7706	3,000	6,000	1
Grease Monkey	Peter	Thorne	(800) 822-7706	3,000	6,000	1
Mister Car Wash	Casey	Lindsey	(520) 615-4000	5,500	6,800	1
Quick N Clean	Austyn	Karle	(480) 282-3743	65,340	70,000	1
Quick Quack Express Wash	Efrain	Corona	(916) 846-2100	3,000	3,600	1
Wash Werks	Bret	Olson	(602) 682-8135	50,000	60,000	1
Spinx Company	Greg	Minton	(864) 451-6656	3,200	4,000	1
4 Wheel Parts	Matt	Huffman	(310) 900-5500	1,000	15,000	
Groove Carwash	Jack	Keffler	(817) 734-5676	10,000	25,000	
Meineke Car Care Centers	Brian	Newberry	(704) 377-8855	3,000	4,500	
Mr. Clean Car Wash	Stuart	Williams	(904) 615-7004	1,000	1,500	
RNR Tire Express	Vince	Ficarrotta	(813) 977-9800	4,000	8,000	
Ziebart	Chris	Flesner	(214) 367-6404	2,000	4,000	

Cards, Gifts, Parties

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Halloween City	Victoria	Chastain	(862) 248-4913	8,000	15,000	500
Yankee Candle Company	Tara	Garvey	(201) 610-6600	1,000	1,600	35
Party City	Victoria	Chastain	(862) 248-4913	10,000	12,000	20
Spencer's	Andrew	Galasso	(609) 645-5361	1,800	2,100	15
Hallmark	Tom	Smith	(913) 322-2160	3,500	5,000	12
Brighton Collectibles	Laura	Young	(903) 521-1971	1,000	1,500	10

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Edible Arrangements	Scott	Wakeman	(678) 992-2300	1,000	1,200	10
Presents of Mine	Shary	Thur	(202) 823-4444	1,000	1,600	5
The Paradises Shops	Bruce	Feuer	(404) 494-3320	500	6,000	5

Cellular

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
UBreakFix	Ryann	Frost	(407) 844-9011	800	1,500	652
T-Mobile	Angela	Oliveri	(425) 250-3281	1,000	2,400	200
AT&T Mobility	Ron	Ellman	(714) 747-7447	1,500	2,000	100
AT&T Mobility	Marshall	Phaneuf	(972) 342-0594	1,500	2,000	100
AT&T Mobility	Jodi	Milner	(213) 613-3333	1,500	2,000	100
Cellular Sales - Authorized Verizon Retailer	Jeff	Bowers	(214) 769-7900	3,000	3,500	50
Victra - Authorized Verizon Retailer	Marvin	Pomerleau	(714) 932-9622	2,000	2,500	50
IMobile	Mohit	Mehta	(516) 813-9500	1,500	3,000	35
Prime Communications	John	DeAngelis	(914) 714-8243	900	1,600	25
Spectrum-Charter Communications	Michael	Clark	(716) 855-3700	200	6,000	25
Asurion Tech Repair & Solutions	Ashley	Buckalew	(615) 837-3000	1,200	1,800	25
Verizon Wireless	Andy	Edwards	(913) 530-5306	1,400	2,400	20
Cricket Wireless	Mike	Selman	(877) 328-4357	1,200	1,500	10
Cricket Wireless	Mike	Selman	(877) 328-4357	1,200	1,500	10
T-Mobile	Susie	Beckett	(206) 799-9383	2,000	2,500	10
US Cellular	Jon	Vollentine	(708) 825-3410	1,400	2,500	10
VIP Wireless	Victor	Dominguez	(215) 671-9700	800	1,200	10
Simply Mac	George	Levins	(908) 510-0963	1,200	2,000	10
Techy	Michael	Mogerman	(561) 866-1824	800	1,400	3
Wireless Vision	Sean	Conner	(347) 891-7086	1,500	2,500	1
TracFone Wireless	Reagan	Pereira	(305) 640-2000	800	1,500	

Coffee Shops

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Dunkin' Donuts	Bruce	Katz	(781) 737-3562	1,500	1,800	280
Dunkin' Donuts	Christine	Minerella	(781) 686-5838	1,500	1,800	280
Dunkin' Donuts Non-Traditional	Bruce	Katz	(781) 737-3562	400	500	280
Dunkin' Donuts Non-Traditional	Christine	Minerella	(781) 686-5838	400	500	280

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Starbucks Coffee Company	Milly	Zalloni McCauley	(714) 885-3966	800	2,000	200
Starbucks Coffee Company	Chris	Tarrant	(206) 318-1819	800	2,000	200
Starbucks Coffee Company	Jake	Woodward	(801) 433-9070	800	2,000	200
Dunkin' Brands Combo Stores	Christine	Minerella	(781) 686-5838	1,800	2,200	100
Dunkin' Brands Combo Stores	Bruce	Katz	(781) 737-3562	1,800	2,200	100
Starbucks Reserve	Milly	Zalloni McCauley	(714) 885-3966	800	2,000	50
Starbucks Reserve	Chris	Tarrant	(206) 318-1819	800	2,000	50
Biggy Coffee	Roman	Andries	(517) 918-0459	500	2,000	30
Coffee Bean & Tea Leaf	Jared	Smith	(503) 917-8827	1,600	2,000	30
Dutch Bros. Coffee	Branden	Harris	(707) 218-7176	350	850	25
Caribou Coffee	Paul	Guidera	(763) 592-2409	1,500	2,000	20
Peet's Coffee & Tea	Bailey	Randall	(510) 594-2100	2,500	2,500	20
Maui Wowi Hawaiian Coffees & Smoothies	Walter	Mejia	(480) 362-4353	60	2,000	20
Black Rock Coffee Bar	Jeff	Hernandez	(541) 941-0102	1,800	2,000	12
Raining Berries	Steven	Gardner	(813) 751-4872	800	2,000	11
Blue Bottle Coffee	Dan	Lansford	(510) 653-3394	1,200	1,800	10
Coffee Beanery	Kevin	Shaw	(810) 691-5795	700	1,500	10
It's A Grind	Brian	Corralejo	(949) 265-0589	1,000	3,000	10
Bad Ass Coffee	Scott	Snyder	(801) 463-1966	1,000	2,500	5
Black Rifle Coffee Company	Robert	Slawek	(815) 353-5449	2,500	3,000	5
Blank Street Coffee	Jonathon	Maine	(347) 414-0087	300	800	5
Bluestone Lane	Nicholas	Stone	(212) 888-8848	1,000	1,500	5
Ziggi's Coffee	Jeff	Deese	(303) 682-5120	800	1,500	3
Black Rock Coffee Bar	Tyson	Switzenberg	(602) 513-5106	1,500	2,500	3
7 Brew Coffee	Drew	Ritger	(405) 249-8010	14,374	43,560	2
CC's Coffee House	Carmen	Austin	(225) 930-6256	1,200	2,000	2
Cultivate	Adam	Brown	(404) 255-5210	1,500	2,000	2
Farm Stores	Victor	Arechavaleta	(305) 219-2610	1,200	2,000	2
Gumption Coffee	Joseph	Isa	(212) 689-1645	800	1,400	2
Hard Bean Coffee	Mark	Camara	(954) 389-3174	1,500	2,000	2
La Colombe	Todd	Carmichael	(800) 563-0860	1,000	3,000	2
Philz Coffee	Patti	Nelson	(415) 834-5933	1,500	3,500	2
Scooter's Coffee	Ben	Alderson	(531) 721-2912	1,000	1,800	2
Black Rifle Coffee Company	Adam	Lewis	(801) 949-8381	2,500	3,000	1

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Sweetwaters Coffee & Tea	Anna	Schmitt-Riechert	(734) 222-6412	1,400	2,000	1
Espresso & Milk	Joe	Grody	(312) 348-1332	900	1,100	1
DRNK Coffee & Tea	Brian	Clayton	(832) 722-8526	1,000	2,000	
PJ's Coffee	Spencer	Bowman	(225) 933-0642	1,200	2,000	
Manhattan Bagel	Leah	Hutyra	(303) 568-8004	1,150	1,750	

Computers

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Apple	Joyce	Lin	(408) 974-5672	750	6,000	35
Nerds To Go	Jim	Howe	(214) 346-5692	800	1,500	5
Data Doctors	Ken	Colburn	(800) 486-0048	400	1,100	4

Consignment

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Children's Orchard	Jenny	Mann	(952) 923-1223	1,500	2,000	100
Buffalo Exchange	Dana	Whitney	(520) 622-2711	2,000	5,000	3
Rebag	Michelle	Zhao	(917) 592-3887	1,500	2,500	3
Uptown Cheapskate	Dave	Martell	(801) 359-0071	4,000	5,000	1

Convenience Stores & Gas Stations

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
7-Eleven	Brooke	Schroder	(214) 789-4375	4,872	6,050	300
7-Eleven	Devren	Betts	(972) 828-5773	4,872	6,050	300
7-Eleven	Jeff	Brown	(253) 670-3574	4,872	6,050	300
Quality Oil Company	Kyle	Armentrout	(336) 722-3441	2,000	8,000	130
Chevron	David	Cook	(925) 842-8428	35,000	60,000	100
76	Andy	Everson	(562) 221-6930	4,500	6,000	50
RaceTrac	Kurt	Adams	(770) 431-7600	5,500	6,000	45
ampm	Jeff	Cary	(303) 672-6900	3,600	4,500	20
BP	Ray	Nagel	(207) 496-4000	35,000	50,000	20
Speedway	Rick	Hughes	(972) 828-7011			20
Kum & Go	Scott	Babcock	(531) 777-9711	2,000	4,000	10
QuikTrip	Paige	Heflin	(918) 615-7037	4,200	5,000	10
Buc-ee's	Richard	Golden	(979) 230-2920	50,000	55,000	2
MAPCO Express	Nigel	Hodge	(615) 994-0600	35,000	65,000	2
Marathon	Brad	Groneman	(801) 715-4333	3,000	4,000	2
Sapp Bros. Travel Centers	Craig	Frantz	(402) 895-2202	5,000	8,000	2
Street Corner	Peter	LaColla	(785) 290-1021	150	900	1

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Circle K	Jack	Mitchell	(610) 625-8026	3,800	6,000	

Crafts

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Michaels Arts & Crafts	Terri	Murray	(972) 409-1300	21,000	22,000	40
Hobby Lobby	Scott	Nelson	(405) 745-1607	55,000	60,000	25
Color Me Mine	Teresa	Johnson	(615) 982-8320	800	2,000	12

Dentistry

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Aspen Dental	Robert	Roscoe	(312) 416-4000	3,200	3,600	750
Castle Dental Centers	William	McCarthy	(714) 428-1212	3,500	4,000	40
Castle Dental Centers	Ryan	MacAfee	(714) 668-1300	3,500	4,000	40
Monarch Dental	William	McCarthy	(714) 428-1212	3,500	4,000	40
Monarch Dental	Ryan	MacAfee	(714) 668-1300	3,500	4,000	40
Pacific Dental Services	Hayden	Peterson	(435) 659-8747	2,500	3,200	5
Tend Dental	Heather	Johnson	(913) 991-8813	3,000	3,500	5
Great Expressions Dental	Matthew	Doerflinger	(248) 203-1100	2,800	3,600	3
Heartland Dental Care	Brandon	Weber	(217) 540-5100	3,000	4,500	3
Heartland Dental Care	Carol	Narens-Pahl	(317) 413-1122	3,000	4,500	3
Perfect Teeth	Leigh	Feenburg	(484) 455-4550	3,000	4,000	3
Affordable Dentures & Implants	Paul	Rizzardi	(252) 527-6121	2,800	3,200	2
Invisalign	Simon	Beard	(408) 470-1000	2,000	3,000	
Nowak Dental Supplies	Adam	Brown	(404) 255-5210	3,500	6,000	

Department Stores

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Dollar General	Matthew	Simonsen	(940) 206-6224	9,000	13,000	1000
T.J. Maxx	Ruth	Jolley	(801) 231-5966	20,000	30,000	75
Ross Dress For Less	Jonathan	Wikstrom	(925) 965-4433	25,000	30,000	50
Tuesday Morning	Bill	Biskamp	(972) 934-7297	10,000	15,000	50
Tuesday Morning	Matt	Harlin	(801) 838-9632	8,000	25,000	50
Kohl's	Susan	Ridley	(214) 572-8421	64,000	88,000	30
Kohl's	Dave	O'Brien	(262) 703-7000	64,000	88,000	30
Dd's Discounts	Jonathan	Wikstrom	(925) 965-4433	20,000	25,000	20

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Gabe's	Aaron	Savin	(412) 850-5360	30,000	45,000	12
HomeGoods	Deb	Holmsen	(949) 400-6935	24,000	26,000	10
JC Penney	Larry	Smith	(972) 431-1632	84,000	104,000	10
Market by Macy's	Chuck	DiGiovanna	(513) 579-7447	20,000	25,000	10
Marshalls	Deb	Holmsen	(949) 400-6935	29,000	31,000	10
Marshalls	Ruth	Jolley	(801) 231-5966	29,000	31,000	10
Sears Outlet	Cary	Coonce	(847) 286-5704	15,000	40,000	10
Sierra	Deb	Holmsen	(949) 400-6935	29,000	31,000	10
T.J. Maxx	Deb	Holmsen	(949) 400-6935	29,000	31,000	10
Saks Fifth Avenue	Kurt	Schneider	(215) 358-5331	30,000	50,000	7
Hudson's Bay Company	Kurt	Schneider	(215) 358-5331	100,000	135,000	5
Dd's Discounts	Stuart	Thain	(801) 947-8303	20,000	25,000	5
Dirt Cheap	Mike	Frasinetti	(601) 269-7555	40,000	50,000	5
Gimme A \$5	Wyatt	Woeltje	(731) 313-9048	20,000	40,000	5
Macy's	Chris	O'Brien	(513) 579-7064	50,000	200,000	2
Macy's	Chuck	DiGiovanna	(513) 579-7447	50,000	200,000	2
Sierra	Ruth	Jolley	(801) 231-5966	20,000	25,000	2
Tuesday Morning	Chris	Stamets	(602) 778-3748	1,500	2,000	2
Bloomingdale's	Chuck	DiGiovanna	(513) 579-7447	50,000	100,000	1
Dillard's	Chris	Johnson	(501) 376-5255	70,000	350,000	1
Sears	Cary	Coonce	(847) 286-5704	90,000	190,000	1
Kmart	Cary	Coonce	(847) 286-5704	93,000	168,000	1
Lee Wrangler Clearance Centers	Robert	Groscup	(503) 705-1962	20,000	25,000	1
Lee Wrangler Outlet	Robert	Groscup	(503) 705-1962	20,000	25,000	1
Nordstrom Rack	Randy	Cantrell	(206) 343-9204	25,000	35,000	1

Drug Stores & Pharmacy

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
CVS Health	Stephen	Frumento	(401) 665-9121	14,500	15,000	300
CVS Health	Stephen	LaBonge	(401) 665-9784	14,500	15,000	300
Walgreens	Jake	Woodward	(801) 433-9070	14,000	15,000	15
Walgreens	Haidee	Martinez	(847) 315-4630	3,000	12,000	15
Medicap Pharmacy	Connie	Lane	(314) 872-5382	2,000	2,400	13
Medicine Shoppe	Connie	Lane	(314) 872-5382	2,000	2,400	13
Fluent Cannabis Care	Mark	Batievsky	(305) 902-2720	1,500	5,000	2
Rite Aid	Tracy	Verastegui	(626) 858-9227	14,000	18,000	1

Dry Cleaning

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Tide Dry Cleaners	Shannon	Marklin	(314) 813-9571	2,500	3,500	75
Dryclean USA	Ozzie	Rubio	(305) 754-4551	900	3,000	20
ZIPS Dry Cleaners	Abhi	Parikh	(717) 495-7995	3,000	4,000	2

Education

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Montessori Unlimited	Brian	Birks	(248) 697-9086	10,000	12,000	100
KinderCare Learning Centers	Mark	Warren	(503) 872-1300	9,000	12,000	50
Knowledge Beginnings	Danielle	West	(800) 633-1488	9,000	12,000	50
Learning Care Group	Brian	Birks	(248) 697-9086	3,000	4,000	30
The Goddard School	Randy	Novick	(704) 258-1177	8,000	12,000	30
Berlitz International	Catalina	Orozco	(609) 759-5396	1,500	3,000	25
Primrose Schools	Tim	Godsey	(480) 270-9148	10,000	15,000	25
Childcare Network	David	Koppenhafer	(708) 269-5404	3,500	7,000	10
My Gym	Michael	Chalovich	(818) 907-6966	2,000	3,000	10
Sylvan Learning	Courtney	Wells	(410) 843-2107	33,000	40,000	10
The Goddard School	Paul	Bower	(877) 256-7046	8,000	12,000	10
The Little Gym	Matt	Stephens	(801) 746-4752	3,500	4,500	10
Tierra Encantada Day Care	Robert	Thesing	(612) 398-7479	10,000	13,000	5
Ladybird Academy	Wayne	Purdy	(727) 510-3707	12,000	14,000	5
Ladybird Academy	Paul	Cooley	(727) 480-0063	12,000	14,000	5
Creative World School	Greg	Michael	(561) 755-3635	2,000	3,000	5
Celebree Learning Centers	Chris	Kelleher	(443) 991-4791	9,000	10,000	3
One River School	Nancy	Erickson	(727) 450-6962	2,700	3,200	3
Montessori Kids Universe	Shary	Thur	(202) 823-4444	5,000	6,000	3
Springtide Child Development	Douglas	Jerum	(212) 324-0025	3,500	4,500	2
Steamoji	Matthew	DeBartolomeis	(303) 260-6500	1,000	2,000	2
Brain Balance	Zee	Krell	(866) 344-6600	2,000	3,000	2
Everbrook Academy	Brian	Birks	(248) 697-9086	11,300	12,870	2
Mathnasium	Lisa	Eastwood	(972) 365-3617	1,000	1,600	2
Omega Learning Center	Mark	Camara	(954) 389-3174	1,500	2,500	2
The Gardner School	Bryan	Slonski	(615) 613-0376	10,000	14,000	2
The Learning Experience	Chad	Weissman	(561) 886-6357	10,000	15,000	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
The Menta Group	Rory	Conran	(630) 907-2400	15,000	15,000	2
KidStrong University	Laura	Fetters		2,800	3,400	2
Safari Kid	Shy	Mudakavi	(510) 739-1511	2,000	5,000	1
Adventure Kids Playcare	Sam	Hartley	(512) 617-0348	8,000	12,000	1
Little Land Play Gym	Chris	Flesner	(214) 367-6404	4,000	8,000	1
Little Kitchen Academy	Mark	Blancarte	(949) 945-3071	1,000	2,000	1
Creme de la Creme	Tony	Riccardi	(303) 224-7742	15,000	21,000	
Kiddie Academy Child Care Learning Center	Bob	Berkheimer	(410) 515-5415	8,000	12,000	
Bach to Rock	Jason	Flippo	(202) 688-3751	2,500	2,500	
Kidcreate Studio	Brian	Clayton	(832) 722-8526	1,000	1,500	

Electronics

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Best Buy	Buddy	Davenport	(612) 291-0985	20,000	58,000	140
Batteries Plus Bulbs	Jason	Moss	(262) 912-3274	1,800	2,000	2
Conn's HomePlus	Chris	Malherbe	(405) 306-7774	25,000	50,000	1
Samsung	Scott	Wagner	(877) 870-9019	3,500	6,000	1

Entertainment

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Mr. Gatti's Pizza	Scott	McIntosh	(817) 546-3500	1,200	12,500	20
Full Throttle	Justin	Lewis	(833) 351-5278	45,000	55,000	12
Apple Cinemas	Don	Mace	(781) 418-6243	30,000	60,000	10
Build-A-Bear Workshop	Marsha	Fuchs	(314) 423-8000	2,000	2,500	10
Fun City Trampoline Park	Don	Mace	(781) 418-6243	25,000	50,000	10
Kids Empire	Stephan	Ktorza	(213) 880-5250	10,000	20,000	10
BATL	Nick	LaFace	(905) 808-6146	2,500	8,000	5
Big Shots Golf	Roger	Gerst	(202) 609-6865	15,400	36,000	5
Camp	Charles	Kwalwasser	(646) 338-8341	2,000	3,000	5
Circus Trix	Jay	Diederich	(310) 734-0300	15,000	30,000	5
DEFY	Jay	Diederich	(310) 734-0300	15,000	30,000	5
Levity Live	Alan	Katz	(312) 878-7633	12,000	15,000	5
Pin Stack	Jason	Prowell	(214) 751-8300	44,000	52,000	5
Skyzone	Jay	Diederich	(310) 734-0300	13,000	28,000	5
Spin	Pieter	Vanermen	(212) 982-8802	11,000	12,500	5
The Improv	Alan	Katz	(312) 878-7633	12,000	15,000	5

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Tilt Studio	Ronald	Kostelny	(972) 939-4222	15,000	25,000	5
Urban Air Adventure Park	Michael	Stern	(214) 545-6918	25,000	40,000	5
John's Incredible Pizza Company	Jesse	Paster	(818) 742-1624	50,000	65,000	5
Dave & Buster's	Shawn	Smith	(775) 470-8878	30,000	40,000	4
Dave & Buster's	Scott	Riddles	(949) 725-8432	26,000	40,000	4
Dave & Buster's	John	Mulleady	(214) 904-2269	30,000	40,000	4
Fun Factory	Steven	Lau	(808) 682-5767	2,000	5,500	4
Meow Wolf	Howard	Samuels	(818) 817-9500	30,000	35,000	4
Mr. Gatti's Pizza	Bryan	Dyer	(817) 377-7785	3,800	6,800	4
The Voicebox Karaoke	Courtney	Auther	(602) 288-3466	4,000	8,000	4
The Voicebox Karaoke	Max	Chanon	(214) 276-5267	3,500	3,500	4
AMF Bowling Centers	Noah	Seligman	(212) 777-2214	28,000	33,000	3
Catch Air	Edie	Weintraub	(404) 436-1045	10,000	25,000	3
TopGolf	Ross	Beaton	(972) 415-5361	65,000	100,000	3
Altitude Trampoline Parks	Rob	Morris	(817) 207-7220	25,000	50,000	2
Altitude Trampoline Parks	Larry	Kling	(312) 224-3199	25,000	40,000	2
Altitude Trampoline Parks	Joseph	Williams	(949) 698-1520	25,000	40,000	2
Belong Gaming Arenas	Lindsay	Friedman	(203) 994-5276	10,000	15,000	2
Bowlero	Noah	Seligman	(212) 777-2214	28,000	28,000	2
Drive Shack	Bob	Ghislandi	(312) 282-1821	1,500	2,000	2
Get Air	Paul	Peterson	(801) 742-8818	10,000	40,000	2
iCompete Experience	William	Choung	(972) 537-5288	30,000	30,000	2
Launch Trampoline Park	Tim	Lumpkin	(484) 374-5268	35,000	80,000	2
LOOK Cinemas	Joseph	Harberg	(214) 494-0011	25,000	30,000	2
Main Event Entertainment	Geoff	Henrion	(214) 838-7200	50,000	70,000	2
Main Event Entertainment	Scott	Douglass	(469) 661-2636	50,000	70,000	2
Main Event Entertainment	Dawn	Greiner	(214) 560-3271	50,000	70,000	2
Main Event Entertainment	Hayden	Peterson	(435) 659-8747	50,000	70,000	2
Monster Mini Golf	Christina	Vitagliao	(401) 489-5660	12,000	20,000	2
Phantom Fireworks	Morrie	Dym	(800) 597-4955	500	1,500	2
Pinstripes	Larry	Leon	(214) 435-4400	45,000	45,000	2
Pinstripes	Dale	Schwartz	(303) 887-5415	25,000	50,000	2
Sandbox VR	Amy	MacLaren	(312) 952-6373	4,000	8,000	2
Sandbox VR	David	Friedman	(415) 728-1577	4,000	8,000	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
The Puttery	Bob	Ghislandi	(312) 282-1821	1,500	2,000	2
X-Golf	Ryan	D'Arcy	(323) 400-6611	4,000	7,000	2
Peter Piper Pizza	Wyatt	Russo	(214) 572-8405	8,000	10,000	2
Cinergy Cinemas & Entertainment	Kade	Pittman	(972) 895-9911	70,000	90,000	2
Andretti Indoor Karting & Games	Chad	Montgomery	(407) 462-1492	100,000	120,000	1
Andretti Indoor Karting & Games	Howard	Samuels	(818) 817-9500	100,000	120,000	1
Board & Brush Creative Studio	Kelly	Karcher	(262) 219-2224	1,500	2,000	1
Bowlero	Jeffrey	Evans	(305) 532-0433	25,000	50,000	1
Flying Squirrel Sports	Cody	Schueler	(844) 805-2140	30,000	40,000	1
IFLY	Patrick	Framel	(512) 674-9200	6,000	8,000	1
Kids That Rip	Mike	Kumelski	(602) 393-6614	40,000	47,000	1
Malibu Jack's	Terry	Hatton	(859) 687-0401	25,000	40,000	1
Momentum Climbing	Jeff	Pedersen	(801) 990-6890	20,000	25,000	1
Momentum Climbing	Ben	Brown	(713) 979-1229	20,000	25,000	1
PopStroke	Tom	Godino Jr.	(561) 424-3012	5,000	6,000	1
Rockin Jump	Jay	Diederich	(310) 734-0300	18,000	25,000	1
Strike 10	Trent	Merrill	(310) 640-2201	20,000	26,000	1
Ninja Nation	Jet	Leonard	(972) 484-6646	12,000	20,000	1
Arena STEM	Sergei	Manevich	(551) 502-2997	40,000	50,000	
Bark Entertainment	Adam	Norwest	(253) 282-7203	3,000	6,000	
Five Iron Golf	Hayden	Peterson	(435) 659-8747	10,000	15,000	
Kraken Axes	Barret	Espe	(512) 757-6349	3,000	5,000	
LegoLand Discovery Center	Howard	Samuels	(818) 817-9500	35,000	50,000	
Live Nation	David	Codiga	(323) 769-4703	6,500	90,000	
Sector Sixty6	Steven	Levy	(901) 753-4848	90,000	140,000	

Eyecare

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
America's Best Contacts & Eyeglasses	Paul	Myrick	(470) 448-2588	2,800	3,400	40
NARS	Joshua	Podell	(516) 458-5767	800	3,000	40
Pearle Vision	Michael	Weaver	(513) 765-6000	2,500	3,000	20
Eyemart Express	Audrey	Cauthen-Smith	(972) 277-3067	2,400	3,200	12
Acuity Eyecare Group (AEG)	Max	Chanon	(214) 276-5267	3,000	3,500	10
Shopko	Donna	Capichano	(920) 429-7331	60,000	85,000	10
Vision Center by Walmart	Paul	Myrick	(470) 448-2588	500	1,200	10
Vista Optical	Paul	Myrick	(470) 448-2588	500	1,200	10

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Solstice Sunglass Boutique	Cyndi	Hoffman		500	1,500	5
Visionworks	Whitney	Welch	(210) 245-2200	3,500	4,000	5
Eyeglass World	Paul	Myrick	(470) 448-2588	4,500	5,000	2
Warby Parker	Aundre	Mathis	(646) 448-9090	2,000	3,000	1
My Eyelab	Chad	Blankenship	(888) 910-0170	1,800	2,600	

Fabrics

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Jo-Ann Fabric & Craft Stores	Anthony	Carosello	(330) 463-5881	18,000	35,000	60
Calico Corners	Michelle	Murphy	(610) 444-9700	2,800	4,200	1
Calico Corners	Peter	Lyons	(212) 687-2432	2,800	4,200	1

Farming

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Tractor Supply	Michael	Miller	(615) 440-4000	19,000	25,000	100
Rural King	Blake	Pierce	(217) 235-7101	50,000	100,000	2

Flea Markets

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Cowboy Jim's Flea Market	Wyatt	Woeltje	(731) 313-9048	25,000	100,000	2

Flooring

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Floor & Decor	Colleen	Darwin	(404) 471-1634	40,000	60,000	5
The Tile Shop	Dan	Brewster	(763) 541-1444	15,000	22,000	4
Ann Sacks	David	Van Dixhorn	(920) 917-9685	1,800	3,500	2

Florists

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
1-800-Flowers.com	Brian	McGee	(516) 237-6000	1,000	1,200	

Food & Restaurants

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Subway	Seth	Wood	(800) 888-4848	800	1,300	2500
Rise Southern Biscuits & Righteous Chicken	Mark	Treptow	(703) 537-5384	3,000	4,000	600
Rise Southern Biscuits &	Carol	Schillne	(480) 634-6934	3,000	4,000	600

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Righteous Chicken						
The Halal Guys	Mark	Treptow	(703) 537-5384	3,000	4,000	600
KFC	Lawrence	Joseph	(330) 307-7163	19,000	30,000	350
KFC	Matthew	Papas	(678) 628-6570	19,000	30,000	350
Pizza Hut	Matt	Harlin	(801) 838-9632	900	5,500	350
Pizza Hut	Josh	Hermundson	(972) 338-7528	900	5,500	350
Angry Crab Shack	Kalen	Rickard	(602) 931-4492	5,000	7,000	300
Penn Station East Coast Subs	Mike	Bradford	(502) 415-3934	1,400	1,800	225
Baskin Robbins	Bruce	Katz	(781) 737-3562	1,200	1,500	200
Baskin Robbins	Christine	Minerella	(781) 686-5838	1,200	1,500	200
Taco Bell	Ryan	Huo	(949) 863-2864	1,600	2,700	200
Chipotle	Jerry	Williams	(630) 886-4000	2,400	2,500	180
Chipotle	Shana	Alles	(503) 784-1376	2,400	2,500	180
Firehouse Subs	Jim	O'Keefe	(904) 606-5149	1,400	1,800	160
Cold Stone Creamery	Walter	Mejia	(480) 362-4353	900	2,000	150
Tropical Smoothie Cafe	Don	Tomberlin	(404) 213-5425	1,200	1,800	130
Tropical Smoothie Cafe	Heather	Bogden	(801) 930-6750	1,200	1,800	130
Panera Bread	Daniel	Walsh	(612) 501-6868	3,500	4,500	105
Panera Bread	Matt	Scobbie	(314) 984-1000	3,500	4,500	105
Mini Melts	Dan	Kilcoyne	(860) 889-7300	350	1,500	100
Salad Creations	Evan	Friedman	(754) 800-7176	1,200	2,000	100
The Nutty Bavarian	Keya	Morgan	(407) 444-6322	80	100	100
Boardwalk Fresh Burgers & Fries	David	DiFerdinando	(410) 715-0500	1,800	2,500	100
Panera Bread	Scott	Greubel	(314) 707-2257	3,500	4,500	100
Popeyes Louisiana Kitchen	Jonathan	Amaya	(586) 484-0323	1,000	3,200	100
Portillo's	Randall	Guse	(630) 954-3773	8,000	9,500	100
Capital Tacos	Sherry	Sanchez	(512) 402-4404	1,800	2,400	100
Dickey's Barbecue Pit	Ray	Bodnar	(908) 607-8001	1,500	2,200	100
Dickey's Barbecue Pit	John	Day	(214) 378-1212	1,500	2,200	100
Panera Bread	Mark	Figurelli	(724) 730-3935	3,500	4,500	100
Papa Murphy's	John	Rose	(360) 260-7272	1,000	2,000	100
WingStop	Ronia	Lutfi	(972) 686-6500	1,400	2,000	100
Zaxby's	Drew	Joiner	(706) 353-8107	2,000	3,000	80
Zaxby's	Adam	Lewis	(801) 930-6750	2,000	3,000	80
Buffalo Wild Wings	Ken	Burdi	(630) 715-3158	4,000	7,000	80
Smashburger	Randy	Carucci	(303) 633-1500	1,800	2,200	80

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Blimpie Subs & Salads	Walter	Mejia	(480) 362-4353	1,400	1,800	75
Jersey Mike's Subs	Kayleigh	Gorey	(949) 439-3015	1,200	1,600	75
Jersey Mike's Subs	Heather	Bogden	(801) 930-6750	1,200	1,400	75
Denny's	Laura	Grace	(714) 944-9163	4,500	5,000	75
Dave's Hot Chicken	Dannon	Shiff	(612) 799-8800	2,000	2,700	75
Dave's Hot Chicken	Debbie	Adams	(713) 900-3006	2,000	2,700	75
Dairy Queen Grill & Chill	Karen	Hamilton	(952) 896-2547	2,600	3,000	65
Extreme Pita	Walter	Mejia	(480) 362-4353	350	450	60
Arby's	Russ	Holland	(770) 364-2018	1,800	2,100	60
Arby's	Joe	Morian	(303) 579-3827	1,800	2,100	60
Chick-Fil-A	Brent	Ryhlick	(404) 305-7610	1,000	4,500	60
Chick-Fil-A	Brian	Lindley	(404) 772-1328	1,000	4,500	60
Rusty Taco	Ken	Burdi	(630) 715-3158	2,600	3,000	60
Extreme Pita	Mike	Kumelski	(602) 393-6614	300	2,000	60
McAlister's Deli	Brent	Habakangas	(480) 586-1449	3,000	4,000	60
Schlotzsky's	Brent	Habakangas	(480) 586-1449	3,000	4,000	60
First Watch	Matthew	Livingston	(407) 575-7942	3,750	4,000	55
Panda Express	Susan	Wong	(626) 625-8588	800	2,000	51
Brioche Doree	Michael	Hoerner	(469) 660-2275	200	3,000	50
Charley's Philly Steaks	John	Woo	(614) 923-4730	600	2,000	50
Jamba Juice	Mike	Clem	(615) 982-4446	800	20,000	50
Jamba Juice	Brent	Habakangas	(480) 586-1449	800	2,000	50
Rita's Italian Ice	Ty	Brewster	(623) 332-3201	400	1,500	50
sweetFrog Premium Frozen Yogurt	Walter	Mejia	(480) 362-4353	1,200	2,000	50
Yogen Fruz	Irena	Rakhamimov	(905) 479-8762	150	1,500	50
Robeks Fresh Juices & Smoothies	Jimmer	Bolden	(310) 727-0500	250	1,200	50
Church's Chicken	Monica	Marty	(770) 350-3800	1,850	2,200	50
Famous Famiglia	Giorgio	Kolaj	(914) 328-4444	1,000	2,500	50
Little Caesars Pizza	Brian	Haley	(949) 291-6449	12	1,400	50
Little Caesars Pizza	Bob	Karwan	(313) 471-6541	1,400	1,600	50
Little Caesars Pizza	Robert	Karwan	(980) 229-6446	1,400	1,600	50
McDonald's	Lori	Nunez	(858) 699-6360	800	4,500	50
McDonald's	Darla	Bowen	(602) 918-4625	800	4,500	50
McDonald's	Matt	Harlin	(801) 838-9632	800	4,500	50
Mr. Pita	Chris	Konja	(248) 363-4580	1,500	2,500	50
Quiznos	Brett	Larrabee	(952) 353-0199	1,000	3,000	50

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Taco Del Mar	Brett	Larrabee	(952) 353-0199	1,000	3,000	50
TacoTime	Walter	Mejia	(480) 362-4353	500	2,000	50
Golden Krust	Lorraine	Hawthorne-Morrison	(914) 575-2389	250	3,500	50
Panda Express	Brian	Jarvis	(626) 372-8547	1,800	2,200	50
Crisp & Green	Connor	Bruns	(443) 415-0314	2,200	2,800	49
Pizza Forno	Andrew	Cheung	(416) 605-9581	500	1,000	40
SONIC Drive-In	Joe	Morian	(303) 579-3827	1,500	1,800	40
SONIC Drive-In	Russ	Holland	(770) 364-2018	1,500	1,800	40
Johnnie's New York Pizzeria	Walter	Mejia	(480) 362-4353	750	2,000	40
Johnny Rockets	Scot	Hobert	(888) 856-4669	1,500	2,300	40
Johnny Rockets	Matt	Adamczyk	(310) 887-6248	1,500	2,300	40
Olive Garden	Marc	Braun	(407) 245-4046	6,400	7,500	40
Olive Garden	Heather	Bogden	(801) 930-6750	6,400	7,500	40
Golden Corral	David	Conklin	(919) 781-9310	8,032	10,308	40
Marco's Pizza	Jacob	Webb	(801) 915-4675	1,600	2,000	40
Marco's Pizza	Joe	Stephens	(419) 701-8106	1,400	1,500	40
Marco's Pizza	Keith	Sizemore	(567) 408-9303	1,400	1,500	40
Wayback Burgers	Ron	Greytak Jr	(203) 649-3398	1,600	2,000	40
Auntie Anne's	Brent	Habakangas	(480) 586-1449	180	700	35
Auntie Anne's	Mike	Clem	(615) 982-4446	180	700	35
Auntie Anne's	Keenan	Delaney	(810) 636-9247	180	700	35
Bruster's Real Ice Cream	Dave	Guido	(724) 774-4250	1,200	1,600	35
Carvel	Brent	Habakangas	(480) 586-1449	100	500	35
Krispy Kreme Doughnuts	Ben	LaForest	(336) 725-2981	1,400	2,800	35
Marble Slab Creamery	Justin	Nedelman	(310) 402-0608	600	1,300	35
Culver's	Todd	Rymer	(608) 644-2115	45,000	50,000	35
Culver's	Peter	Siepe	(608) 644-2695	45,000	50,000	35
Jack in the Box	Sandy	Ayers	(661) 615-3006	1,300	3,000	35
Taco Maker	Nelson	Rivera	(407) 409-4714	1,000	2,000	35
Longhorn Steakhouse	Marc	Braun	(407) 245-4046	5,000	6,000	35
Texas de Brazil	Anil	Sekhri	(305) 491-2520	6,000	6,000	35
The Ainsworth	Eileena	Kim	(212) 741-0646	5,000	8,000	35
Nathan's Famous	Susan	McCann	(516) 338-8500	500	3,000	35
Applebee's	Mark	Figurelli	(724) 730-3935	5,000	6,000	33
Great American Cookies	Justin	Nedelman	(310) 402-0608	600	1,100	30
Planet Smoothie	Walter	Mejia	(480) 362-4353	800	1,400	30
Surf City Squeeze	Walter	Mejia	(480) 362-4353	250	250	30
The Habit Burger Grill	Shannon	Coleman	(949) 291-3229	2,600	2,800	30

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Longhorn Steakhouse	Heather	Bogden	(801) 930-6750	5,000	6,000	30
Pollo Campero	Allyn	Taylor	(972) 770-2800	1,400	3,000	30
Round Table Pizza	Justin	Nedelman	(310) 402-0608	600	1,100	30
Freddy's Frozen Custard & Steamburgers	John	Gilroy	(314) 482-3112	2,600	3,500	27
Carvel	Mike	Clem	(615) 982-4446	2,800	3,200	25
Cinnabon	Keenan	Delaney	(810) 636-9247	1,000	1,500	25
Cinnabon	Brent	Habakangas	(480) 586-1449	300	900	25
Cinnabon	Mike	Clem	(615) 982-4446	1,000	15,000	25
Foxtrot Delivery Market	Molly	Sandza	(202) 494-2433	3,000	3,000	25
Saladworks	Brian	Farris	(610) 825-3080	500	2,000	25
Smoothie King	Andrea	Witt	(940) 783-3546	800	1,600	25
Bojangles'	Robin	Weiner	(980) 580-1827	2,800	3,300	25
Burger King	Ronak	Khemlani	(305) 378-7036	1,000	3,500	25
Burger King	William	Washington	(267) 227-2648	1,000	3,500	25
Burger King	Mike	Bacarro	(585) 576-7392	1,000	3,500	25
Chick'nCone	Jonathan	Almanzar	(212) 664-0550	300	1,000	25
Which Wich	Jeff	Vickers	(214) 747-9424	600	1,800	25
Big Mama's & Papa's Pizzeria	Ray	Perry	(323) 661-2929	2,000	3,000	25
Cracker Barrel	Ric	Cervantes	(615) 444-5533	10,000	12,000	25
Ginger Sushi Bistro	Walter	Mejia	(480) 362-4353	3,500	4,500	25
Kura Revolving Sushi Bar	Robert	Kluger	(949) 966-9385	5,000	5,500	25
BurgerFi	Charlie	Gaston	(786) 803-8179	2,200	3,200	25
Ginger Sushi Bistro	Mike	Kumelski	(602) 393-6614	3,500	4,500	25
Great Steak & Potato Company	Walter	Mejia	(480) 362-4353	650	2,000	25
Pizza Patron	Marsha	Schneider	(972) 698-7900	800	1,200	25
Schlotzsky's	Mike	Clem	(615) 982-4446	2,100	3,600	25
L&L Hawaiian Barbecue	Josie	Akana	(808) 951-9888	1,000	1,800	24
HWY 55 Burgers Shakes & Fries	Andy	Moore	(919) 635-0902	2,400	2,800	22
Yard House	Marc	Braun	(407) 245-4046	10,000	12,000	22
JARS Sweets & Things	John	Moates	(479) 876-8174	750	1,500	20
Paris Baguette Cafe	David	Chung	(562) 946-2010	1,500	2,500	20
Sloan's Ice Cream	David	Wild	(561) 839-3000	2,000	2,500	20
Teaspoon	Karim	Kheir	(650) 924-5333	1,500	2,500	20
Bowled	Roberto	Sgueglia	(518) 598-4814	1,200	1,600	20
Carl's Jr.	Stephen	Smith	(615) 538-9174	2,360	3,037	20
Domino's	Eric	Meerschaert	(734) 930-3030	1,200	3,000	20

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
PowerSoul Cafe	Dina	Mitchell	(702) 496-5035	500	1,250	20
Togo's	John	Dyer	(949) 351-1610	1,200	1,800	20
Wendy's	Angela	Coppler	(614) 760-2025	2,000	2,950	20
Wendy's	Michael	Scheckel	(470) 718-9634	2,000	2,950	20
Fuddruckers	Bill	Gordon	(713) 329-6880	4,500	5,000	20
Maui Tacos	Jeff	Endervelt	(800) 820-5039	1,800	2,400	20
Rock Bottom Restaurant & Brewery	Ed	McGraw	(315) 382-4773	8,000	9,000	20
Tapville Social	Joshua	Patrick	(817) 207-7220	1,000	5,000	20
Big Deal Burger Co.	Ray	Bodnar	(908) 607-8001	1,500	2,200	20
Freddy's Frozen Custard & Steakburgers	Steve	Bowler	(801) 947-8396	2,800	3,600	20
Hot ChikN KitchN	Anthony	Sarago	(571) 398-2145	1,800	3,000	20
Pancho's Mexican Grill	Nanette	Beiner	(319) 545-6565	2,000	2,400	20
Pollo Tropical	Lisette	Zamora	(972) 702-9300	3,800	3,800	20
Tijuana Flats	Eric	Taylor	(407) 506-1456	2,250	2,600	20
Wing Boss	Ray	Bodnar	(908) 607-8001	1,500	2,200	20
BreWingZ Sports Bar and Grill	Manish	Agrawal	(281) 421-7600	1,800	2,200	18
1000 Degrees Pizza	Damon	Di Placido	(215) 275-1679	1,500	1,800	18
Fuzziwigs Candy Factory	Kayo	Folsom	(970) 247-2770	700	1,200	15
Kolache Factory	Aaron	Nielsen	(281) 829-6188	1,500	1,800	15
Lenny's Grill & Subs	Daniel	Moran	(901) 753-4002	1,500	2,500	15
Burger 21	Jim	Sullivan	(813) 327-7870	2,400	3,000	15
Layne's Chicken Fingers	Garrett	Reed	(469) 294-6638	2,200	2,400	15
Ranch 1 Grilled Chicken	Walter	Mejia	(480) 362-4353	750	2,000	15
Samurai Sam's Teriyaki Grill	Walter	Mejia	(480) 362-4353	800	1,500	15
Baja Bistro	Greg	Caldwell	(540) 529-2290	2,000	3,000	15
BJ's Restaurant & Brewhouse	Sujit	Shah	(714) 500-2460	8,500	8,500	15
Drake's	Matt	Couch	(859) 335-6500	5,000	8,000	15
Fridays on the Fly	Jorge	Wesby	(972) 662-5400	2,500	2,500	15
Red Robin Gourmet Burgers	Doug	Chojnowski	(732) 370-3936	4,500	5,800	15
T.G.I. Friday's	Jorge	Wesby	(972) 662-5400	6,500	9,000	15
Ted's Montana Grill	Ed	Lee	(404) 233-8450	4,200	5,000	15
Jason's Deli	Greg	Messina	(409) 838-1976	4,500	5,000	15
Koibito Poke	Rocco	Lents	(480) 306-8440	2,200	3,500	15
Torchy's Tacos	Julie	Krupa	(919) 818-0522	3,600	4,400	15

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
The New York Butcher Shoppe	Jimmy	Wright	(864) 678-5927	1,000	2,000	13
Piara Pizza	Stefan	Siegel	(818) 857-2324	800	1,200	13
Bambu	Marc	Gemen	(303) 810-1212	1,000	2,000	12
Teriyaki Experience	Jamie	Nugent	(905) 337-7777	350	1,400	12
Raising Cane's	Dale	Goss	(972) 375-2551	2,500	4,000	12
Raising Cane's	Paxton	Sandidge	(214) 263-6808	2,800	4,000	12
Raising Cane's	David	Stukalin	(713) 547-5556			12
Beef O'Brady's	Shary	Thur	(202) 823-4444	4,000	6,000	12
Sunny Street Cafe	Scott	Moffitt	(614) 396-5030	4,000	6,000	12
The Toasted Yolk Cafe	Chris	Milton	(936) 827-4692	4,000	6,000	12
Twin Peaks Restaurants	Michael	Locey	(678) 488-9566	5,000	8,000	12
Au Bon Pain	Ericka	Garza	(214) 563-8893	1,200	2,000	12
Crab N Spice	Devin	Conner	(949) 398-5162	2,500	3,500	12
Sauce On The Side	Brad	Eaton	(314) 803-8030	2,000	3,500	12
Uncle Sharkii Poke Bar	Raymond	Reyes	(916) 478-1016	400	1,200	12
Uncle Sharkii Poke Bar	Rick	Gutierrez	(281) 445-0033	400	1,200	12
WNB Factory	Shary	Thur	(202) 823-4444	1,300	2,500	12
Fish City Grill	Dave	Orenstein	(214) 335-0747	2,000	3,000	11
Ben & Jerry's	Paula	Glasmann	(802) 923-2413	150	1,200	10
Emerald City Smoothie	Julie	Vance	(888) 860-0367	600	1,000	10
Mrs. Fields	Paul	Correale	(480) 434-1230	500	1,000	10
Nestle Toll House Cafe	Kimberly	Tauch	(214) 641-1804	1,400	1,800	10
Orange Leaf Frozen Yogurt	Sherif	Mityas	(214) 432-5622	1,100	1,500	10
Philly Pretzel Factory	Frank	Weiss	(215) 338-4606	850	1,600	10
Port of Subs	Healey	Mendicino	(775) 336-4708	1,000	1,500	10
Qwench Juice Bar	Brian	Clayton	(832) 722-8526	1,000	2,000	10
Red Mango	Sherif	Mityas	(214) 432-5622	1,100	1,500	10
Rocky Mountain Chocolate Factory	Greg	Pope	(800) 438-7623	600	1,000	10
See's Candies	Kathy	Pelzman	(650) 827-3236	1,200	1,600	10
SmallCakes Cupcakery	Kendall	Booth	(850) 231-1127	4,000	7,000	10
Smoothie Factory	Sherif	Mityas	(214) 432-5622	1,100	1,500	10
Tasti D-Lite	Walter	Mejia	(480) 362-4353	300	700	10
TCBY	Paul	Correale	(480) 434-1230	500	1,000	10
The Dolly Llama	Adam	Goldschmidt	(917) 902-1154	1,200	1,800	10
Sweet Paris Creperie & Cafe	Alberto	Landero	(713) 266-2509	2,000	2,500	10

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Chinese Gourmet Express	Michael	Zorehkey	(949) 300-3656	600	1,500	10
Daddy's Chicken Shack	Jonathan	Najjar	(972) 484-6646	1,500	2,500	10
Daddy's Chicken Shack	Pace	Webb	(310) 467-9807	1,500	2,500	10
El Pollo Loco	Cheryl	Fry	(949) 218-3458	2,700	3,000	10
Fazoli's	Steve	Bailey	(417) 882-0073	2,600	3,600	10
Kitchen United Mix	Howard	Samuels	(818) 817-9500	8,000	12,000	10
Krystal	Dan	James	(770) 351-4500	1,788	2,200	10
Local Kitchens	Tracy	Chiao	(415) 812-0288	1,000	2,000	10
Moe's Southwest Grill	Brent	Habakangas	(480) 586-1449	2,200	2,600	10
Papa Romano's	John	Burnsfield	(248) 363-4580	1,500	2,500	10
Philly Connection	John	Pollock	(678) 517-5900	1,200	1,800	10
Potato Corner	Guy	Koren	(323) 951-1155	800	1,500	10
Sbarro	Laurie	Christensen Betts	(619) 889-5509	800	2,000	10
Taco Bueno	Guillermo	Perales	(972) 620-2287	2,000	3,000	10
Taco Villa	Greg	Sherman	(817) 377-6200	1,000	2,500	10
White Castle	Brian	Walkerly	(614) 559-2573	3,200	5,000	10
Aurelio's is Pizza	Joe	Aurelio	(708) 798-0080	2,000	3,500	10
Bakers Square Restaurant & Pies	Manny	Packing	(858) 646-4725	4,000	6,000	10
Boston Pizza	Max	Joyner	(972) 484-9022	5,300	6,000	10
Boston's Restaurant & Sports Bar	Max	Joyner	(972) 484-9022	5,300	6,000	10
California Pizza Kitchen	David	O'Barr	(310) 342-4762	4,500	6,500	10
Chica	Taryn	Brandes	(212) 230-5708	6,000	8,500	10
Chicago's Original Real Urban BBQ	Manny	Packing	(858) 646-4725	4,000	6,000	10
Clark Crew BBQ	Manny	Packing	(858) 646-4725	6,000	8,000	10
Granite City Food & Brewery	Manny	Packing	(858) 646-4725	7,000	8,000	10
Grimaldi's Pizzeria	Michael	Flaum	(480) 947-7100	3,500	6,000	10
Houlihan's	Rodney	Lerner	(713) 386-7082	5,000	7,000	10
Huey Magoo's	Andy	Howard	(214) 293-1564	2,000	3,500	10
McAlister's Deli	Mike	Clem	(615) 982-4446	2,200	2,800	10
Melt Bar and Grilled	Jim	Stonehill	(216) 378-1220	1,500	2,800	10
Miller's Ale House	Chuck	Arnott	(407) 547-1167	7,200	7,200	10
Nando's PERI-PERi Chicken	Ryan	Welch	(202) 697-5222	3,000	3,000	10
OEB Breakfast Co.	Dave	Orsten	(780) 916-5288	3,500	5,000	10

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Outback Steakhouse	Annette	Rodriguez	(813) 282-1225	5,600	7,300	10
Outback Steakhouse	Angela	Oliveri	(425) 250-3281	5,600	7,300	10
Outback Steakhouse	Jason	Baker	(713) 621-2910	5,600	7,300	10
Piada Italian Street Food	Lance	Juhas	(937) 405-7833	2,500	3,000	10
Red Lobster	Elizabeth	Crago	(415) 983-2700	5,500	6,500	10
Rice & Company	Leon	Wu	(702) 463-8000	4,000	6,000	10
Rosa Mexicano	Greg	Sherman	(817) 377-6200	1,000	2,500	10
Savannah Seafood Shack	Mark	Treptow	(703) 537-5384	3,000	5,000	10
Sekushi	Leon	Wu	(702) 463-8000	700	2,500	10
Shoney's	Ed	Lee	(404) 233-8450	4,500	5,500	10
Tahoe Joe's Famous Steakhouse	Manny	Packing	(858) 646-4725	7,000	8,000	10
The Counter Custom Burgers	Walter	Mejia	(480) 362-4353	2,700	3,200	10
The Lobstah Trap	Leon	Wu	(702) 463-8000	4,000	6,000	10
Village Inn Pancake House	Manny	Packing	(858) 646-4725	4,000	6,000	10
World of Beer	Ryan	McCarthy	(813) 926-9300	2,000	3,000	10
Yong Kang Street Dumpling & Noodle House	Leon	Wu	(702) 463-8000	700	2,500	10
BB.Q Chicken	Sunny	Kim	(201) 926-0972	1,500	5,000	10
Beef-a-Roo	Patricia	AmecAngelo	(732) 509-2835	2,500	3,500	10
Big Chicken	Sam	Stanovich	(702) 675-3333	2,500	3,500	10
Blue Burro	Ivan	Flores	(619) 403-4248	1,800	2,200	10
Bonchon	Greg	Burnthorn	(212) 273-1111	3,200	5,200	10
Cafe Rio Mexican Grill	Grant	Gruidinger	(720) 877-3242	1,000	2,500	10
Cafe Rio Mexican Grill	Joe	Mills	(801) 930-6755	1,000	2,500	10
Cajun Cafe	Leon	Wu	(702) 463-8000	500	1,000	10
Cheba Hut Toasted Subs	Marc	Torres	(970) 420-5255	2,200	2,600	10
ChickeNow	Leon	Wu	(702) 463-8000	700	2,500	10
China Max	Leon	Wu	(702) 463-8000	700	900	10
CiCis Pizza	David	Copeland	(214) 545-6904	3,200	4,000	10
Curry Pizza House	Gursewak	Gill	(510) 796-7800	2,000	3,500	10
DJ's Taco Bar	Leon	Wu	(702) 463-8000	700	2,500	10
Egg N Bird	Irene	Noyola	(949) 265-8000	2,400	3,500	10
German Doner Kebab	Nigel	Belton	(978) 831-7921	400	3,000	10
Honeygrow	Walt	Harkins	(215) 545-1206	2,000	3,000	10
Kelly's Roast Beef	Neil	Newcomb	(919) 225-6491	1,800	3,000	10
Killer Burger	Shannon	Vizenor	(360) 823-8003	2,500	3,500	10

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Kona Poke	Ernie	Falco III	(407) 492-3448	250	1,500	10
Little Tokyo	Leon	Wu	(702) 463-8000	700	900	10
Mahana Fresh	Jeff	Tarlton	(619) 966-6143	2,500	3,500	10
Moe's Southwest Grill	Mike	Clem	(615) 982-4446	2,200	2,600	10
Naf Naf Grill	Steven	Corp	(813) 748-6288	2,000	2,500	10
Noodles & Company	Dawn	Rheinlander	(470) 707-5995	2,500	2,500	10
Noodles World Kitchen	Eric	Briggs	(720) 214-1900	2,400	2,800	10
Osmow's	Ben	Osmow	(647) 967-1883	1,000	1,500	10
Potbelly Sandwich Shop	Tom	Maraist	(770) 265-1237	1,800	2,500	10
Poukei	Leon	Wu	(702) 463-8000	700	2,500	10
Qdoba Mexican Eats	David	Le Mons	(858) 766-4880	1,800	2,200	10
SoBol	Robert	Gilman	(516) 603-2406	900	1,200	10
Souper Salad Express	Sherif	Mityas	(214) 432-5622	1,100	1,500	10
Tacomasa	Ivan	Flores	(619) 403-4248	1,800	2,200	10
Texas Burger	Greg	Sherman	(817) 377-6200	1,000	2,500	10
Thai Max	Leon	Wu	(702) 463-8000	700	2,500	10
The Original Hot Dog Factory	Adam	Goldschmidt	(917) 902-1154	1,800	2,500	10
zpizza	Chris	Bright	(949) 200-7902	1,000	1,500	10
Cooper's Hawk Winery & Restaurants	Rosi	Delia	(484) 567-2828	8,000	10,000	9
Great Wraps	Robert	Solomon	(404) 248-9900	600	1,700	8
Ruth's Chris Steak House	Nancy	Erickson	(727) 450-6962	10,000	12,000	8
Trudy's Authentic Tex-Mex	David	Gonzalez	(469) 759-9413	5,000	6,000	8
Newk's Eatery	Christie	Fitts	(704) 219-3308	4,000	5,000	8
Zoup!	Ty	Brewster	(623) 332-3201	1,200	1,700	8
Bonanza Steakhouse	Justin	Nedelman	(310) 402-0608	2,000	5,000	7
Bonefish Grill	Annette	Rodriguez	(813) 282-1225	4,800	6,800	7
Bonefish Grill	Angela	Oliveri	(425) 250-3281	5,300	6,600	7
Pita Mediterranean Street Food	Adam	Brown	(404) 255-5210	1,400	2,000	7
Anthony's Coal Fired Pizza	John	Reale	(954) 618-2000	2,800	4,000	6
Bob Evans Farms	Mel	Valiquett	(866) 616-6464	5,000	5,200	6
Cheddar's Scratch Kitchen	Marc	Braun	(407) 245-4046	7,900	8,500	6
Cheddar's Scratch Kitchen	Heather	Bogden	(801) 930-6750	7,900	8,500	6
Hudson House	Matt	McClain	(214) 755-7775	3,500	5,000	6
Island Wing Company	Dan	Wirtz	(404) 841-9383	5,500	6,500	6

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Cheeburger Cheeburger	Greg	Mallory	(248) 301-9205	2,200	2,800	6
Chicken Salad Chick	Matt	Reese	(662) 380-2124	2,700	2,900	6
Chicken Salad Chick	Terry	McKee	(334) 292-3611	2,700	2,900	6
East Hampton Sandwich Co.	Matt	McClain	(214) 755-7775	2,200	2,800	6
Lucky's Hot Chicken	Matt	McClain	(214) 755-7775	2,500	3,500	6
Shake Shack	Carren	Coston	(646) 747-3085	3,000	3,500	6
Westside Pizza	Ty	Brewster	(623) 332-3201	2,800	4,000	6
Abbott's Frozen Custard	Brenden	Drew		900	1,200	5
Baya Bar	Bill	Loesch	(917) 232-8239	1,000	1,500	5
Cuppa Yo Frozen Yogurt	Keith	Clayton	(951) 710-7007	1,000	1,500	5
Handel's Homemade Ice Cream & Yogurt	Zach	Leffers	(949) 270-8203	1,600	2,300	5
Insomnia Cookies	Daniel	Bodner	(212) 401-0039	500	1,000	5
Omaha Steaks	Abe	Schroen	(402) 597-3000	1,200	1,500	5
Pinkberry	Walter	Mejia	(480) 362-4353	1,000	2,000	5
Stella's Ice Cream	Chad	Hartley	(208) 477-1562	1,200	1,800	5
We're Rolling Pretzel Company	Kevin	Krabill	(330) 823-0575	200	1,000	5
SKIPTOWN	Hayden	Peterson	(435) 659-8747	20,000	25,000	5
The Brass Tap Craft Beer Bar	Shary	Thur	(202) 823-4444	2,500	3,500	5
Arctic Circle	Scott	Ricks	(509) 965-7890	2,500	3,500	5
Balance Grille	Prakash	Karamchandani	(419) 297-1937	1,200	2,000	5
Captain D's	Phil	Russo	(615) 231-2011	1,500	3,000	5
Cook Out	Jeremy	Reaves	(866) 547-0011	1,000	3,000	5
Fatburger	Justin	Nedelman	(310) 402-0608	1,500	2,300	5
Good Times Burgers & Frozen Custard	Donald	Stack	(303) 384-1400	2,000	2,700	5
In-N-Out Burgers	Matt	Anderson	(801) 682-0480	2,900	4,000	5
PLNT Burger	Ben	Kaplan	(216) 798-5588	2,500	3,000	5
Steak Escape	Donnie	Marks	(614) 633-6872	500	3,000	5
Fat Shack	Danny	Raffle	(424) 281-3701	1,200	2,500	5
Healthy James	Greg	George	(910) 228-1995	500	1,500	5
Artichoke Basille's Pizza	Sal	Basile	(610) 653-6161	4,000	6,000	5
Bahama Breeze	Marc	Braun	(407) 245-4046	7,200	8,000	5
Barrio Queen	Manny	Packing	(858) 646-4725	6,000	8,000	5
Beef O'Brady's	Jamie	Cecil	(813) 226-2333	1,500	2,500	5
Big Boy	Tom	Jablonski	(586) 755-8108	3,000	6,500	5
Buca di Beppo	John	Thall	(407) 903-5538	1,500	3,500	5

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Buffalo's Cafe & Express	Justin	Nedelman	(310) 402-0608	1,700	3,500	5
Cactus Club Cafe	Amy	Calcutt	(604) 714-2025	5,000	6,000	5
Cadillac Ranch	Rodney	Lerner	(713) 386-7082	7,000	9,000	5
Carrabbas Italian Grill	Annette	Rodriguez	(813) 282-1225	5,900	6,800	5
Chart House	Rodney	Lerner	(713) 386-7082	8,000	12,000	5
Chevy's Fresh Mex	Shaun	Benesch	(562) 346-1264	5,000	8,000	5
Chop House Burger	Nafees	Alam	(214) 231-3035	4,500	4,500	5
Chuck Lager America's Tavern	Paul	Fischetti	(321) 243-4937	6,000	10,000	5
Chuy's	Jon	Switzer	(512) 368-7091	5,500	7,500	5
CopaCabana Brazilian Steakhouse	Jeremia	Rudan	(650) 615-9120	7,000	13,000	5
Copper Blues Rock Pub & Kitchen	Megan	Schmidt	(312) 878-7633	8,000	12,000	5
Costa Vida	Bryant	Bishop	(801) 722-4687	3,000	5,000	5
Country Kitchen	Charles	Mocco	(888) 359-3235	3,000	5,000	5
CRU Hemp Lounge	Adam	Goldschmidt	(917) 902-1154	4,000	5,000	5
Dirty Birds Bar and Grill	Adam	Jacoby	(619) 804-6403	1,800	3,000	5
Eggs Up Grill	Ricky	Richardson	(864) 310-2408	2,000	3,000	5
Eggspectation	Shary	Thur	(202) 823-4444	4,000	4,500	5
FlatTop Grill	Bill	Chaff	(423) 802-9666	5,500	7,000	5
Fleming's Prime Steakhouse & Wine Bar	Annette	Rodriguez	(813) 282-1225	6,200	8,200	5
Fogo de Chao	Hunter	Stansbury	(972) 361-6285	8,000	10,000	5
Fuzzy's Taco Shop	Andie	Smirl	(817) 624-8226	4,000	6,000	5
Gordon Biersch	Ed	McGraw	(315) 382-4773	5,000	10,000	5
Grand Lux Cafe	Robert	Schnur	(310) 282-5300	7,500	15,000	5
Guzman y Gomez	Chris	Armbruster	(949) 370-6829	5,000	6,000	5
Hard Rock Cafe	David	Pellow	(954) 488-7800	5,000	6,000	5
International House of Pancakes - IHOP	Jim	Darby	(818) 637-3049	5,000	7,000	5
Jet's Pizza	Toni	Werner	(586) 268-5870	1,500	2,000	5
JINYA Ramen Bar	Mike	Larue	(949) 275-0228	2,200	5,000	5
Joe's Crab Shack	Rodney	Lerner	(713) 386-7082	5,500	6,000	5
La Madeleine Country French Cafe	Christine	Johnson	(214) 616-0592	4,750	5,000	5
Logan's Roadhouse	Ed	McGraw	(315) 382-4773	6,000	8,000	5
Maman NYC	Taryn	Brandes	(212) 230-5708	1,500	2,000	5
Medium Rare	Mark	Bucher	(301) 775-7903	3,000	3,500	5

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Mellow Mushroom	Sandy	Howard	(404) 924-2267	4,000	5,000	5
Morton's Steakhouse	Rodney	Lerner	(713) 386-7082	8,000	9,000	5
Mr Brews Taphouse	Mark	Leach	(847) 519-7582	2,800	3,800	5
Ojos Locos Sports Cantina	Darren	Bothe	(214) 680-7099	4,500	7,000	5
Paul Martin's American Grill	Russell	Friend	(949) 233-6029	5,500	6,500	5
Pizza Craft	Marc	Falsetto	(786) 395-9910	3,000	6,000	5
Planta	Taryn	Brandes	(212) 230-5708	5,000	5,000	5
Quaker Steak & Lube	David	DeBois	(724) 981-6571	5,000	10,000	5
Rainforest Cafe	Rodney	Lerner	(713) 386-7082	8,000	18,000	5
Rock n Roll Sushi	Dan	Wirtz	(404) 841-9383	7,200	8,000	5
Saltgrass Steak House	Rodney	Lerner	(713) 386-7082	8,000	12,000	5
Smokey Bones	Joey	Stewart	(931) 446-0026	6,000	6,500	5
Smokin' Oak Wood Fired Pizza & Taproom	Chris	Brown	(201) 249-4820	5,000	8,000	5
Tabu Shabu	Jeff	Chon	(310) 999-3099	1,300	2,000	5
Tacocraft Taqueria & Tequila Bar	Marc	Falsetto	(786) 395-9910	3,000	6,000	5
The 3rd Spot	Edie	Weintraub	(404) 436-1045	3,000	6,000	5
The Cheesecake Factory	Robert	Schnur	(310) 282-5300	7,500	15,000	5
The Old Spaghetti Factory	John	Malosh	(503) 225-0433	9,000	10,000	5
Wild Salsa	Nafees	Alam	(214) 231-3035	4,500	4,500	5
Yolk	Spero	Adamis	(312) 348-1000	4,800	5,200	5
Straw Hat Pizza	David	Rock	(650) 566-2202	2,500	4,000	5
Aladdin's Eatery	Fares	Chamoun	(216) 226-2020	2,500	3,200	5
Bd's Mongolian Grill	Bill	Chaff	(423) 802-9666	5,500	7,000	5
California Tortilla	Aaron	Goldberg	(301) 545-0035	2,000	3,000	5
Chicken Guy!	Mark	Ramage	(254) 644-6035	3,500	6,000	5
Chicken In A Barrel	Ty	Brewster	(623) 332-3201	1,500	2,500	5
Chopt Creative Salad Company	Craig	Hantgan	(212) 888-8282	2,000	3,000	5
Chronic Tacos	Michael	Mohammed	(949) 680-4602	1,500	2,400	5
Common House	Julia	Davis	(804) 432-1481	25,000	35,000	5
Cowboy Chicken	Joaquin	Orozco	(281) 445-0033	2,800	3,000	5
Even Stevens Sandwiches	Hayden	Peterson	(435) 659-8747	2,000	5,000	5
Gus's World Famous Fried Chicken	Wendy	McCrary	(901) 567-5261	2,000	3,500	5
Hawaiian Bros.	Mitch	Truster	(816) 215-4855	3,200	4,000	5

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Henry's Sandwich Station	Marc	Falsetto	(786) 395-9910	1,500	2,500	5
Little Greek Fresh Grill	Nick	Vojnovic	(813) 245-3934	1,000	2,000	5
Miller's Famous Sandwiches	Gwen	Graham	(401) 434-6678	1,200	2,000	5
Mission BBQ	Matt	Mandel	(484) 567-2831	3,000	4,000	5
Mooyah Burger & Fries	Mike	Sebazco	(214) 310-0768	1,500	2,300	5
Nick The Greek	Hayden	Peterson	(435) 659-8747	2,000	3,000	5
Organic Krush	Alex	Berentzen	(516) 203-4958	2,000	3,000	5
Original ChopShop	Chris	Michelson	(480) 794-1536	4,000	7,000	5
Paco & Lime	Connor	Bruns	(443) 415-0314	2,500	2,800	5
Pei Wei	Chris	Barney	(561) 699-2766	2,900	3,200	5
Pei Wei	Julie	Loughborough	(972) 457-9300	2,900	3,200	5
PieZoni's Pizza	Victor	Martinez	(401) 431-1500	1,800	3,000	5
Pita Pit	Bill	Willfrong	(208) 765-3326	1,300	1,600	5
Pita Pit	Ty	Brewster	(623) 332-3201	1,300	1,600	5
Pizza Twist	Harpreet	Dahyia	(916) 752-0178	3,500	5,000	5
Playa Bowls	Gary	Moss	(732) 556-6897	1,200	2,500	5
Rollerz Rolled Sandwiches	Walter	Mejia	(480) 362-4353	700	700	5
Rudy's Bar-B-Q	Chad	Parrish	(877) 609-3337	8,000	8,000	5
Shakey's Pizza	Sonia	Barajas-Najera	(626) 576-0616	5,500	7,000	5
Stalk & Spade	Connor	Bruns	(952) 567-5882	2,500	2,800	5
Thai Express	Mike	Kumelski	(602) 393-6614	500	1,000	5
The Buffalo Spot	Ivan	Flores	(619) 403-4248	1,500	2,500	5
The Hummus & Pita Co	Dave	Pesso	(212) 510-7405	1,200	1,800	5
Tom & Chee	Samir	Daoud	(513) 231-4541	1,800	2,400	5
Trailer Birds Hot Chicken	Ray	Bodnar	(908) 607-8001	1,500	2,200	5
Urban Bricks Pizza Co.	Amanda	Concha	(210) 201-0061	2,500	3,000	5
Wings Over	Dan	Leyva	(860) 666-9464	1,300	1,800	5
WOW American Eats	Ryan	Stansbury	(985) 792-5776	500	3,200	5
Your Pie Pizza	Reece	Stead	(404) 934-6100	1,800	3,000	5
HTeaO	Brad	Williamson	(806) 322-0660	1,800	3,000	4
It'Sugar	Howard	Samuels	(818) 817-9500	4,000	18,000	4
Savvy Sliders	Greg	Newman	(248) 406-7113	1,600	22,000	4
Copeland's of New Orleans	Glen	Slavich	(504) 830-1000	6,000	8,000	4
Hooters	Taylor	Bennett	(770) 951-2040	5,500	6,500	4
Jim 'n Nick's BBQ	Perry	Jones	(214) 478-0370	5,200	5,600	4
On The Border	Victoria	Albrand	(972) 499-3000	3,600	6,000	4
On The Border	Mike	Wood	(972) 499-3000	3,600	6,000	4

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Rusty Bucket Restaurant & Tavern	Keith	Rogers	(248) 245-5447	4,500	5,500	4
Tucanos Brazilian Grill	Lloyd	Goldstein	(301) 908-9797	7,000	8,000	4
B.Good	Gina	Venezia	(800) 315-6809	2,000	2,500	4
Fish Bowl Kitchen	Denise	Stavropoulos	(727) 858-8801	1,400	1,800	4
Juans Mexican Grill	Denise	Stavropoulos	(727) 858-8801	1,400	1,800	4
Pick Up Stix	Melissa	Roberts	(800) 400-7849	1,600	2,500	4
Jeremiah's Italian Ice	James	Mitchell	(407) 404-5024	800	1,200	3
Ponko Chicken	Kelly	Wilson	(770) 913-3912	1,300	2,500	3
Pretzelmaker	Justin	Nedelman	(310) 402-0608	250	1,500	3
TBaar	Gary	Lin	(877) 648-2227	1,200	1,800	3
Wow Wow Hawaiian Lemonade	Carol	Schillne	(480) 634-6934	1,000	1,500	3
Wow Wow Hawaiian Lemonade	Tim	Weiderhoft	(480) 695-6811	1,000	1,500	3
Pinkbox Doughnuts	Stephen	Siegel	(786) 314-9499	500	2,000	3
Honeysuckle Gelato	Mindy	Elms	(770) 729-2813	1,200	2,000	3
Voodoo Brewing Co.	Joseph	Amecangelo	(732) 509-2856	5,000	7,000	3
Bubbakoo's Burritos	Chris	Ives	(732) 974-8444	1,500	2,200	3
Hot Dog on a Stick	Justin	Nedelman	(310) 402-0608	600	1,800	3
Shoney's On The Go	Ed	Lee	(404) 233-8450	2,500	5,500	3
Elevation Burger	Justin	Nedelman	(310) 402-0608	1,500	2,300	3
Another Broken Egg Cafe	Jeff	Sturgis	(407) 440-0450	3,000	4,000	3
Bar Louie	Barry	Milinsky	(214) 845-4805	5,500	8,000	3
Benedict's Restaurant	Paul	Fetscher	(516) 889-7200	2,500	3,500	3
Bourbon Steak	Cori	Tahara	(310) 749-6680	6,000	8,000	3
Cafe Perko's Grill	Greg	Graber	(805) 269-6094	3,200	4,300	3
Chili's Bar & Grill	Deb	Chappell	(972) 980-9917	5,000	6,000	3
Cool Hand Luke's Steakhouse & Saloon	Greg	Graber	(805) 269-6094	3,200	4,300	3
Crack Shack	Brad	Giles	(801) 642-3800	3,000	3,500	3
Eddie V's	Marc	Braun	(407) 245-4046	5,000	6,000	3
Estiatorio Ornos	Cori	Tahara	(310) 749-6680	6,000	8,000	3
Giada	Michael	Speagle	(702) 927-6318	3,000	8,000	3
Gordon Ramsay Burger	Bill	Martens	(214) 725-1112	6,500	8,000	3
Gordon Ramsay Fish & Chips	Bill	Martens	(214) 725-1112	6,500	8,000	3

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Gordon Ramsay Pub & Grill	Bill	Martens	(214) 725-1112	6,500	8,000	3
Gordon Ramsay Steak	Bill	Martens	(214) 725-1112	6,500	8,000	3
Harry's	Matt	Couch	(859) 335-6500	5,000	8,000	3
Hell's Kitchen	Bill	Martens	(214) 725-1112	6,500	8,000	3
International Smoke	Cori	Tahara	(310) 749-6680	6,000	8,000	3
KyuRamen	Gary	Lin	(877) 648-2227	3,000	5,000	3
Malone's	Matt	Couch	(859) 335-6500	5,000	8,000	3
Marugame Udon	Russell	Friend	(949) 233-6029	5,000	8,000	3
Mo' Bettahs	Brad	Giles	(801) 642-3800	3,000	3,500	3
P.F. Chang's China Bistro	Jacqueline	Erny	(480) 679-6938	6,000	7,000	3
R&R Barbeque	Brad	Giles	(801) 642-3800	3,000	3,500	3
Ramsay's Kitchen	Bill	Martens	(214) 725-1112	6,500	8,000	3
Rib & Chop House	Doug	Braham	(406) 551-4982	6,000	8,000	3
Roy's Restaurant	Deborah	Hinson	(888) 445-7323	4,500	6,500	3
Seasons 52	Marc	Braun	(407) 245-4046	7,000	9,000	3
StripSteak	Cori	Tahara	(310) 749-6680	6,000	8,000	3
Swig	Kevin	Hansen	(801) 244-6904	3,000	3,500	3
The Bungalow Kitchen	Cori	Tahara	(310) 749-6680	6,000	8,000	3
The Capital Grille	Heather	Bogden	(801) 930-6750	9,000	10,000	3
The Capital Grille	Marc	Braun	(407) 245-4046	7,000	10,000	3
The Mexicano	Gil	Prado	(480) 221-3083	5,000	6,000	3
The Sicilian Baker	Gil	Prado	(480) 221-3083	5,000	6,000	3
The Sicilian Butcher	Gil	Prado	(480) 221-3083	5,000	6,000	3
Tin Fish Restaurant	Joseph	Melluso	(954) 766-4627	5,000	6,000	3
Tokyo Hot Chicken	Cori	Tahara	(310) 749-6680	6,000	8,000	3
Tuscan Prime Italian Chophouse	Michele	DiMeo	(410) 919-2072	6,000	8,000	3
Wild Salsa	Dennis	Leibovitz	(214) 572-8420	4,500	4,500	3
Alamo Drafthouse Cinemas	Chris	Drazba	(678) 488-8955	27,000	36,000	3
Blaze Pizza	Collins	Cogan	(310) 405-5721	2,250	2,750	3
Burrito Shak	Chase	Riker	(325) 227-0205	1,800	2,500	3
Crimson Coward	Ali	Hijazi	(562) 387-7584	1,400	1,800	3
Fajita Pete's	Carey	Martin	(713) 723-8100	1,200	1,800	3
Honeybee Burger	Adam	Weiss	(323) 673-2659	2,000	3,000	3
Pho-nomenal	Shary	Thur	(202) 823-4444	1,800	2,000	3
Pincho	Brad	Giles	(801) 642-3800	3,000	3,500	3

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Press Waffle Co.	Daniel	Frid	(214) 501-5108	1,000	3,200	3
Squisito Pizza & Pasta	Michele	DiMeo	(410) 919-2072	1,300	2,500	3
Via 313	Brad	Giles	(801) 642-3800	3,000	3,500	3
World of Sourdough	Matt	Harlin	(801) 838-9632	1,000	2,000	3
Bareburger	Euripides	Pelekanos	(718) 644-1638	2,500	3,000	2
Clean Juice	Brennan	Kerr	(484) 947-1387	1,000	1,500	2
Clean Juice	Navin	Bhutani	(917) 426-2426	900	1,600	2
Cru' - A Wine Bar	Noel	Petrin	(214) 880-9675	2,000	2,500	2
Einstein Bros Bagels	Leah	Hutyra	(303) 568-8004	1,000	3,000	2
Frutta Bowls	Robert	Winitsky	(215) 764-6363	1,200	1,800	2
Gelato Go	Alessandro	Alvino	(305) 397-8648	1,500	1,500	2
Insomnia Cookies	Keith	Chandler	(678) 761-0810	500	1,000	2
Jeni's Splendid Ice Cream	Wade	McDevitt	(215) 665-0060	900	1,800	2
Max Brenner	Yaniv	Shtanger	(212) 388-0030	3,000	5,000	2
Mr. Pickle's Sandwich Shop	Katie	Weeks	(602) 368-1372	1,500	2,000	2
Naf Naf Grill	Robert	Winitsky	(215) 764-6363	2,000	2,800	2
Nekter Juice Bar	James	Beus	(323) 280-3357	800	1,600	2
Noah's Bagels	Leah	Hutyra	(303) 568-8004	2,300	3,000	2
NobiliTea	Gavin	Fite	(214) 367-6404	1,000	1,500	2
Planet Sub	Sean	Kelly	(816) 730-7184	1,800	2,200	2
Pressed Juicery	Jennifer	Tronstein	(855) 755-8423	1,000	1,200	2
River Street Sweets	Donny	Moskovic	(845) 735-2373	1,500	3,000	2
Salt & Straw	Kim	Malek	(503) 954-1458	1,200	1,500	2
Scooter's Coffee	Jay	Mihulka	(636) 887-5369	1,000	1,800	2
Shouk	Kim	Stein	(202) 652-2338	800	1,800	2
The Beef Jerky Outlet	Steve	Lyons	(865) 934-8000	1,400	1,800	2
Thirst	Ethan	Cisneros	(909) 979-7302	800	1,200	2
Tin Roof A Live Music Joint	Bob	Franklin	(608) 444-6768	6,500	7,500	2
vomFASS	Elaine	Sugimura	(608) 204-0300	700	2,000	2
Yogurtology	Jordan	Levy	(813) 867-8628	1,500	1,800	2
A&W	Dave	Crowley	(859) 721-2332	350	2,500	2
Aloha Poke	Paul	Tripodes	(516) 449-3118	1,000	1,500	2
Buzzed Bull Creamery	Sherry	Sanchez	(512) 402-4404	1,300	2,000	2
Cava Mezze	Parker	Middleton	(602) 717-6810	1,800	2,300	2
Drive Shack	John	Dennis	(781) 396-5400			2
Earl of Sandwich	John	Thall	(407) 903-5538	250	3,200	2
Jollibee	Buck	Baker	(626) 262-8758	3,500	4,500	2
Mark Pi's	Mark	Pi	(614) 737-2550	1,500	2,000	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Mas Veggies	John	Billingsley	(617) 594-7753	2,000	3,000	2
Outback Steakhouse/Carrabba's Italian Grill Express	Annette	Rodriguez	(813) 282-1225	2,000	2,400	2
PDQ	Angela	Oliveri	(425) 250-3281	2,000	4,000	2
Roll Em Up	Benjamin	Ivie	(909) 606-8688	2,500	3,500	2
Taco John's	Brooks	Speirs	(800) 854-0819	2,500	4,000	2
Zoes Kitchen	Parker	Middleton	(602) 717-6810	2,400	4,500	2
Birdcode Hot Chicken	Peter	Levine	(203) 683-1567	2,500	2,500	2
Everytable	David	Firestein	(212) 741-2500	1,000	1,200	2
Mountain Mike's Pizza	Garrett	Snyder	(510) 537-0650	2,200	3,600	2
Ono Hawaiian BBQ	Joshua	Liang	(909) 594-3388	1,800	2,500	2
54th Street Grill & Bar	Michael	Walters	(972) 841-8800	5,000	7,000	2
Arooga's Grille House & Sports Bar	Keith	Swade	(717) 635-9464	5,000	7,000	2
Bad Daddy's Burger Bar	Donald	Stack	(303) 384-1400	800	3,700	2
Barcelona Wine Bar	Jessica	Curtis	(203) 352-8950	3,000	6,000	2
Barcelona Wine Bar	Hayden	Peterson	(435) 659-8747	3,000	6,000	2
Bartaco	Jessica	Curtis	(203) 352-8950	3,000	6,000	2
Bartaco	Scott	Lawton	(203) 505-0755	3,000	6,000	2
Bartaco	Hayden	Peterson	(435) 659-8747	3,000	6,000	2
Ben & Florentine	Walter	Mejia	(480) 362-4353	1,400	1,800	2
Benihana	Nancy	Erickson	(727) 450-6962	7,000	8,000	2
Black Bear Diner	Steve	Bowler	(801) 947-8396	4,800	5,500	2
Blue Sushi Sake Grill	Nick	Hogan	(402) 498-9660	5,000	5,500	2
Bombshells Restaurant and Bar	David	Simmons	(212) 532-3232	7,500	10,000	2
Bounce Sporting Club	Benny	Silman	(212) 675-8442	3,500	5,000	2
Bubba Gump Shrimp Company	Rodney	Lerner	(713) 386-7082	7,500	8,000	2
Bubba's 33	Scott	Ruderman	(502) 426-9984	6,500	7,800	2
Cafe at Pharr	Adam	Brown	(404) 255-5210	1,500	4,000	2
Cantina Laredo	Mike	Flippo	(972) 241-5500	6,500	8,000	2
Chuy's	Michael	Hatcher	(512) 473-2783	5,500	7,500	2
Connors Steak & Seafood	Tony	Watson	(865) 388-0421	7,000	8,000	2
Cooper's Hawk Winery & Restaurants	David	Orkin	(484) 567-2828	8,000	10,000	2
Daily Jam	Danielle	Scott	(443) 994-3304	1,500	3,000	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Del Frisco's Double Eagle Steak House	Rodney	Lerner	(713) 386-7082	5,500	6,200	2
Del Frisco's Grille	Rodney	Lerner	(713) 386-7082	7,500	8,000	2
Dinosaur Bar-B-Que	Mike	Nugent	(315) 579-0746	6,000	7,000	2
Earls Kitchen & Bar	Sharilyn	Mason	(604) 646-3842	8,500	10,000	2
Fatz	Tom	Clark	(864) 978-5368	5,000	6,000	2
Firebirds Wood Fired Grill	Steve	Kislow	(704) 944-5180	6,500	8,500	2
Flagship Commons	Nick	Hogan	(402) 498-9660	3,000	5,000	2
Flippin' Pizza	Carlos	Durazo	(833) 346-3547	1,500	2,000	2
Fogo de Chao	Rob	Rowe	(312) 543-3356	8,000	10,000	2
Gringo's Tex-Mex	Steve	Ybarra	(866) 474-6467	7,500	9,000	2
Hash Kitchen	Brad	Giles	(801) 642-3800	3,500	4,000	2
Hawkers Asian Street Fare	Mike	Stone	(407) 583-6334	1,000	1,500	2
Haywire	Stephen	Gallant	(989) 239-7728	2,000	2,500	2
Houston's	Robert	Wilkinson	(310) 968-5445	6,500	6,500	2
Howl At The Moon	Brian	Sweeney	(312) 644-2262	4,000	6,500	2
Huey Magoo's	Jon	Hellein	(407) 278-4597	2,000	3,500	2
Ida Claire	Stephen	Gallant	(989) 239-7728	2,000	2,500	2
Ida Claire	Jessica	Curtis	(203) 352-8950	2,000	2,500	2
J Gumbo's	Michelle	Barsotti	(502) 554-8983			2
Jimmy Changas	Steve	Ybarra	(866) 474-6467	2,500	3,000	2
Kincaid's Fish, Chops & Steaks	Rodney	Lerner	(713) 386-7082	5,500	6,000	2
Kinton Ramen	Jimmy	Kang	(647) 272-8410	1,500	2,000	2
Kirby Ice House	Russ	Morgan	(713) 524-2750	5,000	8,000	2
Landry's Seafood House	Rodney	Lerner	(713) 386-7082	5,500	6,000	2
Lazy Dog Restaurant and Bar	Nicole	Kalmikov	(657) 208-6920	8,000	9,000	2
Logan's Roadhouse	David	Orkin	(484) 567-2828	6,000	9,000	2
Lucille's Smokehouse BBQ	Michael	Dubin	(310) 795-9677	8,500	8,500	2
Luke's Lobster	Bryan	Holden	(207) 283-1303	500	2,500	2
Mad Mex	Cary	Klein	(412) 361-3272	4,500	6,500	2
Mai Tai	Rodney	Lerner	(713) 386-7082	5,500	6,000	2
Manuel's Mexican Food	John	Salazar	(602) 266-9111	2,400	3,000	2
Maple Street Biscuit Company	Timothy	Koplin	(863) 669-5078	2,600	3,200	2
Mitchell's Fish Market	Rodney	Lerner	(713) 386-7082	5,500	6,000	2
Modern Market	Robin	Robison	(650) 504-2114	2,500	3,000	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Moe's Original Bar B Que	Jeff	Pendleton	(877) 405-7427	2,000	3,500	2
Moe's Original Bar B Que	Dan	Wirtz	(404) 841-9383	2,000	3,500	2
Monkeypod Kitchen	Sara	Hill	(808) 263-0849	8,000	15,000	2
Oath Pizza	Tianna	Alfieri	(617) 285-0738	1,000	2,500	2
Ocean Prime Seafood Steaks & Cocktails	Keith	Rogers	(248) 245-5447	10,000	11,000	2
Old Chicago Pizza and Taproom	Maren	Martinson	(303) 598-8721	5,000	6,000	2
Perry's Steakhouse & Grille	Lesa	Sorrentino	(281) 480-3337	10,000	20,000	2
Planta	Steven	Salm	(647) 348-7000	5,000	5,000	2
Postino	Brent	Renner	(480) 542-0283			2
Quality Bistro	Taryn	Brandes	(212) 230-5708	3,000	4,500	2
Quality Eats	Taryn	Brandes	(212) 230-5708	3,000	4,500	2
Quality Italian	Taryn	Brandes	(212) 230-5708	4,500	7,000	2
Quality Meats	Taryn	Brandes	(212) 230-5708	3,000	4,500	2
RA Sushi Bar	Beth	Stute	(305) 593-0770	4,500	5,000	2
Ruby Sunshine	Kyle	Goggans	(508) 631-4762	3,500	4,500	2
Russo's New York Pizzeria	Anthony	Russo	(346) 802-4700	1,400	5,000	2
Silla Del Torro	Adam	Brown	(404) 255-5210	1,500	4,000	2
Silverlake Ramen	Aditya	Ramnath	(408) 203-5048	1,200	2,000	2
Sixty Vines	Stephen	Gallant	(989) 239-7728	8,000	9,000	2
Sixty Vines	Jessica	Curtis	(203) 352-8950	8,000	9,000	2
Slater's 50/50	Scott	Slater	(714) 685-1103	4,500	7,500	2
Solita Tacos & Margaritas	Shaun	Benesch	(562) 346-1264	2,800	7,500	2
Son of a Butcher Slider Bar	Dan	Stone	(813) 881-0055	2,000	2,500	2
Stockyard Burgers and Bones	Adam	Brown	(404) 255-5210	2,000	4,000	2
Strip House	Rodney	Lerner	(713) 386-7082	5,000	6,000	2
Taffer's Tavern	Mark	Treptow	(703) 537-5384	4,500	5,000	2
Taqueria Tsunami	Adam	Brown	(404) 255-5210	1,500	4,000	2
Texas Roadhouse	Scott	Ruderman	(502) 426-9984	6,500	7,800	2
The Boiling Crab	Lauren	Martin	(312) 275-3129	3,000	6,000	2
The Broken Yolk Cafe	Valerie	McCartney	(858) 740-9554	3,500	6,000	2
The Chop House	Tony	Watson	(865) 388-0421	7,000	8,000	2
The Matador	Kyle	Kavanaugh	(310) 656-9980	3,500	5,000	2
The Rustic	Jack	Breard	(469) 825-4086	12,000	12,500	2
The Waffle Experience	Adam	Brown	(404) 255-5210	2,000	3,500	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
TikiCat	Kevin	Kozak	(616) 965-9780	7,000	10,000	2
Tony Sacco's Coal Oven Pizza	Tom	Sacco	(563) 332-8811	4,000	5,000	2
Tupelo Honey Cafe	Howard	Zoldessy	(865) 249-8132	5,500	5,600	2
Uncle Julio's Fine Mexican Food	Cheryl	Hiser	(972) 554-3618	8,500	10,000	2
Village Tavern	Tony	Santarelli	(336) 724-0102	5,000	6,000	2
Wahoo's Fish Taco	Tom	Orbe	(949) 222-0670	1,700	2,500	2
Walk-On's Sports Bistreaux	John	Gordon	(225) 330-4533	7,000	7,700	2
Water Grill	Michael	Dubin	(310) 795-9677	8,000	10,000	2
Waters Edge Wineries	Mark	Mitzenmacher	(909) 468-9463	3,000	4,500	2
Wingers Restaurant & Alehouse	Ty	Brewster	(623) 332-3201	1,800	2,500	2
4 Rivers Smokehouse	Brad	Watkins	(407) 832-9016	1,500	2,000	2
Banh Shop	Doug	Branigan	(949) 851-8881	4,000	6,000	2
BGR The Burger Joint	Heather	Bogden	(801) 930-6750	3,200	3,800	2
BIBIBOP Asian Grill	Dori	North	(614) 923-4700	25,000	30,000	2
Blue Burro	Regan	Amato	(602) 282-6322	1,800	2,200	2
Built Custom Burgers	Walter	Mejia	(480) 362-4353	1,500	2,000	2
Cava	Parker	Middleton	(602) 717-6810	2,400	4,500	2
Chop House Burger	Dennis	Leibovitz	(214) 572-8420	2,000	2,000	2
Dig Inn	Adam	Eskin	(212) 776-4047	1,500	2,500	2
Dog Haus	Erik	Hartung	(626) 796-4287	2,000	2,500	2
Domoishi	Sam	Huang	(757) 378-9222	1,200	1,800	2
Dos Toros Taqueria	Robert	Hantgan	(917) 533-7010	1,800	2,500	2
Forno Vero	Adam	Brown	(404) 255-5210	1	1	2
Grabbagreen	Walter	Mejia	(480) 362-4353	1,300	1,700	2
Grub Burger Bar	Mike	Harris	(214) 801-7142	3,800	4,000	2
Happy's Pizza	Greg	Newman	(248) 406-7113	1,600	2,000	2
Happy's Pizza	George	Khalaf	(248) 538-0000	2,000	5,000	2
Honey Baked Ham	Chris	Gates	(678) 966-3100	2,400	2,400	2
Ike's Love & Sandwiches	Adam	Rinella	(760) 809-0485	1,500	2,500	2
Jon Smith Subs	Matt	Cozza	(561) 812-6081	1,200	1,600	2
MAD Greens	Darden	Coors	(303) 355-2499	2,000	2,500	2
Manchu Wok	Erin	Lee	(800) 563-6688	380	1,800	2
Mendocino Farms	Reid	Tussing	(310) 849-7330	2,500	3,500	2
MICI Italian	Matt	Stanton	(919) 236-3320	1,800	2,400	2
Mighty Quinn's BBQ	Christos	Gourmos	(212) 677-3733	1,500	2,500	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
MOD Pizza	Greta	Pass	(888) 770-6637	2,000	3,000	2
Mucho Burrito	Walter	Mejia	(480) 362-4353	1,500	2,500	2
Mucho Burrito	Mike	Kumelski	(602) 393-6614	1,500	2,500	2
Muscle Maker Grill	Pat	Chiacchia	(508) 498-5496	900	2,000	2
Pieology	Glynelle	Henson	(949) 534-6125	1,800	3,100	2
Pokeworks	Larry	Sidoti	(949) 390-0528	1,000	1,500	2
Pokeworks	Carol	Schillne	(480) 634-6934	1,000	1,500	2
Rapid Fired Pizza	Chip	Hurst	(800) 465-9910	2,200	2,800	2
Rosati's Pizza	Ty	Brewster	(623) 332-3201	1,200	3,000	2
Rosati's Pizza	Tim	McCarthy	(630) 393-2280	1,200	3,000	2
Rosati's Pizza	Carrie	Walker	(253) 284-3640	1,400	3,000	2
Stand-Up Burgers	John	Billingsley	(617) 594-7753	2,000	3,000	2
Sweetgreen	Dave	Oster	(651) 983-7436	3,400	4,000	2
Taco Cabana	Maria	Deibert	(800) 819-3744	3,000	4,000	2
The Buffalo Spot	Regan	Amato	(602) 282-6322	1,500	2,500	2
The Great Greek Mediterranean Grill	Matt	Cozza	(561) 812-6081	1,800	2,500	2
Veggie Grill	John	Billingsley	(617) 594-7753	2,000	3,000	2
Vitality Bowls	Uriah	Blum	(925) 866-2224	750	1,500	2
WaBa Grill	Steven	Wang	(562) 908-9222	1,500	2,000	2
16 Handles	Alex	Choi	(212) 260-4416	1,200	2,000	1
Andy's Frozen Custard	Andy	Kuntz	(417) 881-3500	1,000	2,000	1
Cereality	Walter	Mejia	(480) 362-4353	200	2,000	1
Coolgreens	Todd	Madlener	(509) 995-5600	2,000	2,500	1
Hiccups	Sky	Hoang	(310) 684-1926	1,800	2,500	1
Izi	Rodney	Lerner	(713) 386-7082	5,000	6,000	1
Juicy! Halal Mediterranean	Jaffar	Wahdat	(201) 500-8877	1,500	2,500	1
Just Salad	Paul	Rittenberg	(212) 244-1111	500	2,000	1
Kernels Extraordinary Popcorn	Scott	Staiman	(416) 487-4184	200	500	1
Oliviers & Co.	Charlotte	Billot	(212) 973-1472	2,000	5,000	1
Rocket Fizz	Rhett	Batanides	(704) 737-8164	1,200	2,500	1
The Brass Tap Craft Beer Bar	Jamie	Cecil	(813) 226-2333	1,500	2,500	1
Wetzel's Pretzels	Cecilia	Medrano	(626) 432-6900	600	1,200	1
Troy Liquor Bar	Rodney	Lerner	(713) 386-7082	5,000	6,000	1
Chicken Express	Andy	Edwards	(817) 269-7955	4,000	7,000	1
Chik Wich	Louis	Tran	(407) 478-8726	600	1,000	1
Pizza Factory	Spencer	Bowman	(225) 933-0642	1,000	3,000	1
Atlantic Grill	Florin	Lancu	(347) 776-6985	5,000	6,000	1
Barton G.	Keith	Rogers	(248) 245-5447	10,000	15,000	1

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Big River Grille & Brewing Works	Ed	McGraw	(315) 382-4773	7,500	8,500	1
Blanco Tacos & Tequila	Beth	Bradford	(435) 649-6433	5,000	7,000	1
Blatt Beer & Table	Nick	Hogan	(402) 498-9660	2,500	5,000	1
Blue Fin	Rodney	Lerner	(713) 386-7082	5,000	6,000	1
Boqueria	Yann	Rocheport	(646) 450-1460	2,500	3,000	1
Brick & Spoon	Chris	Harle	(251) 234-7232	2,500	4,500	1
Burtons Grill	Kevin	Herron	(978) 409-1625	6,000	6,500	1
ChopHouse & Brewery	Ed	McGraw	(315) 382-4773	7,500	8,500	1
City Works	Chris	Bisaillon	(312) 212-8878	8,000	10,000	1
Cool River Cafe	Mike	Flippo	(972) 241-5500	5,500	8,000	1
Coyote Ugly Saloon	Paul	Fetscher	(516) 889-7200	4,000	8,000	1
Dick's Last Resort	Joe	Hartssock	(615) 800-8894	3,800	8,500	1
Dos Caminos	Rodney	Lerner	(713) 386-7082	5,000	6,000	1
Egg Harbor Cafe	Matt	Farrell	(847) 478-5100	2,500	5,000	1
El Chico	Mike	Flippo	(972) 241-5500	5,500	8,000	1
Fado Irish Pub & Restaurant	John	Piccirillo	(404) 848-8433	5,500	6,000	1
Flower Child	Beth	Bradford	(435) 649-6433	5,000	7,000	1
Good Eats	Mike	Flippo	(972) 241-5500	2,000	2,500	1
Grillsmith Restaurant	Dan	Stone	(813) 881-0055	5,500	6,500	1
Huckleberry's Breakfast and Lunch	Greg	Graber	(805) 269-6094	3,200	4,300	1
Hudson 29	Keith	Rogers	(248) 245-5447	6,000	9,000	1
Hurricane BTW	Justin	Nedelman	(310) 402-0608	1,200	3,000	1
Ill Forks	Mike	Flippo	(972) 241-5500	3,000	4,500	1
Isabella's	Rodney	Lerner	(713) 386-7082	5,000	6,000	1
J. Alexander's Restaurant	Ed	McGraw	(315) 382-4773	7,500	8,500	1
Jimmy's Egg	Kevin	Burke	(405) 509-6713	3,000	3,400	1
Joey Restaurants	Michael	Dubin	(310) 795-9677	8,000	10,000	1
Kairo's Greek Kitchen	Cary	Chastain	(864) 412-7873	2,400	2,400	1
Local Public Eatery	Michael	Dubin	(310) 795-9677	8,000	10,000	1
Lou Malnati's	Sasha	Milosavljevich	(847) 562-1814	1,400	7,000	1
Maggiano's	Deb	Chappell	(972) 980-9917	8,000	10,000	1
Margaritaville	Kristen	Fancher	(404) 262-0929	15,000	16,000	1
Margaritaville	Rick	Cunningham	(678) 296-0045	10,000	16,000	1
Mastro's Steakhouse	Rodney	Lerner	(713) 386-7082	5,000	7,000	1
Mexican Sugar	Stephen	Gallant	(989) 239-7728	8,000	10,000	1
Mexican Sugar	Jessica	Curtis	(203) 352-8950	8,000	10,000	1

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
MidiCi	Tom	Regev	(818) 708-0316	3,000	4,000	1
Moxie's Classic Grill	Steve	Tokos	(403) 543-2600	5,500	10,000	1
Nacho Daddy	Charles	Skaggs	(602) 778-3747	4,500	5,000	1
North Italia	Beth	Bradford	(435) 649-6433	5,000	7,000	1
Off The Hook	Paxton	Moreaux	(985) 446-1183	1,800	3,000	1
Old Town Pour House	Chris	Bisaillon	(312) 212-8878	8,000	10,000	1
Pappa's Seafood House	Eric	Swanson	(713) 869-0151	7,000	12,000	1
Pappadeaux Seafood Kitchen	Eric	Swanson	(713) 869-0151	11,000	13,000	1
Pappas Bros. Steakhouse	Eric	Swanson	(713) 869-0151	5,000	10,000	1
Pappas Burger	Eric	Swanson	(713) 869-0151	2,500	5,000	1
Pappas Grill	Eric	Swanson	(713) 869-0151	4,500	9,000	1
Pappasito's Cantina	Eric	Swanson	(713) 869-0151	5,000	12,000	1
Pies & Pints	Rob	Lindeman		4,000	8,000	1
Pig Floyds Urban BBQ	Nancy	Erickson	(727) 450-6962	500	2,000	1
Plank Seafood	Nick	Hogan	(402) 498-9660	5,000	7,000	1
Ponderosa Steakhouse	Justin	Nedelman	(310) 402-0608	2,000	5,000	1
Punjab Grill	Shary	Thur	(202) 823-4444	3,500	5,000	1
Razzoo's Cajun Cafe	Jeff	Powell	(972) 233-6399	5,000	6,500	1
Roja Mexican Grill	Nick	Hogan	(402) 498-9660	3,000	5,000	1
Silver Fox	Mike	Flippo	(972) 241-5500	3,000	4,000	1
Snooze, An A.M. Eatery	Phil	Weick	(720) 506-1860	3,000	4,000	1
SPLITZ	Heather	Bogden	(801) 930-6750	1,500	2,500	1
Sunda	Keith	Rogers	(248) 245-5447	6,000	10,000	1
Taza	Fares	Chamoun	(216) 226-2020	4,000	5,000	1
Taziki's	Billy	Magruder	(205) 451-1860	2,000	2,500	1
The Barn at Rocky Fork Creek	Keith	Rogers	(248) 245-5447	6,000	9,000	1
The Hampton Social	Keith	Rogers	(248) 245-5447	7,500	12,000	1
Trevi Italian Restaurant	Rodney	Lerner	(713) 386-7082	7,500	8,500	1
Truluck's	Bo	Dorton	(214) 476-9090	6,500	6,500	1
Uncle Julio's Fine Mexican Food	Michael	Pacini	(407) 312-7550	8,200	10,000	1
Urban Farmer	Adam	Olland	(303) 595-7200	5,000	8,000	1
Whiskey Cake Kitchen & Bar	Jessica	Curtis	(203) 352-8950	1,500	2,500	1
Whiskey Cake Kitchen & Bar	Stephen	Gallant	(989) 239-7728	1,500	2,500	1
Yak & Yeti	Rodney	Lerner	(713) 386-7082	8,000	18,000	1
Yia Yia Mary's	Eric	Swanson	(713) 869-0151	4,500	9,000	1

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Zinburger Wine & Burger Bar	Beth	Bradford	(435) 649-6433	5,000	7,000	1
Tacolicious	Kurt	Grundman	(650) 548-2673	2,000	3,000	1
Bill's Bar and Burger	Rodney	Lerner	(713) 386-7082	5,000	6,000	1
City Barbeque	Sean	Turner	(614) 583-0999	3,500	4,000	1
Cousins Maine Lobster	Geoffrey	Hassan	(805) 453-8574	1,200	1,400	1
Culinary Dropout	Beth	Bradford	(435) 649-6433	5,000	7,000	1
Curry Up Now	Gill	Gosal	(650) 516-4259	1,500	4,000	1
Dig Inn	Navin	Bhutani	(917) 426-2426	1,500	2,500	1
fresh&co	Alex	Perez	(212) 983-7474	800	1,800	1
Genghis Grill	Bill	Chaff	(423) 802-9666	3,500	4,000	1
HipCityVeg	Andrew	Poncher	(202) 534-3000	1,500	2,000	1
Hungry Howie's Pizza & Subs	Bruce	Brock	(248) 414-3313	1,300	1,800	1
JoJo's Shake Bar	Keith	Rogers	(248) 245-5447	4,500	6,000	1
Louis Pappas Market Cafe	Nancy	Pappas	(727) 937-1770	1,800	2,400	1
Pappas Bar-B-Q	Eric	Swanson	(713) 869-0151	4,500	8,000	1
Pasta Volo	Nancy	LaTorre	(732) 361-5549	1,000	2,000	1
Pi Co.	Jordan	Karp	(416) 922-2223	1,000	2,000	1
PizzaRev	Tim	Incavo	(805) 418-5202	1,800	3,000	1
Roll On In	Sherry	Sanchez	(512) 402-4404	1,500	1,800	1
Rush Bowls	Philip	Jacobs	(858) 472-4883	800	1,000	1
Salata	Julie	Davis	(844) 725-2821	2,500	3,500	1
Salsa Fresca Grill	Peter	Levine	(203) 683-1567	2,000	2,000	1
Sauce Pizza & Wine	Scott	Kilpatrick	(602) 954-4005	5,000	7,000	1
Sittoo's	Fares	Chamoun	(216) 226-2020	1,500	2,000	1
Skrimp Shack	Bryan	Leybold	(804) 912-1535	1,800	2,200	1
Teriyaki Madness	Trina	McWhorter	(303) 997-0730	1,400	2,400	1
The Simple Greek	Robert	Winitsky	(215) 764-6363	1,800	2,400	1
Yalla Mediterranean	Matt	Adamczyk	(310) 887-6248	1,500	2,500	1
Yalla Mediterranean	Justin	Nedelman	(310) 402-0608	1,500	2,500	1
Cinnaholic	Spencer	Reid	(404) 273-0229	800	1,200	
Cinnaholic	Bryan	Davis	(240) 482-3612	800	1,200	
Cream	Jimmy	Shamieh	(650) 222-5074	1,000	1,500	
Fat Tuesday	Robert	George	(919) 400-5842	1,200	1,500	
Main Squeeze Juice Co.	James	Domingue	(337) 564-2908	1,000	2,500	
Moge Tee	Lin	Luo	(646) 858-0257	1,000	2,000	
The Peach Cobbler Factory	Greg	George	(910) 228-1995	1,250	2,500	
Twisted Sugar	Carol	Schillne	(480) 634-6934	600	1,100	

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
It'Sugar	Jonathan	Schwartz	(954) 519-5101	2,000	15,000	
VooDoo Brewery	Patricia	AmecAngelo	(732) 509-2835	4,000	6,000	
Chick'nCone	Wade	Greene	(713) 830-2189	300	1,000	
Colbie's Southern Kissed Chicken	Paul	Fischetti	(321) 243-4937	4,800	4,800	
Del Taco	Esty	Chang	(949) 462-7408	1,500	3,200	
Doner & Gyros	Munther	Qali	(312) 945-8183	450	1,500	
Fabio Viviani Hospitality Group	Paul	Fischetti	(321) 243-4937	4,000	10,000	
Golden Chick	Monty	Whitehurst	(833) 963-2525	2,100	2,400	
Hungry Greek	Denise	Stavropoulos	(727) 858-8801	1,800	2,200	
Papa John's Pizza	Max	Williams	(502) 261-7272	1,100	1,500	
Figaro's Pizza	Rick	Glenn	(503) 371-9318	1,500	1,800	
Z-Burger	Keyvan	Ejtemai	(703) 929-4279	2,000	5,000	
Art & Jakes	Victor	Trpcevski	(586) 924-1184	6,000	7,000	
Bennigan's	Gwen	Mangiamele	(469) 248-4420	5,000	7,000	
Big Whiskey's	Matt	Caetano	(417) 581-5007	6,000	10,000	
Blackfinn Ameripub	Tim	Hurley	(704) 400-2275	6,000	7,000	
Bottlecap Alley	Steve	Ewing	(214) 545-6913	3,500	4,500	
Carmine's Italian Restaurant	Randy	Talbot	(212) 221-3800	3,500	5,000	
Celebrity's Soul Food	Taja	Jacobs	(310) 975-7131	3,500	4,000	
Enzo's Pizza	Adam	Brown	(404) 255-5210	2,000	3,000	
Gen Korean BBQ	Randall	Dawson	(949) 717-7711	1,000	1,500	
Hatch	Jessica	Curtis	(203) 352-8950	1,000	1,500	
Lava Cantina	Kevie	Beard	(214) 378-1212	5,000	8,000	
Mimi's Cafe	Michael	Hoerner		3,500	6,500	
Sedona Taphouse	Dennis	Barbaro	(804) 545-2498	5,000	7,500	
Taco Mac	Alex	Renner	(678) 679-1210	4,000	7,500	
Tacocraft Taqueria & Tequila Bar	Douglas	Jerum	(212) 324-0025	4,000	6,000	
Terra Gaucha	Laure	Aubuchon	(203) 349-8485	6,000	8,000	
The Little Beet	Jessica	Curtis	(203) 352-8950	1,000	1,500	
The Ruby Slipper Cafe	Kyle	Goggans	(508) 631-4762	3,000	4,000	
Tucker Brewing Company	Adam	Brown	(404) 255-5210	3,500	7,000	
Velvet Taco	Brett	Neu	(512) 906-7847	2,000	3,000	
Wolfgang Puck	Klaus	Puck	(310) 432-1500	4,000	8,000	
Steak N Shake	Brian	Bovey	(317) 633-4100	1,000	3,000	
Baja Fresh	Walter	Mejia	(480) 362-4353	1,800	2,200	
Beach Hut Deli	David	Reeves	(916) 749-0257	1,500	2,000	

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Crave Hot Dogs & BBQ	Sherry	Sanchez	(512) 402-4404	1,800	2,500	
Crust Pizza Co.	Brett	Strake	(281) 477-4388	2,000	6,000	
Field's Good Chicken	Jessica	Curtis	(203) 352-8950	1,000	1,500	
Garbanzo Mediterranean Fresh	Robert	Winitsky	(215) 764-6363	1,600	2,200	
Gold Star Chili	Samir	Daoud	(513) 231-4541	1,000	2,000	
Hecks Cafe	Fadi	Daoud	(216) 861-5464	2,500	3,500	
Hopdoddy Burger Bar	Mike	Harris	(214) 801-7142	3,000	4,000	
INDAY	Navin	Bhutani	(917) 426-2426	1,500	2,500	
Island Fin Poke	Cabot	Jaffee	(407) 404-5051	900	1,500	
Jimmy John's	Christine	Minerella	(781) 686-5838	600	1,500	
Jimmy John's	Bruce	Katz	(781) 737-3562	600	1,500	
Melt Shop	Jessica	Curtis	(203) 352-8950	1,000	1,500	
Sandella's Flatbread Cafe	Jeffery	Keys	(203) 544-9984	500	1,500	
Super Chix	Darryl	Neider	(801) 918-3404	2,000	3,000	
Tarka Indian Kitchen	Sherry	Sanchez	(512) 402-4404	2,000	4,000	

Formalwear (Bridal)

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
David's Bridal	Terry	Kassis	(610) 943-6780	8,000	9,000	10
David's Bridal	Elijah	Mehl	(212) 239-1100	8,000	9,000	10

Furniture

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Aaron's	Kris	Rathke	(602) 686-9335	8,000	15,000	150
Casper	Matthew	Seigel	(917) 522-8605	2,000	2,500	100
Lovesac	Clary	Groen	(203) 539-9076	1,200	1,800	76
Mattress Firm	David	Uhles	(602) 778-3743	3,500	4,000	35
City Mattress	Sohrab	Shokraee	(239) 908-2700	4,000	5,000	25
Ashley Furniture HomeStore	Aaron	Hodgdon	(909) 783-3020	25,000	40,000	10
Buddy's Home Furnishings	Mitchell	Lee	(813) 321-0401	10,000	15,000	10
CORT Furniture Center	Greg	Filipos	(703) 968-8500	1,800	12,000	7
Avocado Green Mattress	Kris	Karuna	(703) 868-8492	3,000	5,000	5
BoConcept	Henrik	Eriksen	(201) 433-4461	4,000	6,000	5
Arhaus Furniture	Jeff	Mason	(410) 558-3100	15,000	18,000	4
Arhaus Furniture	Ryan	Reed	(440) 444-7777	15,000	18,000	4
La-Z-Boy Furniture Galleries	James	Chickini	(734) 457-9589	12,000	18,000	4

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Restoration Hardware	Steve	Rouman	(628) 234-5283	8,000	11,000	3
Restoration Hardware	Hayden	Peterson	(435) 659-8747	8,000	11,000	3
Restoration Hardware Outlet	Steve	Rouman	(628) 234-5283	8,000	11,000	3
Fortunoff Backyard Store	Curt	Littlejohn	(713) 690-1919	10,000	15,000	3
American Freight Furniture & Mattress	Boh	Kurylo	(402) 502-4707	20,000	25,000	2
American Freight Furniture & Mattress	David	Hayes	(740) 816-3049	20,000	25,000	2
Ben's Brands for Less	Ben	Haverty	(404) 824-0345	5,000	60,000	2
Haverty's	Rawson	Haverty, Jr	(404) 427-0807	25,000	35,000	2
Interior Define	Bennett	Bark	(214) 577-6491	10,000	150,000	2
Bob's Discount Furniture	Nelson	Cabral	(860) 474-1224	30,000	60,000	1
Nadeau Furniture	Tom	Nadeau	(310) 453-8385	40,000	60,000	1
Summer Classics	Keri	Caune	(224) 829-8859	12,000	12,000	1
Crate & Kids	Marci	Carl	(847) 239-6598	9,000	11,000	
Mattress Firm	Matt	Harlin	(801) 838-9632	4,000	10,000	
Mattress Firm	Robert	Mataraso	(346) 718-5129	4,000	10,000	
Rent-A-Center	Robert	Render	(214) 256-7154	3,600	4,000	
Rent-A-Center	John	Crillo	(972) 801-1100	3,600	4,000	

Hardware

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Ace Hardware	Ross	Alvord	(801) 209-3990	8,000	12,000	150
Ace Hardware	Matt	Stephens	(801) 746-4752	8,000	15,000	50
Sherwin-Williams	Justin	Jense	(214) 629-0215	4,000	6,000	50
Home Depot	Clay	Brasher	(770) 384-4515	100,000	130,000	15
Northern Tool & Equipment	Clay	Mote	(214) 960-4606	22,000	22,000	10
True Value	Marty	Bailey	(773) 695-5000	8,000	12,000	10
E.C. Barton & Company	Travis	Laurence	(870) 932-6673	3,000	5,000	5
Do it Best	Cherie	Jacobs	(260) 748-5941	7,000	15,000	2
Rockler Woodworking	Craig	Wielansky	(314) 469-7400	6,000	6,000	2
Lowe's	Mark	Stoner	(949) 891-9017	90,000	150,000	1
Lowe's	Scott	Tiernan	(678) 420-1385	90,000	150,000	1
Spread Bagelry	Ty	Brewster	(623) 332-3201	2,000	3,000	1
Harbor Freight Tools	Mark	Perkins	(503) 754-9551	15,000	16,500	

Health and Fitness

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Anytime Fitness	Beckie	Schultz	(651) 438-5168	4,500	5,500	125
Anytime Fitness	Adam	Lewis	(801) 930-6750	4,500	5,500	125
Anytime Fitness	Steve	Neville	(801) 930-6750	4,500	5,500	125
Complete Nutrition	Dean	Evenson	(334) 745-4404	1,000	1,800	100
Jabz Boxing	Stephanie	Bowen	(480) 542-9001	1,800	2,500	100
Orange Theory Fitness	Ben	Lilla	(561) 237-2322	3,200	3,200	100
Planet Fitness	Jeanie	Arnold	(603) 750-0001	12,000	25,000	100
Gold's Gym	Rich	Flaten	(214) 252-1044	20,000	40,000	60
City Sports Club	Jon	Zaich	(949) 255-7440	30,000	37,000	50
City Sports Club	Danny	Romero	(949) 255-7484	30,000	37,000	50
City Sports Club	John	Kalamaras	(949) 675-3200	30,000	37,000	50
City Sports Club	Nick	Roberts	(949) 255-7372	30,000	37,000	50
City Sports Club	Derek	Andersen	(949) 255-7419	30,000	37,000	50
Esporta Fitness	Nick	Roberts	(949) 255-7372	30,000	37,000	50
Esporta Fitness	Derek	Andersen	(949) 255-7419	30,000	37,000	50
Esporta Fitness	Jon	Zaich	(949) 255-7440	30,000	37,000	50
LA Fitness	John	Kalamaras	(949) 675-3200	30,000	37,000	50
LA Fitness	Danny	Romero	(949) 255-7484	30,000	37,000	50
LA Fitness	Nick	Roberts	(949) 255-7372	30,000	37,000	50
LA Fitness	Derek	Andersen	(949) 255-7419	30,000	37,000	50
LA Fitness	Jon	Zaich	(949) 255-7440	30,000	37,000	50
Vitamin World	Elijah	Mehl	(212) 239-1100	1,200	2,000	50
Lululemon Athletica	Randy	Willis	(214) 750-0011	3,000	3,200	40
Lululemon Athletica	Jason	Ng	(604) 639-2087	3,000	3,200	40
Lululemon Athletica	Hayden	Peterson	(435) 659-8747	3,000	3,200	40
General Nutrition Center - GNC	Bobby	Drouin	(412) 288-2078	1,000	1,400	25
Live Well Exercise Clinic	Matthew	DeBartolomeis	(303) 260-6500	1,800	2,200	25
Tapout	Tia	Willows	(203) 352-8600	3,000	5,000	25
CITYROW	David	Retter	(212) 242-4790	3,000	5,000	20
CorePower Yoga	Abigail	Gilbertson	(303) 918-7981	4,000	6,000	20
CorePower Yoga	Ashley	Chatley	(404) 734-9926	4,000	6,000	20
Perspire Sauna Studio	Shery	Christopher	(949) 669-1758	1,200	3,000	20
Title Boxing Club	Matthew	DeBartolomeis	(303) 260-6500	2,000	3,000	20
Title Boxing Club	Todd	Wadler	(310) 882-5508	2,000	3,000	20
World Gym	Jarrod	Saracco	(800) 544-7441	20,000	30,000	20
Esporta Fitness	John	Kalamaras	(949) 675-3200	20,000	40,000	17
Esporta Fitness	Danny	Romero	(949) 255-7484	20,000	40,000	17

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Eat The Frog Fitness	Ty	Brewster	(623) 332-3201	2,750	3,500	15
Life Time Fitness	Shawn	Welk	(952) 229-7415	90,000	143,000	15
Life Time Fitness	Hayden	Peterson	(435) 659-8747	90,000	143,000	15
Retro Fitness	Greg	Feroli	(857) 284-7971	12,000	20,000	15
Philadelphia Sports Club	Daniel	Gurrisi	(212) 246-6700	20,000	25,000	11
24 Hour Fitness	Craig	Hardy	(949) 543-3100	28,000	42,000	10
24 Hour Fitness Active	Craig	Hardy	(949) 543-3100	28,000	42,000	10
24 Hour Fitness Signature	Craig	Hardy	(949) 543-3100	28,000	42,000	10
24 Hour Fitness Sport	Craig	Hardy	(949) 543-3100	28,000	42,000	10
24 Hour Fitness Super-Sport	Craig	Hardy	(949) 543-3100	28,000	42,000	10
24 Hour Fitness Ultra-Sport	Craig	Hardy	(949) 543-3100	28,000	42,000	10
Burn Boot Camp	Jolene	Purchia	(833) 289-2876	4,000	6,000	10
Club Pilates	Natalie	Gehring	(949) 346-3000	1,500	1,800	10
Crunch Fitness	Candice	Krans	(603) 501-0437	16,000	45,000	10
Crunch Fitness	Tim	Welsh	(213) 372-9175	16,000	45,000	10
Fit Body Boot Camp	Bryce	Henson	(888) 638-3222	2,800	3,500	10
iCRYO	Kyle	Jones	(850) 252-5375	1,000	2,000	10
Jazzercise	Angie	Salmon	(913) 558-8975	1,200	5,500	10
SoulCycle	Paul	Fusco	(212) 787-7684	3,500	4,000	10
The Bar Method	Beckie	Schultz	(651) 438-5168	1,500	2,500	10
The Bar Method	Adam	Lewis	(801) 930-6750	1,500	2,500	10
The Bar Method	Steve	Neville	(801) 930-6750	1,500	2,500	10
UFC Gym	Donnie	Oliver	(818) 519-3163	5,000	7,000	10
Vasa Fitness	Jacob	Hawkins	(303) 577-9961	50,000	65,000	10
Starting Strength Gym	Ray	Gillenwater	(949) 525-9191	1,100	2,400	8
Icebox Cryotherapy	Rhett	Batanides	(704) 737-8164	1,200	1,600	7
Premier Martial Arts	Myles	Baker	(865) 591-6223	1,200	1,600	6
Regymen Fitness	Troy	Archer	(225) 907-3005	3,500	3,500	6
The Covery	Troy	Archer	(225) 907-3005	3,500	4,000	6
9Round	Jimmy	Wright	(864) 678-5927	2,000	3,000	5
9Round	Jacqueline	Albert	(952) 567-5847	2,000	3,000	5
Barre 3	Harper	Kalin	(503) 206-8396	1,800	1,800	5
BodyROK Fitness	Tina	Irion	(323) 632-1009	1,500	2,000	5
Fitness Machine Technicians	Don	Powers	(610) 971-1500	500	1,000	5
HEW Fitness	Matthew	Hunt	(561) 339-9035	5,000	8,000	5
Honor Yoga	Tracy	Hill	(609) 277-3002	2,500	4,000	5
ISI Elite Training	Ty	Brewster	(623) 332-3201	2,400	3,600	5

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Jenny Craig	Mandy	Dowson	(760) 696-4810	1,400	1,800	5
Life Time Work	Shawn	Welk	(952) 229-7415	25,000	50,000	5
Peloton	Kirsten	Oswald	(646) 277-4497	2,500	5,000	5
RedLine Athletics	Troy	Weurding	(480) 398-4085	9,000	10,000	5
Relax The Back	Kurt	Buehler	(562) 304-2403	2,000	3,000	5
Snap Fitness	Jacqueline	Albert	(952) 567-5847	2,500	3,000	5
Be Balanced	Ty	Brewster	(623) 332-3201	900	1,300	5
Fresenius Kidney Care	Charles	Newth	(781) 402-9000	5,000	10,000	5
Brooklyn Fitboxing	Miguel	de Pablos		1,500	2,800	4
The Joint	Eric	Simon	(480) 245-5960	800	1,400	4
Basecamp Fitness	Beckie	Schultz	(651) 438-5168	2,500	3,500	3
Basecamp Fitness	Adam	Lewis	(801) 930-6750	2,500	3,500	3
Basecamp Fitness	Steve	Neville	(801) 930-6750	2,500	3,500	3
Ellie Family Services	Matt	Johnson	(651) 313-8080	1,000	2,000	3
Endurance House	Stephan	Brown	(817) 251-0612	2,500	3,500	3
Gracie Barra	Joseph	Williams	(949) 698-1520	2,500	3,500	3
Manduu	Wiley	Robinson	(615) 846-4204	3,500	5,000	3
Lab Corp	Mark	Garawitz	(336) 229-1127	1,500	2,250	3
The Salt Suite	Joseph	Amecangelo	(732) 509-2856	1,000	2,000	3
Barry's	Navin	Bhutani	(917) 426-2426	3,500	4,500	2
Barry's	Isabel	Kurzner	(949) 932-0292	3,500	4,500	2
CKO Kickboxing	Rich	Rosso	(201) 963-7774	2,000	5,000	2
Cycle Bar	Natalie	Gehring	(949) 346-3000	2,000	2,800	2
Fierce 45	Deena	Zimmerman	(312) 756-7336	1,500	2,000	2
Full Psycle	Paul	Harmeling	(281) 783-8070	2,000	2,500	2
HotWorx	Ian	Laskowski	(972) 484-6646	2,000	2,000	2
Legends Boxing	Tyler	Roeller	(801) 746-4738	3,500	5,000	2
MADabolic	Jason	Kastner	(202) 393-7000	2,800	3,400	2
Medi-Weightloss	Jonathan	Holt	(813) 221-2290	2,000	3,000	2
Medi-Weightloss	Stacey	Heald	(813) 228-6334	2,000	3,000	2
Pro Martial Arts	Ed	Samane		1,800	2,500	2
Shred415	Bonnie	Micheli	(773) 551-6616	2,500	3,000	2
Stretch Zone	Daniel	Collins	(954) 263-2056	800	1,200	2
The Edge Fitness Club	Brandon	Anapol	(610) 260-2675	30,000	40,000	2
TOCA Performance	Max	Chanon	(214) 276-5267	30,000	50,000	2
Workout Anytime	Terri	Harof	(404) 786-7410	5,500	6,500	2
YogaSix	Natalie	Gehring	(949) 346-3000	1,800	2,200	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
YouFit Health Clubs	Navin	Bhutani	(917) 426-2426	15,000	20,000	2
[solidcore]	Joshua	Rainey	(954) 770-9494	1,800	2,500	2
[solidcore]	Douglas	Jerum	(212) 324-0025	1,800	2,500	2
BioLife	Jill	Zunshine	(917) 601-1872	16,000	18,000	2
ImmunoTek Bio Centers	Chris	Sido	(214) 979-6553	10,000	12,000	2
KEDPlasma	Jay	Williams	(813) 505-8338	10,000	12,000	2
Restore Hyper Wellness	Peter	Levine	(203) 683-1567	1,800	2,500	2
Skin Laundry	Chris	Carey	(949) 514-4730	1,000	1,800	2
AKT Fitness	Natalie	Gehring	(949) 346-3000	1,800	2,200	1
Blink Fitness	Lyle	Trued	(609) 335-2741	12,000	18,000	1
Elements Therapeutic Massage	J.D.	Prager	(720) 457-1354	1,400	1,800	1
Powerhouse Gym	Henry	Dabish	(248) 476-2888	20,000	40,000	1
Pure Barre	Natalie	Gehring	(949) 346-3000	1,400	1,800	1
Row House	Natalie	Gehring	(949) 346-3000	1,900	2,500	1
StretchLab	Natalie	Gehring	(949) 346-3000	1,100	1,400	1
Stride	Natalie	Gehring	(949) 346-3000	1,900	2,500	1
The Camp Transformation Center	Chris	Fasl	(909) 306-8118	4,000	6,000	1
Tough Mudder	Brandon	Matukas	(952) 388-1170	3,000	3,500	1
TruFusion	Mike	Calvey	(702) 786-0090	1,000	2,000	1
VoloFit	Douglas	Jerum	(212) 324-0025	2,500	3,000	1
Volofit	Michael	Huzl	(704) 497-5228	2,500	3,000	1
Clean EatZ	Matthew	DeBartolomeis	(303) 260-6500	1,800	2,400	
Clean EatZ	Don	Varady	(910) 452-3733	1,800	2,400	
Drayer Physical Therapy Institute	Laura	Williams	(410) 494-4864	1,500	3,500	
EoS Fitness	Chris	Hatch	(801) 455-8005	40,000	42,000	
IM=X Pilates and Fitness	Rob	Maynard	(800) 469-1336	2,000	2,000	
Lift Brands	Jacqueline	Albert	(952) 567-5847	3,000	4,000	
Mayweather Boxing and Fitness	Gabby	Levine	(833) 629-9328	2,000	3,500	
Pulse Performance	Carol	Schillne	(480) 634-6934	800	1,500	
The Barre Code	Matthew	DeBartolomeis	(303) 260-6500	1,800	2,500	
Total Row Fitness	Rhett	Batanides	(704) 737-8164	1,500	2,500	

Home and Housewares

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Bed Bath & Beyond	Sharon	Haggard	(908) 613-5565	28,000	85,000	70

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Kirkland's Home	Sarah	Dickerson	(615) 872-4840	6,500	10,000	35
Ethan Allen	Douglas	Diefenbach	(203) 743-8376	10,000	15,000	15
Crate & Barrel	Elissa	Evans	(248) 444-7445	10,000	34,000	12
Ashley Furniture HomeStore	Rob	Zellers	(608) 323-3377	25,000	40,000	10
Bassett Furniture	Jack	Breard	(469) 825-4086	10,000	20,000	10
Bassett Furniture	Sharon	Carrow	(877) 525-7070	12,000	20,000	10
HomeGoods	Ruth	Jolley	(801) 231-5966	25,000	28,000	10
Select Comfort	John	Key	(763) 551-7000	1,600	2,500	10
Sleep Number	John	Key	(763) 551-7000	1,600	2,500	10
Sur La Table	Natalie	Rodgers	(206) 613-6000	5,000	6,000	10
Plow & Hearth	Frank	Wood	(540) 948-2272	5,000	10,000	6
At Home	Scott	Lark	(972) 265-6227	100,000	120,000	5
Bloomin Blinds	Kris	Stuart	(972) 510-3110	2,500	3,000	5
Mattress By Appointment	Shawn	McAllister	(803) 818-1615	4,000	5,000	5
Pottery Barn	Marc	Panzer	(415) 402-3972	10,000	30,000	5
Pottery Barn	Katie	Rambie	(214) 637-4472	10,000	30,000	5
Pottery Barn	Dan	Zelson	(203) 227-2922	10,000	30,000	5
Pottery Barn Kids	Katie	Rambie	(214) 637-4472	10,000	30,000	5
Verlo Mattress	Bobby	Cleveland	(414) 585-8916	2,500	10,000	5
La-Z-Boy Furniture Galleries	Heather	Bogden	(801) 930-6750	12,000	18,000	4
Mattress Warehouse	John	Ahern	(301) 682-8504	4,500	6,000	4
Rejuvenation	Katie	Rambie	(214) 637-4472	5,000	10,000	4
The Container Store	Pete	Fitzgibbon	(972) 538-6430	20,000	30,000	4
Williams-Sonoma	Marc	Panzer	(415) 402-3972	5,000	10,000	4
Williams-Sonoma	Katie	Rambie	(214) 637-4472	12,000	15,000	4
Williams-Sonoma Home	Marc	Panzer	(415) 402-3972	5,000	10,000	4
Brik & Klik	Hemant	Chavan	(302) 228-5101	1,200	1,800	3
IKEA	Alexander	Arancio	(610) 834-0180	250,000	350,000	3
Old Time Pottery	Scott	Tiernan	(678) 420-1385	80,000	100,000	3
Paradise Grills	Bobby	Palta	(407) 279-0050	5,000	8,000	2
Cabinets To Go	Hugh	Nichols	(800) 222-4638	4,000	6,000	2
Pirtek	Sam	Hartley	(512) 617-0348	2,000	5,000	2
Hunter Douglas	Ty	Brewster	(623) 332-3201	1,200	3,000	2
Saatva	Greg	Covey	(617) 912-7000	1,500	2,500	2
West Elm	Katie	Rambie	(214) 637-4472	15,000	20,000	2
West Elm	Marc	Panzer	(415) 402-3972	10,000	20,000	2
Bedrosians	Sarah	Kobzeff	(559) 275-5000	15,000	15,000	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Williams-Sonoma Outlets	Marc	Panzer	(415) 402-3972	18,000	25,000	2
Grossman's Bargain Outlets	Travis	Laurence	(870) 932-6673	15,000	30,000	1
Howard's Appliances	Hayden	Peterson	(435) 659-8747	5,000	18,000	
Circa Lighting	Al	Bessin	(912) 447-1008	2,000	5,000	
Circa Lighting	John	Liprando	(303) 475-7988	2,000	5,000	
Circa Lighting	Hayden	Peterson	(435) 659-8747	2,000	5,000	

Hotel and Motel

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Holiday Inn Express	Dan	Duenas	(748) 710-3773	52,383	53,000	3240
Holiday Inn	Dan	Duenas	(748) 710-3773	73,461	74,000	1314
Econo Lodge	John	Lancaster	(301) 592-5000	100,000	500,000	930
Econo Lodge	Brain	McGill	(301) 592-5000	100,000	500,000	930
Candlewood Suites	Dan	Duenas	(748) 710-3773	56,473	57,000	389
Staybridge Suites	Dan	Duenas	(748) 710-3773	84,031	85,000	319
WoodSpring Suites	John	Lancaster	(310) 592-5000	45,000	50,000	257
WoodSpring Suites	Richard	Squires	(310) 592-5000	45,000	50,000	257
Avid Hotels	Dan	Duenas	(748) 710-3773	41,693	42,000	249
Sleep Inn and MainStay Suites	John	Lancaster	(310) 592-5000	100,000	500,000	230
AmericInn	David	Wilner	(214) 492-6821	60,000	70,000	200
Hawthorn Suites	David	Wilner	(214) 492-6821	60,000	70,000	200
MainStay Suites	Ryan	Wold	(301) 592-5000	100,000	500,000	195
MainStay Suites	John	Lancaster	(310) 592-5000	100,000	500,000	195
Regent	Alex	Kuhl	(212) 852-6456	100,000	500,000	100
Suburban	Ryan	Wold	(301) 592-5000	100,000	500,000	95
Suburban	Phillip	Cox	(301) 592-5000	100,000	500,000	95
Vignette Collection	Madison	Schliewe	(770) 604-2629	100,000	500,000	80
Voco Hotels	Madison	Schliewe	(770) 604-2629	100,000	500,000	80
Crowne Plaza	Madison	Schliewe	(770) 604-2629	100,000	500,000	69
Holiday Inn Resorts	Dan	Duenas	(748) 710-3773	700,000	800,000	58
Hotel Indigo	Madison	Schliewe	(770) 604-2629	100,000	500,000	51
Ascend Hotel Collection	Mark	Shalala	(301) 592-5000	80,000	100,000	41
Cambria Hotels	John	Lancaster	(310) 592-5000	80,000	100,000	41
Cambria Hotels	Scott	Lockwood	(303) 507-5423	80,000	100,000	41
Cambria Hotels	Janis	Cannon	(301) 592-5000	80,000	100,000	41
Motel 6	Jackie	Nelson	(972) 898-3183	20,000	40,000	30
Motel 6	Rip	Patel	(972) 854-9738	20,000	40,000	30

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Ascend Hotel Collection	John	Lancaster	(310) 592-5000	80,000	100,000	25
Ascend Hotel Collection	Jeff	Johnson	(720) 560-4779	80,000	100,000	25
Jackson Hospitality	Neal	Jackson	(205) 874-2016	20,000	200,000	25
EVEN Hotels	Madison	Schlieve	(770) 604-2629	74,613	75,000	17
Alila	Kimo	Bertram	(312) 750-1234	82,000	87,000	15
Andaz	Kimo	Bertram	(312) 750-1234	82,000	87,000	15
Country Inn & Suites	Shane	Skubis	(612) 427-0002	82,000	87,000	15
Destination Hotels	Kimo	Bertram	(312) 750-1234	82,000	87,000	15
Grand Hyatt	Kimo	Bertram	(312) 750-1234	82,000	87,000	15
Hyatt Centric	Kimo	Bertram	(312) 750-1234	82,000	87,000	15
Hyatt House	Jason	Gregorek	(312) 750-1234	82,000	87,000	15
Hyatt Place	Jason	Gregorek	(312) 750-1234	82,000	87,000	15
Hyatt Regency	Kimo	Bertram	(312) 750-1234	82,000	87,000	15
Park Hyatt	Kimo	Bertram	(312) 750-1234	82,000	87,000	15
Park Inn	Shane	Skubis	(612) 427-0002	82,000	87,000	15
Park Plaza	Shane	Skubis	(612) 427-0002	82,000	87,000	15
Radisson	Shane	Skubis	(612) 427-0002	82,000	87,000	15
Radisson Blu	Shane	Skubis	(612) 427-0002	82,000	87,000	15
Radisson Collection	Shane	Skubis	(612) 427-0002	82,000	87,000	15
Radisson Red	Shane	Skubis	(612) 427-0002	82,000	87,000	15
The Unbound Collection	Kimo	Bertram	(312) 750-1234	82,000	87,000	15
Thompson Hotels	Kimo	Bertram	(312) 750-1234	82,000	87,000	15
Clarion	Michael	Wasserson	(215) 292-2587	100,000	500,000	10
Comfort Inn	John	Lancaster	(310) 592-5000	100,000	500,000	10
Comfort Inn & Suites	John	Lancaster	(310) 592-5000	100,000	500,000	10
Comfort Suites	John	Lancaster	(310) 592-5000	100,000	500,000	10
Crash Pad	Bryan	Loughridge	(901) 552-2467	1,500	2,500	10
Everhome Suites	Ryan	Wold	(301) 592-5000	45,000	50,000	10
Everhome Suites	John	Lancaster	(310) 592-5000	45,000	50,000	10
Everhome Suites	Patrick	Pacious	(301) 592-5000	45,000	50,000	10
Quality	John	Lancaster	(301) 592-5000	100,000	500,000	10
Quality	Michael	Wasserson	(215) 292-2587	100,000	500,000	10
Rodeway Inn	Brain	McGill	(301) 592-5000	100,000	500,000	10
Sleep Inn	John	Lancaster	(310) 592-5000	100,000	500,000	10
Atwell Suites	Dan	Duenas	(748) 710-3773	61,942	62,000	8
Baymont Hotels	David	Wilner	(214) 492-6821	30,000	75,000	5
Best Western	Sean	Tan	(714) 308-7122	45,000	55,000	5
Best Western Plus	Sean	Tan	(714) 308-7122	60,000	65,000	5

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Best Western Plus Executive Residency	Sean	Tan	(714) 308-7122	60,000	65,000	5
Best Western Premiere	Sean	Tan	(714) 308-7122	60,000	65,000	5
Days Inn	David	Wilner	(214) 492-6821	30,000	75,000	5
Double Tree by Hilton	Glenn	Goerke	(901) 374-6553	100,000	500,000	5
Downtowner Inns	Paul	Vakharia	(678) 772-3012	50,000	100,000	5
Drury Hotels	Graham	Ruopp	(314) 587-2553	100,000	130,000	5
Embassy Suites	Glenn	Goerke	(901) 374-6553	100,000	500,000	5
Hampton by Hilton	Glenn	Goerke	(901) 374-6553	100,000	500,000	5
Hampton by Hilton	Lisa	Waldron	(310) 614-6261	100,000	500,000	5
Hampton by Hilton	Lisa	Waldron	(310) 614-6261	100,000	500,000	5
Hilton Garden Inn	Glenn	Goerke	(901) 374-6553	100,000	500,000	5
Hilton Garden Inn	Lisa	Waldron	(310) 614-6261	100,000	500,000	5
Hilton Garden Inn	Lisa	Waldron	(310) 614-6261	100,000	500,000	5
Hilton Hotels & Resorts	Glenn	Goerke	(901) 374-6553	100,000	500,000	5
Hilton Hotels & Resorts	Lisa	Waldron	(310) 614-6261	100,000	500,000	5
Hilton Hotels & Resorts	Lisa	Waldron	(310) 614-6261	100,000	500,000	5
Home2 Suites by Hilton	Glenn	Goerke	(901) 374-6553	100,000	500,000	5
Home2 Suites by Hilton	Lisa	Waldron	(310) 614-6261	100,000	500,000	5
Home2 Suites by Hilton	Lisa	Waldron	(310) 614-6261	100,000	500,000	5
Homewood Suites by Hilton	Glenn	Goerke	(901) 374-6553	100,000	500,000	5
Homewood Suites by Hilton	Lisa	Waldron	(310) 614-6261	100,000	500,000	5
Homewood Suites by Hilton	Lisa	Waldron	(310) 614-6261	100,000	500,000	5
Master Hosts Inns	Paul	Vakharia	(678) 772-3012	50,000	100,000	5
Microtel Inn & Suites	David	Wilner	(214) 492-6821	30,000	75,000	5
Passport Inn	Paul	Vakharia	(678) 772-3012	50,000	100,000	5
Red Carpet Inn	Paul	Vakharia	(678) 772-3012	50,000	100,000	5
Scottish Inns	Paul	Vakharia	(678) 772-3012	50,000	100,000	5
Super 8	David	Wilner	(214) 492-6821	30,000	75,000	5
SureStay Hotel	Sean	Tan	(714) 308-7122	45,000	55,000	5
SureStay Hotel Collection	Sean	Tan	(714) 308-7122	45,000	55,000	5
SureStay Plus Hotel	Sean	Tan	(714) 308-7122	45,000	55,000	5
Wingate Inn	David	Wilner	(214) 492-6821	30,000	75,000	5
AC Hotels	Jason	Farmer	(720) 244-3966	100,000	500,000	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
ALoft Hotels	Jason	Farmer	(720) 244-3966	100,000	500,000	2
Autograph Collection Hotels	Paul	Loehr	(602) 632-0470	100,000	500,000	2
Boarders Inn & Suites	Brian	Wogernese	(920) 230-2622	10,000	12,000	2
Bulgari Hotels & Resorts	Sarah	Khalifa	(301) 380-4316	100,000	500,000	2
Clarion Pointe	Michael	Wasserson	(215) 292-2587	100,000	500,000	2
Cobblestone Hotels	Brian	Wogernese	(920) 230-2622	10,000	12,000	2
Courtyard by Marriott	Jason	Farmer	(720) 244-3966	100,000	500,000	2
Delta Hotels and Resorts	Paul	Loehr	(602) 632-0470	100,000	500,000	2
Design Hotels	Paul	Loehr	(602) 632-0470	100,000	500,000	2
Edition	Sarah	Khalifa	(301) 380-4316	100,000	500,000	2
Element by Westin	Jason	Farmer	(720) 244-3966	100,000	500,000	2
Extended Stay Hotels	Mark	Williams	(980) 345-1600	100,000	500,000	2
Fairfield Inn & Suites	Jason	Farmer	(720) 244-3966	100,000	500,000	2
Four Points by Sheraton	Jason	Farmer	(720) 244-3966	100,000	500,000	2
Gaylord Hotels	Paul	Loehr	(602) 632-0470	100,000	500,000	2
JW Marriott	Paul	Loehr	(602) 632-0470	100,000	500,000	2
Key West Inns	Brian	Wogernese	(920) 230-2622	10,000	12,000	2
La Quinta Inns & Suites	David	Wilner	(214) 492-6821	100,000	500,000	2
Le Meridien	Paul	Loehr	(602) 632-0470	100,000	500,000	2
Marriott Hotels	Paul	Loehr	(602) 632-0470	100,000	500,000	2
Moxy Hotels	Jason	Farmer	(720) 244-3966	100,000	500,000	2
My Place Hotels	Terry	Kline	(605) 725-5685	28,000	30,000	2
Renaissance Hotels	Paul	Loehr	(602) 632-0470	100,000	500,000	2
Residence Inn	Jason	Farmer	(720) 244-3966	100,000	500,000	2
Sheraton	Paul	Loehr	(602) 632-0470	100,000	500,000	2
SpringHill Suites	Philip	Colon	(301) 221-5413	100,000	500,000	2
SpringHill Suites	Jason	Farmer	(720) 244-3966	100,000	500,000	2
St. Regis Hotels & Resort	Sarah	Khalifa	(301) 380-4316	100,000	500,000	2
The Luxury Collection	Paul	Loehr	(602) 632-0470	100,000	500,000	2
The Ritz-Carlton	Sarah	Khalifa	(301) 380-4316	100,000	500,000	2
TownePlace Suites	Jason	Farmer	(720) 244-3966	100,000	500,000	2
Tribute Portfolio	Paul	Loehr	(602) 632-0470	100,000	500,000	2
W Hotels	Sarah	Khalifa	(301) 380-4316	100,000	500,000	2
Westin Hotels & Resort	Paul	Loehr	(602) 632-0470	100,000	500,000	2
Wissota Chophouse	Brian	Wogernese	(920) 230-2622	10,000	12,000	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
America's Best Value Inn	Dallas	Setser	(713) 819-4636	50,000	100,000	1
Knights Inn	Dallas	Setser	(713) 819-4636	50,000	100,000	1
Red Lion Inn & Suites	Dallas	Setser	(713) 819-4636	50,000	100,000	1
Sonesta Select	Dallas	Setser	(713) 819-4636	50,000	100,000	1
InterContinental Hotels & Resorts	Catie	Cramer	(410) 419-5749	100,000	500,000	
Regent	Catie	Cramer	(410) 419-5749	100,000	500,000	
Rodeway Inn	John	Lancaster	(301) 592-5000	100,000	500,000	

Hypermarket

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Wal-Mart	Gary	Withrow	(479) 277-9433	40,000	235,000	150
Meijer	Victoria	Hansen	(616) 791-2702	150,000	250,000	10
Meijer	Michael	Flickinger	(616) 453-6711	150,000	250,000	10
Target	Perri	Hite	(612) 761-3184	100,000	178,000	10
Target	Hayden	Peterson	(435) 659-8747	100,000	178,000	10
Bi-Mart	Jon	Scanlan	(541) 350-4901	25,000	30,000	2

Insurance

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Rodney D. Young Insurance	Randal	Moudry	(713) 296-9747	1,500	4,000	3
Fiesta Auto Insurance	Daniel	Trigo	(714) 842-5420	800	1,200	2
Fred Loya Insurance	Randal	Moudry	(713) 296-9747	1,500	3,000	2
National Insurance	Randal	Moudry	(713) 296-9747	1,500	3,000	2

Jewelry

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Icing	Anna	Serrato	(847) 898-0367	1,500	1,800	50
Kay Jewelers	Teri	Robson	(330) 668-4941	2,000	2,500	40
Claire's	Anna	Serrato	(847) 898-0367	1,000	1,500	30
Lovisa	Suzan	Zalter	(514) 603-7405	1,000	2,000	10
Jared The Galleria of Jewelry	Teri	Robson	(330) 668-4941	6,000	6,500	5
Diamonds Direct	Louis	Asbury	(704) 532-9041	5,500	6,500	3
Pandora	Jason	Ross	(410) 309-0200	500	1,500	3
Tiffany & Co. Collections	Neil	Howard	(646) 428-5556	4,000	6,000	3
APM Monaco	Elijah	Mehl	(212) 239-1100	500	1,000	2
Hour Passion	Marine	Noel		2,500	3,000	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Kendra Scott	Matthew	Krell	(512) 879-3422	1,500	1,600	2
Zales Jewelers	Teri	Robson	(330) 668-4941	1,200	3,500	2
Borsheims	Jennifer	Johnson	(402) 391-0400	2,000	3,500	

Laundromat

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Speed Queen	Tom	McCord	(214) 755-3313	3,500	5,500	100
Huebsch	Tom	McCord	(214) 755-3313	1,500	6,000	25
Huebsch	Ben	Prema	(770) 330-4318	1,500	6,000	25
Laundrylux	Julia	Milch	(516) 371-4400	1,500	6,000	5
Clean Rite Center	Corey	Horowitz	(914) 874-3434	3,800	7,500	2
LaundroMax	Corey	Horowitz	(914) 874-3434	3,800	7,500	2

Luggage

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Tumi	Sebastian	Vila	(732) 810-4981	800	2,000	10
Samsonite	John	Livingston	(508) 851-1400	1,000	5,000	5

Medical and Urgent Care

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Carbon Health	Ana	Rimkus	(503) 789-7852	2,500	3,500	15
Athletico Physical Therapy	Ben	Jacobs	(630) 575-6200	1,500	3,500	10
FastMed Urgent Care	Danielle	Barrera	(919) 550-0821	2,500	3,500	10
Forefront Dermatology	Justin	Evans	(920) 663-9175	3,000	4,500	10
LifePoint Health	Jennifer	Hanawalt	(615) 920-7644	2,000	150,000	10
Quest Diagnostics	Mary	Lynch	(800) 222-0446	10,000	20,000	10
CareWell Urgent Care	Nathan	Palmer	(407) 984-6604	3,500	4,000	8
ATI Physical Therapy	Todd	Powers	(630) 296-2222	2,400	3,000	7
Advanced Dermatology and Cosmetic Surgery	Joe	Musumeci	(407) 875-2080	7,500	10,500	5
American Family Care	Russell	Smith	(205) 552-0562	3,200	4,000	5
DaVita Kidney Care	Rachel	Elliott	(206) 682-0666	6,000	10,000	5
Fresenius Medical Care	Charles	Newth	(781) 402-9000	9,000	15,000	5
HCA Healthcare	Kyle	Marden	(214) 727-1923	4,000	25,000	5
Octapharma Plasma	Rich	Walters	(201) 604-1117	3,000	4,500	5

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Results Physiotherapy	Laura	Williams	(410) 494-4864	2,000	3,000	5
Therapydia	Taylor	Miller	(503) 858-5555	2,500	4,000	5
Juno Medical	Navin	Bhutani	(917) 426-2426	5,000	5,000	3
Patient First	Jeroen	Lustig	(804) 968-5700	2,500	3,500	3
Bayada Home Health Care	Tom	Cassidy	(856) 793-1765	7,000	8,000	2
GoHealth	Ryan	Dougherty	(415) 218-4649	2,600	4,000	2
MedFirst	Paul	Feneck	(804) 968-5700	2,000	4,500	2
NextCare Urgent Care	Jeffrey	Gerlach	(480) 339-1168	1,000	5,000	2
Pivot Physical Therapy	Mallory	Cason	(410) 885-6359	1,500	2,500	2
UROSPOT	Matthew	DeBartolomeis	(303) 260-6500	1,000	1,500	2
CityMD Urgent Care	Kwan	Ng	(212) 913-0828	3,000	5,000	1
Concentra	Derek	Allen	(972) 364-8096	2,500	5,000	1
CSL Plasma	Tyler	Chomik	(561) 981-3700	10,000	12,000	1
Miracle Ear	John	Olson	(763) 268-4056	800	1,200	1
Nuspine Chiropractic	Troy	Weurding	(480) 398-4085	1,200	1,800	1
Oak Street Health	Sean	Bossy	(630) 222-0919	9,000	12,000	1
Orlando Health Jewett Orthopedic	Kelly	Dillard	(407) 599-3710	30,000	60,000	1
The Biostation	Ross	Bloom	(561) 921-6425	2,000	3,000	1
VIPrivate Care	David	Paone	(804) 928-7733	2,000	6,000	1
B Positive Plasma	Dan	Brickner	(856) 222-3031	10,000	12,000	
BenchMark Physical Therapy	Laura	Williams	(410) 494-4864	1,200	2,200	
Upstream Rehabilitation	Laura	Williams	(410) 494-4864	1,200	5,000	

Movies

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
GameStop	Robert	Alexander	(817) 722-7172	1,500	2,000	20

Music

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Guitar Center	Roberto	Guerrero	(818) 735-8800	9,000	20,000	9
Guitar Center	Chris	Stamets	(602) 778-3748	8,000	15,000	9
Music & Arts	Chris	Stamets	(602) 778-3748	2,000	2,500	5
Music & Arts	Roberto	Guerrero	(818) 735-8800	2,500	4,500	5
FYE	Bruce	Eisenberg	(518) 452-1242	3,500	5,000	2
Music Go Round	Catherine	Eckstaedt	(763) 520-8500	3,000	6,000	2

Newsstand

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Gateway Newstands	Kevin	Farrell	(905) 851-9652	100	1,000	15

Office Supplies

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Cartridge World	Tina	Ricchio	(815) 321-4406	800	1,400	133
Staples	Andrew	Thorpe	(508) 253-8713	10,000	18,000	50
Staples	Melinda	Petit	(508) 253-7515	10,000	18,000	50
Office Depot	Daniel	Fassman	(561) 438-8045	15,000	20,000	10
Office Depot	Ruth	Jolley	(801) 231-5966	15,000	20,000	1

Other

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
U-Haul	Dominic	Catalano	(602) 263-6555	50,000	65,000	100
Chartwell Staffing Solutions	Tracy	Schneider	(717) 208-6413	1,200	1,500	25
Allstate	Mark	Angerame	(847) 402-8350	1,800	3,000	10
DriveTime	Sean	Fitzgerald	(602) 317-7316	3,000	4,000	10
DriveTime	Scott	Ellsworth	(602) 682-6063	3,000	4,000	10
Offix-USA	Lior	David	(708) 887-8788	5,000	10,000	7
Shine Window Cleaning	Chris	Fisher	(907) 394-5274	1,500	4,000	5
Joshua Tree Experts	Lory	Meyerson	(954) 205-3855	2,000	3,500	5
ManageMowed	Lory	Meyerson	(954) 205-3855	500	1,000	5
CBD Kratom	Dafna	Revah	(314) 548-6754	360	1,000	4
The Wing	Jennifer	Cho	(917) 657-5626	4,000	5,000	3
Amazon	Stephen	Smith	(206) 266-1000	100,000	500,000	2
California Closets	Scott	Mossip	(610) 453-2654	1,000	2,000	2
Geico	John	Day	(214) 378-1212	1,800	3,000	2
Office Evolution	Matt	Cozza	(561) 812-6081	4,000	10,000	2
Venture X	Matt	Cozza	(561) 812-6081	6,000	20,000	2
C2 Education	Brad	Arnow	(678) 527-6412	1,000	2,500	1
Estrella Insurance	Felipe	Martinez	(305) 443-2829	2,000	4,000	1
AAA Automobile Club of Northern California	Laura	Cerda	(925) 274-8580	1,500	5,000	
CBD Pros USA	Jeff	Lewin	(214) 336-7715	1,000	3,000	
The LEGO Store	James	Kennemur	(214) 864-8604	5,000	10,000	

Paint Stores

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
PPG Paints	Michael	Calleja	(502) 640-8542	2,500	5,000	10
Farrow & Ball	Paul	Colley	(347) 515-3693	1,500	2,500	3
Benjamin Moore Paints	John	Harris	(201) 949-6941	2,500	5,000	1
Benjamin Moore Paints	Ty	Brewster	(623) 332-3201	2,400	5,000	1

Pawn Shops

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Cash America Pawn	Chris	Lee	(817) 313-9096	5,000	8,000	10
First Cash Financial Services	Chris	Lee	(817) 313-9096	4,500	9,000	2
EZPawn	Melissa	St. Claire	(512) 314-3400	4,500	9,000	
USA Pawn And Jewelry Company	Melissa	St. Claire	(512) 314-3400	4,500	9,000	
Value Pawn & Jewelry	Melissa	St. Claire	(512) 314-3400	4,500	9,000	

Pet Stores

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
PetSmart	John	Antunes	(905) 320-4626	18,000	17,000	50
Petco Animal Supplies	Scott	Viehouser	(503) 439-1422	10,000	15,000	45
Pet Supplies Plus	Josh	Goldstein	(734) 793-6560	6,000	10,000	40
PetSense	Al	Compton	(615) 440-4675	5,500	10,000	25
Woof Gang Bakery	Ryan	Wesner	(813) 928-9508	1,000	3,000	16
Petland	Steve	Huggins	(740) 775-2464	2,000	6,000	15
Wild Birds Unlimited	Paul	Pickett	(888) 730-7108	1,400	1,800	15
Camp Bow Wow	Chad	Cione	(720) 398-4694	4,000	10,000	10
Camp Bow Wow	Jay	Nichols	(949) 942-4685	4,000	10,000	10
PetSmart	Eric	Termansen	(602) 778-3745	6,000	22,000	10
VCA Animal Hospital	Eric	Hittelman	(310) 442-4495	4,000	20,000	10
Wild Bird Centers	Bradford	Schmonsees	(800) 945-3247	1,400	1,800	10
Wag N' Wash	Kristen	Risby	(720) 394-0639	4,000	4,500	9
PetBar	Lory	Meyerson	(954) 205-3855	1,800	3,000	5
Mutts Canine Cantina	Michelle	Boggs	(703) 282-8200	43,560	44,000	5
Dover Saddlery	Ken	Cavanaugh	(978) 952-8062	3,000	12,000	4
Scenthound	Shary	Thur	(202) 823-4444	1,000	1,200	3
Bentley's Pet Stuff	Dan	Webb	(800) 314-9765	1,500	2,500	2
Earthwise Pet Supply	Dan	Webb	(800) 314-9765	1,500	2,500	2

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
PetPeople Stores	Carrie	McDermott	(614) 581-4290	4,000	5,000	2
Zoom Room	Troy	Weurding	(480) 398-4085	2,700	4,200	2
Banfield Pet Hospital	Brett	Williams	(360) 784-5000	2,800	3,000	1
Blue Pearl Pet Hospital	Da	Chang		20,000	20,000	1
Hounds Town USA	Sherry	Sanchez	(512) 402-4404	1,200	3,000	1
Sydnee's Pet Grooming	David	Paone	(804) 928-7733	1,000	4,000	1
Unleashed	Scott	Viehouser	(503) 439-1422	4,000	5,000	1
Bark Social	Paul	Bartlett	(949) 521-7435	4,000	15,000	
Central Bark Doggy Day Care	Chris	Simnick	(561) 385-3032	8,000	10,000	
Destination Pet	Al	Rodenbostel	(630) 908-5701	8,000	15,000	
JustFoodForDogs	Kateland	Aller	(949) 722-3647	1,500	2,500	
Pet Supermarket	Angela	Petralia	(954) 351-0834	7,500	9,000	
The Dog Stop	Brandon	Neilson	(855) 635-3935	6,000	10,000	
Veterinary Emergency Group	Samantha	Fishbone	(614) 329-5709	2,500	4,200	

Pools and Swim Schools

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Leslie's Swimming Pool Supplies	Bryan	Corney	(602) 366-3809	2,500	3,500	50
Pinch A Penny	Brian	Andriese	(727) 531-8913	2,000	2,800	10
Aqua-Tots Swim Schools	Mike	Kumelski	(602) 393-6614	5,000	10,000	5
Big Blue Swim School	Nate	Minnis	(217) 766-8112	10,000	11,000	5
Foss Swim School	Craig	O'Halloran	(952) 935-8969	8,000	10,000	2
Goldfish Swim School	Bill	Moorman	(949) 575-8083	10,000	12,000	2
Coast Spas	Trent	Anderson	(604) 514-8111	7,000	10,000	1
SafeSplash Swim School	Matt	Lane	(303) 799-1885	5,000	6,500	1

Printing, Signs, and Banners

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Sign Biz	Teresa	Young	(800) 633-5580	2,000	2,500	30
FASTSIGNS	Mark	Jameson	(214) 346-5679	1,200	1,800	24
FedEx Office	Lee	Scott	(469) 980-3794	1,700	2,500	20
SpeedPro Imaging	Paul	Brewster	(720) 235-2219	5,000	10,000	5
Fully Promoted	Matt	Cozza	(561) 812-6081	1,050	1,400	2
Signarama	Matt	Cozza	(561) 812-6081	1,250	3,500	2

Senior Care

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Removery	Kent	Williams, CCIM	(737) 260-3286	1,200	1,300	52
2nd Family Home Care and Support Services	Lory	Meyerson	(954) 205-3855	1,500	2,000	5
Amada Senior Care	Ty	Brewster	(623) 332-3201	5,000	10,000	5
Bridge to Better Living	Mary Ann	Stallings	(402) 802-3301	1,200	2,000	5
Anthology Senior Living	Michael	Duggan	(720) 805-0497	87,000	175,000	2
IntegraCare	Megan	Campbell	(724) 940-5544	1,500	2,000	2
Oakleigh Assisted Living	Al	Rodenbostel	(630) 908-5701	50,000	150,000	2

Shipping and Packaging

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
The UPS Store	Patrick	Carpenter	(858) 597-8508	800	1,800	96
The UPS Store	Jim	Duffin	(801) 997-5527	800	1,800	96
DHL Express	Ed	Verret	(800) 225-5345	800	3,000	25
Pak Mail	Chris	Kimball	(619) 318-8180	1,100	1,500	10
PostalAnnex	Chris	Kimball	(619) 318-8180	900	1,500	10
PostNet	Tyler	Roeller	(801) 746-4738	1,200	1,400	10
PostNet	Randy	Anderson	(720) 240-5723	1,200	1,400	10

Shoes

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Lady Foot Locker	Chris	Schmitz	(212) 720-3700	2,000	3,000	120
Shoe Dept.	William	Coe	(704) 782-4143	5,000	10,000	57
Aldo	Nick	Stankovich	(760) 753-0406	1,500	3,000	50
Crocs	Joshua	Podell	(516) 458-5767	1,500	2,200	50
Crocs	Larry	Dudziak	(781) 752-3971	1,500	2,200	50
Hibbett Sports	Brad	Walton	(205) 942-4292	5,000	5,500	40
Shoe Carnival	Larry	Poe	(812) 867-6471	8,000	12,000	36
Allen-Edmonds Shoes	Tim	Meyer	(314) 854-3060	1,000	1,400	32
Allen-Edmonds Shoes	Richie	Pohl	(314) 854-4039	1,000	1,400	32
Sam Edelman	Tim	Meyer	(314) 854-3060	1,200	2,500	32
Sam Edelman	Richie	Pohl	(314) 854-4039	1,200	2,500	32
Off Broadway Shoe Warehouse	Kent	Gonnerman	(704) 501-4671	5,000	7,000	30
Rack Room Shoes	Kent	Gonnerman	(704) 501-4671	5,000	7,000	30
Red Wing Shoes	Abbey	Hart	(651) 385-1177	1,500	2,000	25
Asics	Richard	Sullivan	(416) 561-9585	2,500	3,000	20
Dr. Martens	Wade	McDevitt	(215) 665-0060	1,500	2,000	10

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Dr. Martens	Cori	Jacobs	(503) 222-6300	5,000	5,500	10
ECCO	Chris	Daiss	(603) 537-7306	900	1,200	10
Nike	Brett	Hayes	(503) 532-7193	1,200	1,500	10
Skechers	Kyung	Pyun	(310) 318-3100	6,000	8,000	10
Skechers	Leslie	Mayer	(310) 595-2223	6,000	25,000	10
The Good Feet Store	Keith	King	(864) 567-0900	1,600	2,500	10
VANS	Robert	Groscup	(503) 705-1962	2,000	4,000	10
Allbirds	Talia	Loewenstein	(720) 837-0533	2,500	3,500	5
Boot Barn	Charlie	Arbing	(949) 453-4400	8,000	12,000	5
Boot Barn	Connor	McMahon	(406) 370-6424	8,000	12,000	5
Cavender's Western Outfitters	Mike	Cavender	(903) 509-9509	20,000	20,000	5
Johnston & Murphy	Derek	Lively	(615) 367-8012	1,250	2,000	5
Kids Foot Locker	Chris	Schmitz	(212) 720-3700	2,000	3,000	5
Nine West	Taylor	Morono	(212) 760-2410	1,000	1,500	5
SAS Shoes	Michael	LeMaire	(210) 560-7689	1,600	2,200	5
Shoe MGK	Shawn	Wiltshire	(714) 501-8686	250	500	5
Tecovas Fine Bootmakers	Bert	Schnoebelen	(512) 808-8070	8,000	12,000	5
Famous Footwear	Richie	Pohl	(314) 854-4039	5,000	7,000	3
50 East Shoes	Lloyd	Goldstein	(301) 908-9797	7,500	9,000	2
Aldo Outlet	Nick	Stankovich	(760) 753-0406	4,000	5,000	2
Brown's Shoe Fit Co.	Cammie	Stanton	(712) 246-2218	2,500	4,500	2
Foot Solutions	Donna	English	(770) 916-5969	1,000	1,500	2
Johnston & Murphy Factory Outlet	Derek	Lively	(615) 367-8012	2,000	3,000	2
Shoe Palace	Jesse	Paster	(818) 742-1624	4,000	5,000	2
Shoe Station	Larry	Poe	(812) 867-6471	12,000	20,000	2
Snipes USA	George	Deitzer	(215) 856-2000	8,000	15,000	2
Champs Sports	Chrs	Schmitz	(212) 720-3700	4,000	5,000	1
Foot Locker	Chris	Schmitz	(212) 720-3700	2,000	4,000	1
Footaction	Chris	Schmitz	(212) 720-3700	4,000	5,000	1
Marmi Shoes	Todd	Wolff	(636) 343-7770	2,000	5,000	1
City Gear	Brad	Walton	(205) 942-4292	5,000	5,500	
Shoe Dept. Encore	William	Coe	(704) 782-4143	10,000	15,000	
Shoe Show	William	Coe	(704) 782-4143	3,000	8,000	
WSS	William	Argueta	(310) 808-2430	10,000	14,000	

Sporting Goods

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Dick's House Of Sport	Randy	Cantrell	(206) 343-9204	40,000	60,000	40
Dick's Sporting Goods	Randy	Cantrell	(206) 343-9204	40,000	60,000	40
Going Going Gone	Randy	Cantrell	(206) 343-9204	40,000	60,000	40
Golf Galaxy	Randy	Cantrell	(206) 343-9204	40,000	60,000	40
Public Lands	Randy	Cantrell	(206) 343-9204	40,000	60,000	40
Fleet Feet	John	Moloznik	(919) 942-3102	2,000	4,000	20
Big 5 Sporting Goods	James	Berlin	(310) 536-0611	10,000	12,000	15
Big 5 Sporting Goods	Todd	Smith	(310) 297-7549	10,000	12,000	15
Trek Bicycles	Chris	Canuel	(416) 391-6952	5,500	8,500	10
Trek Bicycles	Ben	Lassanske	(920) 478-2191	5,500	8,500	10
Cabela's	Steven	Krajewski	(417) 873-5000	80,000	125,000	6
GolfTEC	Dave	Baltzer	(877) 446-5383	2,500	3,000	5
Marucci Clubhouse	Eric	Simmons	(225) 291-2552	20,000	25,000	5
Orvis	Jason	Williams	(802) 362-8826	8,000	9,000	5
West Marine	Kenneth	Seipel	(831) 761-4220	2,500	4,500	5
Lacrosse Unlimited	Zack	Gross	(516) 295-0406	1,400	1,800	3
Range USA	Kevin	Allee	(513) 766-3756	80,000	95,000	3
Arc'Teryx	Andrew	Offierski	(604) 960-3001	2,000	3,000	2
Bass Pro Shops Outdoor World	Steven	Krajewski	(417) 873-5000	110,000	300,000	2
Camping World	Mauricio	Rodriguez	(414) 324-7402	110,000	300,000	2
Dick's House Of Sport	Michael	McGhee	(724) 273-3400	35,000	50,000	2
Dick's Sporting Goods	Tom	Power	(415) 908-4942	35,000	50,000	2
Dick's Sporting Goods	Michael	McGhee	(724) 273-3400	35,000	50,000	2
Going Going Gone	Michael	McGhee	(724) 273-3400	35,000	50,000	2
PGA Tour Superstore	Duke	Sullivan	(678) 718-1885	25,000	35,000	2
Play it Again Sports	Catherine	Eckstaedt	(763) 520-8500	3,000	6,000	2
Club Champion	David	Steele	(239) 287-7097	2,200	2,700	1
Cycle Gear	Ali	Hill	(602) 734-7205	6,000	10,000	1
Cycle Gear	John	Broses	(707) 747-5053	8,000	8,000	1
Cycle Gear	David	Wise	(713) 773-5508	4,000	5,000	1
Orvis	David	Dumeer	(860) 508-2266	8,000	9,000	1
PXG	Troy	Batt	(480) 696-4822	10,000	15,000	1
Scheels	Jason	Loney	(701) 232-3665	35,000	50,000	1
Sportsman's Warehouse	Matt	Harlin	(801) 838-9632	18,000	24,000	1
D-Bat	Matt	Stephens	(801) 746-4752	15,000	20,000	1

Storage Facilities

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Life Storage	Jonathan	Attea	(716) 239-4360	2,000	5,000	13
Public Storage	Brian	Ulrich	(714) 442-2383	87,120	217,800	13
Extra Space Storage	Matthias	Kellmer	(801) 518-9656	80,000	175,000	12
1-800-Pack-Rat	Bill	O'Connor	(202) 362-0101	60,000	60,000	3
Safeguard Self Storage	Kurt	Kleindienst	(504) 779-2160	80,000	10,000	2
CubeSmart	Dave	Iemolo	(610) 535-5000	30,000	35,000	1
Greenspace Self-Storage	David	Ledoux	(832) 982-0600			

Supermarket

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Fresh Madison Market	Jeff	Maurer	(608) 963-1171	22,000	25,000	50
GoPuff	Brad	Rogers	(855) 400-7833	3,000	10,000	50
Jewel Osco	Eric	Holzer	(208) 395-3617	10,000	20,000	30
Jewel Osco	Jan	Martin	(623) 869-3140	10,000	20,000	30
Safeway	Eric	Holzer	(208) 395-3617	42,000	55,000	30
Safeway	Jan	Martin	(623) 869-3140	42,000	55,000	30
Save-A-Lot	Neil	Kirchoff	(407) 491-0482	12,000	20,000	30
Sprouts Farmers Markets	Dave	McGlinchey	(602) 682-1550	25,000	35,000	30
Genji Ramen	David	Goldman	(215) 523-5782	800	1,800	20
Harris Teeter	Jacob	Phares	(513) 762-4000	53,000	76,000	20
Trader Joe's	Donnie	Martin	(626) 599-3700	10,000	14,000	20
Wal-Mart Neighborhood Market	Gary	Withrow	(479) 277-9433	35,000	40,000	20
The Fresh Market	George	Bartlett	(336) 337-5818	18,000	21,000	16
Choice Market	Mike	Fogarty	(610) 633-6144	3,000	6,000	10
Gordon Food Service Store	Bruce	Knoch	(616) 717-4967	15,000	16,000	10
Whole Foods 365	Ruth	Jolley	(801) 231-5966	25,000	50,000	9
Whole Foods Market	Ruth	Jolley	(801) 231-5966	40,000	75,000	9
Whole Foods Market	Paul	Hilliard	(512) 542-0216	30,000	35,000	9
Albertsons	Jan	Martin	(623) 869-3140	50,000	60,000	6
Albertsons	Eric	Holzer	(208) 395-3617	50,000	60,000	6
Shop Rite	Dan	Tarnopol	(908) 527-3300	65,000	70,000	6
Earth Fare	Randy	Talley	(828) 230-1187	22,000	30,000	5
H Mart	Stacey	Kwon	(201) 507-9900	40,000	70,000	5
H Mart	Craig	McKenna	(626) 219-6305	30,000	50,000	5
H Mart	Hayden	Peterson	(435) 659-8747	30,000	50,000	5

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
H.E.B. Central Market	Bret	Baker	(210) 938-8145	70,000	125,000	5
H.E.B. Food/Drug Stores	Bret	Baker	(210) 938-8145	8,000	125,000	5
Mariano's Market	Dan	Farrell	(414) 231-5882	60,000	70,000	5
Natural Grocers	James	Craddock	(303) 379-9739	13,000	25,000	5
Natural Grocers	Andy	Moffitt	(801) 520-0136	13,000	25,000	5
Wegmans Food Market	Daniel	Aken	(585) 464-4728	100,000	130,000	3
Balducci's	Jim	Perkins	(610) 889-4000	15,000	16,000	2
Cardenas Market	Juan	Jimenez	(909) 923-7426	30,000	50,000	2
Piggly Wiggly	Dennis	Campbell	(610) 693-3161	25,000	45,000	2
Wild Fork Foods	David	Vine	(323) 533-9203	5,000	6,000	2
99 Ranch Market	Samantha	Chien	(714) 521-8899	20,000	35,000	1
99 Ranch Market	Nancy	Erickson	(727) 450-6962	30,000	55,000	1
Crazy Cazboy's	Jay	Ceitlin	(214) 960-2856	1,500	4,000	1
Fareway Supermarket	Koby	Pritchard	(515) 432-2623	23,000	25,000	1
Grocery Outlet	Bill	Coyle	(916) 316-5305	17,000	20,000	1
Randall's	Susan	Ridley	(214) 572-8421	59,000	59,000	1
Randall's	Jan	Martin	(623) 869-3140	59,000	59,000	1
Reams Food Stores	Rod	Allred	(801) 485-8451	36,000	45,000	1
Smith's Food & Drug Centers, Inc.	Lisa	Ammons	(513) 235-0918	75,000	125,000	1
Tom Thumb	Eric	Holzer	(208) 395-3617	59,000	59,000	1
Tom Thumb	Jan	Martin	(623) 869-3140	59,000	59,000	1
Busch's Fresh Food Market	Gary	Pfiel	(734) 214-8088	50,000	75,000	

Salvage Stores

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Big Lots	Carr	Thomson	(281) 620-3633	35,000	38,000	90
Easterseals-Goodwill Northern Rocky Mountain	Tim	Bleymaier	(208) 373-4827	18,000	35,000	2

Tax Services

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
H&R Block	Matt	Hunter	(314) 392-2692	800	1,200	100
Jackson Hewitt Tax Service	Deidre	Talt	(973) 630-0882	800	1,500	65
Liberty Tax Service	Jeff	Stephenson	(817) 494-1057	1,000	3,500	2

Theatre

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Ipic Theaters	Patrick	Quinn	(561) 886-3235	50,000	150,000	10
Cinemark USA	Thomas	Kier	(972) 665-1402	30,000	80,000	8
Harkins Theatres	Eric	Termansen	(602) 778-3745	30,000	87,000	7
Harkins Theatres	Mike	Bowers	(480) 365-0408	30,000	87,000	7
Edwards Theatres	Jerry	Grewe	(303) 300-9294	50,000	80,000	6
Edwards Theatres	Todd	Boruff	(865) 925-9585	50,000	80,000	6
Regal Cinemas	Todd	Boruff	(865) 925-9585	50,000	80,000	6
Regal Cinemas	Jerry	Grewe	(303) 300-9294	50,000	80,000	6
United Artists Theatres	Jerry	Grewe	(303) 300-9294	50,000	80,000	6
United Artists Theatres	Todd	Boruff	(865) 925-9585	50,000	80,000	6
Marcus Theatres	Katie	Falvey	(414) 905-1140	46,500	47,000	5
Movie Tavern	Katie	Falvey	(414) 905-1140	46,500	47,000	5
Paragon Theaters	Lloyd	Goldstein	(301) 908-9797	40,000	60,000	5
B&B Theatres	Dennis	McIntire	(816) 797-3619	13,000	25,000	3
CMX CineBistro	Tom	Stephenson	(214) 912-8470	35,000	35,000	3
CMX Cinemas	Alejandro	Muhech	(847) 805-1022	35,000	45,000	3
Cobb Theatres	Alejandro	Muhech	(619) 882-4186	25,000	85,000	3
AMC Theatres	Liz	Freeman	(913) 213-2207	40,000	80,000	2
Flix Brewhouse	Matthew	Baizer	(512) 244-3549	30,000	45,000	1
Galaxy Theatres	Rafe	Cohen	(818) 986-9000	40,000	65,000	1
IMAX	Jason	Swanson	(480) 752-2228	3,200	22,600	1
Phoenix Theatres Entertainment	Joseph	Williams	(949) 698-1520	40,000	40,000	1
Picture Show Entertainment	Reece	Stead	(404) 934-6100	40,000	45,000	1
Consolidated Theatres	Ken	Tucker	(213) 235-2236	35,000	45,000	
Showbiz Cinemas	Chris	Cline	(214) 751-8180			

Toys and Hobbies

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Lakeshore Learning Store	Vic	Montalbo	(310) 451-8171	5,000	6,500	5
American Girl	Mark	Wing	(310) 252-6386	10,000	11,000	3

Travel Agency

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Expedia CruiseShip Centers	Jeff	Warkentin	(604) 678-3568	800	1,000	1

Truck Stop

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Love's Travel Stops	Michelle	Wright	(405) 302-6634	34,000	52,000	15
Pilot Flying J	Sherry	Blake	(865) 291-2030	5,000	20,000	5
Petro Travel Center	Sarthak (Sabby)	Dhingra	(440) 808-9100	19,000	21,000	2

Variety Stores

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Dollar General	Chad	Bayless	(615) 840-4360	9,000	12,000	730
Dollar Tree	Trace	Johnson	(916) 772-1193	8,000	10,500	300
Dollar Tree	Todd	Littler	(757) 321-5283	8,000	10,500	300
Family Dollar	Todd	Littler	(757) 321-5283	8,000	10,000	300
Family Dollar	Danielle	Turner	(604) 321-2550	8,000	10,000	300
Family Dollar	Trace	Johnson	(916) 772-1193	8,000	10,000	300
pOpshelf	Rex	Martin	(615) 855-4826	9,000	12,000	30
Five and Dime General Stores	Daniel	O'Grady	(305) 794-7079	2,500	4,000	10
The Salvation Army	Natalya	Khasina	(847) 294-2191	8,000	10,000	8
Just-A-Buck	Jeff	Kintzer	(914) 237-3400	3,000	5,000	5
World Market	Brian	Crossen	(510) 694-3377	18,300	18,300	1

Wholesale Club

Retailer Name	Contact First Name	Contact Last Name	Contact Phone	Min. Sq. Ft.	Max. Sq. Ft.	Desired Stores in 12 Months
Costco Wholesale	Dave	Messner	(425) 313-8100	115,000	150,000	20
Costco Wholesale	Brian	Whelan	(630) 368-1033	115,000	150,000	10
Sam's Club	Gary	Withrow	(479) 277-9433	150,000	250,000	10
BJ's Wholesale Club	Dan	Brickner	(856) 222-3031	85,000	119,000	6
Restaurant Depot	Joe	Vallely	(347) 672-2512	100,000	125,000	5
Chef'store	Morgan	Randis	(208) 685-9793	20,000	25,000	3

**Proposed Revisions to West Point City Code Title 17
Small Area Plan Overlay Zoning District**

17.60.010.A.

SAP Overlay District [*needs to be added to list of zones in the City*]

17.60.170 Small area plan overlay

Small Area Plan Overlay District (SAP-OD)

- A. *Purpose.* The purpose of the Small Area Plan overlay district is to implement the vision of the City for the property located at the West Davis Corridor interchange for development to create a vibrant and thriving mixed-use center. The overlay will provide the mechanism to enable the development to be consistent with the Small Area Plan, that may otherwise have different standards than the base zoning districts currently established in Chapter 17.60 WPCC (Establishment and Designation of Zones).

- B. *Overlay District Boundaries.* The Small Area Plan district boundaries are approximately 88 acres located north of 700 South, east of 4000 West and bound on the west by the West Davis Corridor alignment and further illustrated in the map below:



- 1. *Parcels.* The parcels identified to be located within the Small Area Plan are assessor parcel numbers 12-039-0040, 12-039-0042, 12-039-0044, 12-039-0045, 12-039-0046, 12-039-0048, and 12-039-0052. Listed parcel numbers are for ease of reference to the project area, and if changes to these parcel numbers occur, a given property is not excluded from the project area, but with the determination of the Community Development Director would consider included.

2. *Expansion of Boundaries.* At the discretion and approval of the City Council, an expanded project area may be established if property adjacent to the established area requests to be included in the Small Area Plan, by proceeding through a rezoning public hearing and approval process.
- C. *Use Table.* See use table section, WPC [17.60.050](#). If a use is not specifically designated, then it is prohibited. Uses permitted in the PRUD zone shall be limited to those listed as permitted uses by the provisions of the underlying zone with which the PRUD zone has been combined.
1. *Permitted Uses.* Uses permitted in the Small Area Plan overlay zone shall be limited to those listed as permitted uses by the provisions of the underlying zoning district.
 2. *Use in Combination.* The Small Area Plan overlay zone shall only be used in combination with existing R-4 and R-5 underlying residential zones and the C-C and R-C commercial zones. The provisions of the Small Area Plan create flexibility to the provisions of the zone with which it is combined. The Small Area Plan zone shall not be applied to a land area as an independent zone and shall be shown on the zoning map in parentheses next to the zone in which it is combined.
 - a. Other base zoning districts not listed above, but which would meet the purpose and intent of this chapter and further implement the vision of the Small Area Plan will be considered on a case-by-case basis with initial recommendation by City Staff and concurrence and approval by the City Council.
- D. *Approval Standards and Procedures.*
1. *Procedure.* The Small Area Plan overlay zone shall be approved as a rezone by ordinance of the city council, after a recommendation is provided by the planning commission, and following the same process as other zoning amendments pursuant to Chapter [17.00](#) WPC, in conjunction with a development agreement as set forth in subsection [\(j\)](#) of this section, and a conceptual development plan as described below. The conceptual development plan shall, at minimum, include the following:
 - a. A base zoning exhibit delineating the base zoning for the property within the proposed project area.
 - b. A brief narrative or explanation statement describing any modifications to the base zoning districts' standards proposed, and the consistency of such modifications to the Small Area Plan's vision. Modifications shall be limited to the provisions established in Section [17.60.170\(H\)\(1\)](#).
 - c. Proposed circulation pattern exhibit, including private and public streets and pedestrian paths.
 - d. An overall site plan of the project area, delineating any proposed phasing (if applicable) and the anticipated order of total build-out of the site.
 - i. Overall site plan should also include a tabulation of the total acreage of the site, and the percentages thereof to be designated for various uses, i.e., parking, residential units,

commercial uses, open space, etc. and what is occurring in each phase of the development.

- e. A detailed site plan for the development proposed in the current phase seeking immediate approval.
 - f. Building elevation drawings and perspective drawings (optional), of all building types proposed, in the current phase seeking immediate approval.
 - g. Landscape plan showing areas of landscaped and proposed plan materials to be used.
 - h. Portions of the project, in future phases, will receive conceptual approval only. Subsequent phases shall be brought forward with detailed site plans and elevation drawings for review and approval at time of development.
 - i. Either a draft of the declaration of covenants, conditions, and restrictions for review and assurance with compliance with the provisions of this code, or demonstration that such structure of a property owner's association or other means is established for the perpetual maintenance of private property, roads, and any other private facility deemed necessary for the development of the property in the manner proposed.
2. *Approval Criteria.* Submittal of an application for a zoning amendment for a Small Area Plan overlay zone shall not guarantee that the zone or development plan will be approved. After review of the zoning amendment and development plan, the planning commission shall submit a recommendation to the city council. The city council may approve the zoning amendment and development plan if it finds:
- a. The proposed Small Area Plan overlay zone and associated development plan:
 - i. Implement clear concepts contained in the general plan and the Small Area Plan; and
 - ii. Meet the purpose and intent of this chapter; and
 - iii. Provide superior site design, building elevations and architectural articulation and materials.
- E. *Subdivision Required.* An application for preliminary subdivision approval may be approved after the city council has voted in favor of the proposed overlay zone request. Compliance with the requirements of this chapter does not exempt an applicant from meeting the requirements of Chapter [17.130](#) WPC (Subdivisions) except as may be modified pursuant to the provisions of this chapter.
- F. *Final Site Plan.* Upon approval of a rezoning and conceptual site plan approval, final site plan approval shall be obtained pursuant to Chapter 17.30 WPC (Site Plan Review Standards). Final site plan can occur either in conjunction with or without a final plat.
1. Final site plan approval consists of the site improvement drawings demonstrating compliance with minimum City development standards required prior to construction.
 2. At the recommendation of the Community Development Director, if the conceptual development plan submittal package reviewed and approved with the rezoning meets construction drawing standards, a separate final site plan approval may not be necessary so long as it is designated in the approvals that the rezoning includes final site plan approval for a

specified portion of the project. Subsequent future phases of the project; however, are anticipated to proceed through the final site plan approval process, at time of development.

- G. *Approval Expiration.* An applicant that has received the Small Area Plan overlay zone and a development plan approval must file a complete final plat and/or final site plan application within 24 months from the date of the approval and rezone. Upon request from the applicant, the community development director or designee may grant a one-time 12-month extension for filing a final plat or final site plan. Each subsequent phase should have a complete final plat and/or final site plan application within 24 months from the previously approved phase and is eligible for a one-time 12-month extension as well. If no completed final plat and/or final site plan application has been submitted before the time of expiration the undeveloped property is subject to re-filing and obtaining zoning, phasing plan and conceptual development plan approvals from the City Council as a new application.

- H. *Modification to Base Zoning Standards.* Any modifications to the base zoning shall be identified and determined at time of initial rezoning. If such a change is identified later in the approval process, such as at final site plan, a rezoning request must be made to amend the original approvals.
 - 1. *Minor Modification.* The only exception to a zoning amendment for modification not being required is if it is a quantifiable change which is less than 10 percent different from the base zone. Such a minor modification may be administratively approved, under the direction of the Community Development Director, should it be demonstrated that it further implements the vision of the Small Area Plan and purposes of the Small Area Plan Design Guidelines.

- I. *Process of Obtaining Modifications to Base Zoning Standards.* The planning commission may recommend to the city council flexible deviations from applicable development standards in the underlying zone only when the modification is such that it implements the purposes and intent of the Small Area Plan, and that such change is in conformance with the Small Area Plan Design Review Guidelines.
 - 1. *Criteria for Modification.* Any proposed modifications must be deemed necessary to facilitate the reconciliation of the intrinsic differences between implementing a more form-based code with traditional underlying zoning districts. The determination of necessity is made by the initial recommendation of the Community Development Director to the planning commission who then make recommendation to the city council for adoption of such modifications in conjunction with the rezoning of the property.
 - a. Such deviations may include street widths, setbacks, building heights, minimum lot sizes and other development standards that may or may not specifically be contemplated in the applicable underlying zoning district.
 - b. Explicit explanation, including charts, graphics or other written narrative shall explain the proposed deviation(s) and the reasoning for the change from the base zoning district standards.

J. *Development Standards.*

1. Development standards shall conform to the provisions established in the base zoning districts. Any modifications to such standards shall be explicitly stated, identified, and included in the initial approvals obtained for the rezoning to the Small Area Plan overlay zone. (Refer to Section 17.60.170(H) for approvals of obtaining Modifications to Base Zoning Standards.)
2. Development shall also demonstrate consistency with the adopted Small Area Plan Design Guidelines.
3. Development shall also demonstrate meeting, or in most cases, exceeding the minimum design guidelines for architectural quality, design and materials.

K. *General Standards.* The following standards shall apply to all developments in the Small Area Plan overlay zone regardless of the style of development that is proposed:

1. *Access.* Access shall be required as described in Chapter [17.130](#) WPCC.
2. Local streets which are internal to the development and provide circulation within the development shall be as public streets. Minor terminal streets that provide access to individual units or a group of units may be either public or private streets, provided they meet the following criteria:
 - a. Public streets, sidewalks, curb/gutter and other street facilities shall meet the appropriate right-of-way widths and design requirements as required in the public works standard drawings.
 - b. Private streets, sidewalks, curb/gutter and other street facilities shall meet the appropriate right-of-way widths and design requirements as required in the public works standard drawings.
 - c. The homeowners' (or property owner's) association shall be responsible for maintenance, repair, and replacement of private streets, including curb, gutter, and sidewalks.
3. *Fencing.* Project fencing, including any require perimeter fencing shall be determined at time of site plan approval.
4. *Maintenance Plan.* In order to maintain a visually appealing development, the developer shall provide a maintenance plan for the upkeeping of open space or other landscaped amenities within the development. If any open space or other landscaped amenities exist that are owned in common, a homeowners' association (HOA) or property owners' association (POA) shall be required. In the event that the HOA/POA does not maintain the common space and improvements as indicated at the time of approval, the city may perform the required maintenance or contract with a third party to perform the required maintenance and recover all costs from the HOA/POA. The city shall provide written notice to the HOA/POA 30 days prior to performing any work. After the work is completed, the city shall send a bill to the HOA/POA for

any costs associated with performing the work. If the HOA/POA does not pay within 30 days, the city may issue a lien on the property. This provision shall be included in the developer's agreement.

- L. *Developer's Agreement.* An applicant that is seeking to develop under the provisions of this chapter must at the time of approval enter into a developer's agreement with the city council as set forth in this title, if there are specific matters unique to the project that require additional clarification or arrangements.